

INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - DECEMBER 26th 1939
ESTIMATED NET INCOME - HARTMAN COPPER WORKS

	Month of November 1939	Month of October 1939	Eleven Mos. ended Nov. 30th 1939	Eleven Mos. ended Nov. 30th 1938
<u>REFINERY DEPARTMENT:</u>				
Profit on Tolls	\$122,946	\$100,176	\$ 822,441	\$ 403,436
Profit on Premiums	53,774	86,729	416,795	144,079
Profit on Sales	5,773	15,740	46,263	21,902
Electro Sheet Department	<u>5,468</u>	<u>5,957</u>	<u>33,150</u>	<u>12,968</u>
	\$187,961	\$208,602	\$1,318,649	\$ 582,386
Add- Miscellaneous Earnings	<u>11,804</u>	<u>8,831</u>	<u>78,775</u>	<u>52,947</u>
	\$199,765	\$217,433	\$1,397,424	\$ 635,333
Deduct - General Expenses	\$ 1,000	\$ 1,124	\$ 13,749	\$ 14,871
Shutdown Expenses	-	-	-	62,150
Experimental Expenses	<u>141</u>	<u>746</u>	<u>24,820</u>	<u>14,511</u>
	\$ 1,141	\$ 1,870	\$ 38,569	\$ 91,531
	\$198,624	\$215,563	\$1,358,855	\$ 543,780
Less - Depreciation	<u>32,448</u>	<u>29,363</u>	<u>262,997</u>	<u>245,607</u>
<u>NET INCOME</u>	<u>\$166,176</u>	<u>\$186,200</u>	<u>\$1,095,858</u>	<u>\$ 298,173</u>
<u>SECONDARY METAL DEPARTMENT:</u>				
Sales of Copper	\$328,671	\$517,345	\$4,686,894	\$2,744,922
Cost of Sales	<u>298,085</u>	<u>503,693</u>	<u>4,378,018</u>	<u>2,703,344</u>
	\$ 30,586	\$ 13,652	\$ 308,876	\$ 41,578
Profit on By-products	<u>4,120</u>	<u>2,433</u>	<u>27,438</u>	<u>5,041</u>
	\$ 34,706	\$ 16,085	\$ 336,314	\$ 46,619
Deduct - Selling Commissions	\$ 3,915	\$ 6,468	\$ 58,530	\$ 35,800
Shutdown Expenses	-	-	-	40,221
Experimental Expenses	<u>-</u>	<u>4</u>	<u>5,593</u>	<u>12,341</u>
	\$ 3,915	\$ 6,472	\$ 64,123	\$ 88,362
	\$ 30,791	\$ 9,613	\$ 272,191	\$ 11,111
Less - Depreciation	<u>3,487</u>	<u>2,603</u>	<u>25,936</u>	<u>9,511</u>
<u>NET INCOME</u>	<u>\$27,304</u>	<u>\$ 7,010</u>	<u>\$ 246,255</u>	<u>\$ 31,221</u>
Pounds of Copper Sold	3,000,109	4,978,964	45,191,233	27,988,421
Sales Price	10.955¢	10.391¢	10.371¢	9.80¢
Cost of Sales	9.936¢	10.117¢	9.688¢	9.65¢