

J. E. Kramer, Director of Sales

C. DeMartino, Asst Director of Sales

B. K. Feroe, Manager, Marketing Services

E.F. Carrow, Administrative Assistant

G. A. Kelly, Export Manager (Centre Road)

J.H. McMillan, Asst Export Manager

P.J. Carpenter, F.B. Maloney, Jr. - Sales Correspondents

M. J. McLain, Manager, Sales Administration & Planning

J.J. Springfield, Jr. - Manager, Trade Analysis

W. F. Spengeman, Laboratory Director (Chestnut Run)

R.J. Fahl, Jr. - Asst Laboratory Director

J. A. Lamiet, Special Assignment

G.H. Larson, Physicist

G. Wormald, Manager

M.C. Londergan, Technical Service Consultant

F.A. Lilley, Supv Paints (Whites)

J.A. Stigile, R.A. Yager - Chemists

J.G. Delker, Jr. - Technologist

R.H. Zabel, Supv Paints (Colors)

G.B. Coenen, W. Fleming, W.W. Spencer - Chemists

A.B. Canfield - Technologist

H.W. Ling, Supv Automotive Finishes

E.L. Cairns, Sr Research Chemist

H.K. Carter, P.B. Lutz - Chemists

D.E. Vonker - Technologist

W. W. Riches, Manager

W.J. McGinnis, Supv Paper

B.W. Cetnar - Engineer

N.A. Fedoruk, T.L. Kolski - Chemists

F.F. Carrow - Technologist

T.B. Reeve, Supv Plastics, Textile Fibers & Elastomers

H.F. Bartolo - Sr Research Chemist

W.L. Dills, Product Specialist

R.E. Edelman, D.A. Holtzen, W.P. Hubbard, Jr. - Chemists

C.G. Quinn - Technologist

L.A. Schlapfer, Jr. - Supv Ink & General

E.W. Gillow, V.J. Lewis - Chemists

P.A. Bosin, Jr., J.A. Mackiewicz - Technologists

W.H. Avery, Office Manager

R.H. Pascal, Services Supervisor

H.M. Stasio, Asst Services Supervisor

J. E. Kramer, Director of Sales

C. DeMartino, Asst Director of Sales

J.M. Lipton, Sales Manager, Minerals

L.E. Hopkins, Accounts Manager, Minerals (Chicago)

Sales Reps: M.J.Sisbarro, T.A.Till, L.J.Young, Jr.

H.R. Linton, Product Specialist-Afflaire® (Newport)

A.F. Lewis, Special Assignment

H.C. Ballard, Sales Manager, White Pigments

W.R.DeValinger,Jr. - Asst Sales Mgr, White Pigments

R.T.Harding - Product Specialist

F.P.Holland - Specialist, Customer Service

S.J. Gorman, Sales Manager, Pigment Colors

L.F.Andrews - Asst Sales Mgr, Pigment Colors

P.D.Graham,Jr. - Technical Mgr, Pigment Colors

G.M.Riggin - Supervisor, Order Section

P.J.Ryan, Expediter, Orders

J.C. Betty - Atlanta District Manager

H.M.Rees - Office Manager

Salesmen - B.T.Fisher, G.V.Townsend, V.O.Webb

E.W. Stewart - Chicago District Manager

Elois P. Allen - Office Manager

C.A.Larrimore - Product Distribution Mgr

C.F.Oppermann - Supv Technical Service

G.M.Loughran - National Accounts Manager

L.E.Hopkins - Accounts Manager, Minerals

Salesmen: R.C.Heimlich, P.T.Hitchens, R.L.Nickola,

W.M.Mathews

A.J. Hart, Jr. - Cincinnati District Manager

H.J.Pietras - Office Manager

F.E.Burgess, Accounts Manager

Salesmen: H.E.Casseday, H.L.Ramsay

W.W. Greer - Great Lakes District Manager

L.E.Graff - Office Manager

Martha A. Huttunen - Chief Clerk

G.W.Johnson - Automotive Consultant

D.L.Brainerd, N.D.Cassel - Accounts Managers

H.F.Hoelzle - Industry Representative

Salesmen: C.R.Harvey, D.E.Sherwood, R.I.Thompson

J. McQuilken, Jr. - Clifton District Manager

D.M.Csernica - Office Manager

P.J.Gorman - Accounts Manager

Salesmen: R.R.Decker, M.N.Kaplan, J.M.Loughney, R.A.Watts,

W.W.Welch

J.W. Croft - Houston District Manager

D.B.Pugh - Office Manager

M.R.Porter - Accounts Manager

Salesmen: T.A.Betty, A.A.McAllister

J. E. Kramer, Director of Sales

C. DeMartino, Asst Director of Sales

H.J. Claussen - New England District Manager

J.T. Timko, Office Manager

Salesmen: J.E.Grady, R.A.Kirchman, B.M.White

D.J. Spinozzi - Philadelphia District Manager

R.E.H. Mognet, Office Manager

Salesmen: R.L.Alderson, J.L.M.Battin, L.T.Gemmill, J.C.Nissen

R.I. McLaren - Twin Cities District Manager

Salesmen: W.M.Broadway, B.DeSatnick, M.D.Wright

J.J. Flinn - West Coast District Manager

J.H.Favinger, Office Manager

D.E. Waldron, Accounts Manager

Salesmen: T.J.Doering, R.J.Harrison, D.R.Mears, L.F.Smith,

R.C.Wint

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PIGMENTS DEPARTMENT - SALES DIVISION - 3/15/71

J. E. Kramer, Director of Sales

C. DeMartino, Asst Director of Sales

B. K. Feroe, Manager, Marketing Services

E.F. Carrow, Administrative Assistant

R.A. Kirchman, W.W. Shepherd, R.A. Stausebach -Sales Trainees

G. A. Kelly, Export Manager (Centre Road)

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R.J. Fahl, Jr., Asst Laboratory Director

J.A. Lamiet, Special Assignment

G. Wormald, Manager

M.C. Londergan, Technical Service Consultant

P.A. Lilley, Supv Interior Trade Sales & Ind Paints

G.B. Coenen, W. Fleming - Chemists

A.B. Canfield, Technologist

H.L. Ramsay, Supv Exterior Trade Sales & Ind Paints

J.A. Stigile, R.A. Yager - Chemists

A.W. Ridgaway, Jr., Supv Paint Test Station

J.G. Delker, Jr. - Technologist

H.W. Ling, Supervisor, Automotive Paints

E.L. Cairns, Sr Research Chemist

H.K. Carter, P.B. Lutz, W.W. Spencer - Chemists

G.H. Larson - Physicist

D.E. Yonker - Technologist

W.W. Riches, Manager

W.J. McGinnis, Supervisor, Paper

B.W. Cetnar, Engineer

N.A. Fedoruk, T.L. Kolski - Chemists

F.F. Carrow, Technologist

L.A. Schlapfer, Jr., Supervisor, Ink & General

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C.G. Quinn - Technologist

W.H. Avery, Office Manager

R.H. Pascal, Services Supervisor

H.M. Stasio, Asst Services Supervisor

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J.M. Lipton, Sales Manager, Minerals

L.E. Hopkins, Accounts Manager, Minerals (Chicago)

Sales Trainees: M.J. Sisbarro, T.A. Till, L.J. Young, Jr.

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A.F. Lewis, Special Assignment

H.C. Ballard, Sales Manager, White Pigments

W.R. DeValinger, Jr. - Asst Sales Mgr, White Pigments

R.T. Harding, Product Specialist

F.P. Holland, Specialist, Customer Service

S.J. Gorman, Sales Manager, Pigment Colors

L.F. Andrews, Asst Sales Mgr, Pigment Colors

P.D. Graham, Jr., Technical Mgr, Pigment Colors

R.H. Zabel, New Products Consultant, Pigment Colors

G.M. Riffin, Supervisor, Order Section

P.J. Ryan, Expediter, Orders

J.C. Betty - Atlanta District Manager

H.M. Rees, Office Manager

Salesmen: B.T. Fisher, G.V. Townsend, V.O. Webb

E.W. Stewart - Chicago District Manager

Elois P. Allen, Office Manager

C.F. Oppermann, Supervisor, Technical Service

G.M. Loughran, National Accounts Manager

L.E. Hopkins, Accounts Manager, Minerals

Salesmen: B. DeSatnick, R.C. Heimlich, P.T. Hitchens,

R.L. Nickola, W.M. Mathews

A.J. Hart, Jr. - Cincinnati District Manager

H.J. Pietras, Office Manager

F.E. Burgess, Accounts Manager

Salesmen: H.E. Casseday, H.J. Wood

W.W. Greer - Great Lakes District Manager

L.E. Graff, Office Manager

Martha A. Huttunen, Chief Clerk

G.W. Johnson, Automotive Consultant

D.L. Brainerd, Accounts Manager

H.F. Hoelzle, Industry Representative

Salesmen: N.D. Cassel, C.R. Harvey, D.E. Sherwood, and

R.I. Thompson

J. McQuilken, Jr. - Clifton District Manager

D.M. Csernica, Office Manager

Salesmen: R.R. Decker, P.J. Gorman, M.N. Kaplan,

J.M. Loughney, R.A. Watts, W.W. Welch

J.W. Croft - Houston District Manager

D.B. Pugh, Office Manager

M.R. Porter, Accounts Manager

Salesmen: T.A. Betty, A.A. McAllister

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D.J. Spinozzi - Philadelphia District Manager

R.E.H. Mognet, Office Manager

Salesmen: R.L. Alderson, J.L.M. Battin, L.T. Gemmill,
J.C. Nissen

R.I. McLaren - Twin Cities District Manager

C.A. Larrimore, Office Manager

Salesmen: W.M. Broadway, W.G. Phillips, M.D. Wright

J.J. Flinn - West Coast District Manager

J.H. Favinger, Office Manager

D.E. Waldron, Accounts Manager

Salesmen: T.J. Doering, R.J. Harrison, D.R. Mears,
L.F. Smith, R.C. Wint

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