

FILE NAME: Talc (TALC)

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JM Johns-Manville

Internal Correspondence

To: See below*

Date: November 7, 1974

From: Paul Kotin, M.D., 4N

NOV 8 1974

Copies: F. J. Solon, Jr.
R. Carter

Subject: TALC LABELING

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We have been informed by Mr. Robert Bacon, Assistant to the President of R. T. Vanderbilt Company (a major talc competitor) that J-M's decision to insert asbestos caution labels on all talc shipments will result in "irreparable damage" to Vanderbilt. Mr. Bacon requested that this matter be brought to the attention of the highest level of management, and he stated that he was asking Mr. Hugh Vanderbilt, President of R. T. Vanderbilt, to call a senior officer at J-M to voice their concern and their belief that it is J-M's intention to hurt their company.

The purpose of this memorandum is to alert you to the situation in the event you are contacted by Mr. Vanderbilt. Our decision to label talc was based on our conviction that J-M's talc contains fibrous asbestos and in no way reflects any intention to hurt or destroy the Vanderbilt Company. If you would like additional details on this matter, please call me.