

SALES REPRESENTATIVE'S REPORT
FRICTION PRODUCTS GROUP

OCT 22 1977

RESPONSE REQUESTED ☐

DATE 9/27/77 & 9/28/77

CUSTOMER	Caliblok	REPRESENTATIVE	Bob Lengele	REPORT NO.	#381
ADDRESS		CITY	Cardena	STATE/ZIP	CA
			PHONE		

OFFICIALS INTERVIEWED

CC-RLC 10/25 Chuck O'Neill - Pres
GHP 10/14 Dick Rolland - GM
AFS 10/17 Don Cart - SM
RG 10/17

COMMENTS

With EPH - Re: my Report #378 9/28/77 with cc to T. G. Nicholson

This report covers subjects other than the metallic segment question which was handle in report #378.

Attached is Caliblok's "Policy Adjustment" list for period 8/25 to 9/25. EPH - please handle credit for it.

Caliblok complaining of our counter bore being different depths from one side of segment to the other occasionally. I have an example CB 56 FF 3077 ADP+030 in my possession if Winchester wants it. Where rebuilders use double headed riveters, this gives them a problem.

On Caliblok PO #'s 8230 & 8216 (Abex 99249-04 8/4/77 & 99248-02 8/2), they received 3400 - D728 AD puck with no edge code, no date code, no inspector #, no packer #. The outer boxes were marked ABB - D-728 AD 100 pieces but the boxes contained only 96 pieces. This was discovered when they went to assemble 100 back plates to 100 of our pucks. EPH and I also saw a box of - D-728D ABB pucks marked 100 pieces with only 98 pucks in the box. These were date coded HF but again no inspector or packer number. Caliblok received them 7/29/77. We have a problem that needs correcting immediately. We've gotten caught charging for 100 pucks & shipping 96 or 98 or whatever. Caliblok will keep a record of this and ask for cred. on a periodic basis.

BeB