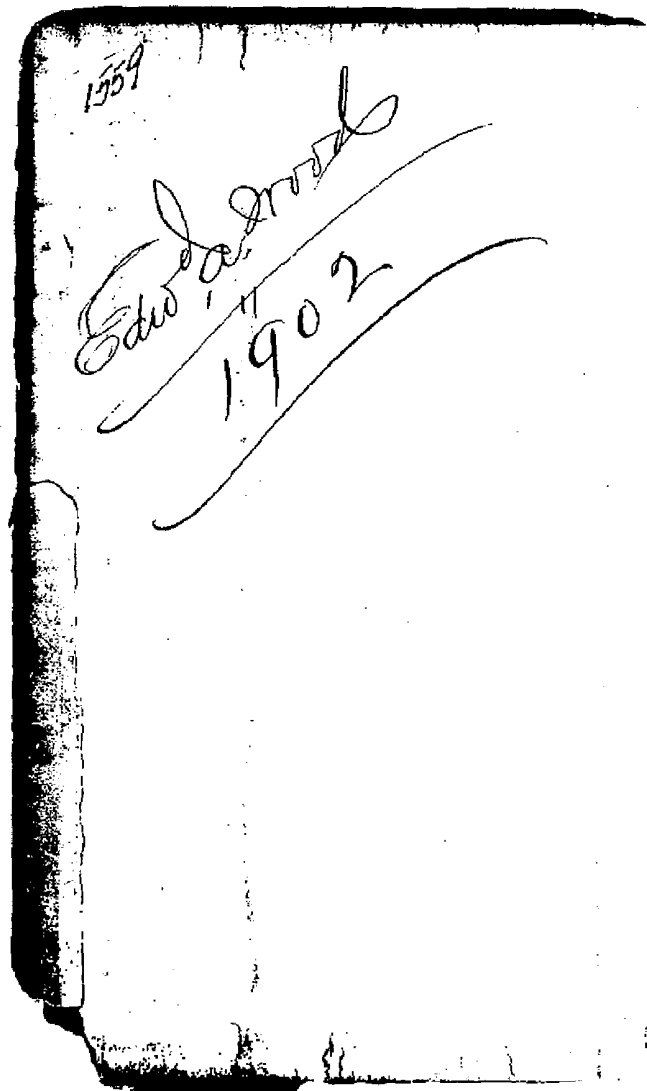
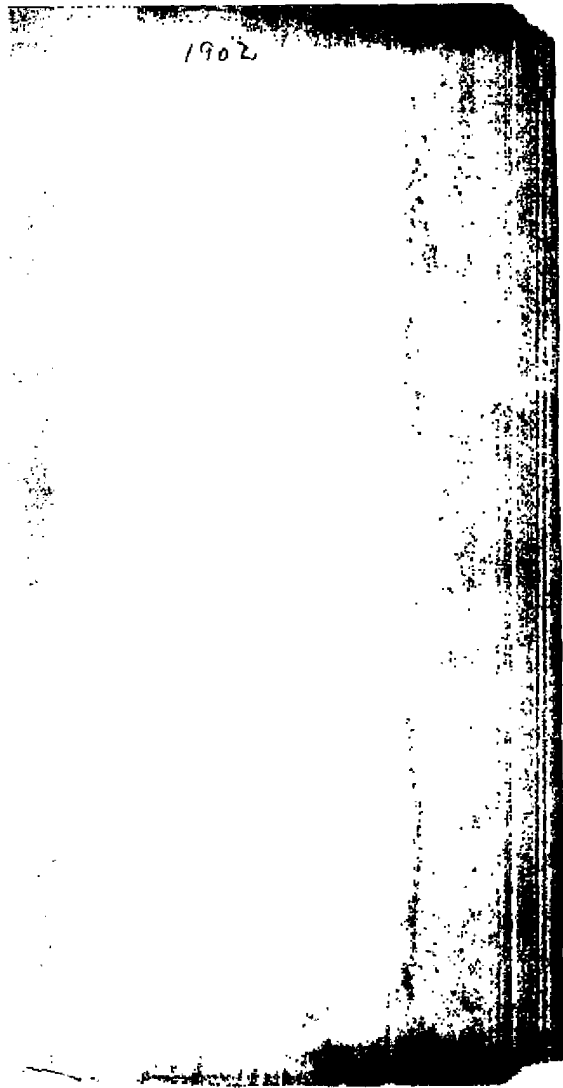








Dealer's Price List,
Trade Sales Department.

Prices to Dealers only (in the U. S.)
Subject to Market Changes
without Notice.



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEW YORK, MONTREAL, TORONTO,
CHICAGO, NEWARK, BOSTON, SAN FRANCISCO
KANSAS CITY, LOS ANGELES.

U-1002
0737

6480 SWP. Premier Red.



**THE SHERWIN-WILLIAMS PAINT
PREPARED.**

FOR EXTERIORS AND INTERIORS OF BUILDINGS.

NET PRICES PER GALLON TO DEALERS ONLY.

	In 5 gall. square cans and 50 gall.bbls. Galls.		Half Galls.	Qts.
Outside Gloss White, China Gloss White, and all regular colors not priced below.....	20	20	180	125
Flat White	18	160	14	170
* Inside Varnish White	18	190	195	200
No. 362 (Fr. Cr. Green) and 498	160	145	170	175
No. 379 (Vermilion).....	210	215	220	225
No. 370 (Metallic Brown).....	120	118	122	125
Primer.....	120	105	110	115

Tin Packages packed for shipment in dry barrels holding
12 to 18 gallons, or in cases, packed as follows:

Gallons,	Half dozen in case.
Half gallons,	One dozen in case.
Quarts,	Two dozen in case.

This Paint is sold direct to dealers who have been selected
as agents for its sale to consumers. There is but one price for
the paint, all dealers or agencies being served alike.

* Used as a finishing coat over two or more coats of Flat White.

THE SHERWIN-WILLIAMS FLOOR FINISHES.



cf 4 less

INSIDE FLOOR PAINT.

FOR INSIDE USE ONLY.

PREPARED READY FOR THE BRUSH.

No. 376 (Yellow)	No. 456 (Lt. Brown)	Half	
No. 440 (Lt. Yellow)	No. 468 (Slate)	Galls.	Qts. Pts.
No. 453 (Red)	No. 469 (Dust Color)	1.25	1.10 1.15 1.20
No. 455 (Lt. Tan)	No. 467 (Gray)		

Gallons, Half dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case.

PORCH FLOOR PAINT.

PREPARED READY FOR THE BRUSH.

No. 45	No. 49	Half	
No. 46	No. 50	Galls.	Qts. Pts.
No. 47	No. 51	1.25	1.10 1.15 1.20
No. 48			

Gallons, Half dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case.

FLOORLAC (Registered)

PREPARED READY FOR THE BRUSH.

Oak	Walnut	Galls.	1/2 Galls.	Qts.	Pts.
Cherry	Green	1.25	1.10	1.15	1.20
Mahogany	Natural				
Rosewood					

Gallons, Half dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case. Pints, Two dozen in case.

CRACK AND SEAM FILLER.

1, 2 and 5 lb. cans, 25 cents per pound.

Trade discount, 40 per cent.

FLOOR WAX.

1lb, 2lb and 5lb cans, 50 cents per pound.

Trade discount, 40 per cent.

A display rack
is furnished
with an assort-
ment containing
12 pounds each
Crack and Seam
Filler and Floor
Wax.

*Floorlac Rx - 103 Oak
104 Cherry 105 Mahog
106 Rosewood 107 Walnut
108 Green*



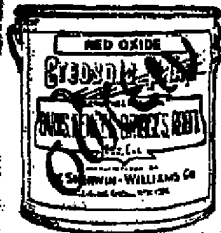
SPECIAL INTERIOR COLORS.

PREPARED READY FOR THE BRUSH.

			Galls.	½ Galls.	Qts.	Pts.
No. 490	No. 496	No. 621				
No. 491	No. 613	No. 622	1.30	1.35	1.40	1.55
No. 492	No. 616	No. 623				
No. 493	No. 617	No. 624				
No. 494	No. 618	No. 625				
No. 495	No. 619	No. 626				
White						

Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.
Quarts, Two dozen in case.



CREOSOTE PAINT.

PREPARED READY FOR THE BRUSH.

In 5 gall.
square cans
and 60 gall.
bbls.

Gallons Half
Gallons

Red Oxide, Yellow Oxide,			
Brown Green, Iron Ore,	70	75	80
Metallic Brown, Carbon Black,			
No. 401 (Light Yellow).....			
No. 402 (Olive Drab).....	85	90	95
No. 403 (Light Brown).....			
No. 404 (Slate).....			
No. 405 No. 406.....			
No. 407 No. 408.....			

Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.

Commonwealth Barn Red
 1^s 60^c 5^s 55^c 30^s 50^c

GRAPH.
 COP. P.
 P.M. 6.
 R.&B.

GRAPHITE PAINT.

PREPARED READY FOR THE BRUSH.

	In 5 gall. square cans and 60 gall. bbls.	Galls.	Half Galls.	Qts.
Graphite	1.00	1.05	1.10	1.15
Net price per gallon.				
Gallons,	Half dozen in case.			
Half gallons,	One dozen in case.			
Quarts,	Two dozen in case.			
Graphite paste see page 14.				



COPPER PAINT.

PREPARED READY FOR THE BRUSH.

	Galls.	Half Galls.	Qts.
Brown	1.40	1.45	1.50
Red	1.40	1.45	1.50
Net price per gallon.			
Gallons,	Ten in case.		
Half gallons,	One dozen in case.		
Quarts,	Two dozen in case.		

**STANDARD PAINT,
 PERFECT METHOD No. 5.**

For metal and other surfaces.

(Each gallon to be thinned with one gallon of boiled linseed oil.)

	In 5 gall. square cans and 60 gall. bbls.	Galls.	Half Galls.	Qts.
Black and Brown	1.20	1.25	1.30	1.35
Green and Gray	1.20	1.25	1.30	1.35
Net price per gallon.				

ROOF AND BRIDGE PAINT.

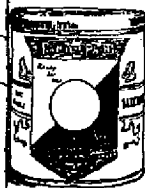
PREPARED READY FOR THE BRUSH.

	In 5 gall. square cans and 60 gall. bbls.	Gallons	Half Gallons.
Red and Brown	4.5	7.9	7.5
Net price per gallon.			
Gallons,	Half dozen in case.		
Half Gallons,	One dozen in case.		

Encauldoid

	1/4 Pt	1/2 Pt	Pts	Qts	1/2 gal	Gal
Req	9	14	22	35	130	125
726 12		20	35	225	220	215

Encauldoid



FAMILY PAINT.

PREPARED READY FOR THE BRUSH.

White	French Gray				
Black	Ash Gray				
Brown	Sky Blue				
Red	Light Blue				
Cherry	Lavender				
Rose	Light Lead	1/4	1/4		
Flesh	Light Fawn	Pts.	Pts.	Pts.	Qts.
Yellow	Apple Green	20	15	30	50
Straw	Pea Green				
Lemon	Bottle Green				
Buff	Orange				
Maroon	Inside White				

r.p. 8.1
E.L. 10

Dark Blue	1/4 Pts.	1/2 Pts.	Pts.	Qts.
Green	15	20	40	70
Scarlet Vermilion				

Trade discount, 40. per cent.

Quarts, One dozen in case. Pints, Two dozen in case.
Half pints, Four dozen in case. Quarter pints, Four dozen in case.

BUGGY PAINT, OR COLOR IN VARNISH.

PREPARED READY FOR THE BRUSH.



Wine	1/4 Pts.	Pts.	Qts.
Yellow	30	45	75
Blue			
Light Green			
Dark Green			
Black			
Vermilion	1/4 Pts.	Pts.	Qts.
	40	60	100
Carmine Red			

Trade discount, 40. per cent.

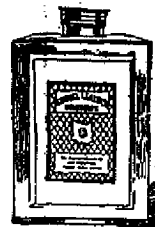
Qts. 1 doz. in case.
Pts. 2 doz. in case. Half Pts. 4 doz. in case.

ENAMEL LEATHER DRESSING.

1/4 Pts.	Pts.	Qts.	1/2 Gals.	Gals.
30	45	75	1 45	2 80

Trade discount, 40. per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.





VARNISH STAIN.

PREPARED READY FOR THE BRUSH.

Oak.....	1/4 Pt.	1/2 Pts.	Pts.	Qts.
Cherry.....	20	30	45	75
Mahogany.....				
Rosewood.....				
Ebony.....				
Walnut.....				
Green.....				
Ground.....				

Trade discount 40 per cent.

Quarts, One dozen in case. Half pints, Four dozen in case.
Pints, Two dozen in case. Quarter pints, Four dozen in case.

FLAT BLACK.

FOR PRODUCING A DULL FINISH.

1/4 Pts.	1/2 Pts.	Pts.	Qts.
20	30	45	75

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter pints, Four dozen in case.



ENAMEL PAINT.

PREPARED READY FOR THE BRUSH.



Pure White.....	1/4 Pt.	1/2 Pts.	Pts.	Qts.
Ivory White.....	20	35	60	1 00
Vermillion.....				
Carmine.....				
Rose Pink.....				
Shell Pink.....				
Robin's Egg Blue.....				
Light Yellow.....				
Sea Green.....				
Willow Green.....				
Emerald Green.....				
Silver Gray.....				
Flesh.....				
Black.....				
Ground.....				

Assortment in fancy counter case containing 12 1/4 pts. and 12 1/2 pts. \$6 30

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter pints, Four dozen in case.

Japan-Lac. 1/2 Pt. 1/4 Pt. 1/2 gal Gal
75 40 75 1.35-2.50
Discto mx + ox - of.

V.S.-F.B.
E. P.



BATH ENAMEL.

PREPARED READY FOR THE BRUSH.

	Half		Qts.	Gallons
	Pints	Pints		each
Porcelain	50	90	1 60	6 25
Rose				
Ivory				
Nile Green				
Ground	35	60	1 00	3 80

Trade discount, *10* per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.



BICYCLE ENAMEL.

At drying.

PREPARED READY FOR THE BRUSH.

White	} Quarter Pints
Vermilion	
Green	
Brilliant Green	
Sterling Green	
Yellow	
Blue	
Orange	
Maroon	
Carminc	
Black	

Trade discount, *10* per cent.

Quarter pints, Four dozen in case.



Wx/cf

WAGON AND IMPLEMENT PAINT.

PREPARED READY FOR THE BRUSH.

	Pints.	Quarts
Yellow	35	60
Red	35	60
Green	35	60
Blue	35	60
Black	35	60

Trade discount, 7.5 per cent.

Gallons,	Half dozen in case.
Half Gallons,	One dozen in case.
Quarts,	Two dozen in case.
Pints,	Two dozen in case.



Wx/cf

SCREEN PAINT.

PREPARED READY FOR THE BRUSH.

	Half Pints.	Pints.	Quarts.
Black and Green....	20	35	60

Trade discount, 7.5 per cent.

Quarts,	One dozen in case.
Pints,	Two dozen in case.
Half pints,	Four dozen in case.

Wx/cf

BLACKBOARD SLATING.

PREPARED READY FOR THE BRUSH.

	1/2 Pts.	Pints.	Quarts.	Galls. each
Black	35	60	1.00	3.50

Trade discount, 7.5 per cent.

W.P.S.A.
B.B.S.

ALUMINUM PAINT.

PREPARED READY FOR THE BRUSH.

Pts.	½ Pts.	Pts.	Qts.	Galls.
25	45	85	1 60	5 00

Trade discount ⁴⁰ per cent.



STOVE PIPE ENAMEL.

PREPARED READY FOR THE BRUSH.

½ Pts.	½ Pts.
12	20

Trade discount ⁴⁰ per cent.

OIL STAIN.

PREPARED READY FOR THE BRUSH.

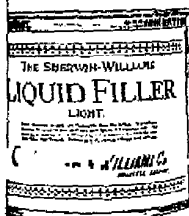
Oak.....	Half	Half			
Cherry...	Pts.	Pts.	Qts.	Galls.	Galls.
Mahogany					
Rosewood					
Ebony....	15	30	50	95	1 80
Walnut....					

Trade discount ⁴⁰ per cent.

Also put up in five gallon square cans on special orders.
Gallons, Half dozen in case. Half Galls., One dozen in case.
Hs, One doz. in case. Pts., Two doz. in case. ½ pts., Four doz. in case.



A.P.S.
O.S.L.
SHELL



THE SHERWIN-WILLIAMS FILLER.

(LIQUID) ^{1/3} 1/2 1/4

PREPARED READY FOR THE BRUSH.

	½				
Gals.	Gals.	Qts.	Pts.	Pts.	
Light, 1.50	79	42	25	15	

Trade discount..... per cent.

Gallons, One dozen in case.
Half gallons, One dozen in case.
Quarts, Two dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.

SHELLACINE.

LIQUID WOOD SEALER.
PREPARED READY FOR THE BRUSH.

Galls.	½ Galls.	Qts.
1 00	50	30

Trade discount ⁹³ per cent.

Gallons, One dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case.

11

THE SHERWIN-WILLIAMS COLORS.
FIRST QUALITY.



GROUND IN OIL.

Cans and Pails—Price per pound.
Large Tubes—Price per dozen.

	Large 1,28 1/2 lb.	12 1/2 lb.	25 lb.
	Tubes	Cans	Pails
BLACK.			
Ivory Drop Blk.	25	27	15 1/2
Eng. Coach Blk.	25	27	15 1/2
Sign Painters'	25	29	15 1/2
Lamp Black.	25	27	15 1/2

BLUE.			
Chinese Blue	2 00	51	10 1/2
Prussian Blue	2 00	44	10 1/2
Cobalt Blue	2 00	34	10 1/2
Ultramarine Blue	1 25	19	10 1/2

BROWN.			
Raw Turkey Umber	1 25	14	12 1/2
Burnt Turkey Umber	1 25	14	12 1/2
Raw Italian Sienna	1 25	15	13 1/2
Burnt Italian Sienna	1 25	15	13 1/2
Vandyke Brown	1 25	15	13 1/2

GREEN.			
Paris Green	2 00	36	10 1/2
Bronze Green	1 25	17	15 1/2
Chrome Green, L.	1 25	16	15 1/2
Chrome Green, M.	1 25	16	14 1/2
Chrome Green, D.	1 25	16	14 1/2

RED.			
Premier Vermilion	3 00	34	32 1/2
Orinoco	3 00	34	32 1/2
English	9 00	1 10	10 1/2
America	2 00	20	10 1/2
English Rose Lake	1 25	14	10 1/2
English Rose Pink	1 25	14	10 1/2
Tuscan Red	1 25	19	17 1/2
Bright Tuscan Red	1 25	21	19 1/2
Indian Red	1 25	16	14 1/2
English Venetian Red	1 00	10	8 1/2

YELLOW.			
English Chrome Yellow, L.	2 25	22	20 1/2
English Chrome Yellow, M.	2 25	22	20 1/2
English Chrome Yellow, O.	2 25	22	20 1/2
English Chrome Yellow, D.	2 25	22	20 1/2
Golden Ochre	1 25	14	12 1/2
Yellow Ochre	1 00	10	8 1/2

Only such sizes priced as are kept regularly in stock.
Also in Patent Press Cans, at same price as 1, 2 and 5 lb. cans.
1 1/2 lb. cans 30 per lb. higher than the 1, 2 and 5 lb. cans.
3/4 lb. cans 20 per lb. higher than the 1, 2 and 5 lb. cans.
NOTE—English Vermilion not put up in 1/2 lb. cans.

18T. G.



FRENCH CROWN GREEN.
L. M. D. & CO.

GROUND IN OIL.
For Window Blinds.

1, 2 & 5 lb Cans.	12 1/2 lb Pails.	25 lb Pails.
14	18 1/2	12 1/2

50 lb. case assorted (contains sixteen 12 1/2, seven 25, four 35), for \$7.00.

100 lb. case assorted (contains thirty 12 1/2, fifteen 25, eight 35), for \$14.00.

PREPARED GRAINING COLORS.

Light Oak.....	1 lb. Cans.
Dark Oak.....	
Black Walnut.....	
Maple.....	
Mahogany.....	
Cherry.....	
Chestnut.....	14
Ash.....	



**F.O.C.
P.G.
PASTE**



THE SHERWIN-WILLIAMS FILLER.
(PASTE.)

	1, 2 & 5 lb Cans.	12 1/2 lb Pails.	25 lb Pails.	100 lb. Kegs.
Oak.....				
Red Oak.....				
Antique Oak.....	16	13	10	11
Walnut.....				
Golden Oak..				

Trade discount 40... per cent.



SPECIAL PAINTS AND COLORS.

	GROUND IN OIL.		25 lb. Pails.
	1, 2 & 5 lb. Cans.	25 lb. Pails.	
New York Red.....	16	14 1/2	14 1/4
Red Lead.....	15	14 1/2	14 1/4
† Graphite.....	11 1/2	11 1/2	11

† Graphite is not put up in 1 and 2 pound cans.

	25 lb. pails.	25 lb. pails.
Superior Black Paint.....	5 3/4	5
Naval Black.....	12	8
Boston Green.....	8 1/4	8
Steamboat Green.....	8 1/4	8

MACHINE PAINT AND FILLER.

Machine Paint, Shade Nos. A, B, C, D, E,.....	6 1/2
Machine Paint, Red.....	6 1/2
Machine Filler.....	7 1/2

Only such sizes priced as are kept regularly in stock.
Trade discount 20 per cent.

SPEC.
M.P.-M.B



METALLIC BROWN.

GROUND IN OIL.

	F	1
25 lb. pails.....	4 1/2	3 1/2
65 lb. pails.....	4 1/2	3 1/2
100 lb. kegs.....	4 1/2	2 1/2

Net prices per pound.
Pails packed in 200 lb. cases.

White Ochre

25⁴ 125⁴
47² 474

F A H
75 50 40

Jobbers lowest



F A H
132 520 425 325
25 5 25 4 20 3 10
100 5 20 3 25 2 85

OCHRE. F A H

GROUND IN OIL.

25 lb. pails.....	6%	4%	3%
55 lb. pails.....	6	4%	3%
100 lb. kegs.....	5%	4%	3%

Net prices per pound.
Pails packed in 100 lb. cases.



ENGLISH VENETIAN RED. F A H

GROUND IN OIL.

25 lb. pails.....	6%	4%	3%
55 lb. pails.....	6	4%	3%
100 lb. kegs.....	5%	4%	3%

Net prices per pound.
Pails packed in 100 lb. cases.

15
Same as Ochre

2/6 Less

PURE COLORED PAINT.

White, and thisty 10 3/4s. 25s
 choice colors... 6... 5-9 1/4
 Net prices per pound.
 12 3/4s put up in 50 lb. cases,
 25s put up in 100 lb. cases.



2/6 Less

WHITE ZINGS IN OIL.



The Sherwin-Williams 12 3/4s 25s
 Green Seal French Zinc,
 black tins... 6 3/4 9 1/4
 The Sherwin-Williams
 Red Seal French Zinc,
 black tins... 9 1/4 9
 French White Zinc, Green
 Seal, U. W. M., black tins. 7 1/4 7 1/4
 French White Zinc, Red
 Seal, G. W. M., black tins. 7 1/4 7
 Net prices per pound.
 12 3/4s put up in 50 lb. cases.
 25s put up in 100 lb. cases.

P.O.P.
 ZINC

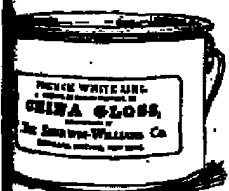
2/6 SMALL PACKAGES.

The Sherwin-Williams
 Green Seal French Zinc, 15, 25 & 35, 12
 The Sherwin-Williams
 Red Seal French Zinc, 15, 25 & 35, 12
 American Zinc, 15, 25 & 35... 7
 Net prices per pound.
 100 lb. cases contain thirty 15, twenty 25,
 and six 35.



One head costed 11 1/2
 1 5
 2 4 1/2
 5 4 1/4
 K Lead less 1/4
 Std " " 1/4
 etc " " 1/2

FRENCH ZINC IN VARNISH.
(CHINA GLOSS.)



In 2, 5 and 10 lb. cans... 18
 20 1/2 lb. Pails..... 16 1/4
 35 lb. Pails..... 15 1/4
 Net prices per pound.

OK/

ENGLISH PATENT DRYER.

2 and 5 pound cans 9 cts. per pound.

off/



WHITE LEAD.

American Lead, 25, 35 and 55..... 20 1/2
 In 100 lb. assortments. Cases contain thirty 25, twenty
 35, six 55..... 5 1/4
 Coach and Car White Lead in kegs, 50s and 100s.... 7 1/4
 Standard Lead, in kegs, 25 1/2, 50s, 100s..... 15 1/4
 Kensington Lead in kegs, 25 1/2, 50s, 100s..... 15 1/4
 " " Tins..... 3 1/4 50s 5 1/2



**THE SHERWIN-WILLIAMS COLORS.
DISTEMPER (FRESCO.)**

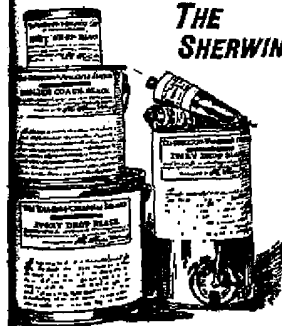
GROUND IN WATER WITHOUT GUM.
IN GLASS JARS.

	PER JAR
Ivory Drop Black.....	12
Lamp Black.....	15
Brown Blue.....	75
Cobalt Blue.....	50
Prussian Blue.....	30
Ultramarine Blue.....	24
Raw and Burnt Turkey Umber.....	12
Raw and Burnt Italian Sienna.....	12
Vandyke Brown.....	12
Black Walnut Staining.....	12
French Crown Green.....	28
Emerald Green.....	30
Chrome Green, L. M. & D.....	12
Ultramarine Green.....	50
French Carmine.....	3 00
Eng. Vermilion, L. & D.....	2 10
Red Pink.....	20
Indian Red.....	16
Venetian Red.....	12
Turkey Red.....	30
Orange Mineral.....	35
Red Lead.....	28
Neapol Yellow.....	30
Dutch Pink.....	26
Chrome Yellow, L. M. O. & D O.....	20
Golden Ochre.....	25
Yellow Ochre.....	12
Crematis White.....	25
Carmine Lake.....	70
Crimson Lake.....	50
Maroon Lake.....	45
Rose Lake.....	40
Red Lake.....	40
Scarlet Lake.....	4 50
Saffron Lake.....	2 25
Yellow Lake.....	2 00
Florentine Lake.....	65

Jars are of uniform size, but vary in weight according to the nature of the color.

Also put up in large casks at special price per pound.

20/20 20/20 or 20/20 20-



THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.
GROUND IN JAPAN.

FOR COACHES,
CARS, ETC.

Abbreviation for
Patent Press Cans
"P. C."

BLACKS. PER LB.

Ivory Drop Black, XXX, ... 13, 5 & 10 lb. pls. 58 P.C.	\$0 50
Ivory Drop Black, XX, ... 13, 5 & 10 lb. pls. 58 P.C.	40
Ivory Drop Black, X, ... 13, 5 & 10 lb. pls. 58 P.C.	30
English Coach Black, A, ... 13, 5 & 10 lb. pls. 58 P.C.	25
S.W. Co. Lamp Black, ... 13, 5 lb. pls. 58 P.C.	25

REDS.

Imperial	13 & 58 P.C.	75
No. 40 Fre	13 & 58 P.C.	1 00
French Co	13 & 58 P.C.	75
Spanish C	13 & 58 P.C.	5 00
Electric Vermilion	13	50
Brilliant Vermilion, L. & D.	25, 5 & 10 P.C.	60
Vermilion Ground work		40
English Vermilion, pale and deep	13 & 15	1 50
Orinoco Vermilion, L.	13, 5 & 10 P.C.	60
Permanent Vermilion, L.	13	60
American Vermilion, pale and deep	13	40
Empress Scarlet	13 & 58 P.C.	1 00
Striping Red	13	2 00
Carriage Painters' Red	13 & 58 P.C.	1 00
Iroquois Red, L. & D.	13 & 58 P.C.	1 00
Azure Red (glaze)	13 & 58 P.C.	1 00
Palo Alto Red	13 & 58 P.C.	1 00
Hessian Red, L. & D.	13 & 58 P.C.	75
Astoria Red	13 & 58 P.C.	75
Mohawk Red, L. & D.	13 & 58 P.C.	60
Century Red	13 & 58 P.C.	45
Gear Red	13 & 58 P.C.	60
Turkey Red	13	40
Tuscan Red	13, 5 & 58 P.C.	36
Indian Red, L. & D.	13, 5 & 58 P.C.	32
Venetian Red	13, 5 & 58 P.C.	25
Royal Red	13 & 58 P.C.	75
Carminc Ground-Work, L. & D.	13 & 58 P.C.	50
Red Ground-Work, L. & D.	13 & 58 P.C.	40

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

REDS—CONTINUED.		PER LB.
Premier Non-Fading Red.....	15 & 55 P.C.	\$ 60
Premier Non-Fading Red Ground work, 15455 P.C.		40
English Rose Pink.....	15	45
Wine Color, D.....	15, 55 & 55 P.C.	50
Special Wine, 4209.....	15, & 55 P.C.	40
Wine Color, B.....	15, 55 & 55 P.C.	35

LAKES.

Green Lake (glaze).....	15, 15	2 50
Covering Lake.....	15	1 00
Claret Lake (glaze).....	15	90
Carthage Lake.....	15 & 55 P.C.	65
*Light Scarlet, XXX.....	15, 15	5 00
*Light Scarlet, XX.....	15, 15	4 50
*Scarlet, XXX.....	15	1 00
*Scarlet, XX.....	15	1 00
*Scarlet, X.....	15	1 00
*Purple, XXX.....	15	6 00
*Purple, d'p and ex. d'p, XX.....	15	5 00
*Purple, X.....	15	6 00
*America.....	15	2 00
*American Crimson, XX.....	15	1 50
*American, XXY.....	15	4 50
*.....	15	2 25
*.....	15	2 00
*.....	15	2 25
*Maroon.....	15	1 00
*Chatinuc.....	15	1 00
*Coach.....	15	75
*Yellow, XXX.....	15	2 50
*Yellow, XX.....	15	2 00

GREENS.

Olive Green, L. M. & D.....	15 & 55 P.C.	50
Carriage Part Green, L. & D.....	15 & 55 P.C.	50
Automobile Green, L. & D.....	15 & 55 P.C.	50
English Surrey Green, L. & D.....	15 & 55 P.C.	50
Palmetto Green, L. & D.....	15 & 55 P.C.	50
Milori Green, L. M. & D.....	15	30
Marshall Field Green.....	15 & 55 P.C.	80
New Green.....	15 & 55 P.C.	80
Very Dark Green.....	15 & 55 P.C.	60
Fern Leaf Green, L. M. & D.....	15 & 55 P.C.	60
Cerro Green, L. M. & D.....	15 & 55 P.C.	50
Calla Green.....	15 & 55 P.C.	50
Peppercorn Green, L. M. & D.....	15 & 55 P.C.	50
Nonpareil Green, L. M. & D.....	15 & 55 P.C.	50
Brewster Green, L. & D.....	15 & 55 P.C.	50
Quaker Green, L. M. & D.....	15 & 55 P.C.	50
Bronze Green.....	15 & 55 P.C.	50
Newport Green, L. M. & D.....	15 & 55 P.C.	50
Columbian Green.....	15 & 55 P.C.	50
New Meridian Green, L. & D.....	15 & 55 P.C.	40
Trojan Green, L. & D.....	15 & 55 P.C.	40

Fancy Colors marked thus () not kept regularly in stock but will be furnished by special grinding when ordered.

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

GREENS—CONTINUED.		PER LB.
Fanch Green.....	15 & 35 P.C.	\$ 40
Extra Coach Green, L. M. & D.....	15 & 35 P.C.	40
BLUES.		
Permanent Blue, L. M. & D.....	15 & 35 P.C.	5 90
Yale Blue, L. & D.....	15 & 35 P.C.	52
B. & O. Express Blue.....	15 & 35 P.C.	40
Automobile Blue.....	15 & 35 P.C.	75
Blue Ground Work, L. & D.....	15 & 35 P.C.	40
Cobalt Blue, (glaze).....	15, 35, 50	1 00
Imperial Blue, L. & D.....	15 & 35 P.C.	90
Prussian Blue.....	15, 35, 50	90
Infanta Blue.....	15 & 35 P.C.	75
Coach Blue.....	15 & 35 P.C.	90
Brilliant Blue.....	15 & 35 P.C.	90
Ultramarine Blue, (glaze).....	15, 35, 50	70
Royal Blue.....	15 & 35 P.C.	70
Azure Blue.....	15 & 35 P.C.	40
Design Blue, L. & D.....	15 & 35 P.C.	70
BROWNS.		
Automobile Brown.....	15 & 35 P.C.	60
Golden Tan.....	15 & 35 P.C.	45
Quaker Brown.....	15 & 35 P.C.	40
Antique Brown, L. M. & D.....	15 & 35 P.C.	60
Chocolate Brown.....	15 & 35 P.C.	50
Cleveland Brown.....	15 & 35 P.C.	50
Portland Amber.....	15 & 35 P.C.	40
Bay Brown.....	15 & 35 P.C.	40
Hoffman Brown.....	15 & 35 P.C.	40
Seal Brown.....	15 & 35 P.C.	40
Pullman Brown L. & D.....	15 & 35 P.C.	40
Raw and Burnt Sienna.....	15 & 35 P.C.	35
Raw and Burnt Umber.....	15 & 35 P.C.	35
Vandyke Brown.....	15	35
WHITES.		
Ivory White.....	15 & 35 P.C.	60
Flake White.....	15 & 35 P.C.	45
Hearse White.....	15 & 35 P.C.	40
Silver White.....	15 & 35 P.C.	35
French Zinc White.....	15 & 35 P.C.	40
YELLOW.		
Pneumatic Yellow.....	15 & 35 P.C.	45
Automobile Yellow, L. M. & D.....	15 & 35 P.C.	45
Brilliant Yellow, L. & D.....	15 & 35 P.C.	45
Napier Yellow.....	15	1 00
French Yellow.....	15	80
Dutch Pink (glaze).....	15	30
Gold Imitation.....	15 & 35 P.C.	50
Columbian Yellow, L. & D.....	15 & 35 P.C.	50
Chrome Yellow, L. M. & D.....	15 & 35 P.C.	45
Perfect Yellow.....	15 & 35 P.C.	45
Brimstone Yellow, L. M. & D.....	15 & 35 P.C.	45
Canary Yellow.....	15	25
Straw Color.....	15 & 35 P.C.	35
Golden Ochre.....	15 & 35 P.C.	30
Yellow Ochre.....	15 & 35 P.C.	25

QUICK DRYING.

STANDARD EXPRESS, LINE AND MAIL COLORS

	PER LB.
U. S. Express Standard Yellow.....	.75 & 58 P.C.
U. S. Express Standard Vermilion.....	.75
American Express Standard Blue.....	.75
Am. Ex. Standard Vermilion.....	.75
Wells Fargo Ex. Standard.....	.75
Vermilion.....	.75
Ird Green.....	.75
Vermilion.....	.75
Southern Ex. Standard Green.....	.75
Southern Ex. Standard Vermilion.....	.75
Armour & Co. Standard Yellow.....	.75
Swift & Co. Standard Vermilion.....	.75
U. S. Mail Red.....	.75
U. S. Mail White.....	.75
U. S. Mail Blue.....	.75

SAMPLES FURNISHED ON APPLICATION.

TRADE DISCOUNT;—{ Blacks 20 per cent
Colors 15 per cent.
(All except black)

IN TUBES.

	IN TUBES.	PER DOZ.
No. 40 French Carmine.....	$\frac{1}{2}$ lb Tubes, net,	\$18 00
French Carmine, L. & D.....	$\frac{1}{2}$ lb Tubes, net,	30 00
Spanish Carmine.....		4 98
English Vermilion, pale and deep.....		5 00
Striping Red.....		5 00
Striping Red No 4728.....		3 00
Iroquois Red, L. & D.....		3 00
Carrriage Painters' Red.....		3 00
Automobile Red, L. & D.....		3 00
Imperial Red.....		3 00
Aztec Red (glaze).....		3 00
Bismark Blue, L. & D.....		3 00
Empire Scarlet.....		4 00
Naples Yellow.....		4 00
".....		2 00
".....		2 00
A.....		2 00
Gold Imitation.....		8 00
Perfect Yellow.....		2 00
Striping Blue.....		4 00
Green Lake (glaze).....		4 00
Milori Green, L. M. & D.....		3 60
Extra Coach Green, L. M. & D.....		2 00
Fern Leaf Green, L. M. & D.....		2 00
Cerro Green, L. M. & D.....		2 00
Prussian Blue.....		3 50
Imperial Blue, L. & D.....		3 50
Haramar's Blue (glaze).....		3 50
Azure Blue.....		3 50
Striping Purple.....		2 00
Bay Brown.....		2 00

IN TUBES—CONTINUED.		PER DOZ.
Flake White.....		2 00
Silver White.....		2 00
Ivory White.....		2 00

Trade discount, 25 per cent.

Tube colors are put up in large tubes of uniform size except No. 40 French Carmine and French Carmine, L., which are put up in quarter pound tubes net weight.

Only colors mentioned in list of tubes are carried in this style package.



BICYCLE BAKING ENAMEL.

(LIQUID.)

	1/2 Pt.	Qt.
Tan.....	25	1 25
Hoffman Brown.....	25	1 25
Antique Brown, M. & D.....	25	1 25
Green, L.....	25	1 25
Green, D.....	25	1 25
Tea Green.....	25	1 25
Coach Green, M.....	25	1 25
Columbian Green.....	25	1 25
Valle Green.....	25	1 25
Newport Green, L. & M.....	25	1 25
Blue Green.....	25	1 25
New Green.....	25	1 25
White.....	35	1 50
Pink.....	35	1 50
Gray.....	35	1 50
Chrome Yellow, L. M. G. & D.....	35	1 50
Carmine.....	35	1 50
Carmine Primer.....	20	1 00
Carmine Maroon.....	35	1 50
Carmine Maroon Primer.....	20	1 00
Alto Red.....	35	1 50
Brilliant Blue.....	35	1 50
Black Enamel, First Coat.....	45	2 00
Black Enamel, Finishing Coat.....	20	1 00
Black Enamel, Varnish.....	20	1 00
Extra Pale Enamel Finishing Varnish (for white and very light shades only).....	45	2 00

Trade discount, 25 per cent.

G. & P. Putty 07/0x
Bal 07/0x



PERFECT METHOD SYSTEM

For Carriage Painting.

GEAR PRIMERS.		PER GALL.
Black.....	$\frac{1}{2}$ s and 1 s	2 50
Red.....	$\frac{1}{2}$ s and 1 s	2 50
Yellow.....	$\frac{1}{2}$ s and 1 s	2 50
GEAR SURFACERS.		
Black.....	$\frac{1}{2}$ s and 1 s	2 50
Red.....	$\frac{1}{2}$ s and 1 s	2 50
GEAR FILLERS.		
Black.....	$\frac{1}{2}$ s and 1 s	2 50
Red.....	$\frac{1}{2}$ s and 1 s	2 50
Ebony Black.....	$\frac{1}{2}$ s and 1 s	3 00
Nonpareil Green, L.....	$\frac{1}{2}$ s and 1 s	3 00
Nonpareil Green, D.....	$\frac{1}{2}$ s and 1 s	3 00
BODY PRIMERS.		
Black.....	$\frac{1}{2}$ s and 1 s	2 50
Yellow.....	$\frac{1}{2}$ s and 1 s	2 50
BODY FILLERS (ROUGH STUFF).		
First Coat.....	$\frac{1}{2}$ s and 1 s	2 00
Black.....	$\frac{1}{2}$ s and 1 s	2 00
Yellow.....	$\frac{1}{2}$ s and 1 s	2 00
GEAR COLORS.		PER LB.
Crescent Red, L. & D.....	1 s and 5 s	1 00
Viking Red.....	1 s and 5 s	1 00
Euclid Red, L. & D.....	1 s and 5 s	1 00
Burgundy Red.....	1 s and 5 s	1 00
Pachuca Red.....	1 s and 5 s	1 00
Carriage Painters Red, L.....	1 s and 5 s	1 00
Carriage Painters Red, D.....	1 s and 5 s	1 00
Derby Red.....	1 s and 5 s	1 00
Blue Vermilion.....	1 s and 5 s	1 00
Vulcan Vermilion, L. & D.....	1 s and 5 s	1 00
Coaching Vermilion, L.....	1 s and 5 s	1 00
Coaching Vermilion, D.....	1 s and 5 s	1 00
Red Ground work, L.....	1 s and 5 s	1 00
Red Ground work, D.....	1 s and 5 s	1 00
Vermilion Ground work.....	1 s and 5 s	1 00
Pachuca Red Ground work.....	1 s and 5 s	1 00

PERFECT METHOD—Continued.

DEAR COLORS.—CONTINUED.		PER LB.
Dark Red, L. & D.	15 and 50	50
Light Red, L. & D.	15 and 50	50
Dark Green, L. & D.	15 and 50	50
Light Green, L. & D.	15 and 50	50
Dark Blue, L. & D.	15 and 50	50
Light Blue, L. & D.	15 and 50	50

GREENS.		PER LB.
Dark Green, L. M. & D.	15 and 50	50
Light Green, L. M. & D.	15 and 50	50
Dark Green, L. & D.	15 and 50	50
Light Green, L. & D.	15 and 50	50
Dark Green, L. & D.	15 and 50	50
Light Green, L. & D.	15 and 50	50

BLUES.		PER LB.
Dark Blue, M.	15 and 50	50
Perfect Blue.	15 and 50	50
Paque Blue.	15 and 50	50

BROWNS.		PER LB.
Dark Brown.	15 and 50	50
Light Brown.	15 and 50	50

YELLOWS.		PER LB.
Dark Yellow.	15 and 50	50
Light Yellow.	15 and 50	50

GLAZING PUTTY.		PER LB.
Dark.	15 and 50	50
Light.	15 and 50	50

Trade discount, 25 per cent.

GLOSS COLORS.

For Carriage Painting.

		GALLS.
Dark Green.	1 and 15	5.00
Light Green.	1 and 15	5.00
Dark Blue.	1 and 15	4.00
Light Blue.	1 and 15	3.50
Dark Brown.	1 and 15	3.50
Light Brown.	1 and 15	3.50
Dark Yellow.	1 and 15	4.00
Light Yellow.	1 and 15	3.00

†Sold Green Rubbing, L. & D. are same shades as Green, L. & D., but the former is made from a quicker wish than the latter.

Trade discount, 25 per cent.

Quart packages noted for these lines have penny lever, scaling tops.



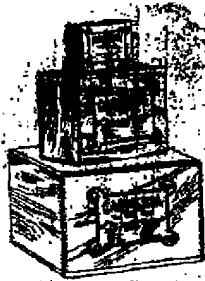
OX/cf THE SHERWIN-WILLIAMS VERMILIONS (Dry.)

	6 lb. Cans.	100 lb. Kegs
Premier Non-Fading Red.....	95	93
Orinoco.....	25	23
Carmelian.....	20	18
Egyptian.....	18	16
Regina.....	15	13
Euclid.....	12	10
Chinese Scarlet (pale & deep)	20	18
American, L. & D.....	20	18

Trade discount 20 per cent.
Six pound cans, one dozen in case.

CARMENTA.

1 pound papers, 7, 14 and 28 pound wood boxes 70c. net per

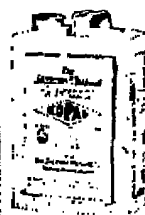


Orizaba #731 20 18 List
Nett { 14 1/2 A 13 1/2 B 14 1/2
100 lb Kegs 14 14 1/2



THE
SHERWIN-WILLIAMS
VARNISHES.

PRICE LIST PER PACKAGE.



CARRIAGE VARNISHES.

	Gallon cans each	½ gal. cans each	Quart cans each	Pint cans each	½ Pt. cans each
One Coat Carriage Varnish....	3.60	1.89	99	..	..
Pale Rubbing Varnish.....	4.50	2.34	1.21	..	..
Medium Rubbing Varnish....	3.75	1.97	1.03	..	..
Quick Rubbing Varnish.....	2.70	1.44	76	..	..

Trade discount, $33\frac{1}{3}\%$ per cent.

OUR SPECIALTIES.



..... 2.70 1.44 76 40 23
A perfect varnish for general use.



..... 2.25 1.22 65 34 20
A varnish leader—for interior use.

Trade discount, $33\frac{1}{3}\%$ per cent.

Packed in Assortments containing:

	Galls.	½ Galls.	Quarts	Pints	½ Pints
A....	4	4	12	16	16
B....	2	6	16	16	16

Net price to dealers in assortments {
Kopal { A \$23 50
 { B 24 00
Exello.... { A 20 00
 { B 20 40

HOUSE PAINTERS' AND DECORATORS VARNISHES.

	Gallon cans each	½gal. cans each	Quart cans each	Pint cans each	¼Pt. cans each
Finest White Enamel Varnish...	5.00	2.59	1.34	..	..
Durable Spar Varnish.....	4.50	2.34	1.21	63	34
Durable Wood Finish, Exterior.	4.50	2.34	1.21	..	..
Durable Wood Finish, Interior.	3.00	1.59	84	..	..
Durable Floor Varnish.....	2.75	1.47	78	41	..
Crystal Paper Varnish.....	3.50	1.84	96	..	..
Damar Varnish.....	2.70	1.44	76	40	23
Hard Drying Oak.....	2.70	1.44	76	..	..
Cabinet Rubbing.....	2.25	1.22	65	..	..
Hard Oil Finish Pale.....	2.25	1.22	65	34	20
Hard Oil Finish.....	2.10	1.14	61	33	19
Premo Hard Oil.....	1.65	92	50	27	16
No. 1 Coach.....	2.00	1.09	59	31	18
Premo Coach.....	1.65	92	50	27	16
Interior Coach.....	1.50	84	46	25	15
Extra Furniture Varnish.....	1.80	99	54	29	17
No. 1 Furniture Varnish.....	1.50	84	46	25	15
Premo Furniture Varnish.....	1.25	72	40	22	14
The S-W. Liquid Filler.....	1.50	79	42	25	15
Shellacine.....	1.00	54	30	..	..

Trade discount. $2\frac{3}{4}$ per cent.

DRYERS AND JAPANS.

	Gallon cans each	½gal. cans each	Quart cans each	Pint cans each	¼Pt. cans each
Gold Size Japan.....	3.50	1.84	96	..	..
Coach Painters Japan.....	2.25	1.22	65	..	..
Oxolene Dryer.....	1.65	92	50	30	20
Extra Japan Dryer.....	1.05	62	35	23	16
Japan Dryer.....	90	54	31	20	15
Finest Turpentine Asphaltum..	1.80	99	54	29	17
No. 1 Asphaltum.....	1.00	59	34	19	12

Trade discount. $3\frac{3}{4}$ per cent.

In 5 gallon cans deduct 10 cents per gallon from the one gallon list price.
Such Varnishes as are sold in barrels deduct 20 cents per gallon from one gallon list price.

See Dealer's Price List for full description of Varnishes

4 Asphaltum

15 80¢

INDEX.

	PAGE.
Aluminum Paint.....	11
Bath Enamel.....	9
Bicycle Baking Enamel (Liquid).....	23
Bicycle Enamel.....	9
Blackboard Slating.....	10
Buggy Paint, or Color in Varnish.....	7
Carmenta.....	26
Copper Paint.....	6
Crack and Seam Filler.....	4
Creosote Paint.....	5
Distemper (Fresco).....	18
Enamel Leather Dressing.....	7
Enamel Paint.....	8
Enamel Patent Dryer.....	17
Enamel Venetian Red.....	15
Family Paint.....	7
First Quality Oil Colors.....	12
Flat Black.....	3
Floor Finishes.....	4
Floorlac.....	4
Floor Wax.....	4
French Crown Green.....	13
French Zinc in Varnish.....	17
Graphite Paint.....	6
Gloss Colors.....	25
Inside Floor Paint.....	4
Machine Paint and Filler.....	14
Metallic Brown.....	14
Ochre.....	15
Oil Stain.....	11
Perfect Method No. 5.....	6
Perfect Method System for Carriage Painting.....	24-25
Porch Floor Paint.....	4
Prepared Graining Colors.....	13
Pure Colored Paint.....	16
Quick Drying Colors.....	19-22
Quick Drying Colors, Tubes.....	22-23

INDEX—Concluded.

	PAGE.
Roof and Bridge Paint.....	6
Screen Paint.....	10
Shellacine.....	11
Special Interior Colors.....	5
Special Paints and Colors.....	14
Stove Pipe Enamel.....	11
The Sherwin-Williams Filler (Liquid).....	11
The Sherwin-Williams Filler (Paste).....	13
The Sherwin-Williams Paint (prepared).....	3
The Sherwin-Williams Vermilions (Dry).....	26
Varnishes.....	27-28
Varnish Stain.....	8
Wagon and Implement Paint.....	10
White Lead.....	17
White Zinc in Oil.....	16

Packages

THE Sherwin-Williams Varnishes are sold in 5 gallon, 1 gallon, $\frac{1}{2}$ gallon, quart, pint and $\frac{1}{2}$ pint cans, except One Coat Carriage, Pale Rubbing, Medium Rubbing, Quick Rubbing, Finest White Enamel Varnish, Durable Wood Finish Exterior, Durable Wood Finish Interior, Crystal Paper Varnish, Hard Drying Oak, Cabinet Rubbing, Gold Size Japan, and Coach Painters Japan, which are not put up in pints and half pints. Durable Floor Varnish is not in half pints.

Price List.

The S-W. Carriage Varnishes

*THE S-W. ONE COAT CARRIAGE VARNISH.**

An extremely easy working, moderately quick drying Finishing Varnish. It is designed primarily for general repair work of a good grade. Price per gallon. . . \$3.60

*THE S-W. PALE RUBBING VARNISH.**

The very palest rubbing varnish made. Its extreme paleness fits it for use on light colored work, while its high grade makes it available for work where the very finest and most durable finish is desired. It is ready to rub in four days. Price per gallon. . \$4.50

*THE S-W. MEDIUM RUBBING VARNISH.**

A high grade rubbing varnish, although not so pale as the preceding. It can be safely rubbed in three days. Price per gallon \$3.75

*See note regarding packages on page 5.

*THE S-W. QUICK RUBBING VARNISH.**

Is as quick as a rubbing varnish ought to be and still retain its full measure of durability. May be rubbed in two days and under favorable conditions in less time.

Price per gallon. \$2.70

The S-W. Varnish Specialties



A perfect varnish for general use. It is a pure Kauri Gum and Linseed Oil varnish, suitable for both outside and inside use. A reliable varnish in every way and is fully aged before it is put in its cans. It is especially easy working and when used outside or under severe exposure will be found very elastic and durable. It is excellent for outside doors, boats, carriages and other work where good, tough varnish is necessary. It is also adapted for inside work where it can be given sufficient time to dry. Price per gallon. \$2.70

*See note regarding packages on page 5.



This is a varnish leader for interior use only. It dries quickly and can be rubbed and polished after forty-eight hours. It will be found excellent for all high grade interior finishing and general varnishing around the house. Price per gallon. \$2.25

The S-W. House Painters' and Decorators' Varnishes

THE S-W. FINEST WHITE ENAMEL VARNISH.*

Suitable for the very finest enamel work. It is the palest varnish that can be made from hard gum. It mixes perfectly with zinc and ~~either a varnish or~~ enamel made with it can be hand polished in four days. Price per gallon. . \$5.00

THE S-W. DURABLE SPAR VARNISH.

Intended for exterior use on steamships, yachts, boats and canoes. Will stand this severe exposure longer than any other varnish made. It can also be used for doors, store fronts, etc. It is very durable. Price per gallon. . . \$4.50

*See note regarding packages on page 5.

*THE S-W. DURABLE WOOD FINISH (EXTERIOR).**

For the best outside work. It will withstand the severest outside exposure. Will not turn white or lose its gloss and is extremely durable. Largely used on store fronts, doors, signs, etc. Price per gallon. \$4.50

*THE S-W. DURABLE WOOD FINISH (INTERIOR).**

For the finest inside finishing. It can be rubbed or polished. Will stand in bath rooms and kitchens, as it is not affected by steam or water. It gives a high glossy finish. Price per gallon. . . \$3.00

*THE S-W. DURABLE FLOOR VARNISH.**

Made to walk on and will stand being walked on. It dries hard in thirty-six hours. It is also suitable for linoleum, oil cloth, etc. Price per gallon. . . . \$2.75

*THE S-W. CRYSTAL PAPER VARNISH.**

An extra fine quality of Damar Varnish. It is colorless and intended for wall paper. It can also be used for producing white finish on wood work. Price per gallon. \$3.50

*See note regarding packages on page 5.

THE S-W. DAMAR VARNISH.

Made from Pure Batavia Damar Gum. It is water white and will not discolor the most delicate shades of paint. Price per gallon \$2.70

*THE S-W. HARD DRYING OAK VARNISH.**

A quick hard drying varnish for inside use. Specially suited for church and school seats and similar work. It has a good lustre and dries free from tack. Price per gallon. \$2.70

*THE S-W. CABINET RUBBING VARNISH.**

For undercoats in interior finish where the undercoats are intended to be rubbed. Dries and rubs well. Price per gallon. . . . \$2.25

THE S-W. HARD OIL FINISH (PALE).

A very easy working varnish for inside use. Light enough in color to use on the very lightest woods. Rubs well and makes a fine finish. Price per gallon. \$2.25

THE S-W. HARD OIL FINISH.

A very easy working varnish for inside use. Suitable for all ordinary woods. Rubs well and makes a fine finish. \$2.10

*See note regarding packages on page 5.

THE S-W. PREMO HARD OIL FINISH.

Easy working. Can be left with
the natural gloss or rubbed. Price
per gallon. \$1.65

THE S-W. NO. 1 COACH VARNISH.

A good drying, elastic and brilliant
varnish for interior use. Price per
gallon. \$2.00

THE S-W. PREMO COACH VARNISH.

Quick drying and easy working
varnish for interior use. Price
per gallon. \$1.65

THE S-W. INTERIOR COACH VARNISH.

An especially easy working inside
varnish. Dries with a high lustre
in twenty-four hours. Price per
gallon. \$1.50

THE S-W. EXTRA FURNITURE VARNISH.

A reliable varnish for furniture and
general inside use. Price per
gallon. \$1.80

THE S-W. NO. 1 FURNITURE VARNISH.

Like the foregoing, but darker.
Price per gallon. \$1.50

THE S-W. PREMO FURNITURE VARNISH.

A good, easy working varnish.
Price per gallon. \$1.25

THE S-W. LIQUID FILLER.

A superior quality of first coating on interior woodwork (floors excepted). Excels the best Shellac for that purpose—flows freely to the brush and sands to a perfect surface for subsequent varnish coats. Price per gallon. . . . \$1.50

THE S-W. SHELLACINE.

A specialty made for first coating on interior woodwork (floors excepted). Works easily and sands to a hard smooth surface. Price per gallon. . . . \$1.00

The S-W. Dryers and Japans

*THE S-W. GOLD SIZE JAPAN.**

This is a superior article, very economical owing to its strength, and perfectly safe to use with any mixture. It is a binder that can be used with delicate colors without injury to them. It will properly harden rough stuff and facilitate the drying of all undercoats. It is safe and certain. Price per gallon \$3.50

*See note regarding packages on page 5.

*THE S-W. COACH PAINTERS' JAPAN.**

It is adapted for the use of Coach Painters and is a thoroughly reliable article. Price per gallon. . \$2.25

THE S-W. OXOLENE DRYER.

Is the product of thirty years experience. It possesses exceptional drying qualities. One gallon will dry twenty gallons of raw linseed oil perfectly. It mixes readily with oil or varnish without curdling or separating. It will not cause cracking, but improves the working qualities and durability of paint in which it is used. Price per gallon. \$1.65

THE S-W. EXTRA JAPAN DRYER.

A strong and reliable dryer, which mixes perfectly with oil. Price per gallon. \$1.05

THE S-W. JAPAN DRYER.

A strong, economical dryer. Price per gallon.90

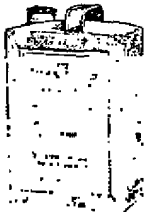
FINEST TURPENTINE ASPHALTUM.

A strictly pure turpentine asphaltum. Price per gallon. . . . \$1.80

NO. 1 ASPHALTUM.

A very good and easy working black varnish. Price per gallon \$1.00

*See note regarding packages on page 5.



THE SHERWIN-WILLIAMS VARNISHES.

PRICE LIST PER PACKAGE.



CARRIAGE VARNISHES.

	Gallon cans each	½ gal. cans each	Quart cans each	Pint cans each	½ Pint cans each
One Coat Carriage Varnish....	3.60	1.89	99	..	..
Pale Rubbing Varnish.....	4.50	2.34	1.21	..	..
Medium Rubbing Varnish....	3.75	1.97	1.03	..	..
Quick Rubbing Varnish.....	2.70	1.44	76	..	..

Trade discount.....per cent.

OUR SPECIALTIES.

..... 2.70 1.44 76 40 21
A perfect varnish for general use.

..... 2.25 1.22 65 34 20
A varnish leader—for interior use.

Trade discount.....per cent.

Packed in Assortments containing:

	Galls.	½ Galls.	Quarts	Pints	½ Pint
A....	4	4	12	16	16
B....	2	6	16	16	16

Net price to dealers in assortments

Kopal....	A	\$23
	B	24
Excello....	A	20
	B	20

HOUSE PAINTERS' AND DECORATORS VARNISHES.

	Gallon cans each	½gal. cans each	Quart cans each	Pint cans each	¼Pt. cans each
Best White Enamel Varnish...	5.00	2.59	1.34	..	..
Marble Spar Varnish.....	4.50	2.34	1.21	63	34
Marble Wood Finish, Exterior.	4.50	2.34	1.21	..	..
Marble Wood Finish, Interior.	3.00	1.59	84	..	..
Marble Floor Varnish.....	2.75	1.47	78	41	..
Crystal Paper Varnish.....	3.50	1.84	96	..	..
Mar Varnish.....	2.70	1.44	76	40	23
Hard Drying Oak.....	2.70	1.44	76	..	..
Minet Rubbing.....	2.25	1.22	65	..	..
Hard Oil Finish Pale.....	2.25	1.22	65	34	20
Hard Oil Finish.....	2.10	1.14	61	33	19
Extra Hard Oil.....	1.65	92	50	27	16
Extra Coach.....	2.00	1.09	59	31	18
Extra Coach.....	1.65	92	50	27	16
Extra Coach.....	1.50	84	46	25	15
Extra Furniture Varnish.....	1.80	99	54	29	17
Extra Furniture Varnish.....	1.50	84	46	25	15
Extra Furniture Varnish.....	1.25	72	40	22	14
Extra S-W. Liquid Filler.....	1.50	79	42	25	15
Extra Lacine.....	1.00	54	30	..	..

Trade discount.....per cent.

DRYERS AND JAPANS.

	Gallon cans each	½gal. cans each	Quart cans each	Pint cans each	¼Pt. cans each
Extra Size Japan.....	3.50	1.84	96	..	..
Extra Painters Japan.....	2.25	1.22	65	..	..
Extra Dryer.....	1.65	92	50	30	20
Extra Japan Dryer.....	1.05	62	35	23	16
Extra Dryer.....	90	54	31	20	15
Extra Turpentine Asphaltum..	1.80	99	54	29	17
Extra Asphaltum.....	1.00	59	34	19	12

Trade discount.....per cent.

In 5 gallon cans deduct 10 cents per gallon from the gallon list price.

Such Varnishes as are sold in barrels deduct 20 cents gallon from one gallon list price.

See Dealer's Price List for full description of Varnishes.

**RAILWAY LIST.
FIRST QUALITY OIL COLORS.**

	PRICE PER LB.
BLACK.	
Ivory Drop Black.....	1.4
English Coach Black.....	1.4
Sign Painters' Black.....	1.6
Lamp Black.....	1.5
BLUE.	
Prussian Blue.....	2.5
Ultramarine Blue.....	1.5
BROWN.	
Raw Turkey Umber.....	1.1
Burnt Turkey Umber.....	1.2
Raw Italian Sienna.....	1.3
Burnt Italian Sienna.....	1.3
Vandyke Brown.....	1.2
GREEN.	
Paris Green.....	2.3
Chrome Green, L. M. & D.....	1.9
RED.	
Orinoco Vermilion.....	3.1
English Vermilion.....	4.2
English Rose Lake.....	2.0
English Rose Pink.....	2.0
Tuscan Red.....	1.7
Bright Tuscan Red.....	1.7
Permanent Tuscan Red.....	2.0
Indian Red.....	1.3
English Venetian Red.....	.7
YELLOW.	
Chrome Yellow, L. M. O. & D.....	1.6
Golden Ochre.....	1.1
Yellow Ochre.....	.7
<i>Gr. Crown Green</i>	1.4

COLORS IN JAPAN.

QUICK DRYING.

PRICE
PER LB.

BLACK.

Ivory Drop Black, R. R.	4.0.
Ivory Drop Black, R.	2.5.
Ivory Drop Black, Special.	1.8.
Chemically Refined Lamp Black.	6.5.

RED.

Indian Red, L. & D.	2.0.
Tuscan Red.	2.2.
Permanent Tuscan Red.	3.5.
English Venetian Red.	1.8.
English Vermilion, L. & D.	4.5.
American Vermilion.	3.0.
No. 40 French Carmine.	3.50.
English Scarlet Lake, XXX.	3.25.
English Crimson Lake, XXX.	3.95.
Carmine Striping.	3.00.
Wine Color, B.	2.1.
No. 40 French Carmine, (1/4 lb. tubes)	net per doz. 2.00.

GREEN.

Brunswick Green, D.	2.1.
Bronze Green.	0.2.
Extra Coach Green, L. M. & D.	5.0.
Very Dark Green.	4.0.
French Crown Green.	3.4.
Milori Green, L. M. & D.	5.5.
Chrome Green, L. M. & D.	2.5.
Swedish Green, L.	2.0.

BLUE.

Cobalt Blue.	6.5.
Prussian Blue.	5.5.
Ultramarine Blue.	4.0.
Coach Blue.	5.5.
Royal Blue.	3.7.

COLORS IN JAPAN, (CONT'D)
QUICK DRYING.

PRICE
PER LB.

BROWN.

Vandyke Brown.....	22
Raw and Burnt Umber.....	23
Raw and Burnt Sienna.....	24
Metallic Brown.....	20

WHITE.

Ivory White.....	70
Flake White.....	30
Silver White.....	24
White Lead.....	44
French Zinc.....	22

YELLOW.

Naples Yellow.....	15
Dutch Pink.....	36
Gold Imitation.....	22
English Chrome Yellow, L. N. O. & DO... 39	39
Cadmium Yellow.....	3.74
Golden Ochre.....	20
Yellow Ochre.....	18

PASSENGER EQUIPMENT.
THE SHERWIN-WILLIAMS METHOD FOR
SURFACING PASSENGER COACHES.
 PUT UP IN 1 GALL. CANS.

	PRICE PER GAL.
The S-W. Co. Car Primer.....	.....
The S W. Co. Car Surfacers, Dark..	.....
The S-W. Co. Car Surfacers, Light..	2.50.

STANDARD CAR BODY COLORS.
 QUICK DRYING.

	PRICE PER GAL. U. S. D.	PRICE PER GAL. FARNISH
2057 Pullman, Old.....	2.25.	2.50.
2051 Tuscan Red.....	2.25.	2.50.
2024 Orange, (Big 4).....	3.00.	3.00.
4774 Vanderbilt Lines Standard	2.25.	2.50.
2026 Royal Blue, (B & O.)...	2.75.	3.00.
2019 Fast Mail White.....	2.25.	3.00.
2027 Rich Brown.....	2.00.	2.50.
4851 Pullman, New....	2.25.	2.50.
141 Permanent Tuscan Red..	3.50.	2.50.
2034 Chrome Yellow M.....	3.00.	3.00.

WALL AND CEILING COLORS.

	PER GAL. IN OIL LIQUID.	PER GAL. IN VARNISH
2629		
2627		
2511		
2508		
2502	1.75.	2.00.
2619		
2612		
2505		

Rattan Seat Travel 1.50

PASSENGER EQUIPMENT, (CONTINUED).
STANDARD TRUCK AND PLATFORM COLORS.
QUICK DRYING.

		PER GAL. VARNISH.	PER GAL. HIGH GLOSS.	PER LB. Q. D.	PER LB. OIL PASTE.
2025	Brown			15.	11.
2070	Pullman, Old.	2.45		15.	11.
1439	P. R. R.	2.50		21.	11.
2071	Olive Green		1.50	15.	11.
4820	Vanderbilt Lines	2.25		15.	11.
4860	Pullman, New			15.	11.

SPECIAL FLOOR PAINT.

2526	Yellow				
2565	Red				
2564	Orange				
2603	Slate				
2621	Gray				1.20
2610	Light Brown				
2609	Dust				
2622	Tan				

HAND RAIL BLACK IN VARNISH.

570		2.50
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ROOF PAINT.

1740	Special Heavy Roof Paint	80
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**CABOOSES, REFRIGERATORS, LINE
CARS, ETC.
STANDARD CABOOSE COLORS.**

	PRICE PER LB.	PRICE PER LB. OIL PASTE.	PRICE PER GAL. VARNISH
2002 S-W. Co. Stand. Caboose Color, (Red).....	47.	40.	3.10
2033 Indian Red, L.....	20.	13.	2.85
2038 Eng. Chrome Yellow, O.....	30.	16.	3.00
4639 Durable Caboose Red.....	47.	40.	3.10
2053 Durable Caboose Red.....			
2072 Stand. Caboose Color, 2002 (Red).....			
2034 Eng. Chrome Yellow, M.....	30.	16.	3.00
2040 Eng. Chrome Yellow, DO.....	30.	16.	3.00
New Red.....	50.		
New Red Primer.....	6.		

STANDARD REFRIGERATOR & LINE CAR COLORS.

2550 Blue.....	1.85
2549 Canary Yellow.....	1.85
2011 Red.....	7.
2512 Green.....	1.85
2100 Yellow, P. M. 2, L.....	1.85
2101 Yellow, P. M. 2, M.....	1.85
2102 Yellow, P. M. 2, O.....	1.85

Yellows P. M. 2 should be thinned with one gallon
boiled linseed oil to each gallon of paint.

INSIDE REFRIGERATOR FINISH.

.....	1.25
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**TROUGH ENAMEL BLACK.
(FOR STOCK CARS.)**

.....	1.25
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BOX, GONDOLA AND STEEL CARS.

STANDARD FREIGHT CAR PAINT, P. M. 3.

	PRICE PER GAL.
1721 Venetian Red.....	
3618 Princes Metallic.....	.....
1670 1/2 Venetian Red, 1/2 Princes Metallic.....	85
3509 Mag. Min.....	.....

STANDARD FREIGHT CAR PAINT, P. M. 2.

407 Venetian Red.....	.....
406 Princes Metallic.....	.....
3859 1/2 Venetian Red, 1/2 Princes Metallic.....	75
3565 Mag. Min.....	

FOR GONDOLAS AND COAL CARS.

408 Black.....	1.00
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STANDARD FREIGHT CAR PAINT, P. M. 1. FOR STEEL CARS.

3103 Black.....	1.00
3104 Brown.....	1.00
3106 Gray.....	1.15
3107 Green.....	1.15

PRICE PER LB

3069 Venetian Red.....paste,	3.34
3160 Princes Metallic.....paste,	3.34
3182 1/2 Venetian, 1/2 Princess Met.....paste,	3.34

STENCIL COLORS. FOR LETTERING.

Stencil White.....	6 1/2
Stencil Black.....	1.8

LOCOMOTIVES.

THE SHERWIN-WILLIAMS METHOD FOR SURFACING LOCOMOTIVES.

The S.W. Co. Locomotive Primer.....
The S.W. Co. Locomotive Surfacers.....

DURABLE ENGINE FINISH.

520 Black.....
Green.....
Russia Jacket Enamel.....

LOCOMOTIVE OR ENGINE CAB COLORS.

	PRICE PER GAL. VARNISH.	PRICE PER LB. U. S. D.
2058 Standard Light Swedish Green.....		3.91
2063 Rich Brown.....		2.01
1407 Standard Dark Brunswick Green.....	2.50	2.21
2060 French Crown Green, M.....		3.41
2004 Indian Red, D.....		2.01
2061 Wine Color, B.....		2.71

FOR LETTERING.

Imitation Gold, (Q. D.).....

ROLLING STOCK SUNDRIES.

	PRICE PER GAL.
2095 Special Black for Iron Work.....	5.00
2096 Smoke Stack Black.....	1.00
2623 High Grade Graphite Paint.....	1.00
2103 Standard Paint P. M. 5, Black.....	1.00
2104 Standard Paint P. M. 5, Brown.....	1.00
2105 Standard Paint P. M. 5, Gray.....	1.00
2107 Standard Paint P. M. 5, Green.....	1.00

Should be thinned with one gallon of boiled linseed oil
each gallon of paint.
For Steel Trucks, Metal Roofs, etc.

THE SHERWIN-WILLIAMS RAILWAY
VARNISHES.

	Price per gall.
Finest Durable Railway Varnish.....	2.50
For finishing coats on cars. This varnish is very durable. It flows out smoothly and evenly and dries with a rich full gloss. Its pale, clear color makes it especially adapted for use over the light colors so much used for street railway work.	
Durable Railway Body Varnish.....	2.75
For finishing coats on cars. A little quicker and harder drying than the above, it is nevertheless exceedingly durable and will give entirely satisfactory results.	
Finest Durable Railway Rubbing Varnish....	2.00
For undercoats on cars. Tough and durable. Dries hard so that it can be rubbed in three days without sweating.	
Durable Railway Rubbing Varnish.....	2.50
For undercoats on cars. Works easily, hardens so as to rub in two days.	
Durable Inside Railway Varnish.....	2.50
For interiors of cars. A pale varnish. Dries and hardens quickly and with a full gloss. Can be rubbed. For best results use over The Sherwin-Williams Filler.	
Durable Locomotive Finishing Varnish.....	2.50
A clear varnish for finishing coats on locomotives. Made of carefully selected materials. It is of great durability, flows out evenly under the brush and dries with a rich, full lustre.	
Gold Size Japan.....	2.50
This is a superior article, very economical owing to its strength and is perfectly safe to put in any mixture. It is a binder that can be used with delicate colors. It will facilitate the drying of all under-coats. It is the best possible size for gilding. Safe and certain.	

VARNISHES-CONT.

	Price per gall.
Coach Painters Japan.....	1.75
For drying and hardening paints and colors. Especially adapted for the use of car painters. A thoroughly reliable article.	
Coach Japan.....	1.25
For use in oil colors. A strong and re- liable dryer which mixes perfectly with oil.	
<i>Denable Truck Var.</i>	2.50

DEPOTS AND BUILDINGS.

STANDARD DEPOT PAINT.

	PRICE PER GAL.
500 Outside Gloss White.....	1.75
501 Flat White.....	1.55
502	
503	
505	
508	1.75
510	
511	
512	1.60
515	
517	
520	
524	
522	
525	
546	
551	
554	
556	
557	
580	
561	1.75
564	
593	
596	
600	
601	
603	
605	
607	
612	
613	

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TARGETS AND SEMAPHORES.

	PRICE PER GAL.
Target White, in Varnish.....	3.50
Target Red, in Varnish.....	4.50
Target Green, in Varnish.....	3.00
Target Black, in Varnish.....	3.00
.....	
.....	
.....	

IN JAPAN AND IN OIL.

	PRICE PER LB.
67 Target Red, Standard (Q. D.).....	5.5
68 Target Red (in Oil).....	4.9
44 Target Green, Standard (Q. D.).....	2.4
65 Target Green, (in Oil).....	2.8
New Red, (in Oil).....	5.0
.....	
.....	

MILE POSTS, CROSSING SIGNALS, ETC.

	PRICE PER GAL.
Standard Sign Board White.....	1.25

BRIDGES, STRUCTURAL WORK, ETC

BRIDGE PAINT.

		PRICE PER G
1683	Carbon Paint, Red Diamond Brand..	1/2
2103	Standard Bridge Paint P. M. 5, Black	1/2
2104	Standard Bridge Paint P. M. 5, Brown	1/2
2106	Standard Bridge Paint P. M. 5, Gray	1/2
2107	Standard Bridge Paint P. M. 5, Green	1/2

Should be thinned with one gallon of boiled linseed oil
each gallon of paint.

2075	.....	
2076	.....	
2077	.....	
2078	.....	
2079	.....	
2080	.....	
2081	.....	
2082	.....	
2083	.....	
2084	.....	
2085	.....	
2086	.....	
2087	.....	
2089	.....	
2090	.....	
2091	.....	
2092	.....	
2623	S W. Co. High Grade Graphite Paint....	1/2
....	Liquid Red Lead.....	1/2
....		
....		

R. M. Pl. Red and Brown

THE SHERWIN-WILLIAMS FILLER, LIQUID.
(FOR USE ON SOFT WOOD.)

PRICE
PER GAL.
1.90

THE SHERWIN-WILLIAMS FILLER, PASTE.
(FOR USE ON HARD WOOD.)

PRICE
PER LB.

Light Oak	.....	} 1.0
Dark Oak	.....	
Antique Oak	.....	
Walnut	.....	

PREPARED GRAINING COLORS.

Light Oak		} 1.0
Dark Oak	.....	
Dark Walnut	.....	
Maple	.....	
Cherry	.....	

**THE SHERWIN-WILLIAMS COLORS
DISTEMPER. (FRESCO.)**

GROUND IN WATER WITHOUT SIZ. IN GLASS JARS.

Regular Colors	.....	PRICE PER JAR. 1.2
.....		
.....		

VARNISH STAIN.

	PER GAL.
Oak.....	1.00
Cherry.....	1.00
Mahogany.....	1.00
Rosewood.....	1.00
Ebony.....	1.00
Walnut.....	1.00
Green.....	1.00
Ground.....	1.00

OIL STAIN.

Same shades as above except Green..... 1.00

ENAMEL PAINT. (FOR INTERIOR FINISHING.)

Pure White.....	1.00
Ivory White.....	1.00
Vermillion.....	1.00
Carmine.....	1.00
Rose Pink.....	1.00
Shell Pink.....	1.00
Robins Egg Blue.....	1.00
Light Yellow.....	1.00
Sea Green.....	1.00
Willow Green.....	1.00
Emerald Green.....	1.00
Silver Gray.....	1.00
Flesh.....	1.00
Black.....	1.00
Ground.....	1.00

ALUMINUM PAINT.

Gals.	Quarts.	Pints.	1/2 Pints.	1/4 Pints.
3.60.	96.	51.	27.	15.

STREET RAILWAY CAR BODY COLOR
QUICK DRYING.

Furnished in 5 and 10 lb. pails and 5 lb. press
 St. R'y
 Cat. No.

543	.....
507	.....
508	.....
501	.....
544	.....
510	.....
560	Cadmium Yellow
504	.....
513	Chrome Yellow Light.....
514	Chrome Yellow Medium.....
515	Chrome Yellow Orange.....
511	Chrome Yellow Dark Orange.....
500	.....
502	.....
505	.....
545	.....
524	.....
561	.....
559	.....
548	.....
528	.....
546	.....
547	.....
549	.....
550	(No ground work necessary).....
530	(No ground work necessary).....
536	(No ground work necessary).....
551	(Use Special Red Ground No. 570).....
552	(Use Special Red Ground No. 570).....
532	(Use Special Red Ground No. 570).....
553	(Use Special Red Ground No. 571).....
533	(Use Special Red Ground No. 571).....
534	(Use Special Red Ground No. 571).....
538	French Carmine Light.....
539	No. 40 French Carmine.....
554	.....
570	Special Red Ground No. 570.....
571	Special Red Ground No. 571.....
516	.....
517	.....
520	.....

THE SHERWIN-WILLIAMS METHOD OF SURFACING CARS.

	Price per gall.
..... S.W. Co. Car Primer.....	
..... S.W. Co. Car Surfacer Dark.....	2.50
..... S.W. Co. Car Surfacer Light.....	

Furnished in 1 gallon pails.

The Primer is for first coat on new wood or on burnt off cars. It should be allowed to stand two days, on the second of which the car may be puttied. In most cases three coats of Surfacer should be applied with a day for each coat. Use Surfacer Dark under reds, greens and all dark colors; Surfacer light under yellows and light colors. Both Primer and Surfacer may be thinned with pure spirits of turpentine, not more than a quarter pint to a gallon.

	Price per lb.
..... Body Leveling Coat Yellow.....	
..... Body Leveling Coat Red.....	1.25
..... Body Leveling Coat Black.....	

Furnished in 5, 10 and 25 pound pails.

The Sherwin-Williams Body Leveling Coats are for use where a knifing system of Surfacing is preferred. It is a sand-paper system. The color to be used depends on the color the cars are to be finished.

ST. RY.

MEET RAILWAY CAR BODY COLORS-CONT.

QUICK DRYING.		Price per lb.
Qty. No.		
01	Extra Coach Green Light	20.
02	Extra Coach Green Medium	
03	Extra Coach Green Dark	
04	.....	35.
05	.....	
06	.....	
07	.....	
08	.....	
09	.....	
10	.....	
11	.....	
12	.....	
13	.....	
14	.....	
15	.....	
16	.....	
17	.....	
18	.....	
19	.....	
20	.....	

SPECIAL TRACTION COLORS.

QUICK DRYING.		Price per lb.
Furnished in 5 and 10 lb. pails and 5 lb. press cans.		
Special Traction Yellow		30.
Special Traction Orange		30.
Special Traction Red		45.
Traction Red Ground		25.
Special Traction Green		30.
.....		
.....		
.....		

These are the best colors, each of their kind possible to produce. It is desirable both from the customers standpoint and our own that these be sold for car body work wherever possible.

**THE SHERWIN-WILLIAMS RAILWAY
VARNISHES.**

	Price per gallon
Finest Durable Railway Varnish	2.50
For finishing coats on cars. This varnish is very durable. It flows out smoothly and evenly and dries with a rich full gloss. Its pale, clear color makes it especially adapted for use over the light colors so much used for street railway work.	
Durable Railway Body Varnish	2.75
For finishing coats on cars. A little quicker and harder drying than the above, it is nevertheless exceedingly durable and will give entirely satisfactory results.	
Finest Durable Railway Rubbing Varnish	3.00
For undercoats on cars. Tough and durable. Dries hard so that it can be rubbed in three days without sweating.	
Durable Railway Rubbing Varnish	2.50
For undercoats on cars. Works easily, Hardens so as to rub in two days.	
Durable Inside Railway Varnish	2.50
For interiors of cars. A pale varnish. Dries and hardens quickly and with a full gloss. Can be rubbed. For best results use over The Sherwin-Williams Filler.	
Gold Size Japan	2.50
This is a superior article, very economical owing to its strength and is perfectly safe to put in any mixture. It is a binder that can be used with delicate colors. It will facilitate the drying of all under-coats. It is the best possible size for gilding. <i>Safe and certain.</i>	
Coach Painters Japan	1.75
For drying and hardening paints and colors. Especially adapted for the use of car painters. A thoroughly reliable article.	

Rx 065

VARNISHES-CONT.

	Price per gall.
Coach Japan.....	1.25
For use in oil colors. A strong and reliable dryer which mixes perfectly with oil.	
Excell.....	1.75
For general work around waiting rooms, offices, etc. Particularly adapted for inside use. It is an excellent varnish for a rub finish and also takes a high polish. It is a thoroughly good varnish and is just what its name implies, excellent--most excellent.	
Durable Truck Var.	2.50

THE SHERWIN-WILLIAMS HAND RAIL BLACK. IN VARNISH.

Furnished in quart cans and 7 gall. pails.

	Price per gall.
.....	2.50
Dries quickly and hard with a beautiful enamel-like finish. For hand rails, guard rails, brake wheels, controllers and all such metal parts as require an excellent finish.	

SPECIAL BLACK FOR IRON WORK.

Furnished in 1 gall., 5 gall. and bbls.

	Price per gall.
.....	1.50
A popular black for fenders, draw-bars, etc., where a quick drying, high lustre black is desired at a moderate cost.	

TRUCK AND PLATFORM COLORS

These colors are furnished, ready for use, in 2 forms, *Standard Truck Color in Varnish* and *High Gloss Truck Color*. They are also furnished in paste form in *japan* and also in *oil*.

Japan and oil paste put up in 5 lb. and 10 lb. pails.

Varnish and High Gloss put up in 1 gall. pails.

St. R'y Cat. No.	Per lb. Oil Paste.	Per lb. Japan.	Per gall. Varnish.	Per Hig Gloss
605		.15.	2.75.	.....
611		.15.	2.45.	.....
612		.15.	2.45.	.....
604		.21.	2.90.	.....
601		.15.	2.75.	.....
610		.15.	2.45.	.....
603		.15.	2.45.	.....
606		.15.	2.45.	.....

RATTAN SEAT ENAMEL.

Furnished in 1 gall. pails.

Price
per gal.
2.50

For renovating rattan seats. Imitates the natural color. Dries hard over night. Under all ordinary conditions one coat will answer.

VARNISH STAIN.

Furnished in $\frac{1}{4}$ gall., $\frac{1}{2}$ gall. and 1 gall.

	Price per gall.
Cherry.....	75.00
Oak.....	
Mahogany.....	
Walnut.....	
Green.....	
Ground.....	

Imitates the color of the wood named. Can be used over raw wood or light colored painted surfaces. Stains and varnishes at one operation. Where surface has been previously painted best results can be obtained by using our *Ground* before applying the Stain.

THE SHERWIN-WILLIAMS WOOD FILLERS.

Paste Filler. For open grain woods. Works thoroughly into the pores. It fills, does not swell or raise the grain of the wood. Can be knifed.

	Price per lb.
Oak.....	10.
Red Oak.....	
Antique Oak.....	
Walnut.....	

Liquid Filler. For close grained woods. Is light in color. Will not discolor the wood and will not raise the grain. Can be sand-papered without gumming up.

	Price Per gall.
.....	1.00

**THE SHERWIN-WILLIAMS
STREET CAR ROOF PAINT.**

Furnished in 1 and 5 gall. pails and bbis.

St. Ry. Cat. No.		Price per gal.
650	White.....	1.25
651	.....	
652	.....	
653	.....	
654	.....	
655	.....	
656	.....	
657	.....	
658	.....	
659	.....	
660	.....	

Very durable. Not affected by extremes of heat and cold. Suitable for canvas, wood and metal roofs.

**THE SHERWIN-WILLIAMS
STREET CAR FLOOR PAINT.**

Furnished in 1 gall. pails and 5 gall. square cans.

St. Ry. Cat. No.		Price per gal.
681	.....	
683	.....	
684	.....	
685	.....	1.25
686	.....	
687	.....	

This is a superior quality of paint made expressly for the purpose indicated. It dries over night with a hard, elastic surface and is absolutely free from tack. It has great covering capacity.

SPECIAL POLE PAINT.

Furnished in 1 gall., 5 gall. and bbls.

St. Ry. Cat. No.	Price per gall.
..... P. M. 5—Gray.....	1.15
..... P. M. 5—Green.....	1.15
..... P. M. 5—Brown.....	1.20
..... P. M. 5—Black.....	1.20

Standard Paint Perfect Method No. 5 is the best coating for the protection of metal from rust. It is unreservedly recommended for metal poles, cross-arms, etc., and may be used, if desired, on wood, where it will give only the best results. It should be reduced for use with one gallon of boiled linseed oil to each gallon of paint.

	Price per gall.
690 White.....	1.20
691 <i>Dark Green</i>	.85
694 <i>Bright Green</i>	
695 <i>Dark Green</i>	
696 <i>Dark Green</i>	
Black.....	

The above six colors are furnished ready for use.

692 *Dark*
697 *Bright Red* } .85
698 *Maroon*

ALUMINUM PAINT.

1/2 Pints.	1/2 Pints.	Pints.	Quarts.	Galls.
15	27	51	96	2.60

For engines, radiators, steam pipes, etc. Is unaffected by extreme heat or cold, moisture or lubricating oil. Is anti-corrosive, preserves its brilliancy, is easily applied and dries quickly. The only one made that is free from all offensive odor.

STANDARD DEPOT PAINT.

Furnished in 1 gall., 5 gall. and barrels.

	Price per gal.
2501 Flat White.....	1.54
2512	1.60
2618 Inside Varnish White.....	2.40
2624	1.60
2625	1.25
All other shades.....	1.25

For inside and outside use on waiting rooms, offices, park pavilions and all buildings.

STANDARD BRIDGE PAINT.

	Price per gal.
Standard Paint P. M. 5, Gray.....	1.25
" " " Green.....	1.15
" " " Black.....	1.00
" " " Brown.....	1.00
Carbon Paint, (Red Diamond Brand).....	1.10
Mineral Paint, 406 (Brown).....	1.25
" " 407 (Red).....	1.25

(The above require to be reduced with one gallon of boiled linseed oil to one gallon of paint.)

S-W. Co.'s High Grade Graphite.....
Liquid Red Lead.....

FURNACE BLACK.

Furnished in 1 gall., 5 gall. and barrels.

	Price per gal.
.....	1.25

For such parts of smoke stacks, boiler fronts, etc., as are exposed to extreme heat.

PREPARED GRAINING COLORS.

	Price per gal.
Light Oak.....	1.25
Dark Oak.....	1.25
Black Walnut.....	1.25
Maple.....	1.25
Mahogany.....	1.25
Cherry.....	1.25
Ash.....	1.25

FIRST QUALITY OIL COLORS.

PRICE
PER LB.

BLACK.

Ivory Drop Black.....	1.4
English Coach Black.....	1.4
Sign Printers' Black.....	1.6
Lamp Black.....	1.5

BLUE.

Prussian Blue.....	3.5
Ultramarine Blue.....	1.5

BROWN.

Raw Turkey Umber.....	1.2
Burnt Turkey Umber.....	1.2
Raw Italian Sienna.....	1.3
Burnt Italian Sienna.....	1.3
Vandyke Brown.....	1.3

GREEN.

Paris Green.....	2.3
Chrome Green, L. M. & D.....	1.2

RED.

Orinoco Vermilion.....	3.0
English Vermilion.....	2.0
English Rose Lake.....	3.0
English Rose Pink.....	2.0
Tuscan Red.....	1.7
White Tuscan Red.....	1.7
Permanent Tuscan Red.....	3.0
Indian Red.....	2.0
English Venetian Red.....	1.7

YELLOW.

Chrome Yellow, L. M. O. & D.....	1.6
Golden Ochre.....	1.1
Yellow Ochre.....	1.7

NEW GOODS.

NEW GOODS.

Steamship Paint for Hulls.

Put up in 1 gal., 5 gals. and bbls.

MT. NO.	PRICE PER GAL.
2800 White.....	1.75
2801 Black.....	1.90
2802.....	1.50
2803.....	1.50
2804.....	1.25
2805.....	1.25
2808.....	1.25
2810.....	1.25
2812.....	.85
2813.....	.85
2891.....	1.25
Yacht White, Finish.....	2.00
Red Lead Color.....	.....
2850 (Extra Heavy White).....	1.75

*Hull Paint, No. 2801 (Black) is made heavy enough in consistency to admit of thinning, by the addition of one gallon of boiled linseed oil to each gallon of paint.

†Hull Paints, Nos. 2812 and 2813 are semi-liquid and may be thinned for first coats by the addition of 3 gallons of boiled linseed oil to each gallon of paint. For second and third coats with from 1½ to 2 gallons boiled linseed oil.

We recommend for first coats the addition of about ¼ pint of turpentine to the paints as thinned above. When one coat only is used, leave out the turpentine.

You can readily see the economy in the use of these goods, and for durability and beauty of finish they can not be excelled.

Steamship Paint for Cabins.

Put up in 1 gal., 5 gals, and bbls.

CAT NO.		PER GAL.
2806	.....	1.00
2814	.....	1.00
2816	.....	1.00
2817	.....	1.00
2821	.....	1.00
2825	.....	1.00
2826	.....	1.00
2827	.....	1.00
2830	.....	1.00
2834	Black.....	1.00
2835	Gloss White.....	1.00
2836	Flat White.....	1.00
2837	.....	1.00
2840	Inside Gloss White (varnish).....	2.00
2841	.....	1.00
2865	.....	1.00
2869	.....	1.00
2870	.....	1.00
2894	.....	1.00
2895	.....	1.00
2896	.....	1.00
2897	.....	1.00
2850	(Extra Heavy White).....	1.00

These paints are for outside or inside work, of a very high grade and of great body and covering power, and far superior to any other in the market.

They can be scrubbed repeatedly without injury.

Put up in 1 gal., 5 gals. and bbls.

This is a superior quality of paint made expressly for the purpose indicated. It dries very quickly. It dries with a hard, elastic surface and is absolutely free from crack. It has great covering capacity and is low in price.

White and Tints for Interior and Exterior.

The samples of Enamel Paint shown in the Catalogue are especially selected for marine use. They are suitable for both exterior and interior use and represent a line of goods that is thoroughly satisfactory in every respect.

	PRICE.
pure White.....	} 2.50
very White.....	
in Green.....	
John's Egg Blue.....	
shell Pink.....	
rose Pink.....	} 3.00
outside Special White.....	

The whitest and best enamel white on the market.

Composition for Steel Bottoms.

The S-W. Co. Anti-Fouling Paint.

	PRICE PER GAL.
No. 1 first coat (Brown) anti-corrosive.....	2.47
No. 2 second coat (Red) anti-fouling.....	2.47

The No. 1 first coat is to be applied over the iron or over a coat of red lead or good paint. This coat is an anti-rust paint, and is intended to preserve the iron or steel from rusting, and at the same time form a perfect under coat for the No. 2, which contains the poison and anti fouling properties. This composition is ready to use, easy of application, and works very freely under the brush. The No. 2 or finish coat is a handsome red in color and is in every way we believe, the best anti-fouling paint in the market.

Copper Paint.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal. and 1 gal.

Is prepared especially for preserving wooden vessel bottoms from adhesive worms, barnacles, sea weeds etc. Numbers of tests made prove our Copper Paint to be the best in the market.

Red, brown and green in color. Finely ground brushes out well and works easily.

	$\frac{1}{4}$ gal.	$\frac{1}{2}$ gal.	1 gal.
Price, Red	1.60.	1.05.	1.50.
Price, Brown	1.40.	1.05.	1.50.
Price, Green	1.70.	1.10.	1.60.

Steamship Paint for Interiors.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal., 1 gal. and 5 gals.

	PRICE PER GAL.
Lavender.....	
Pea Green.....	
Light Blue.....	1.25
Cherry.....	
Dark Blue.....	1.75
Vermilion.....	2.25

Especially adapted for walls, ceilings and the numerous small articles on a vessel requiring a good paint. This is a fine oil paint made from pure materials, mixed ready for immediate use and will dry as quickly as is consistent with a good elastic paint. Will be found uniform in beauty of finish as well as in excellency of its drying and wearing qualities.

Steamship Paint, Varnish Stain.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal. and 1 gal.

	PRICE PER GALL.
Cherry.....	
Oak.....	
Mahogany.....	
Walnut.....	
Green.....	2.40
Ebony.....	
Ground.....	

Imitates the color of the wood named. Can be used over light colored raw wood or painted surfaces. Stains and varnishes at one operation. The best results can be obtained by the use of our ground before applying the Stain.

Standard Paint, Perfect Method. No. 5

This is one of the best articles ever put out of our factory. Made especially for use on iron and steel surfaces. It is made in semi-paste form and should be thinned with one gallon of boiled linseed oil to each gallon of paint.

Price, Black.....	per gal.	1.00
" Brown.....	per gal.	1.00
" Gray.....	per gal.	1.25
" Green.....	per gal.	1.25

Aluminum Paint.

	1/2 pt.	3/4 pt.	1 qt.	1 gal.
Price.....	15.	27.	51.	96.

For Engines, Radiators, Steam Pipes, etc.

Is unaffected by moisture or extreme heat, cold, or lubricating oil, is absolutely inert, anti-corrosive, is easily applied and dries quickly.

Steamship Liquid Red Lead.

Put up in 1 gal., 5 gal. and bbls.

CAT. NO.	PRICE PER GALLON
2849 (Pigment is strictly pure Red Lead).....	1.75

The economy in the use of Steamship Liquid Red Lead on hulls, holds, smoke stacks, etc., is from the fact that *it does not get hard in the package* and that consequently there is no waste. All liquid red leads in the market other than our own, unless used immediately, become hard in the package and subject the consumer to great loss, often as great as 25 per cent.

Adapted also for Structural Iron Work, Bridges, etc.

Steamship Paint for Smoke Stacks

Put up in 1s, 5s and bbls.

	PRICE PER GALLON
Smoke Stack Black.....	90
" Yellow, L.M.D.....	1.50
" Red.....	
" Blue.....	

These goods are a high grade of paint, and far more durable over heated surfaces than any other in the market.

Steamship Paint, Engine White.

Put up in 12½ and 25s.

These are goods especially prepared for heated surfaces. They are ground only in paste form and are to be thinned only with Turpentine. When so used they do not turn yellow, but remain perfectly white for a long time.

Price.....per lb. 9½

Steamship White Lead.

Put up in Kegs, 12½s, 25s, 50s, 100s and 250s.

Our Steamship White Lead is especially prepared for marine use, and is in all respects the best Lead in the market for that purpose. It will be found to be very white, of good body and very durable. It is more finely ground than other leads and consequently will be found to be much more economical to use by reason of the increased surface it will cover. It is also especially prepared to resist the destructive action of the water which tends to decompose most leads so that they soon wash off.

Price.....per lb. 6½

Steamship Paint, High Grade Graphite

Put up in ts, fs, and bbls.

The Graphite we use in the manufacture of our paint is the purest and best to be obtained. This paint has been making for a number of years and with satisfactory results.

Price.....per gal. 1/2

Barge and Lighter Paint.

CAT. NO.

2851	.....	1/2
2861	.....	1/2
2859	.....	1/2
2858	.....	1/2
2860	.....	1/2
2854	.....	1/2

This paint is made according to well tried formula and contains a proportion of Creosote, rendering it especially adapted for use on barges, lighters, etc., it is not affected by salt water. It is well known that wood treated with Creosote is not subject to decay. This is entirely suitable for any other building material such as iron, brick, etc.

Steamship Paint for Side Lights.

Signal Red.....per pkge. 2/3
Signal Green.....per pkge. 2/3

These are bright, handsome colors, put up in 1/2 lb. packages, containing sufficient for painting the brackets that hold the side lights. The paint is ground in oil and dries with a high gloss finish which makes it easy to wipe clean.

Steamship Varnishes.

Marine Varnish.

Net Price..... 2.50

Is made for general marine use. It's very durable and has a fine lustre. It will not turn white and remains its gloss. We strongly recommend it for all marine work for outside and inside use.

Durable Spar Varnish.

Net Price..... 3.25

This is the finest grade of varnish it's possible to make. It will stand the severest exposure, and dries in about twelve hours with a handsome, durable gloss.

Kopal.

Net Price..... 2.00

This varnish is for general purposes, and is made for both inside and outside use. It is very durable and elastic. It is remarkably easy working, is excellent for outside doors, boats and other work, where good, tough varnish is necessary.

No. 1 Furniture.

Net Price..... 1.25

A reliable varnish for furniture and general inside use.

Steamship Paint, High Grade Graphite

Put up in 1s, 5s, and bbls.

The Graphite we use in the manufacture of our paint is the purest and best to be obtained. This paint has been making for a number of years and with excellent factory results.

Price.....per gal. 1/2

Barge and Lighter Paint.

CAT. NO.

2851		}	28
2861	.....		
2859	.....		
2858	.....		
2860	.....		
2854			

This paint is made according to well tried formula and contains a proportion of Creosote, rendering it especially adapted for use on barges, lighters, etc., and is not affected by salt water. It is well known that wood treated with Creosote is not subject to decay. This is entirely suitable for any other building material such as iron, brick, etc.

Steamship Paint for Side Lights.

Signal Red.....per pkge. 2/4
Signal Green.....per pkge. 2/4

These are bright, handsome colors, put up in 1/4 pk packages, containing sufficient for painting the brackets that hold the side lights. The paint is ground in white and dries with a high gloss finish which makes it easy to wipe clean.

Steamship Varnishes.

Marine Varnish.

Net Price..... 2.50

Is made for general marine use. It's very durable and has a fine lustre. It will not turn white and retains its gloss. We strongly recommend it for all marine work for outside and inside use.

Durable Spar Varnish.

Net Price..... 3.25

This is the finest grade of varnish it's possible to make. It will stand the severest exposure, and dries in about twelve hours with a handsome, durable gloss.

Kopal.

Net Price..... 2.00

This varnish is for general purposes, and is made for both inside and outside use. It is very durable and elastic. It is remarkably easy working, is excellent for outside doors, boats and other work, where good, tough varnish is necessary.

No. 1 Furniture.

Net Price..... 1.25

A reliable varnish for furniture and general inside use.

NEW GOODS.

NEW GOODS.

NEW GOODS.

FOR CONFIDENTIAL USE OF SALESMEN
ONLY.

PRICES TO CONSUMERS ON Q. D. GOODS.

prices are rock bottom to the largest buyers for
colors in 5 P. C.

prices are for large buyers entitled to less than the
regular dealers' discount of 25 per cent. off list.

Other buyers should not be sold at lower prices than
25 per cent. off list, and *net prices* should always be
made instead of list with discount.

BLACKS.

	A.	B.	List.
Drop Black, XXX.	nf		50 50
Drop Black, XX.	ad		40
Body Black.	at		35
Drop Black, X.	aa		30
Coach Black, A.	hr		25
Gear Black.	hr		25
Black (120).	hr		25
Black.	hr		25
Lump Black (4416) 12 1/2 s	hf		22
" " (4416) 100s	ht		20
" " (4541) 12 1/2 s	hs		20
" " (4541) 100s	hn		18

REDS.

	B.	List.
French Carmine (Glaze)	nty	5 00
Carminc, L, (Glaze)	aty	3 75
Carminc (Glaze)	boy	2 50
Carminc (Glaze)	hnt	2 00
Vermilion, pale and deep.	hln	1 50
Scarlet	ft	1 00
Red. L. & D.	ft	1 00
Painters Red.	ft	1 00
Alto Red (Glaze)	ft	1 00
Red (Glaze)	ft	1 00
Red, L. & D.	ty	75

WINES—CONTIN.

	A.	B.	List
Wine (4054).....	as		36
Color, B.....	as <i>at</i>		36
Wine (1433).....	as		36

LAKES.

Scarlet Lake, XXX (Glaze).....	ny		5 00
Scarlet Lake, XX.....	ny		4 50
Purple Lake, XXX.....	sy		6 00
Purple Lake, XX.....	ny		5 00
Rich Lake, XXX.....	ny		4 50
Rich Lake, XX.....	at		3 25
Crimson Lake, XXX.....	sy		6 00
Crimson Lake, XX.....	ny		5 00
Rose Lake, XXX.....	ry		1 20
Rose Lake, XX.....	oy		1 00
en Lake (4090) (Glaze).....	hry		2 50
ering Lake.....	fy		1 00
Minuc Lake (Glaze).....	ft		1 00
ret Lake (Glaze).....	ft		90
riage Lake.....	st		65

WHITES.

ry White.....	sy		60
ke White.....	ny		45
Zinc in Varnish (4681).....	nt		45
ase White.....	ao		40
Zinc White (4369).....	ao		40
er White.....	as		35
ite Lead (4602).....	hr		25

BLUES.

alt Blue (Glaze).....	ft		1 00
ussian Blue.....	ft		90

BLUES—CONTIN.		A	B
Permanent Blue, L. M. & D.	ft		
Imperial Blue, L. & D.	ft		
Infanta Blue	ft		
Coach Blue	ft		
Brilliant Blue	ft		
Automobile Blue	st		
Anchor Blue	st		
Ultramarine Blue (Glaze)	st		
Ensign Blue, L. & D.	st		
Royal Blue	sy		
Victoria Blue	st		
Yale Blue, L. & D.	nt		
B. & O. Express Blue	ny		
Azure Blue	ny		
Blue Groundwork, L. (4575)	ny		
Blue Groundwork, D. (4173)	ny		

BROWNS.		A	B
Automobile Brown	sy		
Quaker Brown	no		
Golden Tan	no		
Antique Brown, L. M. & D.	sy		
Cleveland Brown	ny		
Chocolate Brown	ny		
Portland Amber	no		
Hoffman Brown	no		
Bay Brown	no		
Seal Brown	st		
Fullman Brown, L. & D.	no		
Raw and Burnt Sienna	zn		
Raw and Burnt Umber	aa		
Vandyke Brown	aa		

GREENS.		A	B
Milori Green, L. M. & D.	ft		
Marshall Field Green	ft		
New Green	ft		

YELLOWS--CONTIN.

	A.	B.
Automobile Yellow, L. M. & D.....	ny	
Brilliant Yellow, L. & D.....	ny	
Pneumatic Yellow.....	ny	
Dutch Pink, (glaze).....	ny	
Perfect Yellow.....	ny	
Drumstone Yellow, L. M. D. & DD.....	ny	
Canary Yellow.....	ny	
Straw Color.....	ny	
Golden Ochre.....	ny	

Canary Yellow at ny 45

STANDARD EXPRESS. LINE AND MAIL CO.

U. S. Express Standard Yellow.....	ny	
U. S. Express Standard Vermilion.....	ny	
American Express Standard Blue.....	ny	
American Express Standard Vermilion.....	ny	
Wells Fargo Express Standard Blue.....	ny	
Wells Fargo Exp. Stand. Vermilion.....	ny	
Adams Express Standard Green.....	ny	
Adams Express Standard Vermilion.....	ny	
Southern Express Standard Green.....	ny	
Southern Exp. Stand. Vermilion.....	ny	
Armour & Co. Standard Yellow.....	ny	
Swift & Co. Standard Vermilion.....	ny	
U. S. Mail Red, L. (old).....	ny	
U. S. Mail Red, D. (new).....	ny	
U. S. Mail White.....	ny	
U. S. Mail Blue, L. (new).....	ny	
U. S. Mail Blue, D. (old).....	ny	

AT PRICES TO LARGE CONSUMERS ON
QUICK DRYING COLORS IN TUBES.

	PER NOZ.
No. 40 French Carmine..... 1/4 lb Tubes, net,	\$12 00
French Carmine, L..... 1/4 lb Tubes, net,	7 50
French Carmine.....	3 00
French Vermilion, pale and deep.....	4 25
Orange Red, (4504).....	3 75
Orange Red No. 4728.....	2 25
Orange Red, L. & D.....	2 25
Large Painters' Red.....	2 25
Amolite Red, L. & D.....	2 25
Meril Red.....	2 25
Meril Red, (glaze).....	2 25
Dark Red, L. & D.....	1 50
Press Scarlet.....	2 25
Press Yellow.....	3 00
Amilian Yellow, L. & D.....	1 50
Stone Yellow, L. M. O. & DO.....	1 50
Stone Yellow, L. M. D. & DO.....	1 50
Am Yellow.....	1 50
Am Imitation.....	1 50
Am Yellow.....	1 50
Am Black.....	1 50
Am Lake, (4090) (glaze).....	3 00
Am Green, L. M. & D.....	2 70
Am Coach Green, L. M. & D.....	1 50
Am Leaf Green, L. M. & D.....	1 50
Am Green, L. M. & D.....	1 50
Am Blue.....	2 25
Am Blue, L. & D.....	1 50
Amarine Blue, (glaze).....	1 50
Am Blue.....	1 50
Am Purple.....	2 25
Am Brown.....	1 50
Am White.....	1 50
Am White.....	1 50
Am White.....	1 50

The above colors are put up in large size collapsible tubes varying in weight according to the bulk of the color.

No. 40 French Carmine, and French Carmine, L. put up in 1/4 lb. tubes net weight.

Only the colors named above are put up in tubes.

GLOSS COLORS.

For use on wholesale factory work, also repair
Put up in one and five gallon varnish cans.

REGULAR LIST.

	A.	B.
Gloss Black,	15.	nty
Gloss Green, L.,	15.	nty
Gloss Green, D.,	15.	nty
Gloss Carmine,	15.	sat
Gloss Black Finishing,	15.	nty

SOLID RUBBINGS.

Solid Jockey Red Rubbing L. (6330)	nty
Solid Jockey Red Rubbing D. (6395)	nty
Solid Rich Maroon Rubbing (6349)	nyy
Solid Black Rubbing (657)	nyy
Solid Green Rubbing, L. (658)	nyy
Solid Green Rubbing, D. (659)	nyy
Solid Green Rubbing, L. (6048)	nyy
Solid Green Rubbing, D. (6049)	nyy
Solid Black Rubbing (6050)	nyy
Solid Ohio Green Rubbing (6053)	nyy
Solid Bronze Green Rubbing (6008)	nyy
Solid Calla Green Rubbing (6035)	nyy
Solid Newport Green Rubbing, L. (6391)	nyy
Solid Newport Green Rubbing, M. (6351)	nyy
Solid Eng. Surrey Green Rubbing (6067)	nyy
Solid Trojan Green Rubbing, L. (6028)	nyy
Solid Opaque Carmine Rubbing (6060)	nty
Solid Red Rubbing (6072)	nty
Solid Maroon Rubbing (6005)	nyy
Special Black Varnish for Inside Bodies (6084)	hot
Special Body Black Rubbing (6502)	nty

RECORD OF COMMENTS:

ra.—Solid Black and Green Rubbings are same of goods as Gloss Colors, but are made from 2 Varnishes. Solid Rubbings 657, 658, 659 dry in 24 hours. Solid Rubbings 6048, 6049, dry to moss in 18 hours. The "B" price is net to m trade. The "List" price is subject to at to small trade. "List" price on 5s is 15¢ less n. The "B" price is the same on 1 or 5 gallon cans. Fancy light shades will not be sold in ges larger than ones.

GEAR PRIMER:

GEAR SURFACERS.

GEAR FILLERS.

.....	1/2s and 1s....	hot	2 50
.....	1/2s and 1s....	hot	2 50
Black,.....	1/2s and 1s....	ayy	3 00
Green, L,.....	1/2s and 1s....	ayy	3 00
Green, D,.....	1/2s and 1s....	ayy	3 00

BODY-PRIMERS.

	A	B
Black.....	$\frac{1}{2}$ s and 1s.	ht
Yellow.....	$\frac{1}{2}$ s and 1s.	ht

BODY FILLERS.

First Coat.....	$\frac{1}{2}$ s and 1s.	hty
Black.....	$\frac{1}{2}$ s and 1s.	hty
Yellow.....	$\frac{1}{2}$ s and 1s.	hty

GEAR COLORS.

REDS:

Crescent Red, L. & D.....	1s and 5s	ft
Viking Red.....	1s and 5s	ty
Euclid Red, L. & D.....	1s and 5s	ty
Burgundy Red.....	1s and 5s	ft
Pachuca Red.....	1s and 5s	ft
Carriage Painters Red, L.....	1s and 5s	ft
Carriage Painters Red, D.....	1s and 5s	ft
Derby Red.....	1s and 5s	ft
Bike Vermilion.....	1s and 5s	sy
Vulcan Vermilion, L. & D.....	1s and 5s	sy
Coaching Vermilion, L.....	1s and 5s	sy
Coaching Vermilion, D.....	1s and 5s	sy
Pasha Red, L. & D.....	1s and 5s	sy
Sokan Red.....	1s and 5s	sy
Wine Color, L. & D.....	1s and 5s	no
Red Ground Work, L.....	1s and 5s	no
Red Ground Work, D.....	1s and 5s	no
Vermilion Ground Work.....	1s and 5s	no
Pachuca Red Ground Work.....	1s and 5s	no

GREENS

Eclipse Green, L. M. & D.....	1s and 5s	nt
Willow Green, L. & D.....	1s and 5s	nt
Druid Green, L. & D.....	1s and 5s	nt
Phio. Green.....	1s and 5s	nt

GREENS—CONTIN.				
	A.	B.	List	
Green,	1s and 5s	nt	50	
Green,	1s and 5s	nt	50	
oria Green,	1s and 5s	nt	50	
quile Green, L. & D.	1s and 5s	nt	50	
.....				
.....				
BLUE.				
Blue, M.	1s and 5s	ft	90	
et Blue,	1s and 5s	ty	75	
ue Blue,	1s and 5s	ty	75	
.....				
.....				
BROWNS.				
Brown,	1s and 5s	ny	40	
age Painters Brown,	1s and 5s	sy	60	
.....				
.....				
YELLOW.				
ary Yellow,	1s and 5s	ny	45	
uille Yellow, L. & D.	1s and 5s	ny	45	
ese Yellow, L,	1s and 5s	ny	45	
ese Yellow, M,	1s and 5s	ny	45	
ese Yellow, D,	1s and 5s	ny	45	
.....				
.....				
GLAZING PUTTY.				
ck,	5s	hy	15	
.....	5s	hy	15	
low,	5s	hy	15	
.....				
.....				

Confidential Price List

For confidential use of salesmen only.

Special prices to consumers of manufacturers goods.

"A" prices are bottom to largest buyers for the size package indicated.

"B" prices are for medium to large buyers.

Smaller buyers should always be sold at an advance of 10 to 25 per cent over "B" prices, depending on their consumption.

All prices named are *net and f. o. b. factory.*

Where necessary to sell goods delivered, freight must be added *from factory to delivery point.*

If necessary to make any concessions, write or wire your manager for instructions.

Agricultural Implement Paints.

PRIMERS, PASTE.

No.		255		1005		1/2 lbs.
		A	B	A	B	
300	White.....	\$7.00	\$7.50	\$6.00	\$7.25	\$5.50
301	Yellow.....	6.00	6.75	5.00	6.25	4.00
302	".....	6.25	7.00	5.25	6.50	4.25
303	Pink.....	6.00	7.00	5.50	6.25	4.75
304	".....	6.50	7.25	5.75	6.50	5.25
305	Tan.....	6.00	6.75	5.00	6.25	4.00
306	Brown.....	4.75	5.50	4.25	5.25	4.00
307	Gray.....	6.25	7.00	5.25	6.50	4.50
308	Green, Light.....	6.25	7.00	5.25	6.50	4.50
309	".....					
310	Farm Wagon Gear.....					
311	Sp. Gray.....					
312	Yell. Gear.....					

YELLOWS, PASTE.

No.		255		1005		1/2 lbs.
		A	B	A	B	
320	Yellow.....	\$5.85	\$6.50	\$5.35	\$5.85	\$4.85
321	".....	5.85	6.50	5.35	5.85	4.85
322	".....	7.40	7.90	6.40	6.90	5.90
323	".....	5.85	6.50	5.35	5.85	4.85
324	".....	5.50	6.00	5.00	5.50	4.50
325	Farm Wagon Gear Yel.....	5.85	6.50	5.35	5.85	4.85
326	Yellow.....	6.00	6.50	5.50	6.00	5.00
327	".....	5.85	6.50	5.35	5.85	4.85
340	Lemon Yellow.....	8.00	8.50	7.50	8.00	7.00
341	Canary Yellow.....	8.00	8.50	7.50	8.00	7.00
342	Light Chrome Yellow.....	8.50	10.00	7.50	8.00	7.00
343	Medium Chrome ".....	8.50	10.00	7.50	8.00	7.00
344	Light Orange.....	8.50	10.00	7.50	8.00	7.00
345	Bright Orange.....	8.50	10.00	7.50	8.00	7.00
346	Orange Yellow.....	8.75	10.50	7.75	8.50	7.25
347	Deep Orange Yellow.....	8.75	10.50	7.75	8.50	7.25

Agricultural Implement Paints.

OLIVE DRABS, OLIVES AND GREENS, PASTE.

	25%		100%		½ lbs. & lbs.	
	A	B	A	B	A	B
Olive Drab.....	5¼	6¼	5¼	5¼	4¼	5¼
" ".....	6	6½	5½	6	5	5½
" ".....	6	6½	5½	6	5	5½
" ".....	6¾	7¼	6¼	6¾	5¾	6¼
" ".....	6¾	6¾	5¾	6¾	5¾	5¾
Light Olive.....	6¾	6¾	5¾	6¾	5¾	5¾
Yellow Olive.....	6¾	7¼	6¾	6¾	5¾	6¼
Medium Olive.....	6¾	7¼	6¾	6¾	5¾	6¼
Dark Olive.....	7½	8	7	7½	6½	7
Pea Green, Light....	6	6½	5½	6	5	5½
Apple Green, Light...6¾	7¼	6¾	6¾	6¾	5¾	6¼
Sage Green, Light....	6	6½	5½	6	5	5½
Yellow Green.....	7½	8	7	7½	6½	7
Apple Green, Deep...7½	8	8	7	7½	6½	7
Pea Green, Deep.....7½	7¾	6¾	6¾	7½	6¾	6¾
Grass Green.....	6¾	6¾	5¾	6¾	5¾	5¾
Fr. Permanent Green, L. 6¼	6¼	5¾	6¼	5¾	5¾	5¾
Special Green.....	6¼	7¼	6¼	6¾	5¾	6¼
Fr. Permanent Green, M. 6¼	6¼	5¾	6¼	5¾	5¾	5¾
Special Green.....	6¾	7¼	6¾	6¾	5¾	6¼
Special Green.....	6¾	7¼	6¾	6¾	5¾	6¼
" ".....	7	7½	6¾	6¾	5¾	6¾
" ".....	7	7½	6¾	6¾	5¾	6¾
" ".....	7½	8	6¾	7½	6¾	6¾
Fr. Permanent Green, D. 6¼	6¼	5¾	6¼	5¾	5¾	5¾

GRAYS, ETC., PASTE.

	25%		100%		½ lbs. & lbs.	
	A	B	A	B	A	B
Light Gray.....	5¼	6¼	5¼	5¼	4¼	5¼
Medium Gray.....	5¼	6¼	5¼	5¼	4¼	5¼
Dark Gray.....	5¼	6¼	5¼	5¼	4¼	5¼
Extra Dark Gray.....	5¼	6¼	5¼	5¼	4¼	5¼
Fawn Color.....	5¼	6¼	5¼	5¼	4¼	5¼

Agricultural Implement Paints.

TERRA COTTA, MAROONS, ETC., PASTE.

No.	250		1000		1/2 bbls. 4
	A	B	A	B	
400 Terra Cotta.....	7	7 1/2	6 3/4	6 3/4	5 3/4
401 Bright Indian Red..	5	6	4 1/4	4 3/4	3 7/8
402 Light Tuscan Red...	5 1/2	6	4 1/2	5	4
403 Tuscan Red.....	7 1/4	8 1/2	7 1/2	7 3/4	6 3/4
404 Bright Tuscan Red...	11	13	10 1/4	10 3/4	9 3/4
405 Deep Tuscan Red...	9 1/4	11	9 1/4	9 3/4	8 3/4
406 Rich Tuscan Red...	11	13	10	10 1/2	9 1/2
407 Bright Maroon.....	11	13	10	10 1/2	9 1/2
408 Rich Maroon.....	11	13	9 3/4	10 1/4	9 1/4
409 Rich Wine.....	13	15	12 1/4	12 3/4	11 3/4
410 Rose Pink.....	14	17	13 1/4	13 3/4	12 3/4
.....					
.....					
.....					
.....					

VERMILIONS, PASTE.

No.	250		1000		1/2 bbls. 4
	A	B	A	B	
450 Special Vermilion...	11 1/2	13	10	10 1/2	9 1/2
451 Egyptian ".....	11	13	9 1/2	10	9
452 Special ".....	11	13	9 1/2	10 1/4	9 1/4
453 Wagon Makers Carmine	11	13	9 1/2	10 1/4	9 1/4
454 Orinoco Vermilion...	11 1/2	13 1/2	10	10 1/4	9 1/4
455 Carnelian ".....	13	14 1/2	11 1/2	12	11
456 Special ".....	11 1/2	13 1/2	10 1/2	11	10
457 ".....	11 1/2	13 1/2	10 1/4	10 3/4	9 3/4
458 Combination ".....	11 1/2	13 1/2	10 1/4	10 3/4	9 3/4
459 ".....	11 1/2	13 1/2	10	10 1/4	9 1/4
460 Special " Deep	13	14 1/2	11 1/2	11 3/4	10 3/4
461 " " Ex.	12	14	10 1/2	11	10
462 " " " 15	17	12 1/2	13	12	
463 " " " 10	12	9 1/4	9 3/4	8 1/4	
464 " " " 11	13	9 3/4	10 1/4	9 1/4	
465 " " " 11	13	9 3/4	10 1/4	9 1/4	
466 " " " 11 1/2	13	10	10 1/4	9 1/4	

500 Premier Non-Fading Red.....	15	18	11	15	10 1/2
.....					
.....					
.....					

Agricultural Implement Paints.

BLUES, PASTE.

	255		1005		1/2 bbls. & bbls.	
	A	B	A	B	A	B
Special Light Blue....	6	7	5 3/4	5 3/4	4 3/4	5 3/4
Special Blue.....	6 1/4	7	5 3/4	6	5	5 1/2
Special Blue.....	7	8	6 1/4	6 3/4	5 3/4	6 1/4
Brilliant Blue, Light..	7	8	6 1/4	6 3/4	5 3/4	6 3/4
Brilliant Blue, Deep..	7 1/4	8 1/4	6 1/4	7	6	6 1/4
Special Blue.....	6 1/4	7	5 3/4	6	5	5 1/2
Special Blue.....	7 1/4	8 1/4	6 1/4	7 3/4	6 3/4	6 3/4
Permanent Blue.....	7 1/4	8 1/4	6 3/4	7 1/4	6 1/4	6 3/4

WAGON MAKERS SKIN LEAD (WHITE), PASTE. For setting *Teimble* and *Steel Skins* on *Axles*.

1005		1/2 bbls. & bbls.	
A	B	A	B
4 1/4	4 3/4	3 3/4	4 1/4

METALLIC PAINTS, VENETIAN RED, YELLOW OCHRE, PASTE.

	255		1005		1/2 bbls. & bbls.	
	A	B	A	B	A	B
Ullie Brown, "H".....	3 1/2	3	3 1/4	2 85	3 00	2 60
" " " ".....	4 1/2	4	4 1/4	3 75	4 00	3 50
Ore Red, "F".....	3 1/2	3	3 1/4	2 85	3 00	2 60
ish Venetian Red, "H".....	3 1/2	3	3 1/4	2 85	3 00	2 60
" " " ".....	4 1/2	4	4 1/4	3 85	4 00	3 60
ch Yellow Ochre, "H".....	3 1/2	3	3 1/4	2 85	3 00	2 60
" " " ".....	4 1/2	4	4 1/4	3 85	4 00	3 60

DRY COLORS.

No.	100s		1/2 bbls.
	A	B	A
700 Premier Non-Fading Red....	11	15	10 1/2

VERMILIONS, DRY.

No.	100s		1/2 bbls.
	A	B	A
720 Egyptian.....	10 1/2	10 3/8	9 3/4
721 Regina.....	8 1/2	9	8
722 Carnelian.....	13 1/4	14 1/4	13 1/4
723 Orinoco.....	15	15 1/2	14 1/2
724 Florence.....	10 1/2	10 3/8	9 3/4
725 Arabian.....	8	8 1/4	7 1/2
726 Gibraltar.....	8 1/4	8 1/4	7 1/4
727 Euclid.....	6 1/2	7	6
728 Peruvian.....	11 1/2	11 3/8	10 3/4
729 Cuyahoga.....	9 1/2	10	9
730 Non-Fading Red Lake.....	15	18	14
American, Light.....	11 3/4	12 3/4	11 1/4
Chinese Scarlet, Light.....	11 3/4	12 3/4	11 1/4

GREENS, DRY.

	100s		500s		1/2 bbls. 4 b
	A	B	A	B	A
750 Fr. Crown Green, L..	6 1/4	8	6 1/4	6 1/4	6 1/4
751 Fr. Crown Green, M..	6 1/4	8	6 1/4	6 1/4	6 1/4
752 Fr. Crown Green, D..	6 1/4	8	6 1/4	6 1/4	6 1/4
753 Fr. Permanent Green, L..	5 1/4	7	5 1/4	5 1/4	5 1/4
754 Fr. Permanent Green, M..	5 1/4	7	5 1/4	5 1/4	5 1/4
755 Fr. Permanent Green, D..	5 1/4	7	5 1/4	5 1/4	5 1/4

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VARNISH COLORS, LIQUID.

	A	B	A
600 Green			
601 "			
602 "			
603 "			
604 "			
605 "			
606 "			
607 "			
608 "			
609 "			
610 "			
620 Blue			
621 "			
622 "			
623 "			
624 "			
625 "			
626 "			
627 "			
628 "			
629 "			
640 Maroon			
641 "			
642 "			
643 "			
644 "			
645 "			
646 "			
647 "			
648 "			
649 "			
650 "			
660 Vermilion			
661 "			
662 "			
663 "			
664 "			
665 "			
666 "			
667 "			
668 "			
669 "			

VARNISH COLORS LIQUID.
"A" QUALITY.

	A	B	A	B
600 Green	90	1 15	80	1 10
601 "	90	1 15	80	1 10
602 "	90	1 15	80	1 10
603 "	1 00	1 25	90	1 15
604 "	1 00	1 25	90	1 15
605 "	1 00	1 25	90	1 15
606 "	1 00	1 25	90	1 15
607 "	90	1 15	80	1 10
608 "	90	1 15	80	1 10
609 "	90	1 15	80	1 10
610 "	90	1 15	80	1 10
615 "	1 10	1 15	85	1 10
616 "	1 10	1 15	85	1 10
617 "	1 10	1 25	85	1 10
620 Blue	90	1 20	85	1 15
621 "	90	1 20	85	1 15
622 "	90	1 20	85	1 15
623 "	90	1 20	85	1 15
624 "	90	1 20	85	1 15
625 "	90	1 20	85	1 15
626 "	90	1 20	85	1 15
627 "	90	1 20	85	1 15
628 "	90	1 20	85	1 15
629 "	90	1 20	85	1 15
640 Maroon	90	1 15	80	1 10
641 "	90	1 15	80	1 10
642 "	90	1 15	80	1 10
643 "	90	1 15	80	1 10
644 "	90	1 15	80	1 10
645 "	1 00	1 25	90	1 15
646 "	1 00	1 25	90	1 15
647 "	1 00	1 25	90	1 15
648 "	1 00	1 25	90	1 15
649 "	1 00	1 25	90	1 15
650 "	1 00	1 25	90	1 15
660 Vermilion	1 50	2 00	1 45	1 75
661 "	1 45	1 85	1 35	1 75
662 "	1 60	2 00	1 45	1 75
663 "	1 60	2 00	1 45	1 75
664 "				
665 "				
666 "				

must advance

VARNISH COLORS, LIQUID.
"B" QUALITY.

				A		B		bbis.	
				A		B		A	
800 Green (same color as 600)				75	1.00	65	85		
801 "	"	"	601	75	1.00	65	85		
802 "	"	"	602	75	1.00	65	85		
803 "	"	"	603	80	1.10	75	1.00		
804 "	"	"	604	80	1.10	75	1.00		
805 "	"	"	605	80	1.10	75	1.00		
806 "	"	"	606	80	1.10	75	1.00		
807 "	"	"	607	75	1.00	65	85		
808 "	"	"	608	75	1.00	65	85		
809 "	"	"	609	75	1.00	65	85		
810 "	"	"	610	75	1.00	65	85		
815 "	"	"	615	75	1.00	65	85		
816 "	"	"	616	75	1.00	65	85		
817 "	"	"	617	75	1.00	65	85		
820 Blue	"	"	620	75	1.05	70	1.00		
821 "	"	"	621	75	1.05	70	1.00		
822 "	"	"	622	75	1.05	70	1.00		
823 "	"	"	623	75	1.05	70	1.00		
824 "	"	"	624	75	1.05	70	1.00		
825 "	"	"	625	75	1.05	70	1.00		
826 "	"	"	626	75	1.05	70	1.00		
827 "	"	"	627	75	1.05	70	1.00		
828 "	"	"	628	75	1.05	70	1.00		
829 "	"	"	629	75	1.05	70	1.00		
840 Maroon	"	"	640	75	1.05	65	90		
841 "	"	"	641	75	1.05	65	90		
842 "	"	"	642	75	1.05	65	90		
843 "	"	"	643	75	1.05	65	90		
844 "	"	"	644	75	1.05	65	90		
845 "	"	"	645	85	1.15	75	1.00		
846 "	"	"	646	85	1.15	75	1.00		
847 "	"	"	647	85	1.15	75	1.00		
848 "	"	"	648	85	1.15	75	1.00		
849 "	"	"	649	85	1.15	75	1.00		
850 "	"	"	650	85	1.15	75	1.00		
860 Vermilion	"	"	660	1.40	1.75	1.30	1.60		
861 "	"	"	661	1.40	1.60	1.30	1.50		
862 "	"	"	662	1.40	1.75	1.30	1.60		
863 "	"	"	663	1.40	1.75	1.30	1.60		
864 "	"	"	664	...	...	...	...		
865 "	"	"	665	...	...	...	...		
866 "	"	"	666	...	...	...	...		

A Vord

VARNISH COLORS, LIQUID.

"A" QUALITY.

		3 ^{lb}		bbls.	
		A	B	A	B
667	Vermilion.....	.....	.....	.....	.....
668	".....	.....	.....	.....	.....
669	".....	.....	.....	.....	.....
670	Yellow.....	1 00	1 25	90	1 15
671	".....	1 00	1 25	90	1 15
672	".....	1 00	1 25	90	1 15
673	".....	.....	.....	.....	.....
674	".....	.....	.....	.....	.....
675	".....	.....	.....	.....	.....

LACQUERS, LIQUID.

	2 ^{lb}		5 ^{lb}		bbls. A bbls. B	
	A	B	A	B	A	B
Blue.....	95	1 25	85	95	75	85
Black.....	85	1 00	70	85	60	75
Clear.....	1 00	1 25	90	1 00	80	90

VARNISH COLORS, LIQUID.
"B" QUALITY.

				50		bbls.	
				A	B	A	B
867	Vermilion (same color as 667)			...	...	...	...
868	"	"	668	...	...	...	...
869	"	"	669	...	...	...	...
870	Yellow	"	670	80	1 10	75	1 00
871	"	"	671	80	1 10	75	1 00
872	"	"	672	80	1 10	75	1 00
873	"	"	673	...	...	...	...
874	"	"	674	...	...	...	...
875	"	"	675	...	...	...	...

VARNISH COLORS, LIQUID.

	A	5 th	B	A	bbis.	B
Yellow						
"						
"						
"						
"						

LACQUERS, LIQUID.

	A	5 th	B	A	5 th	B	1/2 bbls. A	1/2 bbls. B
.....	95	1 25	85	95	75	85	75	85
.....	85	1 00	70	85	65	75		

MACHINE PAINTS AND FILLERS, PASTE.

	A	B	A	B	A
Machine Paints, A, B, C, D, E...	5	6	4½	5½	4
Machine Paint, Red.....	5½	6½	5	6	4½
Machine Filler.....	5½	6½	5	6	4½
Machine Filler, Red.....	6	7	5½	6½	5
Machine Filler, Maroon....	6½	7½	6	7	5½

OIL PROOF MACHINE PAINTS, LIQUID.

For half flat finishing coats on fine machinery.

	15	25
Black.....	\$1 50	\$1 35
Green, Dark.....	1 50	1 35
Wine.....	2 00	1 85
Gray.....	1 50	1 35

LUSTRAL COLORS, LIQUID.

For gloss finishing coats on metal and wood surfaces.

	A	B	A	B	A
Black.....	\$1 25	\$1 50	\$1 15	\$1 35	\$ 90
Green, Dark.....	1 35	1 60	1 25	1 50	1 15
Green, Medium.....	1 35	1 60	1 25	1 50	1 15
Green, Light.....	1 35	1 60	1 25	1 50	1 15
Maroon, Dark.....	1 50	1 75	1 35	1 65	1 25
Maroon, Light.....	1 50	1 75	1 35	1 65	1 25
Rich Red.....	1 60	1 85	1 50	1 75	1 35
Vermillion.....	1 65	2 00	1 60	1 90	1 40
Indian Red.....	1 50	1 75	1 35	1 65	1 25
Olive.....	1 35	1 60	1 25	1 50	1 15
Bronze Green.....	1 60	1 85	1 50	1 75	1 35
Dark Gray.....	1 25	1 50	1 15	1 35	90
Steel Gray.....	1 25	1 50	1 15	1 35	90
Medium Blue.....	1 50	1 75	1 35	1 65	1 25

MACHINE ENAMELS, LIQUID.

For high gloss finish on fine machinery, metal surfaces, etc.

	15	25	35
Black.....	\$2 50	\$2 25	\$2 00
Green, Light.....	2 50	2 25	2 00
Green, Dark.....	2 50	2 25	2 00
Wine.....	3 25	3 00	2 75
Bronze Green.....	3 25	3 00	2 75
Carmine.....	4 00	3 75	3 50

**RAIL TELEGRAPH, AND TELEPHONE POLE AND CROSS ARM
PAINTS, LIQUID.**

	15		55		55 bbls. & bbls.	
	A	B	A	B	A	B
White.....	95	100	90	100	85	90
Black.....	75	80	70	75	65	70
Dark.....	90	95	85	90	80	85
Olive Green, L.....	90	95	85	90	80	85
Olive Green, D.....	90	95	85	90	80	85
Dark Green.....	95	100	90	95	85	90
Maroon.....	95	100	90	95	85	90

STRUCTURAL AND ROOFING PAINTS, LIQUID.
For wood and metal surfaces demanding a metallic paint.

	15	55	bbls.
	A	B	
.....	60	55	50
.....	60	55	50

NON-CORRODIBLE ACID RESISTING PAINTS, LIQUID.
For protecting metal from acid fumes.

	15		55		bbls.	
	A	B	A	B	A	B
White Brown.....	90	100	75	90	60	75
.....	75	85	60	70	50	60

GALVANIZED IRON PRIMER, LIQUID.
To prevent scaling.

	15		55		bbls.	
	A	B	A	B	A	B
.....	150	160	145	155	140	150

CONDUIT PIPE PAINT, LIQUID.

	15		55		bbls.	
	A	B	A	B	A	B
.....	70	80	60	70	45	60

ALUMINUM PAINT PRIMER, LIQUID.
Use under Aluminum Paint to get most durable and brilliant finish.

	15	55	55
	A	B	
.....	\$1.70	\$1.65	\$1.60

SPECIAL WOOD FILLERS, PASTE.

	25 ⁵		100 ⁵		1/2 bbls. & lb.	
	A	B	A	B	A	B
Golden Oak.....	5 1/2	6	5	5 1/2	4 1/2	5
Antique Oak.....	5 1/2	6	5	5 1/2	4	4
Light Oak.....	5 1/2	6	5	5 1/2	4	4
Red Oak.....	5 1/2	6	5	5 1/2	4	4
Walnut.....	5 1/2	6	5	5 1/2	4	4
Mahogany.....	5 1/2	6	5	5 1/2	4	4
Transparent.....	5 1/2	6	5	5 1/2	4	4

S-W. FILLERS, PASTE.

	25 ⁵		100 ⁵		1/2 bbls. & lb.	
	A	B	A	B	A	B
Golden Oak.....	6 1/2	7	6	6 1/2	5 1/2	6
Antique Oak.....	6 1/2	7	6	6 1/2	5 1/2	6
Light Oak.....	6 1/2	7	6	6 1/2	5 1/2	6
Red Oak.....	6 1/2	7	6	6 1/2	5 1/2	6
Walnut.....	6 1/2	7	6	6 1/2	5 1/2	6
Mahogany.....	6 1/2	7	6	6 1/2	5 1/2	6
Transparent.....	6 1/2	7	6	6 1/2	5 1/2	6

	25 ⁵		50 ⁵		100 ⁵	
	A	B	A	B	A	B
Golden Oak Stain (Liquid)	75	1 00	65	75	55	65

FLEMISH OAK FINISH, LIQUID.

	25 ⁵		50 ⁵		100 ⁵	
	A	B	A	B	A	B
6509	\$1 35	\$1 50	\$1 10	\$1 25	\$1 00	\$1 25

SHELLACINE, LIQUID.

First Coater and Wood Sealer—a substitute for Shellac.

	bbls.		35 ⁵	
	A	B	A	B
White.....	55	60		
Black.....	50	55		

S-W. WOOD FILLER, LIQUID.

Light.—See Varnish list for prices, page 28 "U."

3209 Wm Bedstead Dipping Primer ¹⁰⁰/₁₂₅
3210 " " " " " " " " " " ³⁵/₂₀

	A	B	A	B	A	B
Finish.....	70	75	60	70	45	60
Black Velvet Finish..	50	75	35	50		

	A	B	A	B	1/2 bbls	1/2 bbls
Finish. (Paste).....	5	6	4 1/2	5 1/2	4	5

on Slack Black.....	10	80	bbls
Ammander Red.....	1 50		
Ammander Yellow.....	1 50		

	A	B	A	B	$\frac{1}{2}$ lbs.	$\frac{1}{4}$ lbs.
	50	2 00	1 25	1 50	1 00	1 25
Best Bicycle Enamel, Black						
1st and finishing coats.						
Special Baking Black (6200)	80	1 00	70	80	60	70
Best Black Baking Enamel...	1 60	2 00	1 50	1 75	1 40	1 60
(For Bauer Barff Finish)						

For colors see regular list, page 23 "U."
Prices on large packages furnished on application.

	2c	5c	10c
White.....	\$1 25	\$1 20	\$1 15
Black.....	1 25	1 20	1 15
Red.....	1 25	1 20	1 15
Blue.....	1 25	1 20	1 15
Yellow.....	1 25	1 20	1 15

**SOURCES FROM WHICH C. & M.
BUSINESS COMES.**

Carriage and Automobile Mfrs

Perfect Method, Solid Rubbings, Body Black Rubbing and Gloss Colors, Q. D. Colors, Lustral Colors, Top Dressing, Inside Wagon Paints, Glazing Putty, Fine Lining Gold Bronze.

Wagon, Carriage Repair and Blacksmith Shops.

Q. D. Colors, Solid Rubbings, Gloss Colors, Body Black Rubbing, Perfect Method, Glazing Putty, Fine Lining Gold, Top Dressing, Buggy Paints, Wagon Paints, Vermillions and Greens.

Bicycle Manufacturers and Enamellers.

Bicycle Baking Enamel and Varnishes; also Bicycle Baking Filler for 1st and anti-rust coats, Striping Colors.

Machinery Manufacturers, Steam, Gas and Gasoline Engine and Steam Pump Manufacturers.

Machine Paints and Fillers, both in steel color and red. Oil Proof Machine Paints, Q. D. Colors and Blacks for flat finish, Lustral Colors, Varnish Colors, Machine Enamels for gloss finish. Special paints for specific uses.

Implement, Wagon and Sled Manufacturers.

Premier Non-fading Red, Paste and Dry Vermilion and Greens, Paste Primers and Gear Colors for brushing and dipping, of which we are showing an assortment of about seventy-five colors. Varnish Colors for brush and dipping work, coating and finishing with one operation.

Lustral Colors for like uses. Q. D. Striping Colors. Lacquers for the bright parts of steel. They want something bright that will scour off readily when the implement goes into operation.

Boiler Manufacturers.

Roof and Bridge Paint, Red and Brown; also P. M. 5 for use on their metal work. Furnace Black for gloss finish on fronts and dull finish for use on same surfaces where no lustre is desired.

Stove and Furnace Manufacturers.

Furnace Black, both gloss and dull finish. Black Asphaltum, cheap Black Baking Enamel, Dull Jet Black Finish for fine work, Aluminum Paint.

Architectural Iron Work and Bridge Builders.

P. M. 5, Roof and Bridge Paint; Black Paint for Iron Work, Carbon Paint, Graphite, Metallic Brown, and any colors of S. W. P. that may be wanted.

Fence Manufacturers, both Wood and Iron.

Perfect Method 5, Roof and Bridge Paint, Metallic Brown, Black Paint for iron work, or any colors of S. W. P.

Decorative and Novelty Iron Work.

Aluminum Paint, P. M. 5, for first coat to prevent rusting. Special Flat Black Baking Enamel. Special Dull Finish Jet Black to imitate Bauer-Barff and wrought iron finish.

Municipal Water Companies.

P. M. 5, Roof and Bridge Paint, Graphite and S. W. P. for standpipes, Conduit Pipe Paint.

Telephone and Electric Light Companies.

Pole Paint Black (P. M. 5), White, Green and any other special shades. Special Pole Paints.

Rolling Mills, Blast Furnaces and other Manufacturing Companies who have large surfaces which require to be painted.

P. M. 5, Graphite, Carbon, Roof and Bridge Paint, S. W. P., Billet Marking Paints, Salamander Stack Paint.

Transfer, Trucking, Laundry, Baking, Meat, Ice and Milk Companies; also Fire Departments.

For the specification and use of Standard Colors in Q. D. and P. M., Solid Rubbings; also paints for ice houses.

Gas Companies.

P. M. 3, and 5, and Roof and Bridge Paint on gas holders; Liquid Red Lead for use below the water line; Aluminum Paint, P. M. 5 Gray, Machine Paints and Special Aluminum Primer for lamp posts; Conduit Pipe Paint.

Iron and Corrugated Roofing Manufacturers, Stamped Sheet Metal Makers.

P. M. 5, Carbon Paint, Graphite, Roof and Bridge Paint, S. W. P. and Special Dipping Enamels.

Sash and Door Manufacturers.

S. W. P., P. C. P., Standard and Kensington Lead for priming and Special Paints. They prime a great deal of this work before it is sent out from the mills. Especially that made from 2nd grade lumber.

Interior Finish Manufacturers.

S. W. P., Varnish Stain, The Sherwin-Williams Paste and Liquid Filler and The Sherwin-Williams Varnish and Shellacine. A great deal of this class of work is primed on the back for the purpose of keeping out water or dampness.

Novelty and Toy Manufacturers.

Q. D. and Gloss Colors, Lustral Colors, Aluminum Paint, special paints in paste and liquid form for dipping and brushing. S. W. F. Shellacine and Varnishes.

Painted Tinware Manufacturers.

Q. D. Colors, Gloss Colors, Lustral Colors and Special Paints and Vermilions.

Furniture Manufacturers.

White Enamel, 1st Q. Colors for staining, Shellacine for first coating, Polishing Varnishes.

Porch and Lawn Furniture Manufacturers.

Special Colors, Vermilions, Premier Non-fading Red, Primers, Enamels, Q. D. colors for striping and ornamenting.

Street Ry. and Telephone Construction Cos.

S. W. P., P. M. 5, Creosote and Special Pole Paint, Special Conduit Paint black.

Baby Carriage and Wire Wheel Manufacturers.

Special Air Drying and Baking Enamels for running parts.

Municipal and other Governments.

S. W. P., P. M. 5, Roof and Bridge, Carbon Paint, Graphite, Premier Non-fading Red and Primer for police and fire alarm boxes, Aluminum Paint, Special goods.

Pictorial and Advertising Sign Cos.

S. W. F., Standard Lead, P. C. P., 1st Q. Colors.
Premier Non-fading Red, Primers.

Picture Frame Manufacturers.

Q. D. and Distemper Colors, Flat Black,
Special Flemish Oak and Moss Gray Colors,
S. W. F., Shellacine, Enamels and Varnishes.

Steam Heating Contractors.

Aluminum Paints for use on radiators and pipes;
Machine Paints and Special Aluminum Primer
for under coats. Special Conduit Paint black.

Iron Bedstead Makers.

Enamels, Primers, Q. D. colors and black,
Flat Black for baking.

Coffin Manufacturers.

Coffin Enamels, Primers, Graining Colors and
Grounds, 1st Q. Colors, Q. D. Black and Colors,
Shellacine, Varnishes.

Piano and Organ Manufacturers.

Q. D. Blacks and Colors, S. W. F., Shellac-
ine, Polishing Varnishes, 1st Q. Colors.

Parquetry Manufacturers.

Floor Finishes.

Breweries.

Q. D. Colors, Fr. Carmine, Non-fading Red,
for equipment, Keg Paints, P. M. 5 (anti rust)
and Special Colors for interiors and exteriors.

Oyster Shippers.

Oyster Bucket Paints.

Tanners of Colored Carriage and Upholstery Leathers.

Special Tanning Colors, 1st Q. and Q. D. Colors.

Window and Door Screen Manufacturers.

Paste and Dry Greens, Primers, Lustal Colors, Shellacine, S. W. F., Varnishes.

Foundrymen.

Machine Paints and Fillers, Shellacine for patterns.

Sugar Refiners.

Sugar Kettle and Wagon Paints.

Large Factories and Warehouses.

S. W. P., Roof and Bridge, P. M. 5, Graphite, Special Interior Colors for use inside.

Distilleries.

P. M. 5, Creosote, Roof and Bridge, Carbon, S. W. P. Required to prevent decay on account of excessive dampness.

Manufacturers of Decorated Pottery.

1st Q. and Special Colors in Oil and Japan.

In fact, a very large proportion of the Manufacturing Trade of the country use paints; some very largely, and as the aggregate purchase is very great, we should see to it that we do ourselves and the Company we represent credit by getting at least our rightful share of the business.

Advertising
for
Nineteen Hundred and Two.

 **THE
SHERWIN-WILLIAMS
COMPANY.**

U1237

A REMINDER.

Always treat an order for advertising with as much care as you would an order for merchandise. It costs money and is to be given only after thoroughly understanding the wants and possibilities of the agency.

Always write out the order for advertising at the dealer's store. Do not wait till later or you will forget just what he wanted.

Never promise a display feature unless you *know* just when it will be placed.

Never send the large show cards or small folders unless the agent is handling the line represented.

Don't be too sparing with your supply. We want the agents to have all the advertising they can use to advantage, but we do not want them to have a supply to lay aside in dusty drawers to be wasted.

We would rather send a smaller supply at several different times than an equal amount at one time.

Much depends upon the spirit of the agent, if he is a good advertiser, or in your judgment can be made one, a more liberal allowance should be made.

BICYCLE BAKING ENAMEL.

BS—Sample Folder. For mailing purposes and for Enamellers and Dealers use.

BT—Descriptive Pamphlet, giving directions for enameling.

F. C. G.

T—Sample Folder. Furnished in small quantities where sales of goods are made.

TQ—Show Card. One to each dealer.

S. W. F.

FQ—Show Card. One to each dealer.

SCREEN PAINT.

SQ—Show Card showing piece of painted screen. One to each dealer.

KEG PAINT.

KP—Sample Card.

C. P.

R—Sample Folder, dark shades. 10 to 15 to each dealer.

RR—Sample Folder, light shades. 5 to 10 to each dealer.

RS—Show Card. One to each dealer.

WAGON AND IMPLEMENT PAINT.

WP—Sample Folder. 10 to 15 to each dealer.

WQ—Show Card. One to each dealer.

ROOF AND BRIDGE PAINT.

RB—Sample Folder. 5 to 10 to each dealer.

COPPER PAINT.

CQ—Show Card.

CT—Tin Display Sign.

STOVE PIPE ENAMEL.

SE—Show Card. One to each dealer.

EMPRESS GOLD PAINT.

GP—Show Card. One to each dealer.

IMPERIAL GOLD ENAMEL.

GE—Show Card. One to each dealer.

GENERAL.

U—Dealers' Price List. Used among present and prospective customers as memoranda of the Company's products and prices. One or two to dealers who need them.

V—Wholesale Dealers' Price Lists. Furnished to jobbers only, in such quantities as their trade demands.

XY—Electrotype pamphlet. Showing selection of electrotypes, to be furnished to dealers desiring to do their own circular and newspaper advertising.

WD—Window Dressing Booklet.
 WE—Set Window Display Cards.
 WC—S. W. P. Pail, cut out for window display work.
 25 to 100 to each dealer.
 SK—Sample Card. Special Colors. Bronze Green,
 Steamboat Green, New York Red and Boston Green.
 MP—Sample Card showing five colors Machine Paint.
 GS—Sample Folder, Graphite Paint. A few to each
 dealer handling the goods.
 PD—PM-5 sample Card.
 B-3—Booklet, Painting Metal Surfaces.
 SR—Iron Display Rack holding 8 pints or 4 pints and
 4 half pints for VS, BP or EP goods. One to each dealer.
 Cards BR, VR, EK must be specified as wanted.
 CP—Tablet of Order Blanks. One to each dealer.

DRY COLORS.

DC—Show Cards. One to each dealer.

VARNISH.

VC—Crystalloid Sign. S. W. V. One to each dealer
 handling the goods.
 VD—Show Card. S. W. V. One to each dealer hand-
 ling the goods.
 VE—Show Card. Excello. One to each dealer.
 VK—Show Card. Kopal. One to each dealer.
 VF—Show Card—Floor. One to each dealer.
 UV—Dealers' Price List of Varnishes. One or two to
 dealers who need them.
 B-13—Kopal Varnish Booklet. 25 to 25 to each dealer.
 B-16—House Painter's and Decorator's Varnish Booklet.
 15 to 25 to each dealer.

RAILROAD.

RC—Railroad Catalogue.
 RG—Depot Paint Pocket Samples.
 RK—Bridge Paint Pocket Samples.
 RO—Freight Car Paint Pocket Samples.
 RT—Inside Baggage and Caboose Paint Pocket Samples.
 RU—Special Floor Paint Pocket Samples.

STREET RAILWAY.

SC—Street Car Catalogue

STEAMSHIP.

MC—Marine Catalogue.
 MQ—Pocket Samples.
 MQ—Hanger.

ADVERTISING.

1902.

S. W. P.

C—Sample Folder, 15 to 25 to each dealer in S. W. P., with business card printed on first page.

Cs—Short C containing 28 colors. Quantities same as C.

CC—Framed Show Card. Full line of Colors. To be given only to agents not having an F sign.

CCs—Framed Show Card, containing same colors as Short C. One to each agent handling the short line.

E—Calendar circular showing illustrations of houses in colors, sent by mail only upon carefully selected lists furnished by agents.

Q—Pocket Samples, in case. One only to each boss painter using S. W. P.

QQ—Set of 50 business cards for painters using S. W. P.

FLOOR FINISHES.

FF—Display Card, framed under glass. One to each dealer handling two products of the line.

B-19—Booklet, 10 to 15 to each dealer handling two products of the line.

I. F. P.

D—Sample Folder, 10 to 15 to each dealer.

DS—Show Card. One to each dealer.

P. F. P.

DD—Sample Folder. 5 to 10 to each dealer.

DQ—Show Card. One to each dealer.

FLOORLAC.

FC—Sample Folder. 5 to 10 to each dealer.

FR—Show Card. One to each dealer.

FLOOR WAX.

FX—Show Card. One to each dealer handling the goods.

CRACK AND SEAM FILLER.

CF—Descriptive Pamphlet. A few to each dealer handling the goods.

S. I. C.

Cb—Sample Folder. 5 to 10 to each dealer handling the goods.

CI—Show Card. One to each dealer.

F. P.

K—Sample Folder. 5 or 10 to each dealer.

L—Show Card. One to each dealer.

P. C. P.

N—Sample Folder. Each dealer entitled to from 15 to 25 with business card printed on each.

X—Pocket Samples in case. One only to each boss painter using P. C. P.

Q. D.

P—Sample book. One to each dealer and a reasonable number to jobbers handling the goods.
Q—Price Lists. For Dealers only.
QF—Sample book. For jobbers only.
QG—Glass Samples, furnished only upon lists approved by the Manager of the C. and M. Department.

PERFECT METHOD.

PS—Sample book for manufacturers. One to each.
PQ—Glass Samples, furnished only upon lists approved by the Manager of the C. and M. Department.
B—Pamphlet describing Perfect Method System of Carriage Painting.

BUGGY PAINT.

BP—Sample Folder. 10 to 15 to each dealer.
BQ—Show Card. One to each dealer who does not get the iron rack. (SR)
BD—Show Card Enamel Leather Dressing, one to each dealer.
BR—Card for Iron Display Rack. Furnished only with the SR

VARNISH STAIN.

VS—Sample Folder. 10 to 15 to each dealer.
VQ—Show Card. One to each dealer who does not get the iron rack. (SR)
VR—Card for Iron Display Rack. (SR)

OIL STAIN.

OS—Sample Folder. 5 to 10 to each dealer.

ENAMEL PAINT.

EP—Sample Folder. 10 to 15 to each dealer.
EQ—Show Card. One to each dealer who does not get the iron rack. (SR)
ER—Card for Iron Display Rack. (SR)

ALUMINUM PAINT.

AP—Show Card. One to each dealer handling the goods

BATH ENAMEL.

BE—Sample Folder, 5 to 10 to each dealer handling the goods.
BX—Show Card. One to each dealer.

BICYCLE ENAMEL (air drying).

BL—Sample Folder. A few to dealers handling the goods.
BI—Show Card. One to each dealer.

SPECIAL ADVERTISING.

All items mentioned on this list are for special uses and under no conditions will they be supplied generally.

No display signs should be promised until you have thoroughly satisfied yourself that the situation warrants it and the agent is enthusiastic in their use, otherwise they will not be properly used.

AA-2—Cover the Earth Muslene Poster. One or two to each dealer. For larger quantities refer to Manager.

MM-2—Oil Cloth Banner. One to each agent.

MM-3—Iron Agency Sign. One to each agent not already supplied.

DB—Dealer's Reference Book. One to each agent not already supplied.

GA—Architect's Case of Color Cards. One to each Architect specifying our goods.

BB—Tin Shelf Sign. A few to each agent.

RESERVE LIST.

Under no conditions will the following items be supplied except by arrangement with the Manager.

AA—Paper Poster.

AA-3—Cover the Earth Tin Sign.—14 x 20 in.

AA-4—Iron Sign.—40 x 76 in.

AA-5—24 Sheet Stand.—9 ft. high, 20 ft. wide.

AA-6—8 Sheet Stand. 9 ft. high, 7 ft. wide.

MM-1—Cloth Banner. "This house painted with The S.W. Paint."

MM-4—Tin Fence Sign.

Enclosing Slips—For dealers use. To be enclosed with letters, invoices and packages.

No. 1, 2 and 3 S. W. P.

No. 4 est Quality.

No. X. Varnish, General.

No. Y. Varnish, Kopal.