

SCHEDULE I
GRADE SPECIFICATIONS

MARKET COST AND SELLING PRICES AS OF MARCH 31, 1942

Sheet 8

Market

TRADE NAME: Blue Star Fast Drying
CATEGORY: Enamel
COLOR: White
NUMBER: 978
QUALITY: Second

PIGMENT: 30.7%
Lithopone
Titanox

VEHICLE: 69.3%
Mixing Varnish
Thinner

Calculated Yield
Manufacturing Loss
Actual Yield

COST ANALYSIS:

Material Cost per Gallon or Pound
Direct Labor Cost per Gallon or Pound
Factory Overhead per Gallon or Pound
Bulk Cost per Gallon or Pound
Complete Package Cost per Gallon or Pound
Package
Labor
Overhead
Factory Cost in Package per Gallon or Pound

LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
106	3.01	.0429 per Lb.	4.55
189	6.97	.0556 " "	10.51
645	88	.6276 per Lb.	55.23
22	3 3/8	.0020 " "	.34

962	101.35		70.63
	1.35		
	100		

			.7063
			.0657
			.1204
			.8924
		.1278	
		.0378	
		.0457	.2113
			1.1637

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of Buyers or Transferees:

		Delivered	2.11	2.01
(A) To a company owned or controlled outlet				
(B) To an independent wholesaler			1.83	1.72
(C) By company owned or controlled outlet to retail customer			3.70	--
(D) To an independent retailer (Dealer)	(Under \$500.00 - 5%)		2.23	--
	(Over \$500.00 - 10%)			
(E) To other (Specify) (To Larger Retail Dealer/Buyer)			2.11	2.01

(100% of our business is sold to Class D customers)

OPA 0000837

N 4810