

M E M O R A N D U M

B E N D I X

Bendix Friction Materials Division
Marietta, GeorgiaALLIED -
SIGNAL

Date: February 5, 1991

To: Joe Benator - Rayloc Atlanta

From: J. W. McCool *JW*

Subject: BFMD MAO SURPLUS SEGMENT INVENTORY

PAUL *2/5/91*
ANY INTEREST?
RJ 451
GENERAL MOTOR
CEM

Confirming our telephone conversation on this date, we would like to offer the following OE surplus inventory to Rayloc as follows:

BFMD PART NO.	QUANTITY	EDGE CODE	PRICE
2042PR	120,000	GM-OE	\$172.05/c
2042ATSC	120,000	GM-OE	\$220.97/c

These prices represent 25% below your current asbestos segment pricing from BFMD. If you determine you have an interest in this proposal but require a unique edge brand, add \$.05 per segment for restenciling.

As requested, we will be forwarding samples to your attention from our plant in Troy, New York. After receipt of the samples, please let me know your degree of interest as quickly as possible.

If you have any further questions, please give me a call.

JWM:am

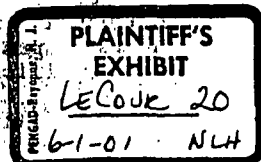
cc: M. Higgins
S. Parvana

SCF-NAPA-4525

NAPA 026

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