

Message

From: Swanson, Kevin O (59578) [koswanson@michaelbeststrategies.com]
Sent: 11/6/2017 9:56:48 PM
To: Bennett, Tate [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=1fa92542f7ca4d01973b18b2f11b9141-Bennett, E]
Subject: RE: Meeting Request - Newtrient

Hi Tate,

We look forward to meeting you and Jeff in a few minutes. I can give you a call when we are in the lobby.

Thanks,

Kevin O. Swanson

Senior Associate

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From: Swanson, Kevin O (59578)
Sent: Tuesday, October 31, 2017 10:18 AM
To: 'Bennett, Tate'
Subject: RE: Meeting Request - Newtrient

Tate,

Happy to. I sent one over few minutes ago. I also saw that Jeff Sands accepted the invite which is perfect because we were looking to touch base with him as well. We are excited to learn more about the stakeholder education programs that you are working on. As a bit of background, Newtrient has been encouraged to participate in the Lake Champlain Basin Program and will be looking at their grant opportunities to further fund their work in VT. We look forward to sharing the work that Newtrient has done there as well as Wisconsin. In terms of attendees for the meeting we will be bringing:

Steve Rowe, CEO, Newtrient
Denise Bode, Partner, Michael Best Strategies
Clay Detlefsen, National Milk
Paul Bleiberg, National Milk
Bruce Knight, Strategic Conservation Solutions
Kevin Swanson, Michael Best Strategies

Please let me know if you have any further questions.

Best,

Kevin O. Swanson

Senior Associate

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From: Bennett, Tate [mailto:Bennett.Tate@epa.gov]
Sent: Tuesday, October 31, 2017 9:07 AM
To: Swanson, Kevin O (59578)
Subject: Re: Meeting Request - Newtrient

Not sure if I asked but could you send a calendar invite? Also, 1200 PA Ave NW North Building.

On Oct 27, 2017, at 3:09 PM, Swanson, Kevin O (59578) <koswanson@michaelbeststrategies.com> wrote:


Tate,

No worries at all. I'm glad we could get some time with you. We'd be happy to meet then. I can send you a list of attendees next week. Please let me know if there are any special access instructions or points of contact we should be aware for entering the building.

Thanks,

Kevin O. Swanson

Senior Associate

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<[image001.png](#)>

From: Bennett, Tate [<mailto:Bennett.Tate@epa.gov>]

Sent: Friday, October 27, 2017 2:54 PM

To: Swanson, Kevin O (59578)

Subject: Re: Meeting Request - Newtrient

I'm so sorry! Is 5:30 too late?

On Oct 27, 2017, at 1:07 PM, Swanson, Kevin O (59578) <koswanson@michaelbeststrategies.com> wrote:

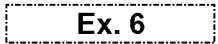
Hi Tate,

Was hoping to follow up with you on a meeting time for Monday 11/6. We're can make anytime the afternoon between 1-6pm work.

Thanks again,

Kevin O. Swanson

Senior Associate

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<[image001.png](#)>

From: Swanson, Kevin O (59578)

Sent: Tuesday, October 24, 2017 4:42 PM

To: 'Bennett, Tate'

Cc: Bode, Denise A (53804); Gordon, Stephen

Subject: RE: Meeting Request - Newtrient

Hi Tate,

No worries at all and thanks for your willingness to meet. We can do the afternoon of Monday the 6th any time between 1-6pm. Let us know what works best for you.

Best,

Kevin O. Swanson

Senior Associate

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From: Bennett, Tate [mailto:Bennett.Tate@epa.gov]

Sent: Tuesday, October 24, 2017 4:20 PM

To: Swanson, Kevin O (59578)

Cc: Bode, Denise A (53804); Gordon, Stephen

Subject: RE: Meeting Request - Newtrient

Hi there! Sorry for the delay and thanks for following up with me. Somehow I missed your initial e-mail. What time on the 6th would be best for you? Sorry, I know you initially asked for the 7th, but do you still have availability that Monday?

Looking forward to it.

Tate

Elizabeth Tate Bennett

Associate Administrator for Public Engagement & Environmental Education

Office of the Administrator

U.S. Environmental Protection Agency

(202) 564-1460

Bennett.Tate@epa.gov

From: Swanson, Kevin O (59578) [mailto:koswanson@michaelbeststrategies.com]

Sent: Tuesday, October 24, 2017 4:15 PM

To: Bennett, Tate <Bennett.Tate@epa.gov>

Cc: Bode, Denise A (53804) <dabode@michaelbeststrategies.com>

Subject: RE: Meeting Request - Newtrient

Hello Tate:

I was hoping to follow up on Ken Wagner's recommendation below that we meet with you to introduce what our client, Newtrient, is working on with the dairy industry to address their non-point source emissions. We would appreciate the opportunity to meet with you and learn more about EPA's stakeholder outreach efforts in this area. Steve will be coming back to D.C. Tuesday November 7th for some meetings with USDA and Hill offices. We have good availability after 11:30am. We could also do the afternoon of Monday the 6th if that works better. We appreciate your willingness to meet.

Thank you for your consideration of this request.

Best regards,

Kevin O. Swanson

Senior Associate

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From: Swanson, Kevin O (59578)
Sent: Wednesday, October 18, 2017 5:18 PM
To: 'Bennett.Tate@epa.gov'
Cc: Bode, Denise A (53804)
Subject: Meeting Request - Newtrient

Hello Tate:

I work with Denise and our client, Steve Rowe, from Newtrient which as Ken noted below is the dairy industry's effort to reduce Nitrogen and Phosphorus in a market based way. We would love to follow up on your offer to meet and share more about the work Newtrient is doing to build these environmental services marketplaces and learn more about your efforts in this area and the agricultural stakeholder outreach you are doing. As a bit of background, Newtrient is a company that shares the support of the organizations that produce more than half the milk in the country across 20,000 plus dairy farms. National Milk sits on Newtrient's board and we'd bring their D.C. based folks with us to the meeting. Steve will be coming back to D.C. Tuesday November 7th for some meetings with USDA and Hill offices. We have good availability after 11:30am. We could also do the afternoon of Monday the 6th if that works better. We appreciate your willingness to meet.

Best regards,

Kevin O. Swanson

Senior Associate

E koswanson@michaelbeststrategies.com

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From: "Bennett, Tate" <Bennett.Tate@epa.gov>
Date: Wednesday, September 20, 2017 at 9:02 AM
To: Kenneth Wagner <Wagner.kenneth@Epa.gov>, Steven Rowe <steven.rowe@newtrient.com>, Denise Bode <dabode@michaelbeststrategies.com>
Subject: RE: Newtrient

Hey guys-

We love the National Milk Producers!

Let me know when you all have some time to get together. I'd love to share with you all some info about our education grant program relaunch that we have coming up.

Best.

Tate

Elizabeth Tate Bennett

Associate Administrator for Public Engagement & Environmental Education

Office of the Administrator

U.S. Environmental Protection Agency

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Bennett.Tate@epa.gov

From: Wagner, Kenneth
Sent: Wednesday, September 20, 2017 8:42 AM
To: Bennett, Tate <Bennett.Tate@epa.gov>; steven.rowe@newtrient.com;
dabode@beststrategies.com
Subject: Newtrient

Tate:

I met with Steven, Denise and National Milk Producer's Federation yesterday on the dairy industries effort to reduce Nitrogen and Phosphorus through private investment and creating new markets that should become an economic driver for the producers and cuts costs of traditional waste water treatments for those discharges.

They work closely with the Noble Foundation and their work is similar, only it is focused on dairy farmers rather than ranchers. They are looking to meet with you in the near future, as they have already met with the Administrator who was encouraged by their efforts. I will be happy to support from a regional/state perspective.

FYI, Denise is from Oklahoma where she served as a former Corporation Commissioner and Labor Commissioner who couldn't resist the call to DC. Anyway, these are great folks!

Let me know if you need anything from me.

Ken

Kenneth E. Wagner
Senior Advisor to the Administrator
For Regional and State Affairs
US Environmental Protection Agency

Ex. 6

wagner.kenneth@epa.gov

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