

we won't succeed unless they realize that progress will be
slow, patience is necessary, those without it cannot lead
us back to a sounder footing with our people."

Yes, - People are the "unfinished business" of modern industrial life. In the past 100 years, man has made more technological progress than he has since creation.

It is said there are "The 12 P's" that each of us in supervision should know if we are to have the best in "Employee Relations" with the "Individual" worker. We must know our Company's

Principles	Procedures	Products
Policies	Progress	Problems
Plans	Prospects	Profits
Practices	Processes	People

The reason we are here today.

Early in your professional training you learned the importance of individual analysis and treatment. Our progress will depend on our ability to utilize this age old principle.