

LEAD INDUSTRIES ASSOCIATION

Graybar Building, 420 Lexington Avenue
New York, N. Y.

February 1, 1938

To Members of the Lead Industries Association:

Subject: TRADE AGREEMENT NEGOTIATIONS WITH CANADA

The Secretary of State issued, as of January 29, 1938, formal notice of intention to negotiate a new trade agreement with the Government of Canada. This notice supplements the preliminary announcement of November 19, 1937, that trade agreement negotiations with the Government of Canada were contemplated.

"The Committee for Reciprocity Information issued simultaneously today a notice setting the dates for the submission to it of information and views in writing and of applications to appear at public hearings to be held by the Committee, and fixing the time and place for the opening of the hearings. Suggestions with regard to the form and content of presentations addressed to the Committee for Reciprocity Information are included in a statement released by that Committee on December 13, 1937.

"It is the general policy of the United States in negotiating trade agreements with foreign countries to consider concessions only on products of which the other country is the chief or an important source of our imports. The annexed list includes practically all products of which Canada is the chief or an important source of supply. Import products not on the list will not be considered.

"Like previous lists of a similar nature relating to negotiations with other countries, the list is published primarily in order to obtain from interested persons information regarding each product listed, including their views as to whether it should or should not be included in the negotiations, as well as suggestions as to the form, nature, and extent of any possible concessions which might in their opinion advisedly be granted. The primary object of the list, in other words, is to aid in eliciting information from interested persons for the use of the trade-agreements organization in formulating its recommendations.

"At the same time the publication of this list has the additional advantage of notifying persons interested in import products not listed that their products will not be considered in the negotiations.



- 3 -

"The procedural step of publishing this list of products, of which Canada is the chief or an important source of our imports, necessarily involves including in the list also products on which concessions have already been made in the existing agreement with that country. The fact that concessions have already been granted on these products will of course be fully taken into account, and due consideration will be given to the information and views as to these concessions previously presented to the Committee for Reciprocity Information, as well as to the experience under these concessions during the time that they have been in force.

"In the case of many of the products included in this list it may be that no concession will be made; it may be that the existing import duty will merely be bound, without reduction; it may be that only a part of a given tariff classification, as set forth in the list, will be affected by the agreement; or it may be that a concession, if made, will be limited as to the quantity of the product to which, or the season during which, the concession is applicable. No further reduction will, of course, be made in any import duty which has already been reduced by 50 per cent in any agreement concluded under the authority of the Trade Agreements Act."

The products in the list accompanying the notice of intention to negotiate a trade treaty with Canada, include the following lead products:

Para. 391 - Lead-bearing ores, flux dust, and mattes of all kinds - 1-1/2¢ per lb. on lead contained therein

Para. 392 - Lead bullion or base bullion, lead in pigs and bars, lead dross, reclaimed lead, scrap lead, and alloys or combinations of lead not specially provided for - 2-1/8¢ per lb. on lead contained therein

Closing date for submission of briefs - March 12, 1938
Closing date for application to be heard - March 12, 1938
Public hearings open - April 4, 1938

"The Committee for Reciprocity Information hereby gives notice that all information and views in writing, and all applications for supplemental oral presentation of views, in regard to the negotiations of a trade agreement with the Government of Canada, notice of intention to negotiate which has been issued by the Secretary of State shall be submitted to the Committee for Reciprocity Information not later than 12 o'clock noon, March 12, 1938. Such communications should be addressed to 'Chairman, Committee for Reciprocity Information, Old Land Office Building, Eighth and I Streets, N. W., Washington, D. C.'"

"A public hearing will be held beginning at 10 a.m. on April 4, 1938, before the Committee for Reciprocity Information in the hearing room of the Tariff Commission in the Old Land Office Building, where supplemental oral statements will be heard.

LIA21651

- 3 -

"Written statements must be either typewritten or printed and must be submitted in six copies of which one copy shall be sworn to. Appearance at hearings before the Committee may be made only by those persons who have filed written statements and who have within the time prescribed made written application for a hearing, and statements made at such hearings shall be under oath."

Very truly yours,

FE Wormser

Secretary.