

Research & Engineering Center
January 21, 1971

ASBESTOS FIBRE DIVISON CUSTOMERS
WITH SALES OVER \$100,000
OR OVER 2,000 TONS

Major Customers	Customer Locations	Tons	Sales	Avg. Price Per Ton
Armstrong Cork	3	20,526	1,456,692	71
GAF Corp.	8	18,846	1,456,073	77
Asb. Corp. of America	5	12,846	1,099,543	86
Philip Carey Corp.	2	9,906	909,691	92
Congoleum Nairn	2	11,038	906,058	82
Bendix Corp.	1	8,820	863,033	98
International Fiber	12	8,475	559,237	66
Raybestos-Manhattan	4	3,368	568,442	169
U.S. Gypsum	7	5,179	378,345	73
Dana Corp.	1	1,812	364,481	201
Flintkote	5	7,311	267,866	37
Brown Company	1	3,302	257,238	78
U.S. Mineral Products	1	2,244	239,642	107
Delco Moraine	1	1,295	236,872	183
Triton	1	2,601	211,552	81
C.P. Hall	6	2,968	193,494	65
National Gypsum	2	1,301	165,953	128
Keane Corp.	2	1,363	162,990	120
Bell Asbestos	1	790	141,397	179
Dow Chemical	1	553	137,610	249
Royal Ind. Krasne Div.	2	2,652	121,529	46
W.R. Grace	3	2,974	121,259	41
Harrison Radiator	1	2,130	102,688	48
Auto Specialties	1	548	100,188	183
Total Major (24)	73	132,848	11,021,873	83
All Other (66)	89	37,227	2,454,519	66
TOTAL (90)	162	170,075	13,476,392	79
% Major Total	26.7	45.1	78.1	81.8

MTC 012354