4/6.

CC: Mr. A. L. Meyer - Ardmore
Mr. R. Smith - Ardmore ← THIS COPY FOR
Mr. H. W. Reeves - Ardmore
Mr. J. V. Mannino - Ardmore
Mr. G. E. Wilson- Paoli

PLAINTIFF'S EXHIBIT

GP-2126

July 20, 1961

Mr. E. A. Dennison, Manager
Gypsum Products
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Denny:

In reply to your July 10th inquiry relative to the Hummer "C" partition units; this is a speciality item which does not come under the terms of the contract. However, safar as the Constitutional Plaza Project in Hartford is concerned, Bestwall will sell the unit to J-M on the basis of 10% discount, FOB Akron, on the mill base price of $165.00 per MSF. The panel shipped as a board product with a shipping weight of 3,550 lbs, is made with the face board 24" wide and having beveled edges.

Bestwall cannot permit J-M to use the trade name "Hummer" nor the designation "C". J-M will have to identify the partition in some other manner. However, if it is necessary to get the approval of the local Building Department (fire resistance or performance) in which case, Bestwall will assist J-M to the extent of certifying the J-M unit as identical with the Bestwall Hummer "C" Panel and allow the use of the official fire test reports for 45 minute and one hour ratings developed at the Ohio State University Experiment Station.

Sincerely yours,

BESTWALL GYPSUM-TEED SALES CORPORATION

C. E. Abbey
Merchandise Manager - Gypsum

7/20/61

CEA:mm