

FOSECO, INC.

INTER-COMPANY AND INTER-DEPARTMENTAL CORRESPONDENCE

→ RRP
Looks as though
we have better
recalculate

TO: E. J. Jago

FROM: F. S. Bilton

DATE: February 26, 1971

SUBJECT: RM 265A

PLAINTIFF'S
EXHIBIT
FOS-90

Please see the attached letter from Gerry Morgan of North American Asbestos. Also the 2-24-71 Memo from Bill Brenner from which it appears that we shall be using - in the Cleveland plant alone - around 1200 tons this year.

I called Gerry Morgan today to advise him of our increased consumption of Amosite Asbestos, and learned that he is leaving for England tomorrow. The purpose appears to be to make a pitch for increased shipments to the U.S.A., and he tells me that the mines are oversold for this year.

investigation
showed that
a memo
circled a
truckload
- 44 in
is - my thing

In view of this, I am sure that you will want to review the situation regarding grade S44, as described in Miles Macnair's letter of October 7. Despite the unfavorable Lab report (M-4924) it was recently necessary for us to take a truckload of this material in order to keep the plant going.

In view of Bill Brenner's forecast of approximately 1200 tons for the Cleveland plant alone (~~this is~~ ^{your} your projection of 800 tons for Cleveland and Chicago combined) it will no doubt be necessary for us to use every grade we can, and for that reason I am sure that you will want to see whether official approval can now be given to the S44 grade, although I understand from Gerry Morgan that this will not be available until around September.

FSB:pd

Att.

cc: PAP (w/att.)



NORTH AMERICAN ASBESTOS CORPORATION

200 SOUTH MICHIGAN AVENUE, CHICAGO, ILLINOIS 60604 • PHONE: (312) 322-7435 • CABLES: NORAMCO, CHICAGO

February 23, 1971

Mr. Frank S. Bilton, Director of Purchases
Foseco, Inc.
P. O. Box 8728
Cleveland, Ohio 44135

Dear Frank,

This is in reply to your letter of February 18, pertaining to the availability of Grade S44 Amosite.

We have been tentatively advised of the possibility of S44 becoming available during the last half of 1971. Regretfully, however, it will be in rather short supply and should it be made available to us it would appear, at this point, that this grade would perhaps be a substitute for Grade S33/65. In other words it would be used to reduce the pressure on the S33 group rather than for new market development.

At the moment the port price for S44 is \$205 per metric ton, f. o. b. vessel as opposed to \$227 for S33/65.

As previously advised I expect to be in London in early March to further explore the availability of Amosite. We shall continue to keep you advised to the best of our ability.

Best personal regards.

Sincerely yours,

NORTH AMERICAN ASBESTOS CORPORATION

Vice President - General Manager

CGMorgan/jc

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FOSECO, INC.

INTER-COMPANY AND INTER-DEPARTMENTAL CORRESPONDENCE

TO P.A. Partington

FROM: W.J. Brenner

DATE: February 24, 1971

SUBJECT: RM 265A (Asbestos)

Our Asbestos consumption this year is averaging 188M lbs. per month verses the 1969 average of 123M lbs. per month. This unexpected increased in consumption has caused a serious reduction in our inventory and is the reason we have failed to stock-pile 25 tons on the patio. I intend to immediately increase my ordering levels to anticipate continued usage at a 190M per month rate. This means that our in-plant storage requirements will increase as follows:

Old Requirements	Min 75M lbs.
	Max 120M lbs.

New Requirements	Min 95M lbs.
	Max 150M lbs.

This is exclusive of the 50M lb. patio supply.

CC:
RBO
FSB
JBM



REFERENCE NO. _____

LABORATORY REPORT

SAMPLE NO. M-4924

CONTAINER _____

RAW MATERIAL QUALITY CONTROL

SAMPLE ORDER NO. _____

DATE RECEIVED 1-12-71SAMPLE TYPE Grade 544 Amosite AsbestosDATE REPORTED 2-12-71RM NO. 265ASOURCE North American Asbestos Corp.

DISTRIBUTION:

F.E.

A.C.L.

F.S.B.

J.W.W.

R.W.R/EJJ A.F.E.LAB.

CHEMICAL ANALYSIS			SIEVE ANALYSIS		
COMPONENT	SPECIFICATION	PERCENT	SCREEN	SPECIFICATION	PERCENT
PURITY					
MOISTURE					
LOSS ON IGNITION					
LOSS ON FUSION					
SOLUBILITY					
WEIGHT/BALLON					
DENSITY			PAN		
SPECIFIC GRAVITY °F			COMMENTS <i>Fiber length is too short No interest in further evaluation per EJJ.</i>		
BULK DENSITY					
APPEARANCE					
SUPPLIER'S CERTIFICATION					
COLOR	<u>5/33/65</u>	<u>544</u>			
<i>Fiber length</i>	<u>1/8" - 1/2"</u>	<u>1/8" - 1/4"</u>			

PURCHASE ORDER NO. _____

DATE RECEIVED _____

WEIGHT _____

SATISFACTORY

UNSATISFACTORY

ANALYST _____

ANALYST _____

SIGNED BY _____

JMM/KFJ

MR. E.J. JAGO

FORECO INC., U.S.A.

7th October, 1970.

J.M. MACNAIR

✓ MR. F. BILTON (USA)
MR. G. REID

SUBJECT : ASBESTOS FOR PROFAX

Dear Ted,

The price of Amosite Asbestos ex Cape Asbestos Limited will be going up in 1971 by about 5% on F.O.B. prices ex South Africa. This is bound to be reflected in your purchasing prices from North American Asbestos for S.33/65.

They are now introducing a new grade, S.44, which has a slightly shorter fibre length but which is otherwise identical, and which will have an F.O.B. price per short ton of 98.0 RAND (cf new price of S.33/65 108.9 RAND). If this grade is suitable for your production, there should be a significant price saving. We know that this grade is currently also being offered to Ferro Engineering and FMP.

We have arranged with Cape Asbestos to send you 1 ton of S.44 Free of Charge, addressed for your attention. I feel it is very much in your interest to evaluate this in Profax 31 and Proflex, being the largest user of Asbestos in the group, though I am naturally very interested in receiving the results of any investigations you carry out for transmission to other companies in the group.

I will send you the technical data sheets when I get them - we will also be doing some comparative tests ourselves on a laboratory scale, but I feel these results will be of less relevance than a production assessment of the sort you can undertake.

Looking forward to seeing you at the end of the month.

With best wishes.

Yours sincerely,


J.M. MACNAIR

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