Monsanto

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

February 19, 1970

Dear Sir:

Recently several newspaper and magazine articles have been published indicating that Polychlorinated Biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments. The quantities detected are in the parts per million and parts per billion categories. It is claimed that the PCBs found strongly resemble chlorinated biphenyls containing 54% and 60% chlorine by weight. Products which are sold by Monsanto under the trade-names of Aroclor ® 1254 and 1260 contain chlorinated biphenyls.

Monsanto has decided to notify all its customers of Aroclor ® products of the publicity surrounding PCBs. A copy of the letter which will be sent to our customers is attached. This letter is intended to alert our customers to a potential problem of environmental contamination through the application, processing and effluent disposal of Aroclor ® 1254 and 1260.

We feel it is very desirable that you, as a reseller of Monsanto's Aroclor ® plasticizers, alert your customers to this potential problem. This should be done promptly and, ideally, all customers should be notified at the same time. A record should be kept of all customers notified, along with the dates on which the letters were transmitted.

PDT 013615

EXHIBIT
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You will note that attached to the notification letter is a copy of a reprint of an article that appeared in Chemical Week, October 29, 1969, regarding water pollution standards set by each state in the Union. This article helps to put our letter in proper context. As mentioned in the article, good manufacturing practice in the future may require that no products used by any company be lost or discharged in such a manner as to ultimately be found in waterways.

For your guidance, we intend to mail the attached letter to all our Aroclor® customers around February 27. The letter will be addressed to the Office of the President at the Accounts Receivable address which we hold in our files. We will send you sufficient copies of the letter for your needs in notifying your customers.

To help you further, we have drafted a cover letter which you may wish to use in notifying your customers. A copy is attached, but the decision whether to use it or draft your own cover letter is, of course, yours.

We regret the work that this request may cause you. As a responsible supplier, however, we feel we have a duty to keep our customers fully informed on matters concerning the safe handling of our products. We are sure of your support in this matter and are confident of your assistance along the lines indicated.

Very truly yours,

W. E. Schalk

W. E. Schalk
Director of Sales
Plasticizers

/dbw

PDT 013616

TOWOLDMON0047399

Suggested Letter from Distributor to Aroclor® Customers

Dear Sir:

Recently several newspaper and magazine articles have been published indicating that Polychlorinated Biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments. The quantities detected are said to be in the parts per million and parts per billion category.

It is claimed that the PCBs found strongly resemble chlorinated biphenyls containing 54% and 60% chlorine by weight. We are distributors for products with the trade-names of Aroclor® 1254 and 1260 and these contain chlorinated biphenyls.

As your supplier of Aroclor® 1254 and 1260, we wish to alert you to the potential problem of environmental contamination as referred to in the newspaper and magazine articles.

Aroclor® 1254 and 1260 are manufactured and sold to us by Monsanto Company. For your further clarification and guidance, we would refer you to the attached letter sent by Monsanto to its customers concerning PCBs. We have also attached a reprint of a recent article from Chemical Week, October 29, 1969, regarding water pollution standards set by each state in the Union.

With the present public and government concern with environmental contamination, good manufacturing practice in the future may require care in the application, processing and effluent disposal of all products used by your company.

Very truly yours,

PDT 013617

TOWOLDMON0047400

Monsanto

Monsanto Company
800 N. Lindbergh Boulevard
St Louis, Missouri 63166
Phone: (314) 694-1000

Dear Customer:

Recently several newspaper and magazine articles have been published indicating that Polychlorinated Biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments. The quantities detected are said to be in the parts per million and parts per billion categories.

It is claimed that the PCBs found strongly resemble chlorinated biphenyls containing 54% and 60% chlorine by weight. Products which are sold by Monsanto under the tradenames of Aroclor® 1254 and 1260 contain chlorinated biphenyls.

As your supplier of Aroclor® 1254 and 1260, we wish to alert you to the potential problem of environmental contamination as referred to in the newspaper and magazine articles.

We would like to point out the following additional facts.

1. Certain Monsanto products which are sold under the Aroclor® trademark, namely Aroclor® 5060, 5442 and 5460, are not polychlorinated biphenyls.

2. PCBs with a chlorine content of less than 54% have not been found in the environment and appear to present no potential problem to the environment.

PDT 013618

TOWOLDMON0047401

We feel that all possible care should be taken in the application, processing and effluent disposal of these products to prevent them becoming environmental contaminants. Of interest to you may be an article in Chemical Week, October 29, 1969 regarding water pollution standards set by each state in the Union. It is attached. This article reflects the view that good manufacturing practice in the future may require that no products used by any company be lost or discharged in such a manner as to ultimately be found in waterways.

Very truly yours,

W. E. Schalk
Director of Sales
Plasticizers

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PDT 013619

TOWOLDMON0047402