PLAINTIFF'S EXHIBIT FOS-199

ROBERT A. BARNES, Inc.
FOUNDRY & INDUSTRIAL SUPPLIES & EQUIPMENT

AREA CODE 206 RO. 2-0920

3611 FIRST AVENUE SOUTH
SEATTLE, WASHINGTON 98104

February 29, 1972

Mr. R. W. Ruddle
Foseco, Inc.
P. O. Box 8728
Cleveland, Ohio 44135

RECEIVED
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TECHNICAL DEPT.

Dear Ron:

Thank you for your letter of February 23 in answer to my request for information.

We appreciate your concern on the strict confidence in your reply and this is the reason for my further letter.

The Osha inspectors have asked Washington Iron Works if there is asbestos in materials they are using or possibly in strict request on the Kalminex sleeves themselves. The reason is supposed to be that the taboo on the use of asbestos because of its possible cancer connection.

How do you want me to phrase the answer to satisfy the Ocha people and at the same time not jeopardize our position in this regard?

Thank you for your consideration. We look forward to your speedy reply.

Sincerely,

ROBERT A. BARNES, INC.

Doug Pritchard

DPv/gl

March 3, 1972

Mr. Doug Pritchard
Robert A. Barnes, Inc.
5611 First Avenue South
Seattle, Washington 98108

Dear Doug:

I write in reply to your letter of February 29, in regard to informing OSHA inspectors, etc. of the composition of KAYNOMEX.®

This is rather a difficult area and there is really no way that I am aware of, of securing complete protection for ourselves. What I usually do is indicate in my letter that the information being furnished is proprietary material and must be held in strict confidence. I also usually ask the recipient of the letter to sign and return a copy indicating that he has received the material in confidence. Mostly people will go along with this.

I enclose a copy of one of my letters on these lines which may be of assistance to you. I suggest you remodel it somewhat to fit the particular circumstances of your case.

Please let me know if I can be of further help.

Best regards.

Sincerely yours,

FOSECO, Inc.

R. W. Ruddle
Vice President - Technology
Foundry Products Division

RWR/mel

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cc: Mr. Ron Bridges