bcc: D. E. Roush
J. J. Roder
G. F. Fague
C. L. Clay
J. H. Davidson
R. A. Garcia

July 20, 1970

Mr. Tom H. Gibbs
Continental Can Company
1200 West 76th Street
Chicago, Illinois 60520

Dear Mr. Gibbs:

Thank you for calling to discuss compatible chemicals for cleaning out the Therminol FR-1 system at the Van Wert, Ohio plant. We understand that your interest in changing is to eliminate the use of a chlorinated material. I was sorry to hear that Ucon glycol based fluid was selected to refill the 300 gallon system.

As you now know we do make and sell non-chlorinated heat transfer fluids such as Therminol 55 and 66. There are many systems operating on these fluids to 650°F. The criterion for their use is generally little or no need for fire resistance which is the most important property of the chlorinated Therminol FR-1.

Mr. J. J. Roder of our Des Plaines sales office is very familiar with all types of fluids and heat transfer systems. I am requesting that he contact you to discuss our Therminol products and the environmental situation regarding polychlorinated biphenyls. Perhaps, if you are considering changing other systems within Continental Can you will give consideration to our other Therminols.

My records show that in addition to Van Wert, Ohio there are systems at Los Angeles, Calif; Reading, Pa.; and Rogers, Arkansas. Having been a responsible supplier to Continental Can we would certainly like the opportunity to consult with you on heat transfer fluids if you are contemplating action at any of the above locations.

Yours truly,

John R. Fallon
Marketing Manager
Heat Transfer Fluids

/dn
Attachment: Therminol Applications Unlimited

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