

S. W. P.
I. F. P.
P. F. P.
F. L. C.
C. & S. P.
F. W.
S. I. C.
E. N. D.

C. F.
GRAP.

MET.
 P. M. S.
 R. & B.
 C. B. R.



F. P.
B. P.
X. L. D.
V. S.
F. B.
E. P.

3.2

W & L
S. L.
S. E.

N14776

**LIST OF
THE SHERWIN-WILLIAMS COMPANY'S
PRODUCTS.**

The Sherwin-Williams Paint (Prepared)
Inside Floor Paint
Porch Floor Paint
Floorlac
Crack and Seam Filler
Floorwax
Special Interior Colors
Enameloid
Crescote Paint
Graphite Paint
Copper Paint
Metalaetic
Standard Paint Perfect Method No. 5
Roof and Bridge Paint
Commonwealth Barn Red
Family Paint
Suggy Paint
Enamel Leather Dressing
Varnish Stain
Flat Black Finish
Enamel Paint
Bath Enamel
Biogels Enamel
Wagon and Implement Paint
Screen Enamel
Blackboard Staining
Aluminum Paint
Imperial Gold Enamel
Empress Gold Paint
Stove Pipe Enamel
Oil Stain
The Sherwin-Williams Filler (Liquid)
Shellacine
First Quality Oil Colors

LIST OF PRODUCTS.—Con.

French Crown Green (in Oil)
 Prepared Graining Colors (in Oil)
 Prepared Graining Colors (in Distemper)
 The Sherwin-Williams Filler (Paste)
 Special Paints and Colors (in Oil)
 Metallic Brown (in Oil)
 Ochre (in Oil)
 English Venetian Red (in Oil)
 Pure Colored Paint
 White Zinc (in Oil)
 French Zinc in Varnish
 English Patent Dryer
 White Lead (in Oil)
 Distemper (Fresco)
 The Sherwin-Williams Coach Colors (Quick Drying)
 Perfect Method System for Carriage Painting.
 Glass Colors
 Lustral Colors
 Bicycle Baking Enamel
 Agricultural Implement Paints and Colors
 Telephone and Telegraph Crossarm Paint
 Machine Paint
 Oil Proof Machine Paint
 Elevator Paint
 Bedstead Enamel
 Arides
 Petrified
 The Sherwin-Williams Varnishes.

Confidential Net Prices.

FOR DEALERS ONLY.

Special net prices given below are not shown in Dealers' Price List.

	In 5 gal. square cans and 50 gal. bbls.	Galls.	Half Galls.	Qts.
The Sherwin-Williams Paint (prepared) S. W. P. Page 3.				
Outside Gloss White, China Gloss White, No. 497 (Rich Red) and all regular colors not priced below.....	\$1 20	\$1 25	\$1 30	\$1 35
Flat White.....	1 55	1 60	1 65	1 70
Inside Varnish White.....	1 85	1 90	1 95	2 00
No. 362 (Fr. Cr. Green) and.. No. 498 (Rich Green)	1 60	1 65	1 70	1 75
No. 374 (Crimson Red).....	1 45	1 50	1 55	1 60
No. 379 (Vermilion)	2 10	2 15	2 20	2 25
No. 370 (Metallic Brown)....	1 10	1 15	1 20	1 25
Primer.....	1 00	1 05	1 10	1 15

	In 5 gal. square cans and 50 gal. bbls.	Galls.	Half Galls.	Qts.	Pints
Inside Floor Paint, page 4....	1 00	1 05	1 10	1 15	1 25
Porch Floor Paint, page 4....	1 25	1 30	1 35	1 40	1 50
Floorlac (registered) page 4 ..	1 75	1 80	1 85	1 90	2 00
Special Interior Colors, page 5	1 30	1 35	1 40	1 45	1 55
Enameloid, page 5.....					Pints each
Regular Colors.....	1 25	1 30	1 35	1 40	22
Crimson	2 15	2 20	2 25	2 30	35
Cresote Paint, page 6					
Six Regular Colors.....	70	75	80	85	90
Ten Special Colors	85	90	95	1 00	1 05
Graphite Paint, page 6.....	1 00	1 05	1 10	1 15	1 20
Copper Paint, page 6					
Brown	1 40	1 45	1 50	1 55	1 60
Red	1 60	1 65	1 70	1 75	1 80
Green	1 75	1 80	1 85	1 90	1 95
Metalastic, page 7.....	1 00	1 05	1 10	1 15	1 20
Standard Paint, Perfect Method No. 5, page 7.....	1 15	1 20	1 25	1 30	1 35
Roof and Bridge Paint, page 7	65	70	75	80	85
Commonwealth Barn Red...p.7	55	60	65	70	75
Pure Colored Paint, page 18..	6c per pound.	5 1/2 c. per pound.	5 1/4 c. per pound.	5 1/8 c. per pound.	5 1/16 c. per pound.



THE SHERWIN-WILLIAMS PAINT PREPARED.

FOR EXTERIORS AND INTERIORS OF BUILDINGS.

NET PRICES PER GALLON TO DEALERS ONLY.

	In 5 Gall. square case and 50 gall. bins. Galls. Half Galls. Qts.			
Outside Gloss White, China Gloss White, No. 497 (Rich Red), and all regular colors not priced below	12.0	12.5	13.0	13.5
Flat White	15.5	16.0	16.5	17.0
*Inside Varnish White	18.5	19.0	19.5	20.0
No. 365 (Fr. Cr. Green) and 498 (Rich Green)	16.0	16.5	17.0	17.5
No. 374 (Crimson Red)	14.5	15.0	15.5	16.0
No. 379 (Vermilion)	21.0	21.5	22.0	22.5
No. 370 (Metallic Brown)	11.0	11.5	12.0	12.5
*Primer	10.0	10.5	11.0	11.5

Tin packages packed for shipment in dry barrels holding
12 to 25 gallons, or in cases, packed as follows:

Gallons.	Half dozen in case.
Half gallons.	One dozen in case.
Quarts.	Two dozen in case.

This paint is sold direct to dealers who have been selected as
agents for its sale to consumers. There is but one price for the
paint, all dealers or agencies being served alike.

*Used as a finishing coat over two or more coats of Flat White.

†To be reduced gallon for gallon with raw linseed oil.

THE SHERWIN-WILLIAMS FLOOR FINISHES.



INSIDE FLOOR PAINT.

FOR INSIDE USE ONLY

PREPARED READY
FOR THE BRUSH.

Dust Color. [No. 450]	Orange. [No. 452]	Half	
Gray. [No. 451]	Red. [No. 453]	Galls. Galls. Qu. Pts.	
Lt. Brown. [No. 454]	Slate. [No. 455]		
Lt. Tan. [No. 456]	Yellow. [No. 457]		
Net prices per gallon.			
Gallons, Half dozen in case.		Quarts, Two dozen in case.	
Half gallons, One dozen in case.		Pints, Two dozen in case.	

PORCH FLOOR PAINT.

PREPARED READY FOR THE BRUSH.

No. 45	No. 49	Galls.	Half	Qu.	Pts.
No. 46	No. 50		Galls.		
No. 47	No. 51	1.25	1.30	1.35	1.40
No. 48		Net prices per gallon.			
Gallons, Half dozen in case.		Quarts, Two dozen in case.			
Half gallons, One dozen in case.		Pints, Two dozen in case.			

FLOORLAC (REGISTERED)

A STAIN AND VARNISH COMBINED FOR FLOORS.

PREPARED READY FOR THE BRUSH.

Cherry. Oak. Walnut. Green. Clear. Mahogany. Ground.	Galls. 1/2 Galls. 1.75 1.80 1.85 1.90 1.95 2.00	Quarts. 1.80 1.85 1.90 1.95 2.00 2.05	Pints. 1.90 1.95 2.00 2.05 2.10 2.15
Net prices per gallon.			
Gallons, Half dozen in case.		Quarts, Two dozen in case.	
Half gallons, One dozen in case.		Pints, Two dozen in case.	

CRACK AND SEAM FILLER.

1, 2, and 5 lb. cans, 25 cents per pound.
Trade discount, 10% per cent.

FLOOR WAX.

1, 2, and 5 lb. cans, 50 cents per pound.
Trade discount, 10% per cent.

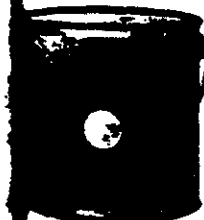
A display rack is furnished with an assortment containing 12 pounds each Crack and Seam Filler and Floor Wax.



SPECIAL INTERIOR COLORS.

PREPARED READY FOR THE BRUSH.

No. 490	No. 496	No. 621	Galls. 1/2 Galls. Qu. Pts.
No. 491	No. 611	No. 622	
No. 492	No. 612	No. 623	1.30 1.35 1.40 1.45
No. 493	No. 613	No. 624	
No. 494	No. 614	No. 625	
No. 495	No. 615	No. 626	
White			
Net prices per gallon.			
Gallons, Half dozen in case.		Half dozen in case.	
Half gallons, One dozen in case.		One dozen in case.	
Quarts, Two dozen in case.		Two dozen in case.	
Pints, Two dozen in case.		Two dozen in case.	



ENAMELOID

A NEW ENAMEL FINISH
FOR INSIDE USE

PREPARED READY FOR THE BRUSH.

White. Black. Citron. Flush. Gray. Ivory White. Lava. Lavender. Mauve. Navy Blue.	Nile Green. Pearl Gray. Pink. Primrose. Sage Green. Salmon. Satin Green. Sky Blue. Willow Green.	Galls. 1/2 Galls. Qu. Pts.
		1.25 1.30 1.35
		Net prices per gallon.
		Pints, each, set.
		Galls. 1/2 Galls. Qu. Pts.
		2.15 2.20 2.25
		Net prices per gallon.
		Pints, each, set.
		Quarts, Two dozen in case.
		Pints, Two dozen in case.

Crimson.

Gallons, Half dozen in case.
Half gallons, One dozen in case.

Quarts, Two dozen in case.
Pints, Two dozen in case.

I.P.P.
P.P.P.
V.L.C.
C.E.T.
F.W.
S.L.C.
R.N.D.



CREOSOTE PAINT.

FOR PAINTING BARN, FENCE,
SHEDS, ROOFS, ETC.

PREPARED READY
FOR THE BRUSH

In 5 gall.
square cans
and 50 gall.
bbls. Gallons Half
Gallons

Bronze Green	Metallic Brown			
Carbon Black	Red Oxide	70.	75.	80.
Iron Ore	Yellow Oxide			
No. 401 (Light Yellow)				
No. 402 (Olive Drab)				
No. 410 (Light Brown)		85.	90.	95.
No. 411 (Slate)				
No. 413 No. 418				
No. 416 No. 419				
No. 417 No. 420				

Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.

GRAPHITE PAINT.

PREPARED READY FOR THE BRUSH.

In 5 gall.
square cans
and 50 gall.
bbls. Galls. Half
Galls. Qts.

Graphite	1.00	1.05	1.10	1.15.
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Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.
Quarts, Two dozen in case.
Graphite paste see page 27.

COPPER PAINT.

PREPARED READY FOR THE BRUSH.

	Galls.	Half Galls.	Qts.
Brown	1.30	1.35	1.40
Red	1.50	1.55	1.60
Green	1.60	1.65	1.70

Net prices per gallon.

Gallons, Ten in case.
Half gallons, Twenty in case.
Quarts, Forty in case.

C. P.
GRAY.

Metalastic

REGISTERED

A PERFECT PAINT FOR PROTECTING METAL SURFACES
(Each gallon to be thinned with one gallon of boiled linseed oil)

	In 5 gall. square cans and 50 gall. bbls.	Galls.	Half Galls.	Qts.
Black and Brown...	1.00	1.05		1.15
Net prices per gallon.				
Gallons, Half dozen in case. Half gallons, One dozen in case. Quarts, Two dozen in case.				

MET.
P. M. &
R. & S.
O. S. E.

STANDARD PAINT, PERFECT METHOD No. 5.

FOR METAL AND OTHER SURFACES
(To be thinned gallon for gallon with boiled linseed oil)

	In 5 gall. square cans and 50 gall. bbls.	Galls.
Green and Gray.....	1.15	1.20
Net prices per gallon.		
Gallons, Half dozen in case.		

ROOF AND BRIDGE PAINT.

PREPARED READY FOR THE BRUSH.

	In 5 gall. square cans and 50 gall. bbls.	Galls.	Half Galls.
Red and Brown.....	1.65	1.70	1.75
Net prices per gallon.			
Gallons, Half dozen in case. Half gallons, One dozen in case.			

COMMONWEALTH BARN RED.

PREPARED READY FOR THE BRUSH.

	In 5 gall. square cans and 50 gall. bbls.	Gallons
	1.55	1.60
Net prices per gallon.		
Gallons, Half dozen in case.		





FAMILY PAINT.

AN OIL PAINT IN HANDY PACK-
AGES FOR HOUSEHOLD USE
PREPARED READY FOR THE BRUSH.

White.....	Light Blue.....			
Apple Green.....	Light Fawn.....			
Ash Gray.....	Light Lead.....			
Black.....	Maroon.....			
Boyle Green.....	Orange.....	1/2	1/2	
Brown.....	Pea Green.....	Pts.	Pts.	Pts.
Buff.....	Red.....	10	15	30
Cherry.....	Rose.....			
Flesh.....	Sky Blue.....			
French Gray.....	Straw.....			
Lavender.....	Yellow.....			
Lemon.....	Inside White.....			

Dark Blue.....	1/2 Pts.	1/2 Pts.	Pts.	Qts.
Green.....	15	20	40	70
Scarlet Vermilion.....				

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case. Half pints, Four dozen in case.
Pints, Two dozen in case. Quarter pints, Four dozen in case.

BUGGY PAINT.

A VARNISH GLOSS PAINT FOR OUTSIDE USE
PREPARED READY FOR THE BRUSH.



Black.....	1/2 Pts.	Pts.
Blue.....	30	45
Brewster Green.....	Half gallons, each.....	
Light Green.....	Gallons, each.....	
Yellow.....		
Wine.....	1/2 Pts.	Pts.
Carmine Red.....	40	60
Vermilion.....	Half gallons, each.....	
	Gallons, each.....	

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case. Half pints, Four dozen in case.
Pints, Two dozen in case. Quarter pints, Four dozen in case.

ENAMEL LEATHER DRESSING.

1/2 Pts.	Pts.	Qts.	1/2 Gals.	Galls.
30	45	75	1 45	2 80

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.

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VARNISH STAIN.

PREPARED READY FOR THE BRUSH.

Cherry.....	1/2 Pts.	1/2 Pts.	Pts.	Qts.
Ebony.....				
Golden Oak.....	15	25	40	70
Green.....				
Mahogany.....				
Oak.....				
Rosewood.....				
Walnut.....				
Ground.....				

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case. Half pints, Four dozen in case.
Pints, Two dozen in case. Quarter pints, Four dozen in case.

FLAT BLACK FINISH.

FOR PRODUCING A GLOSS FINISH
PREPARED READY FOR THE BRUSH.

1/2 Pts.	1/2 Pts.	Pts.	Qts.
30	30	45	75

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter pints, Four dozen in case.

ENAMEL PAINT.

PREPARED READY FOR THE BRUSH.

Pure White.....	1/2 Pts.	1/2 Pts.	Pts.	Qts.
Ivory White.....				
Black.....	30	35	60	1 00
Carmine.....				
Emerald Green.....				
Flesh.....				
Light Yellow.....				
Robin's Egg Blue.....				
Rose Pink.....				
Sea Green.....				
Shell Pink.....				
Silver Gray.....				
Vermilion.....				
Willow Green.....				
Ground.....				

Paintment in fancy counter cases containing 1/2 pts. and 1/4 pts. 86 50

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter pints, Four dozen in case.

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BATH ENAMEL.

PREPARED READY FOR THE BRUSH.

	Half			Gallons
Ivory	Pints	Pints	Qts.	each
Nile Green				
Porcelain	30	90	1 60	6 25
Rose				
Ground	35	60	1 00	3 80

Trade discount, $\frac{1}{2}$ per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.



BICYCLE ENAMEL.

Air Drying.

PREPARED READY FOR THE BRUSH.

White	Quarter Pint
Black	
Blue	
Brilliant Green	
Carmine	
Green	
Maroon	
Orange	
Sterling Green	
Vermilion	
Yellow	

Trade discount, $\frac{1}{2}$ per cent.

Quarter pints, Four dozen in case.



WAGON AND IMPLEMENT PAINT.

PREPARED READY FOR THE BRUSH.

	Pints	Quarts
Black		
Blue		
Green	35	60
Red		
White		
Yellow		
	Half gallons, each.....	81 10
	Gallons, each.....	1 10

Trade discount $\frac{1}{4}$ per cent.

Gallons, Half dozen in case.
 Half gallons, One dozen in case.
 Quarts, Two dozen in case.
 Pints, Four dozen in case.

SCREEN ENAMEL.

PREPARED READY FOR THE BRUSH.

	Half Pints	Pints	Quarts
Black and Green.....	30	35	60

Trade discount $\frac{1}{4}$ per cent.

Quarts, One dozen in case.
 Pints, Two dozen in case.
 Half pints, Four dozen in case.

BLACKBOARD SLATING.

PREPARED READY FOR THE BRUSH.

$\frac{1}{4}$ Pints	Pints	Quarts	Galls. each
35	60	1 00	3 80

Trade discount $\frac{1}{4}$ per cent.

Quarts, One dozen in case. Pints, Two dozen in case.
 Half pints, Four dozen in case.

ALUMINUM PAINT.

PREPARED READY FOR THE BRUSH.

1/2 Pts.	1/4 Pts.	Pts.	Qts.	Galls.
25	45	85	1 60	6 00

Trade discount $\frac{1}{10}$ per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter Pints, Four dozen in case.



OIL STAIN.

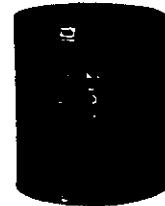
PREPARED READY FOR THE BRUSH.

Half Pts.	Pts.	Qts.	Half Galls.	Galls.
15	30	50	95	1 80

Trade discount $\frac{1}{10}$ per cent.

Also put up in five gallon square cans on special orders.

Gallons, Half dozen in case. Half gallons, One dozen in case.
Pints, Two dozen in case. 1/4 pts., Four dozen in case.



IMPERIAL GOLD ENAMEL.

Put up in fancy cardboard boxes containing a vial of finest bronze powder, a bottle of liquid, and a brush.

Per Dozen..... \$6 50

Trade discount $\frac{1}{10}$ per cent.

EMPRESS GOLD PAINT.

PREPARED READY FOR USE.

Put up in fancy cardboard boxes containing bottle of gold paint and a brush.

Per Dozen..... \$6 50

Trade discount $\frac{1}{10}$ per cent.



THE SHERWIN-WILLIAMS FILLER (LIQUID).

PREPARED READY FOR THE BRUSH.

	1/2 Galls.	Qts.	Pts.	1/4 Pts.
	per gall.	per gall.	each	each
Light..	1 30	1 60	1 70	25 15

Trade discount $\frac{1}{10}$ per cent.

Gallons, One dozen in case. Quarts, Two dozen in case.
Half gallons, One dozen in case. Pints, Two dozen in case.
Half pints, Four dozen in case.

BRONZING LIQUID.

USED FOR MIXING BRONZE.

	5 Gallon square cans	1 Gallon square cans
First Quality Bronzing Liquid.....	\$6 15	\$6 05
No. 2 Bronzing Liquid.....	1 40	1 30

Trade discount $\frac{1}{10}$ per cent.

STOVE PIPE ENAMEL.

PREPARED READY FOR THE BRUSH.

1/2 Pints	1/4 Pints	Pints
15	30	35

Trade discount $\frac{1}{10}$ per cent.

Pints, Two dozen in case.

1/2 pints, Four dozen in case. 1/4 pints, Four dozen in case.



A LIQUID WOOD SEALER.

PREPARED READY FOR THE BRUSH.

Gallons	1/2 Gallons	Quarts
1 00	1 10	1 20

Trade discount $\frac{1}{10}$ per cent.

Prices per gallon.

Gallons, One dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case.



THE SHERWIN-WILLIAMS COLORS. FIRST QUALITY.

Ground in Oil.

Cans and Pails—Price per pound.
Large Tubes—Price per dozen.



	Large 1.25 lb.	1.5 lb.	2.5 lb.
	Tubes	Cans	Pails
BLACKS			
Ivory Drop Blk.	1 25	17	15 1/2
Eng. Coach Blk.	1 25	17	15 1/2
Sign Painters'.	1 25	19	15 1/2
Lamp Black.	1 25	17	15 1/2
BLUES			
Chinese Blue.	2 00	51	44
Prussian Blue.	2 00	44	34
Cobalt Blue.	2 00	34	29
Ultramarine Blue.	1 25	29	24
BROWNS			
Raw Turkey Umber.	1 25	14	12 1/2
Burnt Turkey Umber.	1 25	14	12 1/2
Raw Italian Sienna.	1 25	15	13 1/2
Burnt Italian Sienna.	1 25	15	13 1/2
Vandyke Brown.	1 25	15	13 1/2
GREENS			
Paris Green.	2 00	51	44
Brass Green.	1 25	17	15 1/2
Chrome Green, L.	1 25	16	14 1/2
Chrome Green, M.	1 25	16	14 1/2
Chrome Green, D.	1 25	16	14 1/2
REDS			
Premier Non-Fading Red.	3 00	34	29 1/2
Orinoco Vermilion.	3 00	34	29 1/2
English Vermilion.	3 00	34	29 1/2
American Vermilion.	3 00	34	29 1/2
English Rose Lake.	3 00	34	29 1/2
English Rose Pink.	3 00	34	29 1/2
Bright Tuscan Red.	1 25	17	15 1/2
Tuscan Red.	1 25	17	15 1/2
Turkey Red.	1 25	17	15 1/2
Indian Red.	1 25	17	15 1/2
English Venetian Red.	1 00	10	8 1/2
YELLOWS			
English Chrome Yellow, L.	3 25	37	32 1/2
English Chrome Yellow, M.	3 25	37	32 1/2
English Chrome Yellow, D.	3 25	37	32 1/2
English Chrome Yellow, OO.	3 25	37	32 1/2
Golden Ochre.	1 25	14	12 1/2
Yellow Ochre.	1 00	10	8 1/2

Only sizes priced kept regularly in stock.

Also in 5 lb. Patent Press Cans at same price as 1 lb. cans.

*Put up in 1/2 lb. cans at 3c per lb. advance over list in 1 lb. cans.

*Put up in 1/4 lb. cans at 5c per lb. advance over list in 1 lb. cans.

Note—English Vermilion is not put up in 1/2 lb. cans.



FRENCH CROWN GREEN.

L. M. D. & CO.

GROUND IN OIL.
For Window Blinds.

1, 2 & 5 lb. Cans	12 1/2 lb. Pails	25 lb. Pails
14	12 1/2	12 1/2
50 lb. case assorted containing sixteen 25, seven 25, four 50, \$7.00.		
100 lb. case assorted containing thirty 25, fifteen 25, eight 50, \$14.00.		

PREPARED GRAINING COLORS.

GROUND IN OIL.

Ash.....	7 lb. Cans 14
Black Walnut.....	
Cherry.....	
Chestnut.....	
Dark Oak.....	
Light Oak.....	
Mahogany.....	
Maple.....	



PREPARED GRAINING COLORS.

IN DISTEMPER.

GROUND IN WATER WITHOUT SIZE.

IN GLASS JARS.

Ash.....	Dark Oak.....	Per Jar 12
Black Walnut..	Light Oak.....	
Cherry.....	Mahogany.....	
Chestnut.....	Maple.....	

THE SHERWIN-WILLIAMS FILLER. (PASTE.)



1, 2 & 5 lb. Cans	12 1/2 lb. Pails	25 lb. Pails	100 lb. Kegs
Antique Oak	14	21	20
Golden Oak			
Oak.....			
Walnut.....			

Trade discount 40 per cent.

P. O.
S. O.
FILL.



SPECIAL PAINTS AND COLORS.

GROUND IN OIL.

	15 1/2 lb. Pails	25 lb. Pails
Superior Black Paint.....	5 1/4	5
Naval Black.....	12	---
Boston Green.....	8 1/4	8
Steamboat Green.....	8 1/4	8

Net prices per pound.

MACHINE PAINT AND FILLER. (PASTE)

	25 lb. Pails
Machine Paint, Shades A, B, C, D, E.....	6 1/4
Machine Paint, Red.....	8
Machine Filler.....	8

Only size priced kept regularly in stock.

Trade discount 20 per cent.



METALLIC BROWN

GROUND IN OIL.

	F
15 1/2 lb. pails.....	4 75
25 lb. pails.....	4 50
100 lb. kegs.....	4 25

Net prices per hundred pounds.

Pails packed in 100 pound cases.

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OCBRE.

GROUND IN OIL.

	F	A	N
15 1/2 lb. pails.....	6 65	5 75	3 75
25 lb. pails.....	6 40	5 00	3 50
100 lb. kegs.....	6 75	4 75	3 25

Net prices per hundred pounds.

Pails packed in 100 pound cases.



ENGLISH VENETIAN RED.

GROUND IN OIL.

	F	A	N
15 1/2 lb. pails.....	6 25	4 75	3 75
25 lb. pails.....	6 00	4 50	3 50
100 lb. kegs.....	5 75	4 25	3 25

Net prices per hundred pounds.

Pails packed in 100 pound cases.

GRAPHITE.

(BLACK LEAD)

GROUND IN OIL.

1 lb. Cans	15 1/2 lb. Pails	25 lb. Pails
11 1/2	11 1/4	11

Net prices per pound.

17

PURE COLORED PAINT.

White, and thirty-one choice colors 10 1/2 255

Net prices per pound.

10 1/2 put up in 50 lb. cases.

255 put up in 100 lb. cases.



WHITE ZINCS IN OIL.

	1, 2 & 5 lb. Cans	10 1/2	255
The Sherwin-Williams Green Seal French Zinc.....	12	9 1/2	9 1/2
The Sherwin-Williams Red Seal French Zinc.....	11	9 1/2	9
French White Zinc, Green Seal, G. W. M.....	.....	7 1/2	7 1/2
French White Zinc, Red Seal, G. W. M.....	.....	7 1/2	7
American Zinc.....	7	.....	.....

Net prices per pound.

Only sizes priced carried in stock.

10 1/2 put up in 50 lb. cases.

255 put up in 100 lb. cases.

100 lb. case assumed contains thirty 12, twenty 11, and six 5s.

10 1/2 and 255 in black tin.

FRENCH ZINC IN VARRISH.
(CHINA GLOSS.)

CH. G.
P't Dr.
LEAD



In 1, 2, and 5 lb. cans.....	28
25 lb. Pails.....	26 1/2
25 lb. Pails.....	26 1/2

Net prices per pound

ENGLISH PATENT DRYER.

1 and 2 pound cans..... 9 cents net per pound

RED LEAD.

encased in oil.

In 1 pound cans..... 15 cents net per pound



WHITE LEAD.

American Lead, 25, 50, and 75.....	6
In 100 lb. assortments. Cases contain thirty 25, twenty 50, six 75.....	5 1/2
Coach and Car White Lead in 50 and 100 lb. bags.....	7
Standard Lead in 25, 50, 75, and 100 lb. bags.....	6 1/2
Kensington Lead in 25, 50, 75, and 100 lb. bags.....	6 1/2
Kensington Lead in 25, 50, 75, and 100 lb. bags.....	5 1/4

Net prices per pound.



THE SHERWIN-WILLIAMS COLOR DISTEMPER (FRESCO).

GROUND IN WATER WITHOUT SIEVE.
IN GLASS JARS.

	PER JAR
Ivory Drop Black.....	32
Lamp Black.....	15
Bremen Blue.....	75
Cobalt Blue.....	30
Prussian Blue.....	30
Ultramarine Blue.....	34
Raw and Burnt Turkey Umber.....	12
Raw and Burnt Italian Sienna.....	12
Vandyke Brown.....	12
Black Walnut Stippling.....	13
French Crowns Green.....	12
Emerald Green.....	34
Chrome Green, L. M. & D.....	30
Ultramarine Green.....	34
French Carmine.....	34
English Vermilion, L. & D.....	34
Rose Pink.....	34
Indian Red.....	34
Venetian Red.....	34
Turkey Red.....	34
Orange Mineral.....	34
Red Lead.....	34
Naples Yellow.....	34
Dutch Pink.....	34
Chrome Yellow, L. M. O. & D. G.....	34
Golden Ochre.....	34
Yellow Ochre.....	34
Cremnitz White.....	34
Carmine Lake.....	34
Crimson Lake.....	34
Maroon Lake.....	34
Rose Lake.....	34
Red Lake.....	34
Scarlet Lake.....	34
Solferino Lake.....	34
Yellow Lake.....	34
Florentine Lake.....	34

Jars are all uniform size, but vary in weight according to nature of the color.
Also put up in large casks at special price per pound.



THE SHERWIN- WILLIAMS COLORS QUICK DRYING.

GROUND IN JAPAN.

FOR COACHES,
CARS, ETC.

Abbreviation for
Patent Free Cars
"PC".

DIST.
Q. D.

	PER LB.
Ivory Drop Black, XXX.....	15, 5 & 10 lb. pks. 34 PC \$0 50
Ivory Drop Black, XX.....	15, 5 & 10 lb. pks. 34 PC 40
Ivory Drop Black, X.....	15, 5 & 10 lb. pks. 34 PC 30
English Coach Black, A.....	15, 5 & 10 lb. pks. 34 PC 25
S.W. Co. Lamp Black.....	15 & 5 lb. pks. 34 PC 25

	PER LB.
Automobile Red, L. & D.....	15 & 34 PC 75
Astral Red, L. & D.....	15 & 34 PC 1 00
Opaque Claret.....	15 & 34 PC 1 00
Imperial Red.....	15 & 34 PC 75
No. 40 French Carmine (glass).....	15, 10 & 34 PC 5 00
French Carmine, L. (glass).....	15, 10 & 34 PC 3 75
Spanish Carmine (glass).....	15, 10 & 34 PC 2 50
Opaque Carmine.....	15 & 34 PC 60
Electric Vermilion.....	15 & 34 PC 60
Brilliant Vermilion, L. & D.....	15, 10 & 34 PC 60
Vermilion Ground.....	15, 10 & 34 PC 40
English Vermilion, pale and deep.....	15, 10 & 34 PC 1 30
Orinoco Vermilion, D.....	15, 10 & 34 PC 60
Permanest Vermilion, L.....	15 & 34 PC 60
American Vermilion, pale and deep.....	15 & 34 PC 40
Empress Scarlet.....	15 & 34 PC 1 00
Striping Red.....	15 & 34 PC 1 00
Carrage Painters' Red.....	15 & 34 PC 1 00
Iroquois Red, L. & D.....	15 & 34 PC 1 00
Amec Red (glass).....	15 & 34 PC 1 00
Palo Alto Red.....	15 & 34 PC 1 00
Hessian Red, L. & D.....	15 & 34 PC 75
Astoria Red.....	15 & 34 PC 75
Mohawk Red, L. & D.....	15 & 34 PC 60
Century Red.....	15 & 34 PC 45
Gear Red.....	15 & 34 PC 60
Turkey Red.....	15 & 34 PC 40
Tuscan Red.....	15, 10 & 34 PC 35
Indian Red, L. & D.....	15, 10 & 34 PC 35
Venetian Red.....	15, 10 & 34 PC 25
Royal Red.....	15 & 34 PC 25
Carmine Ground, L. & D.....	15 & 34 PC 50
Red Ground, L. & D.....	15 & 34 PC 40
Premier Non-Fading Red, deep.....	15 & 34 PC 60

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

REDS—CONTINUED		PER LB.
Premier Non-Fading Red Ground.....	15 & 35 PC	40
English Rose Pink.....	15	45
Wine Color, D.....	15, 35 & 55 PC	50
Special Wine, 4809.....	15 & 35 PC	40
Wine Color, B.....	15, 35 & 55 PC	35

LAKES

Green Lake (glaze).....	1/4, 15	2 50
Covering Lake.....	15	1 00
Claret Lake (glaze).....	15	00
Carrage Lake.....	15 & 35 PC	65
*English Scarlet, XXX.....	1/4, 15	5 00
*English Scarlet, XX.....	1/4, 15	4 50
*American Scarlet.....	15	1 00
*English Rose, XXX.....	15	1 30
*English Rose, XX.....	15	1 00
*English Purple, XXX.....	1/4	6 00
*English Purple, deep and ex. deep, XX.....	1/4	5 00
*English Crimson, XXX.....	1/4	6 00
*English Crimson, XX.....	1/4	5 00
*American Crimson, XXX.....	15	2 00
*American Crimson, XX.....	15	1 50
*Munich, XXX.....	1/4	4 50
*Munich, XX.....	1/4	3 25
*Carmine, XXX.....	1/4, 15	3 00
*Carmine, XX.....	1/4, 15	2 25
*Maroon.....	15	1 00
*Chastauc.....	15	1 00
*Coach.....	15	75
*Yellow, XXX.....	1/4	2 50
*Yellow, XX.....	1/4	2 00

GREENS

Olive Green, L. M. & D.....	15 & 35 PC	30
Carrage Part Green, L & D.....	15 & 35 PC	50
Automobile Green, L & D.....	15 & 35 PC	50
English Surrey Green, L & D.....	15 & 35 PC	50
Palmetto Green, L & D.....	15 & 35 PC	30
Milori Green, L. M. & D.....	15	80
Marshall Field Green.....	15 & 35 PC	80
New Green.....	15 & 35 PC	80
Very Dark Green.....	15 & 35 PC	60
Fern Leaf Green, L. M. & D.....	15 & 35 PC	60
Cerro Green, L. M. & D.....	15 & 35 PC	30
Calla Green.....	15 & 35 PC	30
Peacock Green, L. M. & D.....	15 & 35 PC	30
Nonpareil Green, L. M. & D.....	15 & 35 PC	30
Brewster Green, L & D.....	15 & 35 PC	30
Quaker Green, L. M. & D.....	15 & 35 PC	30
Bronze Green.....	15 & 35 PC	30
Newport Green, L. M. & D.....	15 & 35 PC	30
Columbian Green.....	15 & 35 PC	30
New Marimac Green, L & D.....	15 & 35 PC	40
Trojan Green, L & D.....	15 & 35 PC	40
Passel Green.....	15 & 35 PC	40
Extra Coach Green, L. M. & D.....	15 & 35 PC	40

Fancy colors marked thus () not kept regularly in stock, but will be furnished by special grinding when ordered.

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

BLUES		PER LB.
Permanent Blue, L. M. & D.	15 a 55 PC	90
Yale Blue, L. & D.	15 a 55 PC	50
B. & O. Express Blue.	15 a 55 PC	40
Automobile Blue.	15 a 55 PC	75
Blue Ground, L. & D.	15 a 55 PC	40
Cobalt Blue (glaze).	15 a 55 PC	1 00
Imperial Blue, L. & D.	15 a 55 PC	90
Prussian Blue.	15 a 55 PC	90
Infanta Blue.	15 a 55 PC	75
Coach Blue.	15 a 55 PC	90
Brilliant Blue.	15 a 55 PC	90
Ultramarine Blue (glaze).	15 a 55 PC	70
Royal Blue.	15 a 55 PC	70
Azure Blue.	15 a 55 PC	40
Ensign Blue, L. & D.	15 a 55 PC	70

BROWNS		
Automobile Brown.	15 a 55 PC	60
Golden Tan.	15 a 55 PC	45
Quaker Brown.	15 a 55 PC	40
Antique Brown, L. M. & D.	15 a 55 PC	60
Chocolate Brown.	15 a 55 PC	50
Cleveland Brown.	15 a 55 PC	50
Portland Amber.	15 a 55 PC	40
Ray Brown.	15 a 55 PC	40
Hoffman Brown.	15 a 55 PC	40
Seal Brown.	15 a 55 PC	40
Pullman Brown, L. & D.	15 a 55 PC	40
Raw and Burnt Sienna.	15 a 55 PC	35
Raw and Burnt Umber.	15 a 55 PC	35
Vandyke Brown.	15 a 55 PC	35

WHITES		
Ivory White.	15 a 55 PC	45
Flake White.	15 a 55 PC	45
Hearse White.	15 a 55 PC	40
Silver White.	15 a 55 PC	35
French Zinc White.	15 a 55 PC	40

YELLOW		
Pneumatic Yellow.	15 a 55 PC	45
Automobile Yellow, L. M. & D.	15 a 55 PC	45
Brilliant Yellow, L. & D.	15 a 55 PC	45
Naples Yellow.	15 a 55 PC	1 00
French Yellow.	15 a 55 PC	50
Dutch Pink (glaze).	15 a 55 PC	50
Gold Imitation.	15 a 55 PC	50
Columbian Yellow, L. & D.	15 a 55 PC	50
Chrome Yellow, L. M. O. & D.	15 a 55 PC	45
Perfect Yellow.	15 a 55 PC	45
Hrimazee Yellow, L. M. D. & D.	15 a 55 PC	45
Canary Yellow.	15 a 55 PC	45
Straw Color.	15 a 55 PC	35
Golden Ochre.	15 a 55 PC	30
Yellow Ochre.	15 a 55 PC	25

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

STANDARD EXPRESS, LINE AND MAIL COLORS

	PER LB.
U. S. Express Standard Yellow.....	15 & 55 PC 45
U. S. Express Standard Vermilion.....	15 50
Americas Express Standard Blue.....	15 & 55 PC 75
Am. Express Standard Vermilion.....	15, 55 & 105 PC 60
Wells Fargo Ex. Standard Blue.....	15 & 55 PC 75
Wells Fargo Ex. Standard Vermilion.....	15, 55 & 105 PC 60
Adams Express Standard Green.....	15 & 55 PC 40
Adams Ex. Standard Vermilion.....	15, 55 & 105 PC 60
Southern Ex. Standard Green.....	15 & 55 PC 40
Southern Ex. Standard Vermilion.....	15, 55 & 105 PC 60
Pacific Ex. Standard Vermilion.....	15, 55 & 105 PC 60
Pacific Express Standard Yellow.....	15 & 55 PC 45
Armour & Co. Standard Yellow.....	15 & 55 PC 45
Swift & Co. Standard Vermilion.....	15, 55 & 105 PC 60
U. S. Mail Red, D.....	15 & 55 PC 75
U. S. Mail White.....	15 & 55 PC 45
U. S. Mail Blue, L.....	15 & 55 PC 90

SAMPLES FURNISHED ON APPLICATION.

TRADE DISCOUNT—Black & D., per cent.

Colors 25, per cent.
(All except black.)

IN TUBES

	PER DOZ.
No. 40 French Carmine.....	1/4 lb. Tubes, net \$18 00
French Carmine, L.....	1/4 lb. Tubes, net 10 00
Spanish Carmine.....	4 00
English Vermilion, pale and deep.....	3 75
Striping Red, No. 4504.....	5 00
Striping Red, No. 4728.....	3 00
Iroquois Red, L & D.....	3 00
Carriage Painters' Red.....	3 00
Automobile Red, L & D.....	3 00
Imperial Red.....	3 00
Amec Red (glass).....	3 00
Mohawk Red, L & D.....	3 00
Empress Scarlet.....	3 00
Naples Yellow.....	4 00
Columbian Yellow, L & D.....	3 00
Chrome Yellow, L. M. O. & D.....	3 00
Brimstone Yellow, L. M. D. & D.....	3 00
Altaz Yellow.....	3 00
Gold Imitation.....	3 00
Perfect Yellow.....	3 00
Striping Black.....	3 00
Green Lake (glass).....	4 00
Milner Green, L. M. & D.....	3 00
Extra Coach Green, L. M. & D.....	3 00
Fern Leaf Green, L. M. & D.....	3 00
Cerro Green, L. M. & D.....	3 00
Prussian Blue.....	3 00
Imperial Blue, L & D.....	3 00
Ultramarine Blue (glass).....	3 00
Azure Blue.....	3 00
Striping Purple.....	3 00
Bay Brown.....	3 00

24

IN TUBES—CONTINUED

	PER DOZ.
Flake White.....	\$2 00
Silver White.....	2 00
Ivory White.....	2 00

Trade discount, 25 per cent.

Tube colors are put up in large tubes of uniform size, except No. 40 French Carmine and French Carmine, L., which are put up in quarter pound tubes *net* weight.

Only colors mentioned in list of tubes are carried in this style package.

BIG.
Bk. Es.

BICYCLE BAKING ENAMEL.

(LIQUID.)

	1/4 Pts.	Qts.
Tan.....	25	1 25
Hoffman Brown.....	25	1 25
Antique Brown, M. & D.....	25	1 25
Green, L.....	25	1 25
Green, D.....	25	1 25
Pea Green.....	25	1 25
Coach Green, M.....	25	1 25
Columbian Green.....	25	1 25
Calla Green.....	25	1 25
Newport Green, L. & M.....	25	1 25
Blue Green.....	25	1 25
New Green.....	25	1 25
White.....	35	1 50
Pink.....	35	1 50
Gray.....	35	1 50
Chrome Yellow, L. M. O. & D.....	35	1 50
Carmine.....	35	1 50
Carmine Primer.....	30	1 00
Carmine Maroon.....	35	1 50
Carmine Maroon Primer.....	30	1 00
Pain Alto Red.....	35	1 50
Brilliant Blue.....	35	1 50
Imperial Blue.....	35	1 50
Royal Blue.....	35	1 50
Robin's Egg Blue.....	35	1 50
Yale Blue.....	35	1 50
Ornate Vermilion.....	35	1 50
Scarlet.....	45	2 00
Black Enamel, First Coat.....	45	2 00
Black Enamel, Finishing Coat.....	30	1 00
Enamel Varnish.....	30	1 00
Pale Enamel Varnish.....	35	1 50
Extra Pale Enamel Finishing Varnish (for white and very light shades only).....	45	2 00

Trade discount, 25 per cent.

25



PERFECT METHOD SYSTEM
For Carriage Painting.

GEAR PRIMERS		PER GALL.
Black	1/2 and 15	60 30
Red	1/2 and 15	2 30
Yellow	1/2 and 15	2 30
GEAR SURFACERS		
Black	1/2 and 15	2 30
Red	1/2 and 15	2 30
GEAR FILLERS		
Black	1/2 and 15	2 30
Red	1/2 and 15	2 30
Ebony Black	1/2 and 15	3 30
Nonpareil Green, L	1/2 and 15	3 30
Nonpareil Green, D	1/2 and 15	3 30
BODY PRIMERS		
Black	1/2 and 15	2 30
Yellow	1/2 and 15	2 30
BODY FILLERS (ROUGH STUFF)		
First Coat	1/2 and 15	2 30
Black	1/2 and 15	2 30
Yellow	1/2 and 15	2 30

Trade discount 2 1/2 per cent.

GEAR COLORS		PER
REDS		
Crescent Red, L. & D.	15 and 30	
Burgundy Red	15 and 30	
Pachuca Red	15 and 30	
Carriage Painters' Red, L. & D.	15 and 30	
Derby Red	15 and 30	
Viking Red	15 and 30	
Eucld Red, L. & D.	15 and 30	
Pasha Red, L. & D.	15 and 30	
Sultan Red	15 and 30	
Bike Vermilion	15 and 30	
Vulcan Vermilion, L. & D.	15 and 30	
Coaching Vermilion, L. & D.	15 and 30	
Vermilion Ground	15 and 30	

PERFECT METHOD—Continued

SEAR COLORS—Continued

PER LB.

REDS

Red Ground, L. & D.	15 and 25	25
Pachuca Red Ground	15 and 25	40
Wine Color, L. & D.	15 and 25	40

GREENS

Eclipse Green, L. & D.	15 and 25	50
Willow Green, L. & D.	15 and 25	50
Irish Green, L. & D.	15 and 25	50
Pluto Green	15 and 25	50
Pea Green	15 and 25	50
Flint Green	15 and 25	50
Victoria Green	15 and 25	50
Riverside Green, L. & D.	15 and 25	50

F. H.

BLUES

Deft Blue, M.	15 and 25	90
Perfect Blue	15 and 25	90
Opaque Blue	15 and 25	90

BROWNS

Carriage Painters' Brown	15 and 25	60
Olive Brown	15 and 25	40

YELLOWS

Century Yellow	15 and 25	45
Jonquille Yellow, L. & D.	15 and 25	45
Chinese Yellow, L. & D.	15 and 25	45

GLAZING PUTTY

Dark	25	25
Red	25	25
Yellow	25	25

Trade discount, 20 per cent.

GLOSS COLORS

For Carriage Painting.

GALLS.

Gloss Black	15 and 25	\$3.50
Gloss Green, L. & D.	15 and 25	3.50
Gloss Carmine	15 and 25	6.00
Solid Rubbing Opaque Carmine	15 and 25	5.00
Solid Rubbing Jockey Red, L. & D.	15 and 25	5.00
Solid Rubbing Rich Maroon	15 and 25	4.00
Jet Black Body Rubbing	15 and 25	3.50
Jet Black Quick Rubbing	15 and 25	3.00
Solid Black Rubbing	15 and 25	3.00
Solid Green Rubbing, L. & D.	15 and 25	3.00

Solid Green Rubbing, L. & D. are same shades as Gloss Green, L. & D., but the former is made from a quicker varnish than the latter.

Trade discount, 20 per cent.

Small packages noted for these lines have penny lever self sealing tops.

THE SHERWIN-WILLIAMS VERMILIONS (Dry).

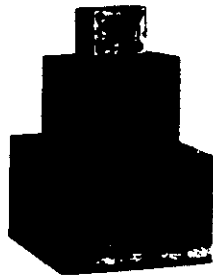


	6 lb. Cans	100 lb.
Premier Non-Fading Red, L. M.		
MD. & D.	25	
Orinoco	25	
Carnelian	20	
Orizaba	20	
Egyptian	15	
Regina	15	
Euclid	12	
Chinese Scarlet (pale and deep)	20	
American, L. & D.	20	

Trade discount 20 per cent.
Six pound cans, (one dozen in case).

CARMENTA.

One pound papers, 7, 14, and 38 pound wood boxes. 70 cents net.



Confidential Discount Sheet.

FOR DEALERS ONLY.

Special Discounts given below are not shown in Dealers' Price List.

	per cent. discount
ALUMINUM PAINT, page 12.....	40
BATH ENAMEL, page 10.....	40
BICYCLE BAKING ENAMEL, p. 25.....	25
BICYCLE ENAMEL, (air drying) p. 10.....	40
BLACKBOARD SLATING, page 11.....	40
BRONZING LIQUID, page 12.....	33 1/2
HUGGY PAINT, page 2.....	40
CRACK & SEAM FILLER, page 4.....	50
EMPIRE GOLD PAINT, page 10.....	40
ENAMEL LEATHER DRESSING, p. 3.....	40
ENAMEL PAINT, page 9.....	40
FAMILY PAINT, page 8.....	40
FLAT BLACK FINISH, page 9.....	40
FLOOR WAX, page 4.....	50
IMPERIAL GOLD ENAMEL, p. 12.....	40
MACHINE PAINT & FILLER, p. 16.....	30
OIL STAIN, page 13.....	40
PERFECT METHOD SYSTEM for CARRIAGE PAINTING—	
Primer, Surfacers & Fillers, p. 26.....	50
Gear Colors, pages 26-27.....	25
Glazing Putty, page 27.....	25
Gloss Colors, page 27.....	25
O.D. COLORS. Blacks, page 21.....	50
Colors, pages 21-24.....	25
Tubes, pages 24-25.....	25
SCREEN ENAMEL, page 11.....	40
SHELLACINE, page 13.....	33 1/2
STOVE PIPE ENAMEL, page 10.....	40
THE S.W. FILLER (liquid) page 13.....	33 1/2
THE S.W. FILLER (paste) page 15.....	40
THE S.W. VARNISHES, pages 29-32.....	33 1/2
THE S.W. VERMILIONS, (dry) p. 28.....	50
VARNISH STAIN, page 9.....	40
WAGON AND IMP. PAINT, page 11.....	40

Packages.

THE Sherwin-Williams Varnishes are sold in 5 gallon, 1 gallon, 1/2-gallon, quart, pint and 1/4-pint cans, with exceptions shown on pages 19, 20 and 21.

Prices given after description of goods are for one-gallon cans. variations for smaller packages are shown in condensed price list on pages 19, 20 and 21. For price per gallon in five-gallon cans, deduct 10c from one-gallon list price. For price per gallon in barrels deduct 20c from one gallon list price.

We make no charge for packages.

VAS.

Price List

The Sherwin-Williams Carriage Varnishes.

THE S-W. PALEST DURABLE BODY VARNISH.

This is the highest grade of pale finishing varnish made. It is very free working, and under favorable conditions dries dust free in 8 to 10 hours, and hard in 2 to 3 days.

Price per gallon, in one gallon cans.... \$5.00

THE S-W. MEDIUM DRYING BODY VARNISH.

Is the most durable finishing varnish on the market. Not quite as pale as the above but more elastic and easier working. While a trifle quicker in drying, the difference is not noticeable in actual work. It dries dust free in 8 to 10 hours, and under favorable conditions becomes hard in 36 to 48 hours.

Price per gallon, in one gallon cans \$5

THE S-W. PALE-CARRIAGE VARNISH.

The highest grade of pale elastic varnish suitable for running parts. Will stand the vibration and wear to which varnish for such a purpose is subjected and can also be successfully used on bodies. It is an excellent all-round varnish for use in shops doing the highest grade of repair work. It dries dust free in from 6 to 8 hours and becomes hard in 2 days.

Price per gallon, in one gallon cans.... \$5

THE S-W. ELASTIC GEAR VARNISH.

A high grade gear finishing varnish which is free working, lustrous and durable. While very elastic, it dries sufficiently hard to withstand the severe usage to which it will be subjected. It dries out of dust in from 6 to 8 hours and hard in 48 hours. It is less sensitive to local conditions than any similar varnish on the market.

Price per gallon, in one gallon cans.... \$4.60

THE S-W. ONE COAT CARRIAGE VARNISH.

This is a very easy working and moderately quick drying finishing varnish. It is excellent for general repair work and will dry dust free in 8 to 10 hours and hard in 48 hours.

Price per gallon, in one gallon cans.... \$8.60

THE S-W. PALE RUBBING VARNISH.

A very pale rubbing varnish suitable for use on light colored work and natural wood finish. It will prove satisfactory where a slow and hard drying rubbing is desired. Dries free from dust in 6 to 8 hours and is ready to rub in 4 days.

Price per gallon, in one gallon cans.... \$4.50

THE S-W. MEDIUM RUBBING VARNISH.

A high grade rubbing varnish although not so pale as the preceding. It dries dust free in 6 to 8 hours and can be safely rubbed in three days.

Price per gallon, in one gallon cans.... \$3.75

THE S-W. QUICK RUBBING VARNISH.

Is as quick as a rubbing varnish should be and still retain its full measure of durability. It will dry dust free in 6 to 6 hours, may be rubbed in 2 days, and under favorable conditions in less time. Price per gallon, in one gallon cans.... \$2.70

THE S-W. GEAR RUBBING VARNISH.

Somewhat darker than Quick Rubbing but will be found a good rubbing varnish for moderate priced work. It dries out of dust in 6 to 8 hours and under favorable conditions can be rubbed in 24 hours.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. JET BLACK BODY RUBBING VARNISH.

Is the most intense jet black body rubbing varnish manufactured. It is extremely free working and can be laid off on the largest panels before setting. Dries free from dust in 6 to 8 hours with a sharp lustre and can be rubbed in 8 to 4 days. Jet Black Body Rubbing settles but slightly and does not become brittle. Price per gallon, in one gallon cans.... \$4.

THE S-W. JET BLACK QUICK RUBBING VARNISH.

Has all the characteristics of Jet Black Body Rubbing, but can be rubbed in 24 to 86 hours without danger of sweating. Price per gallon, in one gallon cans.... \$4.

THE S-W. WAGON COACH VARNISH.

A good finishing varnish for wagon and other cheap repair work. It dries dust free in about 8 hours and hard in 24 hours. Is rather pale in color, free working and dries with a fine lustre. Price per gallon, in one gallon cans.... \$4.

THE S-W. GOLD SIZE JAPAN.

This is a superior article, very economical owing to its strength, and perfectly safe to use with any mixture. It is a binder which can be used with delicate colors without injury to them. It will properly harden rough stuff and facilitate the drying of all undercoats. It is safe and certain.

Price per gallon, in one gallon cans.... \$3.50

THE S-W. COACH PAINTERS' JAPAN.

This is specially prepared for coach painters' use. It is a thoroughly reliable article for the preparation of all under coatings. It will be found economical and always uniform.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. DRYING JAPAN.

A reliable article at a moderate price designed to meet the needs of the coach and carriage painter. Well adapted for use in repair shops.

Price per gallon, in one gallon cans.... \$2.00

THE S-W. ENAMEL LEATHER DRESSING.

For brightening up and refinishing tops that have become worn. It gives a rich black finish and a soft, durable lustre. It increases the flexibility and elasticity of old leather and can be used with great satisfaction on rubber. It dries free from dust over night.

Price per gallon, in one gallon cans.... \$2.70

THE S-W. EXTRA PALE BODY RUBBING VARNISH.

This is a fancy grade of body rubbing, particularly adapted for use over light-

est colors where highest grade of work is done. It is extra pale in color, dries dust free in 6 to 8 hours and is ready to rub in 4 days.

Price per gallon, in one gallon cans.... \$5.00

THE S-W. WHITE RUBBING VARNISH.

A brilliant, almost colorless rubbing varnish for use on hearses, white delivery and other delicate colored work. It dries dust free in 6 to 8 hours and can be rubbed in 4 days.

Price per gallon, in one gallon cans.... \$4.50

**The Sherwin-Williams
Six Big Varnish Specialties.**



A good old fashioned varnish. It is an all-around painters' varnish, without exception the best one sold. There is no varnish anywhere near its price which equals it. It is durable and elastic, working freely and easily under the brush. It is free from "deviltries" and can always be depended upon to give absolute satisfaction. It can be used inside as well as outside. For outside work, doors, boats, carriages, etc; and for inside work in bath-rooms, kitchens or on inside blinds it will give absolute satisfaction. Kopal will wear well under the most severe exposure. It will dry dust free in from 8 to 10 hours and becomes thoroughly hard in two days. It has won immense popularity strictly upon its merits.

Price per gallon, in one gallon cans....



This is a varnish leader for interior use only. It is superior to any hard oil finish, and is excellent for all high grade finishing and general varnishing around the house. It is pale in color and can be used on the finest and most delicately grained woods. Excello produces a high and lasting gloss which does not easily mar or scratch. It does not pull under the brush and flows out smoothly, drying dust free in about 6 hours and hard in 18 hours. It can be rubbed and polished after 48 hours. Excello is another leader which has won immediate popularity upon its merits.

Price per gallon, in one gallon cans.... \$2.25



Intended for use on steamships, yachts, boats, canoes, outside doors, store fronts, bath-rooms, kitchens, etc. It will stand severe exposure to salt spray or other moisture longer than any varnish made. Dries free from dust in from 8 to 10 hours and hard in from 36 to 48 hours.

Price per gallon, in one gallon cans.... \$4.50



A perfect floor finish. It is tough, elastic and under foot wear will not scratch or mar. It is also suitable for linoleum, oil cloth, etc. It works well, flows out evenly under the brush and dries with a tough, wear-resisting gloss. It dries dust free in about 6 hours and can be walked on the next day. It becomes thoroughly hard by the second day.

Mar-not should be applied directly to the wood. Shellac or liquid fillers should never be used under it. Mar-not is another specialty which has won deserved recognition and is unquestionably the best floor varnish made.

Price per gallon, in one gallon cans.... \$2.75



The Master Painters' Dryer. A strong, reliable, economical and uniform dryer. It mixes readily with oil, and will not curdle or separate. Will not burn the paint or cause surface drying.

Price per gallon, in one gallon cans.... \$1.



A specialty made for first coating on interior woodwork (floors excepted). Shellacine is light in body, and consequently easily applied. It does not depend upon its filling qualities but absolutely seals the surface so as to prevent absorption. It should be only lightly sanded. Shellacine will not settle hard nor become gummy in bottom of package.

Price per gallon, in one gallon cans.... \$1.

The Sherwin-Williams House Painters' and Decorators' Varnishes.

THE S-W. FINEST WHITE ENAMEL VARNISH.

Suitable for the very finest enamel work. It is the palest varnish that can be made from hard gum. It mixes perfectly with zinc and an enamel made with it can be hand polished in 4 days.

Price per gallon, in one gallon cans.... \$5.00



(See Six Big Varnish Specialties, p. 11.)

THE S-W. MARINE VARNISH.

An excellent varnish for all around use on canoes, boats, yachts and steam boats. Exposure to water will not turn it white. It is free working, elastic and durable. Dries dust free in 10 hours and hard in 36 hours.

Price per gallon, in one gallon cans.... \$8.00

THE S-W. DURABLE WOOD FINISH (EXTERIOR).

It will stand the severest outside exposure and is not affected by weather or sun. Will not turn white nor lose its gloss and is extremely durable. It is the very best varnish for store fronts, doors, signs, etc. It dries out of dust in 10 hours and hard in 48 hours.

Price per gallon, in one gallon cans.... \$4.50

THE S-W. DURABLE WOOD FINISH (INTERIOR).

The most durable and lasting interior finish that can be produced. It is not affected by steam or water and will wear with perfect satisfaction in bathrooms, kitchens or laundries. It is very transparent and gives to the finest woods a desirable depth and richness of finish. It is exceedingly easy and smooth working. It dries dust free in about 6 hours with a rich lustre. It can be rubbed down and hand polished in 48 hours. To get the best results, use the varnish itself thinned slightly with turpentine, for first coat only.
Price per gallon, in one gallon cans.... \$3.00



(See Six Big Varnish Specialties, p. 11.)

THE S-W. CRYSTAL PAPER VARNISH.

An extra fine quality of colorless varnish. Prepared expressly for wall paper, bathroom walls, etc. It can also be used for producing white finish on wood work.

Price per gallon, in one gallon cans.... \$3.00

THE S-W. FINEST WHITE DAMAR VARNISH.

Made from pure Batavia Damar Gum. It is water white and will not discolor the most delicate shades of paint.

Price per gallon, in one gallon cans.... \$3.00

THE S-W. NO. 1 DAMAR VARNISH.

Similar to the above but not quite so light in color.

Price per gallon, in one gallon cans.... \$3.00

THE S-W. HARD DRYING OAK VARNISH.

A hard drying varnish for inside use. Especially suited for church and school furniture and similar work. It has a good lustre, dries without tack and will not soften under heat. It dries out of dust in 6 hours, hard in 86 hours and can be rubbed and polished if desired.

Price per gallon, in one gallon cans.... \$2.70

THE S-W. CABINET RUBBING VARNISH.

For under coats on interior work where a rubbed finish is desired. Dries dust free in 6 to 8 hours and rubs in 24 hours.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. HARD OIL FINISH (PALE).

A very easy working varnish for inside use. Pale enough in color to use over the very lightest woods. Dries dust free in 6 to 8 hours and hard in 24 hours. Rubs well and produces a fine finish.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. HARD OIL FINISH.

This is the same as above but slightly darker in color. It is suitable for all ordinary woods. Dries dust free in from 6 to 8 hours, hard in 24 hours and can be rubbed to a fine finish.

Price per gallon, in one gallon cans.... \$2.10

THE S-W. PREND HARD OIL.

Is easy working and dries with a brilliant lustre in from 4 to 5 hours. It dries hard enough to rub in 24 hours.

Price per gallon, in one gallon cans.... \$1.65

THE S-W. NO. 1 COACH VARNISH.

A good drying, elastic and brilliant varnish for interior use. Will dry dust free in 6 hours and hard in 86 hours. Price per gallon, in one gallon cans.... \$2.00

THE S-W. PREMO COACH VARNISH.

A quick drying and easy working coach varnish for interior use. Dries out of dust in 4 to 6 hours and hard in 24 hours. Price per gallon, in one gallon cans.... \$1.00

THE S-W. INTERIOR COACH VARNISH.

An especially easy working inside varnish. Dries with a high lustre in 24 hours. Price per gallon, in one gallon cans.... \$1.00

THE S-W. EXTRA FURNITURE VARNISH.

A reliable varnish for furniture and inside use. It dries dust free in 6 hours, hard in 24 hours and can be rubbed. Price per gallon, in one gallon cans.... \$1.00

THE S-W. NO. 1 FURNITURE VARNISH.

A safe varnish for furniture and general inside use. Is medium in color, easy working and quick drying. It dries dust free in 4 hours, hard in 24 hours and can be rubbed. Price per gallon, in one gallon cans.... \$1.00

THE S-W. PREMO FURNITURE VARNISH.

A good, easy working varnish. Price per gallon, in one gallon cans.... \$1.00

16

THE S-W. LIQUID FILLER.

A superior quality for first coating on interior wood work (floors excepted). A satisfactory substitute for shellac. It sands to a perfect finish for subsequent varnish coats. Price per gallon, in one gallon cans.... \$1.50

SHELLAC (See the S-W Six Big Varnish Specialties, p. 12.)

THE S-W. FIRST QUALITY BRONZING LIQUID.

A bronzing liquid of the highest grade, possessing no offensive banana-like odor. Is intended to use with the finest bronzes. Price per gallon, in one gallon cans.... \$2.25

THE S-W. NO. 2 BRONZING LIQUID.

A very satisfactory article and, like the foregoing, is free from any objectionable odor. Price per gallon, in one gallon cans.... \$1.50



**The Sherwin-Williams
Dryers and Japans.**

THE S-W. GOLD SIZE JAPAN.

(See The S-W Carriage Varnishes, p. 9.)

THE S-W. COACH PAINTERS' JAPAN.

(See the S-W Carriage Varnishes, p. 9.)

17

THE S-W. OXOLENE DRYER.

Is the product of thirty years' experience. It possesses exceptional drying qualities. One gallon will dry twenty gallons of raw linseed oil, perfectly. It mixes readily with oil or varnish without curdling or separating. It will not cause cracking, but improves the working qualities and durability of paint in which it is used.

Price per gallon, in one gallon cans.... \$1.85



(See S-W Six Big Varnish Specialties, p. 12.)

THE S-W. JAPAN DRYER.

A strong, economical dryer.

Price per gallon, in one gallon cans.... \$.85

THE S-W. FINEST TURPENTINE ASPHALTUM.

A strictly pure turpentine asphaltum. Made from finest black asphaltum and pure spirits of turpentine. The best Asphaltum Varnish that can be produced.

Price per gallon, in one gallon cans.... \$1.

THE S-W. NO. 1 ASPHALTUM.

A very good and easy working black varnish.

Price per gallon, in one gallon cans.... \$1

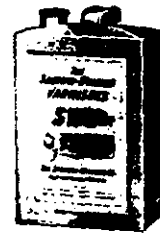
THE S-W. PREMO ASPHALTUM.

A reliable, heavy bodied black varnish at a popular price. When thinned with benzine it will successfully compete with black varnish sold at a much lower price.

Price per gallon, in one gallon cans.... \$



THE
SHERWIN-WILLIAMS
VARNISHES.



CONDENSED PRICE LIST.

Carriage Varnishes.

	Gallons.	$\frac{1}{2}$ Gal. per Gal.	Quarts per Gal.	Pint cans each.
Finest Durable Body.....	\$6 00	\$6 20	\$6 35	....
Medium Drying Body.....	6 00	6 20	6 35	....
Van Carriage.....	5 00	5 20	5 35	....
Black Gear.....	4 50	4 70	4 85	....
One Coat Carriage.....	3 60	3 80	3 95	51
Face Rubbing.....	4 50	4 70	4 85	....
Medium Rubbing.....	3 75	3 95	4 10	....
Black Rubbing.....	2 70	2 90	3 05	40
Black Rubbing.....	2 25	2 45	2 60	....
Black Body Rubbing.....	4 20	4 40	4 55	....
Black Quick Rubbing.....	3 60	3 80	3 95	....
Dragon Coach.....	2 70	2 90	3 05	....
Black Japan.....	3 50	3 70	3 85	....
Black Painters Japan.....	2 25	2 45	2 60	....
Black Japan.....	2 00	2 20	2 35	....
Black Leather Dressing.....	2 70	2 90	3 05	....
FINEST DURABLE BODY				
.....	5 00	5 20	5 35	....
.....	4 50	4 70	4 85	....

Trade discount $3\frac{3}{4}\%$ per cent.
We make no charge for packages.

Our Six Big Varnish Specialties



Gals.	1/2 Gals. per gal.	Quarts. per gal.	Pint cans each
\$2.70	\$2.40	\$3.05	\$4.40

The Popular Varnish for general use.



2.25	2.45	2.60	34
------	------	------	----

A varnish leader—for interior use.



4.50	4.70	4.85	68
------	------	------	----

For severe exposure.



2.75	2.95	3.10	41
------	------	------	----

A durable floor varnish.



1.05	1.25	1.40	23
------	------	------	----

The Master Painters' Dryer.



1.00	1.10	1.20	
------	------	------	--

A liquid wood sealer.

Trade discount 33 1/3 per cent.

The Six Big Varnish Specialties are packed in assortment C containing:

	Gals.	1/2 Gals.	Quarts	Pints
Kopal	3	2	4	4
Exello	3	2	4	4
Durable Spar	1	2	4	4
Mar-not	2	2	4	4
Dry-o-nite	4	2	4	4
Shellacine	4	4	6	

Kopal and Exello are packed in assortments containing:

	Gals.	1/2 Gals.	Quarts	Pints
A	4	4	12	16
B	2	6	16	16

Mar-not is packed in assortment D containing:

Gallons	1/2 Gallons	Quarts
3	4	6

Special net prices to dealers, assortments A, B, C and D furnished on application.

We make no charge for packages.

House Painters' and Decorators' Varnishes.

	Gals.	1/2 Gals. per gal.	Quarts per gal.	Pint cans each	1/2 Pt. cans each
Best White Enamel Varnish	\$5.00	\$5.20	\$5.35		
White Enamel Varnish	4.50	4.70	4.85	63	34
White Wood Finish (Exterior)	3.90	3.95	3.95	51	23
White Wood Finish (Interior)	4.50	4.70	4.85		
Mar-not (a durable floor varnish)	2.75	2.95	3.10		
Best Paper Varnish	3.50	3.70	3.85	41	
Best White Damar	2.70	2.90	3.05	46	23
Hard Drying Oil	2.10	2.30	2.45	33	19
Mar-not Rubbing	2.70	2.90	3.05		
White Finish, Pale	2.25	2.45	2.60		
White Finish, Dark	2.25	2.45	2.60	34	20
White Hard Oil	2.10	2.30	2.45	33	19
White Coach	1.85	1.85	2.00	31	16
White Coach	2.00	2.20	2.35	31	16
White Coach	1.85	1.85	2.00	31	16
White Furniture	1.80	2.00	2.15	29	15
White Furniture	1.80	1.70	1.85	29	15
White Furniture	1.25	1.45	1.60	25	14
W Liquid Filler	1.50	1.60	1.70	25	15
Mar-not in liquid wood sealer	1.00	1.10	1.20		
Mar-not Bronzing Liquid	2.25				
Mar-not Bronzing Liquid	1.50				

Trade discount 33 1/3 per cent.

Dryers and Japans.

	Gals.	1/2 Gals. per gal.	Quarts per gal.	Pint cans each	1/2 Pt. cans each
Best Japan	\$3.50	\$3.70	\$3.85		
Best Painters' Japan	3.25	3.45	3.60		
Best Dryer	1.95	2.15	2.30	34	22
Best (the Master Painters')					
Best Dryer	1.05	1.25	1.40	23	16
Best Turpentine Asphaltum	1.80	2.00	2.15	29	17
Best Asphaltum	1.00	1.20	1.35	19	12
Best Asphaltum	.75	.95	1.10	16	11

Trade discount 33 1/3 per cent.

For price in 5 gallon cans deduct 10 cents per gallon from the one gallon list price.

For price of Varnishes which are sold in barrels deduct 20 cents per gallon from the one gallon list price.

We make no charge for packages.

THE SIX BIG VARNISH SPECIALTIES

Special Assortment E (19½ Gallons)

For Salesmen's Confidential Use.

	Gals.	½ Gals.	Qts.	Pts.	½ Pts.
Kopal.....	2	2	4	4	4
Excello.....	2	2	4	4	4
Durable Spar.....			2	2	4
Mar-not.....	1	2	4		
Dry-o-nite.....	1	2	4		
Shellacine.....	1	2	4		

Full net price assortment E.....\$30.96

Special net price to dealers.....\$30.00

Assortment C (33¾ Gallons)

Full net price.....\$57.67

Special net price to dealers.....\$50.00



Assortment A (12 Gallons)

Full net price.....\$23.89

Special net price to dealers.....\$23.50

Assortment B (12 Gallons)

Full net price.....\$24.25

Special net price to dealers.....\$24.00



Assortment A (12 Gallons)

Full net price.....\$20.23

Special net price to dealers.....\$20.00

Assortment B (12 Gallons)

Full net price.....\$20.59

Special net price to dealers.....\$20.40



Assortment D (6½ Gallons)

Full net price.....\$12.53

Special net price to dealers.....\$12.00

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**VARNISH NET PRICES
TO DEALERS ONLY.**

For Salesmen's Confidential Use.

The Sherwin-Williams Co.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

V1262—U. S.

Net Prices To Dealers Only.

For Salesmen's Confidential Use.

CARRIAGE VARNISHES.

	Gals.	½ gals. pr gal.	Qts. pr gal.	Pt. cans each
Falest Durable Body Varnish...	4.00	4.14	4.23	...
Medium Drying Body Varnish...	4.00	4.14	4.23	...
Pale Carriage Varnish.....	3.33	3.47	3.57	...
Elastic Gear Varnish.....	3.00	3.13	3.23	...
One Coat Carriage Varnish.....	2.40	2.53	2.63	34
Pale Rubbing Varnish.....	3.00	3.13	3.23	...
Medium Rubbing Varnish.....	2.50	2.63	2.73	...
Quick Rubbing Varnish.....	1.80	1.93	2.03	2
Gear Rubbing Varnish.....	1.50	1.63	1.73	...
Jet Black Body Rubbing Varnish	2.80	2.93	3.03	...
Jet Black Quick Rubbing Varnish	2.40	2.53	2.63	...
Wagon Coach Varnish.....	1.80	1.93	2.03	...
Gold Size Japan.....	2.33	2.47	2.57	...
Coach Painters Japan.....	1.50	1.63	1.73	...
Drying Japan.....	1.33	1.47	1.57	...
Enamel Leather Dressing.....	1.80	2.93	2.03	...
Extra Pale Body Rubbing Varnish	3.33	3.47	3.57	...
White Rubbing Varnish.....	3.00	3.13	3.23	...

SIX BIG VARNISH SPECIALTIES

	Gals.	½ gals. pr gal.	Qts. pr gal.
Kopal.....	1.80	1.93	2.03
Excello.....	1.50	1.63	1.73
Durable Spar.....	3.00	3.13	3.23
Mar-not.....	1.83	1.97	2.07
Dry-o-nite.....	70	83	93
Shellacine.....	67	73	80

**Salesmen's
Confidential
Price List.**

**Quick Drying Colors,
Gloss Colors,
Perfect Method.**

**S.S.
P.O.
Y.N.
OGE.**



THE SHERWIN-WILLIAMS CO.

PAINT AND VARNISH MAKERS.

Cleveland, Newark, San Francisco, Montreal,
Chicago, Boston, Los Angeles, Toronto,
New York, Kansas City, Minneapolis, Winnipeg.

0007-SWP-000012397

FOR CONFIDENTIAL USE OF SALESMEN ONLY.

SPECIAL PRICES TO CONSUMERS ON Q. D. GOODS.

"A" prices are rock bottom to the largest buyers for colors in 5 P. C.

"B" prices are for large buyers entitled to less than the regular dealers' discount of 25 per cent off list on colors and 20 per cent off list on blacks.

Smaller buyers should not be sold at lower prices than 25 per cent off list on colors and 20 per cent off list on blacks, and *net prices* should always be made instead of list with discount.

Small trade should not be sold from this list. Use the Q. D. list on pages 21-24 of "U".

BLACKS.			B	Per L.
				List
Ivory Drop Black, XXX...	171.	224	af	\$0 50
Ivory Drop Black, XX.....	172.	224	ad	40
Special Body Black.....	173.	224	at	35
Ivory Drop Black, X.....	174.	224	aa	30
English Coach Black, A.....	175.	224	ar	25
Special Gear Black.....	176.	224	hr	25
Special Black (120).....	177.	224	hr	25
Chem. Ref'd. Lamp Black.....	178.	224	hr	25
Special Lamp Black, 4416 12 1/2%.	179.	224	hf	22
" " " 4416 100%.	180.	224	ht	20
" " " 4541 12 1/2%.	181.	224	hs	20
" " " 4541 100%.	182.	224	hn	18
.....				
.....				

REDS.				
No. 40 French Carmine (Glaze).....	183.	224	sty	5 00
French Carmine, L. (Glaze).....	184.	224	sty	3 75
Spanish Carmine (Glaze).....	185.	224	boy	2 50
Special Carmine (Glaze).....	186.	224	hnt	2 00
Eng. Vermilion, pale and deep.....	187.	224	ahn	1 50
Empress Scarlet.....	188.	224	st	1 00
Iroquois Red, L. & D.....	189.	224	st	1 00
Carriage Painters Red.....	190.	224	st	1 00
Palo Alto Red (Glaze).....	191.	224	st	1 00
Artec Red (Glaze).....	192.	224	st	1 00
Hemian Red, L. & D.....	193.	224	ty	75

REDS—CONTIN.		B	Per L.
Striping Red (4504) Solid.....	277	hty	2
Striping Red (4728).....	24	ft	2
Opaque Claret.....	1825	ft	1
Astral Red, L. & D. 4504.....	1722	ft	1
Automobile Red, L. & D. 4740.....	162	ty	
Tuxedo Red, L. & D. 4745.....	114	ty	
Imperial Red.....		ty	
Rich Carmine (Glaze).....	1800	ty	
Astoria Red (Glaze).....	1462	ty	
Opaque Carmine.....		ty	
Mohawk Red, L. & D. 4260.....	905	ty	
Gear Red.....	4740	ty	
Premier Non-Fading Red, D. 4457.....		ty	
Century Red.....	990	ty	
Electric Vermilion.....	500	ty	
Brilliant Vermilion, L. & D. 4911.....		ty	
Orinoco Vermilion, D.....	1924	ty	
Permanent Vermilion, L.....	4638	ty	
Special Red L. 4596.....		ty	
Special Red (4036).....		ty	
Burmese Red.....	1857	ty	
Special Red, L. (4578).....		ty	
Special Red, D. (4609).....		ty	
Special Red No. 4215.....		ty	
Turkey Red.....	128	ty	
Tuscan Red.....	124	ty	
Indian Red.....	124	ty	
Royal Red (Venetian).....	124	ty	
English Rose Pink.....	124	ty	
Vermilion Ground (4720).....		ty	
Red Ground, L. & D. 4574.....		ty	
Carmine Ground, D. (4028).....		ty	
Astoria Red Ground, L.....	1578	ty	
Carriage Painters Red Ground, L.....	1469	ty	
Palo Alto Red Ground, L.....	1478	ty	
Mohawk Red Ground, D.....	1469	ty	
Iroquois Red Ground, D.....	1469	ty	
Hassan Red Ground, D.....	1469	ty	
Aster Red Ground (4609).....		ty	
Premier Non-Fad. Red Grd. (4870).....		ty	
Red Ground (126).....		ty	
Red Primer, in oil (3204) 100 kg.....		ty	

WINES.		B	Per L.
Special Wine (4209).....		so	40
Wine Color, D.....		ns	50
Wine Color, B.....		at	36
Vienna Wine (4064).....		as	36
Sicilian Wine (1433).....		as	36
Wine Ground (4401).....		as	36

LAKES.		B	Per L.
*Eng. Scarlet XXX 16 (Glaze).....		nty	5 00
*Eng. Scarlet XX 141.....		nty	4 50
*Eng. Purple, Deep & Ex. Deep, XXX.....		nty	6 00
*Eng. Purple, " " XX.....		nty	5 00
*Manich, XXX (Glaze).....		nty	4 50
*Manich, XX.....		nty	3 25
*Eng. Crimson, XXX.....		nty	6 00
*Eng. Crimson, XX.....		nty	5 00
*Carmine, XXX.....		nty	3 00
*Carmine, XX.....		nty	2 25
*Eng. Rose, XXX.....		nty	1 20
*Eng. Rose, XX.....		nty	1 00
Green (4090).....		nty	2 50
Covering.....		nty	1 00
*Castimac (Glaze).....		nty	1 00
*Maroon.....		nty	1 00
*Coach.....		nty	75
*Claret.....		nty	90
*Carnage.....		nty	65
*Maive.....		nty	2 50
*Yellow, XXX.....		nty	3 00
*Yellow, XX.....		nty	3 00

WHITES.		B	Per L.
Heavy White.....		nty	45
Flake White.....		nty	45
Pt. Zinc in Varnish (1 81).....		nty	45
Heavy White.....		nty	40
Pt. Zinc White (4369).....		nty	40
Silver White.....		nty	35
White Lead (4602).....		nty	25

BLUES.		D	Per La.
			Low
Cobalt Blue (Glaze).....	244	ft	I O
Prussian Blue.....	145	ft	
Permanent Blue, L. M. & D.....	244-248	ft	
Sapphire Blue, L. & D.....	244-248	ft	
Imperial Blue, L. & D.....	244-248	ft	
Chinese Blue.....	146	ft	
Brilliant Blue.....	4533	ft	
Infanta Blue.....	4534	ty	
Coach Blue.....	4534	ty	
Automobile Blue.....	4534	ty	
Victoria Blue.....	4534	ty	
Anchor Blue.....	4533	ty	
Ultramarine Blue (Glaze).....	145	ty	
Ensign Blue, L. & D.....	244-248	st	
Royal Blue.....	147	sy	
Yale Blue, L. & D.....	244-248	nt	
B. & O. Express Blue.....	4534	so	
Azure Blue.....	244	so	
Blue Ground, L. & D.....		so	

BROWNS.			
Automobile Brown.....	4534	sy	
Antique Brown, L. M. & D.....	244-248	sy	
Cleveland Brown.....	4534	sy	
Chocolate Brown.....	145	sy	
Portland Amber.....	244	so	
Hoffman Brown.....	4534	so	
Bay Brown.....	4534	so	
Golden Tan.....	4534	so	
Seal Brown.....	4534	so	
Quaker Brown.....	4534	so	
Fullman Brown, L. & D.....	244-248	so	
Raw and Burnt Sienna.....	145-149	so	
Raw and Burnt Umber.....	145-149	so	
Vandyke Brown.....	145	so	

GREENS.		Par. Ls.	
		List	
Milori Green, L. M. & D.	135	92	tt
Marshall Field Green	4322	224	tt
New Green	8646	22	tt
Olive Green, L. M. & D.	4412-4413-4414	22	ny
Carrage Part Green, L. & D.	4412-4413	22	ny
Nonpareil Green, L. M. & D.	4412-4413	22	ny
Peerless Green, L. M. & D.	4412-4413	22	ny
Brewster Green, L. & D.	4412-4413	22	ny
Automobile Green, L. & D.	4412-4413	22	ny
Palmetto Green, L. & D.	4412-4413	22	ny
Brilliant Green, D.	4412	22	nt
Eng. Surrey Green, L. & D.	4412-4413	22	nt
Very Dark Green	4412	22	ny
Fern Leaf Green, L. M. & D.	4412-4413	22	ny
Columbian Green	4412	22	nt
Calla Green	4412	22	nt
Cerro Green, L. M. & D.	4412-4413	22	nt
Special Pea Green (4745)	4412	22	nt
Newport Green, L. M. & D.	4412-4413	22	ny
Quaker Green, L. M. & D.	4412	22	ny
Bronze Green	4412	22	ny
Special Bronze Green (4724)	4412	22	ny
Emerald Green	4412	22	ny
Laurel Coach Green, L. M. & D.	4412-4413	22	no
Adams Express Green	4412	22	no
Ohio Green (4610)	4412	22	no
Atacia Green No. 4616	4412	22	at
Trojan Green, L. & D.	4412-4413	22	no
Royal Green, L.	4412	22	no
New Merrimac Green, L. & D.	4412-4413	22	no
Panel Green	4412	22	no
Special Green No. 4694	4412	22	no
Special Green No. 1362	4412	22	at
Special Green No. 1384	4412	22	at
Special Green No. 4451	4412	22	at
Special Green No. 4421	4412	22	at
Gear Olive	4412	22	no
Paris Green Ground	4412	22	no

YELLOWS.		
Naples Yellow.....	146.	16
French Yellow (Glaze).....	179.	16
Gold Imitation.....	177.	16
Columbian Yellow, L. & D.....	177.	16
Dutch Pink, (glaze).....	177.	16
Palo Alto Yellow.....	177.	16
Automobile Yellow, L. M. & D.....	177.	16
Brilliant Yellow, L. & D.....	177.	16
Prismatic Yellow.....	177.	16
Perfect Yellow.....	177.	16
Chrome Yellow, L. M. & D.....	177.	16
Brimstone Yellow, L. M. & D.....	177.	16
Canary Yellow.....	177.	16
Saw Color.....	177.	16
Golden Ochre.....	177.	16
Special Golden Ochre.....	177.	16
Yellow Ochre.....	177.	16

STANDARD EXPRESS. LINE AND MAIL CO.		
U. S. Mail Red, L. (old).....	177.	16
U. S. Mail Red, D. (new).....	177.	16
U. S. Mail White.....	177.	16
U. S. Mail Blue, L. (new).....	177.	16
U. S. Mail Blue, D. (old).....	177.	16
Adams Express Standard Green.....	177.	16
Adams Express Standard Vermilion.....	177.	16
American Express Standard Blue.....	177.	16
American Express Standard Vermilion.....	177.	16
Pacific Express Standard Vermilion.....	177.	16
Pacific Express Standard Yellow.....	177.	16
Southern Express Standard Green.....	177.	16
Southern Express Standard Vermilion.....	177.	16
U. S. Express Standard Vermilion.....	177.	16
U. S. Express Standard Yellow.....	177.	16
Wells Fargo Express Standard Blue.....	177.	16
Wells Fargo Express Standard Vermilion.....	177.	16
Armour & Co. Standard Yellow.....	177.	16
Swift & Co. Standard Vermilion.....	177.	16

NET PRICES TO LARGE CONSUMERS ON QUICK DRYING COLORS IN TUBES.

Small trade must not be sold from this list. For such trade see Q. D. tube list, page 24 of "U".

		PER DOZ.
No. 40 French Carmine (Glaze) 1/4 lb Tubes, net,	\$12 00	
French Carmine, L. " 1/4 lb Tubes, net,	7 50	
Spanish Carmine.....	3 00	
English Vermilion, pale and deep.....	4 25	
Striping Red No. 4504 (solid).....	3 75	
Striping Red No. 4728.....	2 25	
Iroquois Red, L. & D.....	2 25	
Carriage Painters' Red.....	2 25	
Automobile Red, L. & D.....	2 25	
Imperial Red.....	2 25	
Arct Red (Glaze).....	2 25	
Mohawk Red, L. & D.....	1 50	
Empress Scarlet.....	2 25	
Naples Yellow.....	3 00	
Columbian Yellow, L. & D.....	1 50	
Chrome Yellow, L. M. O. & D.....	1 50	
Perfect Yellow.....	1 50	
Brimstone Yellow, L. M. D. & D.....	1 50	
Akan Yellow.....	1 50	
Gold Imitation.....	1 50	
Striping Black.....	1 50	
Green Lake, (4090) (glaze).....	3 00	
Milori Green, L. M. & D.....	2 70	
Extra Coach Green, L. M. & D.....	1 50	
Fern Leaf Green, L. M. & D.....	1 50	
Cerro Green, L. M. & D.....	1 50	
Prussian Blue.....	2 25	
Ultramarine Blue, (glaze).....	1 50	
Imperial Blue, L. & D.....	1 50	
Azure Blue.....	1 50	
Striping Purple.....	2 25	
Bay Brown.....	1 50	
Flake White.....	1 50	
Silver White.....	1 50	
Ivory White.....	1 50	

The above colors are put up in large size collapsible tubes varying in weight according to the bulk of the color.

No. 40 French Carmine, and French Carmine, L. are put up in 1/4 lb. tubes net weight.

Only the colors named above are put up in tubes.

GLOSS COLORS.

For use on wholesale factory work, also repair work.
Blacks and Dark Greens put up in one and five gallon
varnish cans also in 1/4 bbls. and bbls. with agitator.

Colors marked * not carried in stock but will be
ground to order.

REGULAR LIST.

		B	Per Gal.
			Line
	Gloss Black, 657.. 1s...	aty	\$3 5
4829	Gloss Green, L., 658.. 1s...	aty	3 5
4694	Gloss Green, D., 657.. 1s...	aty	3 5
4765	Gloss Carmine, 660.. 1s...	aty	6 0
	Gloss Black Finishing, 617.. 1s...	aty	4 5

SOLID RUBBINGS.

	Solid Rubbing Jockey Red L. (6330)	aty	\$5 5
	*Solid Rubbing Jockey Red D. (6343)	aty	5 5
4765	Solid Rub'g. Opaque Carmine (6060)	aty	5 5
4775	*Solid Rubbing Mohawk Red, D.	aty	5 5
4785	*Solid Rubbing Bright Carmine...	aty	5 5
	*Solid Rubbing Brilliant Red 6237	aty	5 5
	*Solid Rubbing Derby Red (6466)	aty	5 5
	*Solid Rub'g. Coaching Vermilion, D.	aty	5 5
	*Solid Rubbing Rich Maroon (6349)	aty	5 5
248	*Solid Rubbing Maroon (6006)	aty	5 5
	Solid Rubbing Black (657).....	aty	5 5
	Solid Rubbing Green, L. (658)....	aty	5 5
	Solid Rubbing Green, D. (659)....	aty	5 5
4834	Solid Rubbing Green, L. (6048)...	aty	5 5
4694	Solid Rubbing Green, D. (6049)...	aty	5 5
	Solid Rubbing Black (6050).....	aty	5 5
4610	*Solid Rubbing Ohio Green (6053)	aty	5 5
467	*Solid Rubbing Bronze Green (6008)	aty	5 5
4625	*Solid Rubbing Calla Green (6035)	aty	5 5
4821	*Solid Rubbing Newport Green, L.	aty	5 5
4824	*Solid Rub'g. Newport Gr., M. (6351)	aty	5 5
4825	*Solid Rub'g. Newport Gr., D. 6135	aty	5 5
4774	*Solid Rub'g. Eng. Sur. Gr. (6067)	aty	5 5
4806	*Solid Rub'g. Trojan Gr., L. (6028)	aty	5 5
6521	Spec. Blk. Var. for In. Bod. (6084)	aty	5 5
6521	Jet Black Body Rubbing. 4417	aty	5 5
6527	Jet Black Quick Rubbing. 4417	aty	5 5

TOUCH UP COLORS.

	B	Per Lb. List
Touch up Red (For 6330) 1845 P.C. 200	ny	60
Touch up Black (4593) 1845 P.C. 200	ny	50
Touch up Body Black (4795) 1845 P.C. 200	ny	50
Touch up Green, L. (4775) 1845 P.C. 200	ny	50
Touch up Green, D. (4797) 1845 P.C. 200	ny	50
Touch up Jet Black (514) 1845 P.C. 200	nt	50

NOTE.—Solid Black and Green Rubbings are same class of goods as Gloss Colors, but are made from quicker Varnishes. Solid Rubbings 657, 653, 659 dry to moss in 24 hours. Solid Rubbings 6048, 6049, 6050 dry to moss in 18 hours. "B" prices are net to medium trade. "List" prices are subject to discount to small trade. "List" prices given are for goods as is. "List" price on 5s is 15c less than 1s. "B" prices are the same on 1 or 5 gallon varnish cans. "B" prices are net. Fancy light shades will not be sold in packages larger than one gallon pails which have extra slip cover.

List on Touch up Colors subject to....discount to small trade.

P. M. CONFIDENTIAL LIST.

GEAR PRIMERS.		B	Per Gal. List
Black 1902	1/2s and 1s...	hot	\$2 50
Red 1917	1/2s and 1s...	hot	2 50
Yellow 1904	1/2s and 1s...	hot	2 50

GEAR SURFACERS.		B	Per Gal. List
Black 1907	1/2s and 1s...	hot	2 50
Red 1907	1/2s and 1s...	hot	2 50

GEAR FILLERS.			a	B	Per
Black, 7713	1/2s and 1s	hot	hot		
Red, 7723	1/2s and 1s	hot	hot		
Ebony Black, 7706	1/2s and 1s	hy	hy		
Nonpareil Green, L. & D.	1/2s & 1s	hy	hy		
7711					

BODY PRIMERS.			a	B	Per
Black, 7701	1/2s and 1s	hot	hot		
Yellow, 7733	1/2s and 1s	hot	hot		

BODY FILLERS.			a	B	Per
First Coat, 7726	1/2s and 1s	hy	hy		
Black, 7706	1/2s and 1s	hy	hy		
Yellow, 7737	1/2s and 1s	hy	hy		

GEAR COLORS.

REDS.			a	B	Per
Burgundy Red, 7711	1s and 5s	hy	hy		
Crescent Red, L. & D.	1s and 5s	hy	hy		
Pachuca Red (Glass), 7724	1s and 5s	hy	hy		
Carriage P't's Red, L. & D.	1s and 5s	hy	hy		
Derby Red, 7743	1s and 5s	hy	hy		
Euclid Red, L. & D.	1s and 5s	hy	hy		
Viking Red, 7710	1s and 5s	hy	hy		
Bike Vermilion, 7727	1s and 5s	hy	hy		
Vulcan Vermilion, 7728	1s and 5s	hy	hy		
Coaching Verm'n, L. & D.	1s and 5s	hy	hy		
Pasha Red, L. & D.	1s and 5s	hy	hy		
Sultan Red, 7725	1s and 5s	hy	hy		
Wine Color, L. & D.	1s and 5s	hy	hy		
Red Ground, L. & D.	1s and 5s	hy	hy		
Pachuca Red Ground, 7744	1s and 5s	hy	hy		
Viking Red Ground, 7744	1s and 5s	hy	hy		
Vermilion Ground, 7742	1s and 5s	hy	hy		

GREENS.			a	B	Per
Eclipse Green, 7717	1/2s and 5s	hy	hy		
Willow Green, L. & D.	1s and 5s	hy	hy		
Druid Green, L. & D.	1s and 5s	hy	hy		

GREENS—CONTIN.			a	B	Per
Plato Green, 7793	1s and 5s	hy	hy		
Pea Green, 7784	1s and 5s	hy	hy		
Brier Green, 7785	1s and 5s	hy	hy		
Victoria Green, 7776	1s and 5s	hy	hy		
Riverside Green, L. & D.	1s and 5s	hy	hy		

BLUES.			a	B	Per
Delit Blue, M., 7776	1s and 5s	hy	hy		
Perfect Blue, 7747	1s and 5s	hy	hy		
Opaque Blue, 7748	1s and 5s	hy	hy		

BROWNS.			a	B	Per
Carriage Painters Brown, 7742	1s and 5s	hy	hy		
Olive Brown, 7744	1s and 5s	hy	hy		

YELLOWS.			a	B	Per
Century Yellow, 7735	1s and 5s	hy	hy		
Jonquille Yellow, 7736	1s and 5s	hy	hy		
Chinese Yellow, L. & D.	1s and 5s	hy	hy		

GLAZING PUTTY.			a	B	Per
Dark, 7714	1s and 5s	hy	hy		
Red, 7715	1s and 5s	hy	hy		
Yellow, 7716	1s and 5s	hy	hy		

NOTE—All "B" prices are net and not subject to discount.

"List" prices on P. M. Primers, Surfacers, and Fillers subject to discount of.....per cent.

"List" prices on P. M. Gear Colors and Putty subject to discount of.....per cent.

SPECIAL INSIDE WAGON PAINT LIQUID

		50 PER GAL.		BULK PER C.	
		B	LIST	B	
Light Olive....	1 20	1 65	29.	1 05	
Dark Olive....	1 20	1 65	...	1 05	
Drab.....	1 20	1 65	...	1 05	
Light Tan.....	1 30	1 80	7.00	1 20	
Brown.....	1 20	1 65	7.	1 05	
Red.....	1 20	1 65	...	1 05	
Maroon.....	1 30	1 80	7.00	1 20	
Blue.....	1 20	1 65	...	1 05	
Chrome Green, L.	1 30	1 80	7.00	1 20	

1/4 bbls. and bbls. have agitator.

"B" prices are net. Discount off "List" per cent.

Confidential
Price List (For use of Salesmen only)
C. & M. Dep't.

C. & M.
007



THE SHERWIN-WILLIAMS CO.
PAINr AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

1127

0007-SWP-000012407

Confidential Price List

For confidential use of salesmen only.

Special prices to consumers of manufacturers goods. These prices are not intended for dealers and will not be recognized for that trade.

"A" prices are bottom to largest buyers for the size package indicated.

"B" prices are for medium to large buyers.

Smaller buyers should always be sold at an advance of 10 to 25 per cent over "B" prices, depending on their consumption.

"A" and "B" are *net* and not subject to discount.

All prices named are *f. o. b. factory*.

Where necessary to sell goods delivered, freight must be added *from factory to delivery point*.

If necessary to make any concessions, write or wire your manager for instructions.

Agricultural Implement Paints.

PRIMERS, PASTE.

No.		555		1001		% base and barrel
		a	B	a	B	
300	White.....	874	7 1/2	7 1/2	6 1/2	5 1/2
301	Yellow.....	883	6 1/2	6 1/2	6 1/2	4 1/2
302	".....	884	7	5 1/2	6 1/2	4 1/2
303	Pink.....	754	7	6 1/2	6 1/2	4 1/2
304	".....	755	7	6 1/2	6 1/2	4 1/2
305	Tan, Light.....	873	6 1/2	6 1/2	6	4 1/2
306	Brown.....	844	5 1/2	4 1/2	5 1/2	4 1/2
307	Gray.....	845	7	5 1/2	6 1/2	4 1/2
308	Green, Light.....	846	7	6 1/2	6 1/2	4 1/2
309	" Dark.....	747	7	6 1/2	6 1/2	4 1/2
310	Farm Wagon Gear Primer, Pink.....	874	7 1/2	6 1/2	6 1/2	4 1/2
311	Farm Wagon Gear Primer, Gray.....	(874)	7 1/2	6 1/2	6 1/2	4 1/2
312	Farm Wagon Gear Primer, Yellow.....		7 1/2	6 1/2	6 1/2	4 1/2

YELLOW, PASTE.

No.		555		1001		% base and barrel
		a	B	a	B	
320	Yellow.....	869	6 1/2	6 1/2	5 1/2	4 1/2
321	".....	869	6 1/2	6 1/2	5 1/2	4 1/2
322	".....	744	7 1/2	6 1/2	6 1/2	4 1/2
323	".....	871	6 1/2	6 1/2	5 1/2	4 1/2
324	".....	871	6 1/2	6 1/2	5 1/2	4 1/2
325	Farm Wagon Gear Yellow.....	874	6 1/2	6 1/2	5 1/2	4 1/2
326	Yellow.....	874	6 1/2	6 1/2	5 1/2	4 1/2
327	".....	874	6 1/2	6 1/2	5 1/2	4 1/2
340	Lemon Yellow.....		8 1/2	7 1/2	8	4 1/2
341	Canary Yellow.....	345	8 1/2	7 1/2	8	4 1/2
342	Light Chrome Yellow.....	354	10	7 1/2	8 1/2	4 1/2
343	Medium Chrome ".....		10	7 1/2	8 1/2	4 1/2
344	Light Orange ".....		10	7 1/2	8 1/2	4 1/2
345	Bright Orange ".....		10	7 1/2	8 1/2	4 1/2
346	Orange Yellow.....	262	10 1/2	7 1/2	8 1/2	4 1/2
347	Deep Orange Yellow.....	262	10 1/2	7 1/2	8 1/2	4 1/2

Agricultural Implement Paints.

OLIVE DRABS, OLIVES AND GREENS, PASTE.

	55°	60°	65°	70°	75°	80°	85°	90°	95°	100°	105°	110°	115°	120°	125°	130°	135°	140°	145°	150°	155°	160°	165°	170°	175°	180°	185°	190°	195°	200°	205°	210°	215°	220°	225°	230°	235°	240°	245°	250°	255°	260°	265°	270°	275°	280°	285°	290°	295°	300°	305°	310°	315°	320°	325°	330°	335°	340°	345°	350°	355°	360°	365°	370°	375°	380°	385°	390°	395°	400°	405°	410°	415°	420°	425°	430°	435°	440°	445°	450°	455°	460°	465°	470°	475°	480°	485°	490°	495°	500°	505°	510°	515°	520°	525°	530°	535°	540°	545°	550°	555°	560°	565°	570°	575°	580°	585°	590°	595°	600°	605°	610°	615°	620°	625°	630°	635°	640°	645°	650°	655°	660°	665°	670°	675°	680°	685°	690°	695°	700°	705°	710°	715°	720°	725°	730°	735°	740°	745°	750°	755°	760°	765°	770°	775°	780°	785°	790°	795°	800°	805°	810°	815°	820°	825°	830°	835°	840°	845°	850°	855°	860°	865°	870°	875°	880°	885°	890°	895°	900°	905°	910°	915°	920°	925°	930°	935°	940°	945°	950°	955°	960°	965°	970°	975°	980°	985°	990°	995°	1000°																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
Olive Drab.....	6 1/4	6 1/2	6 3/4	6 7/8	7	7 1/8	7 1/4	7 1/2	7 3/4	7 7/8	8	8 1/8	8 1/4	8 1/2	8 3/4	8 7/8	9	9 1/8	9 1/4	9 1/2	9 3/4	9 7/8	10	10 1/8	10 1/4	10 1/2	10 3/4	10 7/8	11	11 1/8	11 1/4	11 1/2	11 3/4	11 7/8	12	12 1/8	12 1/4	12 1/2	12 3/4	12 7/8	13	13 1/8	13 1/4	13 1/2	13 3/4	13 7/8	14	14 1/8	14 1/4	14 1/2	14 3/4	14 7/8	15	15 1/8	15 1/4	15 1/2	15 3/4	15 7/8	16	16 1/8	16 1/4	16 1/2	16 3/4	16 7/8	17	17 1/8	17 1/4	17 1/2	17 3/4	17 7/8	18	18 1/8	18 1/4	18 1/2	18 3/4	18 7/8	19	19 1/8	19 1/4	19 1/2	19 3/4	19 7/8	20	20 1/8	20 1/4	20 1/2	20 3/4	20 7/8	21	21 1/8	21 1/4	21 1/2	21 3/4	21 7/8	22	22 1/8	22 1/4	22 1/2	22 3/4	22 7/8	23	23 1/8	23 1/4	23 1/2	23 3/4	23 7/8	24	24 1/8	24 1/4	24 1/2	24 3/4	24 7/8	25	25 1/8	25 1/4	25 1/2	25 3/4	25 7/8	26	26 1/8	26 1/4	26 1/2	26 3/4	26 7/8	27	27 1/8	27 1/4	27 1/2	27 3/4	27 7/8	28	28 1/8	28 1/4	28 1/2	28 3/4	28 7/8	29	29 1/8	29 1/4	29 1/2	29 3/4	29 7/8	30	30 1/8	30 1/4	30 1/2	30 3/4	30 7/8	31	31 1/8	31 1/4	31 1/2	31 3/4	31 7/8	32	32 1/8	32 1/4	32 1/2	32 3/4	32 7/8	33	33 1/8	33 1/4	33 1/2	33 3/4	33 7/8	34	34 1/8	34 1/4	34 1/2	34 3/4	34 7/8	35	35 1/8	35 1/4	35 1/2	35 3/4	35 7/8	36	36 1/8	36 1/4	36 1/2	36 3/4	36 7/8	37	37 1/8	37 1/4	37 1/2	37 3/4	37 7/8	38	38 1/8	38 1/4	38 1/2	38 3/4	38 7/8	39	39 1/8	39 1/4	39 1/2	39 3/4	39 7/8	40	40 1/8	40 1/4	40 1/2	40 3/4	40 7/8	41	41 1/8	41 1/4	41 1/2	41 3/4	41 7/8	42	42 1/8	42 1/4	42 1/2	42 3/4	42 7/8	43	43 1/8	43 1/4	43 1/2	43 3/4	43 7/8	44	44 1/8	44 1/4	44 1/2	44 3/4	44 7/8	45	45 1/8	45 1/4	45 1/2	45 3/4	45 7/8	46	46 1/8	46 1/4	46 1/2	46 3/4	46 7/8	47	47 1/8	47 1/4	47 1/2	47 3/4	47 7/8	48	48 1/8	48 1/4	48 1/2	48 3/4	48 7/8	49	49 1/8	49 1/4	49 1/2	49 3/4	49 7/8	50	50 1/8	50 1/4	50 1/2	50 3/4	50 7/8	51	51 1/8	51 1/4	51 1/2	51 3/4	51 7/8	52	52 1/8	52 1/4	52 1/2	52 3/4	52 7/8	53	53 1/8	53 1/4	53 1/2	53 3/4	53 7/8	54	54 1/8	54 1/4	54 1/2	54 3/4	54 7/8	55	55 1/8	55 1/4	55 1/2	55 3/4	55 7/8	56	56 1/8	56 1/4	56 1/2	56 3/4	56 7/8	57	57 1/8	57 1/4	57 1/2	57 3/4	57 7/8	58	58 1/8	58 1/4	58 1/2	58 3/4	58 7/8	59	59 1/8	59 1/4	59 1/2	59 3/4	59 7/8	60	60 1/8	60 1/4	60 1/2	60 3/4	60 7/8	61	61 1/8	61 1/4	61 1/2	61 3/4	61 7/8	62	62 1/8	62 1/4	62 1/2	62 3/4	62 7/8	63	63 1/8	63 1/4	63 1/2	63 3/4	63 7/8	64	64 1/8	64 1/4	64 1/2	64 3/4	64 7/8	65	65 1/8	65 1/4	65 1/2	65 3/4	65 7/8	66	66 1/8	66 1/4	66 1/2	66 3/4	66 7/8	67	67 1/8	67 1/4	67 1/2	67 3/4	67 7/8	68	68 1/8	68 1/4	68 1/2	68 3/4	68 7/8	69	69 1/8	69 1/4	69 1/2	69 3/4	69 7/8	70	70 1/8	70 1/4	70 1/2	70 3/4	70 7/8	71	71 1/8	71 1/4	71 1/2	71 3/4	71 7/8	72	72 1/8	72 1/4	72 1/2	72 3/4	72 7/8	73	73 1/8	73 1/4	73 1/2	73 3/4	73 7/8	74	74 1/8	74 1/4	74 1/2	74 3/4	74 7/8	75	75 1/8	75 1/4	75 1/2	75 3/4	75 7/8	76	76 1/8	76 1/4	76 1/2	76 3/4	76 7/8	77	77 1/8	77 1/4	77 1/2	77 3/4	77 7/8	78	78 1/8	78 1/4	78 1/2	78 3/4	78 7/8	79	79 1/8	79 1/4	79 1/2	79 3/4	79 7/8	80	80 1/8	80 1/4	80 1/2	80 3/4	80 7/8	81	81 1/8	81 1/4	81 1/2	81 3/4	81 7/8	82	82 1/8	82 1/4	82 1/2	82 3/4	82 7/8	83	83 1/8	83 1/4	83 1/2	83 3/4	83 7/8	84	84 1/8	84 1/4	84 1/2	84 3/4	84 7/8	85	85 1/8	85 1/4	85 1/2	85 3/4	85 7/8	86	86 1/8	86 1/4	86 1/2	86 3/4	86 7/8	87	87 1/8	87 1/4	87 1/2	87 3/4	87 7/8	88	88 1/8	88 1/4	88 1/2	88 3/4	88 7/8	89	89 1/8	89 1/4	89 1/2	89 3/4	89 7/8	90	90 1/8	90 1/4	90 1/2	90 3/4	90 7/8	91	91 1/8	91 1/4	91 1/2	91 3/4	91 7/8	92	92 1/8	92 1/4	92 1/2	92 3/4	92 7/8	93	93 1/8	93 1/4	93 1/2	93 3/4	93 7/8	94	94 1/8	94 1/4	94 1/2	94 3/4	94 7/8	95	95 1/8	95 1/4	95 1/2	95 3/4	95 7/8	96	96 1/8	96 1/4	96 1/2	96 3/4	96 7/8	97	97 1/8	97 1/4	97 1/2	97 3/4	97 7/8	98	98 1/8	98 1/4	98 1/2	98 3/4	98 7/8	99	99 1/8	99 1/4	99 1/2	99 3/4	99 7/8	100	100 1/8	100 1/4	100 1/2	100 3/4	100 7/8	101	101 1/8	101 1/4	101 1/2	101 3/4	101 7/8	102	102 1/8	102 1/4	102 1/2	102 3/4	102 7/8	103	103 1/8	103 1/4	103 1/2	103 3/4	103 7/8	104	104 1/8	104 1/4	104 1/2	104 3/4	104 7/8	105	105 1/8	105 1/4	105 1/2	105 3/4	105 7/8	106	106 1/8	106 1/4	106 1/2	106 3/4	106 7/8	107	107 1/8	107 1/4	107 1/2	107 3/4	107 7/8	108	108 1/8	108 1/4	108 1/2	108 3/4	108 7/8	109	109 1/8	109 1/4	109 1/2	109 3/4	109 7/8	110	110 1/8	110 1/4	110 1/2	110 3/4	110 7/8	111	111 1/8	111 1/4	111 1/2	111 3/4	111 7/8	112	112 1/8	112 1/4	112 1/2	112 3/4	112 7/8	113	113 1/8	113 1/4	113 1/2	113 3/4	113 7/8	114	114 1/8	114 1/4	114 1/2	114 3/4	114 7/8	115	115 1/8	115 1/4	115 1/2	115 3/4	115 7/8	116	116 1/8	116 1/4	116 1/2	116 3/4	116 7/8	117	117 1/8	117 1/4	117 1/2	117 3/4	117 7/8	118	118 1/8	118 1/4	118 1/2	118 3/4	118 7/8	119	119 1/8	119 1/4	119 1/2	119 3/4	119 7/8	120	120 1/8	120 1/4	120 1/2	120 3/4	120 7/8	121	121 1/8	121 1/4	121 1/2	121 3/4	121 7/8	122	122 1/8	122 1/4	122 1/2	122 3/4	122 7/8	123	123 1/8	123 1/4	123 1/2	123 3/4	123 7/8	124	124 1/8	124 1/4	124 1/2	124 3/4	124 7/8	125	125 1/8	125 1/4	125 1/2	125 3/4	125 7/8	126	126 1/8	126 1/4	126 1/2	126 3/4	126 7/8	127	127 1/8	127 1/4	127 1/2	127 3/4	127 7/8	128	128 1/8	128 1/4	128 1/2	128 3/4	128 7/8	129	129 1/8	129 1/4	129 1/2	129 3/4	129 7/8	130	130 1/8	130 1/4	130 1/2	130 3/4	130 7/8	131	131 1/8	131 1/4	131 1/2	131 3/4	131 7/8	132	132 1/8	132 1/4	132 1/2	132 3/4	132 7/8	133	133 1/8	133 1/4	133 1/2	133 3/4	133 7/8	134	134 1/8	134 1/4	134 1/2	134 3/4	134 7/8	135	135 1/8	135 1/4	135 1/2	135 3/4	135 7/8	136	136 1/8	136 1/4	136 1/2	136 3/4	136 7/8	137	137 1/8	137 1/4	137 1/2	137 3/4	137 7/8	138	138 1/8	138 1/4	138 1/2	138 3/4	138 7/8	139	139 1/8	139 1/4	139 1/2	139 3/4	139 7/8	140	140 1/8	140 1/4	140 1/2	140 3/4	140 7/8	141	141 1/8	141 1/4	141 1/2	141 3/4	141 7/8	142	142 1/8	142 1/4	142 1/2	142 3/4	142 7/8	143	143 1/8	143 1/4	143 1/2	143 3/4	143 7/8	144	144 1/8	144 1/4	144 1/2	144 3/4	144 7/8	145	145 1/8	145 1/4	145 1/2	145 3/4	145 7/8	146	146 1/8	146 1/4	146 1/2	146 3/4	146 7/8	147	147 1/8	147 1/4	147 1/2	147 3/4	147 7/8	148	148 1/8	148 1/4	148 1/2	148 3/4	148 7/8	149	149 1/8	149 1/4	149 1/2	149 3/4	149 7/8	150	150 1/8	150 1/4	150 1/2	150 3/4	150 7/8	151	151 1/8	151 1/4	151 1/2	151 3/4	151 7/8	152	152 1/8	152 1/4	152 1/2	152 3/4	152 7/8	153	153 1/8	153 1/4	153 1/2	153 3/4	153 7/8	154	154 1/8	154 1/4	154 1/2	154 3/4	154 7/8	155	155 1/8	155 1/4	155 1/2	155 3/4	155 7/8	156	156 1/8	156 1/4	156 1/2	156 3/4	156 7/8	157	157 1/8	157 1/4	157 1/2	157 3/4	157 7/8	158	158 1/8	158 1/4	158 1/2	158 3/4	158 7/8	159	159 1/8	159 1/4	159 1/2	159 3/4	159 7/8	160	160 1/8	160 1/4	160 1/2	160 3/4	160 7/8	161	161 1/8	161 1/4	161 1/2	161 3/4	161 7/8	162	162 1/8	162 1/4	162 1/2	162 3/4	162 7/8	163	163 1/8	163 1/4	163 1/2	163 3/4	163 7/8	164	164 1/8	164 1/4	164 1/2	164 3/4	164 7/8	165	165 1/8	165 1/4	165 1/2	165 3/4	165 7/8	166	166 1/8	166 1/4	166 1/2	166 3/4	166 7/8	167	167 1/8	167 1/4	167 1/2	167 3/4	167 7/8	168	168 1/8	168 1/4	168 1/2	168 3/4	168 7/8	169	169 1/8	169 1/

Agricultural Implement Paints.

TERRA COTTA, MAROONS, ETC., PASTE.

No.		255	B	1000	B	1000	B
400	Terra Cotta.....	2	7%	6%	6%	6%	6%
401	Bright Indian Red.....	8	6	4%	4%	4%	4%
402	Light Tuscan Red.....	221	5%	6	5%	5%	5%
403	Tuscan Red.....	76	7%	8%	7%	7%	7%
404	Bright Tuscan Red.....	10	9%	9%	9%	9%	9%
405	Deep ".....	11	10%	10%	10%	10%	10%
406	Rich ".....	13	10%	10%	10%	10%	10%
407	Bright Maroon.....	13	10%	10%	10%	10%	10%
408	Rich ".....	15	12%	12%	12%	12%	12%
409	" Wine.....	15	12%	12%	12%	12%	12%
410	Rose Pink.....	17	13%	13%	13%	13%	13%

VERMILIONS, PASTE.

No.		255	B	1000	B	1000	B
450	Special Vermilion.....	11%	13	10%	10%	10%	10%
451	Egyptian ".....	11	13	10%	10%	10%	10%
452	Special ".....	13	10%	10%	10%	10%	10%
453	Wagon Makers Carmine.....	13	10%	10%	10%	10%	10%
454	Orinoco Vermilion.....	13	10%	10%	10%	10%	10%
455	Carnelian ".....	13	10%	10%	10%	10%	10%
456	Special ".....	13	10%	10%	10%	10%	10%
457	" ".....	13	10%	10%	10%	10%	10%
458	Combination ".....	13	10%	10%	10%	10%	10%
459	" ".....	13	10%	10%	10%	10%	10%
460	Special " Deep.....	14	10%	10%	10%	10%	10%
461	" " Ex. ".....	15	10%	10%	10%	10%	10%
462	" " ".....	15	10%	10%	10%	10%	10%
463	" " ".....	15	10%	10%	10%	10%	10%
464	" " ".....	15	10%	10%	10%	10%	10%
465	" " ".....	15	10%	10%	10%	10%	10%
466	" " ".....	15	10%	10%	10%	10%	10%

500	Premier Non-Fading Red, Deep.....	15	18	10%	15
501	Premier Non-Fading Red, Medium.....	18	18	15	15
502	Premier Non-Fading Red, Light.....	18	18	15	15
503	Premier Non-Fading Red, Medium Deep.....	18	18	15	15
504	Lucifer Non-Fading Red.....	18	18	15	15

Agricultural Implement Paints.

BLUES, PASTE.

No.		255	B	1000	B	1000	B
420	Special Light Blue.....	7	5%	5%	5%	5%	5%
421	" Blue.....	7	5%	5%	5%	5%	5%
422	" ".....	8	6%	6%	6%	6%	6%
423	Brilliant Blue, Light.....	8	6%	6%	6%	6%	6%
424	" " Deep.....	8	6%	6%	6%	6%	6%
425	Special Blue.....	8	6%	6%	6%	6%	6%
426	" ".....	8	6%	6%	6%	6%	6%
427	Permanent Blue.....	8	6%	6%	6%	6%	6%

WAGON MAKERS SKIN LEAD (WHITE), PASTE. For setting Thimble and Steel Shoes on Axles.

255	B	1000	B
4%	4%	4%	4%

SPECIAL COFFIN ENAMEL, PASTE.

No.		255	B	1000	B
4753		15	15	15	15

METALLIC PAINTS, VENETIAN RED, YELLOW OCHRE, PASTE.

No.		255	B	1000	B	1000	B
475	Gallic Brown, "H".....	3	3%	3%	3%	3%	3%
476	" " "F".....	3	3%	3%	3%	3%	3%
477	" " "Y".....	3	3%	3%	3%	3%	3%
478	Iron Ore Red.....	3	3%	3%	3%	3%	3%
479	Gallic Venetian Red, "H".....	3	3%	3%	3%	3%	3%
480	" " "A".....	3	3%	3%	3%	3%	3%
481	Gallic Venetian Red.....	3	3%	3%	3%	3%	3%
482	Yellow Ochre, "H".....	3	3%	3%	3%	3%	3%
483	" " "A".....	3	3%	3%	3%	3%	3%

SWP COLORS: 3 2nd A				
No.		100%	10%	5%
700	Premier Non-Fading Red, Deep	100%	15	3
701	" " " Medium	100%	15	3
702	" " " Light	100%	15	3
703	" " " Med. Dp	100%	15	3

VERMILIONS, DRY.

No.		100%	10%	5%
720	Egyptian	100%	10%	5%
721	Regina	100%	9	5
722	Camelina	100%	11	5
723	Orinoco	100%	15	5
724	Flagstone	100%	10%	5%
725	Arabian	100%	10%	5%
726	Gibraltar	100%	10%	5%
727	Enclid	100%	7	5
728	Peruvian	100%	11%	5%
729	Ceynaga	100%	10%	5%
730	Non-Fading Red Lake	100%	15	5
731	Orinaba Vermilion	100%	15	5
732	America " Light	100%	15	5
733	Chinese Scarlet, Light	100%	15	5

No.		100%	10%	5%
734	Verde	100%	10%	5%
735	Verde	100%	10%	5%
736	Verde	100%	10%	5%
737	Verde	100%	10%	5%
738	Verde	100%	10%	5%
739	Verde	100%	10%	5%
740	Verde	100%	10%	5%
741	Verde	100%	10%	5%
742	Verde	100%	10%	5%
743	Verde	100%	10%	5%
744	Verde	100%	10%	5%
745	Verde	100%	10%	5%

YELLOW, DRY.

No.		1000	B	bbls.	B
780	Chem. Pure Chro. Yel., Lemon	5 1/2	12	11	10 1/2
781	" " " " Medium	7 1/2	12	11	10 1/2
782	" " " " Orange	7 1/2	12	11	10 1/2
783	" " " " Dk. Or.	7 1/2	12	11	10 1/2
784	Extra Chrome Yellow, Lemon	13 1/2	10 1/2	9 1/4	9 1/2
785	" " " " Medium	13 1/2	10 1/2	9 1/4	9 1/2
786	" " " " Orange	13 1/2	10 1/2	9 1/4	9 1/2
787	" " " " Dk. Or.	13 1/2	10 1/2	9 1/4	9 1/2

VARNISH COLORS, LIQUID.
"B" QUALITY.

			⁵⁵	^E	^M
870	Yellow, L., same color as 670	80	1 10	75	
871	" M. " " 671		1 10		
872	" O. " " 672		1 10		
873	" " " 673				
874	" " " 674				
875	" " " 675				

REDSTEAD BAKING ENAMELS, LIQUID.

		⁵⁵	^E	^M
White Primer...	125	1 50	1 35	
Pure White Finishing...	150	2 00	1 75	
Ivory White " 694	2 00	1 75		
Primrose " 694	2 00	1 75		
Sea Green " 695	2 00	1 75		
Robin's Egg Blue Finishing...	2 00	1 75		
Shell Pink Finishing 697	2 00	1 75		
Emerald Green " 698	2 00	1 75		
Silver Gray " 699	2 00	1 75		
Rose Pink " 699	2 00	1 75		
Willow Green " 699	2 00	1 75		
Pt. Permanent Green Finishing...	2 00	1 75		
Carmine Finishing 699	2 00	1 80		
Vermilion " 699	2 00	2 50		
Black Ebony Black Fin. 150	2 00	1 75		

AND DRYING ENAMELS, LIQUID (FOR REDSTEAD)

		⁵⁵	^E	^M
Pure White Finishing 699	2 00	1 60		
Black White " 699	2 00	1 60		
Primrose " 699	2 00	1 60		
Sea Green " 699	2 00	1 60		
Robin's Egg Blue Finishing...	2 00	1 60		
Shell Pink Finishing 699	2 00	1 60		
Emerald Green " 699	2 00	1 60		
Rose Pink " 699	2 00	1 60		
Silver Gray " 699	2 00	1 60		
Carmine " 699	2 00	1 80		
Willow Green " 699	2 00	1 70		
Pt. Permanent Green Finishing...	2 00	1 70		
Vermilion Finishing 699	2 50	2 25		
Black Ebony Black Fin. 150	2 00	1 75		

ARIDON (IT KEEPS OUT THE MOISTURE) LIQUID.

	rs	B	gs	B	bbles	B
Pale White.....	710	1 50	1 55	1 45	1 20	1 40
Cream.....	711	1 50	1 55	1 45	1 20	1 40
Light Rose.....	712	1 50	1 55	1 45	1 20	1 40
Canary.....	713	1 50	1 55	1 45	1 20	1 40
Silk Green.....	714	1 50	1 55	1 45	1 20	1 40
Pea Green.....	715	1 50	1 55	1 45	1 20	1 40
Ash Gray.....	716	1 50	1 55	1 45	1 20	1 40

PETRILOID (ANTI-DAMP) LIQUID.

	10	B	20	B	bbls.	B
Black.....	AL28	9A	1 00	74	90	.69 75
Dark Brown.....	4	1 00	...	90	...	.75

**AGRICULTURAL IMPLEMENT STRIPING COLORS, PASTE,
QUICK DRYING.**

Put up in 54 P. C.

				B	List
30	Striping Vermilion	1179	18	22	35
31	"	1182	22	22	35
32	"	1172	24	25	35
33	Red	1173	18	22	35
34	Red	1174	24	25	35
35	"	1175	25	26	35
36	Blue	1176	16	20	30
37	"	1177	20	20	30
38	"	1178	20	20	30
39	"	1179	20	20	30
40	"	1180	20	20	30
41	"	1181	20	20	30
42	"	1182	20	20	30
43	Yellow	1172	24	20	30
44	"	1173	18	20	30
45	Chrome Yellow	1174	24	22	35
46	"	1175	25	22	35
47	"	1176	16	22	35
48	Yellow	1177	20	20	30
49	Green	1178	20	22	35
50	"	1179	20	20	30
51	"	1180	20	22	35
52	"	1181	20	22	35
53	"	1182	20	22	35
54	White	1179	18	18	30
55	Black	1172	24	15	25

list prices subject to.....discount: Other prices are net.

EXPRESS AND DELIVERY WAGON COLORS, PASTE.
Ground in Oil and Japan.

No.		S.P.C.	List	25	B	25	B
1000	Straw Color...	3262	7. 11	16	7. 9	16	7. 9
1001	Pale Yellow...	3427	10. 12	18	7 1/2 9 1/2	20	7 1/2 9 1/2
1002	Light "	3476	10. 12	18	7 1/2 10	20	7 1/2 10
1003	Lemon "	3468	12. 14	20	7 1/2 11 1/2	22	7 1/2 11 1/2
1004	Medium Yellow...	3472	12. 14	20	7 1/2 11 1/2	22	7 1/2 11 1/2
1005	Light Orange...	3473	12. 14	20	7 1/2 12	22	7 1/2 12
1006	Bright "	3474	12. 14	20	7 1/2 12	22	7 1/2 12
1007	Deep "	3475	12. 14	20	7 1/2 12	22	7 1/2 12
1015	Pea Green, L.	3269	10. 12	18	7 1/2 11	20	7 1/2 11
1016	Olive Green, L.	3467	11. 13	20	7 1/2 11	22	7 1/2 11
1017	Pea Green, D.	3270	12. 14	20	7 1/2 12	22	7 1/2 12
1018	Grass Green...	3477	12. 14	20	7 1/2 12	22	7 1/2 12
1019	Fr. Perm. Green	3478	12. 14	20	7 1/2 12	22	7 1/2 12
1020	Fr. "	3479	12. 14	20	7 1/2 12	22	7 1/2 12
1021	Body Green...	3480	12. 14	20	7 1/2 12	22	7 1/2 12
1022	Fr. Perm. Green, D.	3481	12. 14	20	7 1/2 12	22	7 1/2 12
1030	Egyptian Vermilion	3482	12. 14	20	7 1/2 12	22	7 1/2 12
1031	Firelight "	3483	12. 14	20	7 1/2 12	22	7 1/2 12
1032	Crimson "	3484	12. 14	20	7 1/2 12	22	7 1/2 12
1033	Crimson "	3485	12. 14	20	7 1/2 12	22	7 1/2 12
1034	Special "	3486	12. 14	20	7 1/2 12	22	7 1/2 12
1035	Vermilion, Deep	3487	12. 14	20	7 1/2 12	22	7 1/2 12
1036	" "	3488	12. 14	20	7 1/2 12	22	7 1/2 12
1037	" "	3489	12. 14	20	7 1/2 12	22	7 1/2 12
1038	Light Blue...	3490	12. 14	20	7 1/2 12	22	7 1/2 12
1039	Light "	3491	12. 14	20	7 1/2 12	22	7 1/2 12
1040	Medium Blue...	3492	12. 14	20	7 1/2 12	22	7 1/2 12
1041	Dark Turquoise Red	3493	12. 14	20	7 1/2 12	22	7 1/2 12
1042	Light Wine...	3494	12. 14	20	7 1/2 12	22	7 1/2 12
1043	Deep "	3495	12. 14	20	7 1/2 12	22	7 1/2 12
1044	Dark "	3496	12. 14	20	7 1/2 12	22	7 1/2 12
1045	Primer Non-Fading	3497	12. 14	20	7 1/2 12	22	7 1/2 12
1046	Red, L.	3498	12. 14	20	7 1/2 12	22	7 1/2 12
1047	Primer Non-Fading	3499	12. 14	20	7 1/2 12	22	7 1/2 12
1048	Red, M.	3500	12. 14	20	7 1/2 12	22	7 1/2 12
1049	Primer Non-Fading	3501	12. 14	20	7 1/2 12	22	7 1/2 12
1050	Red, Deep	3502	12. 14	20	7 1/2 12	22	7 1/2 12
1051	Primer Non-Fading	3503	12. 14	20	7 1/2 12	22	7 1/2 12
1052	Red, Deep	3504	12. 14	20	7 1/2 12	22	7 1/2 12
1053	Gear Primer Pink	3505	12. 14	20	7 1/2 12	22	7 1/2 12
1054	" "	3506	12. 14	20	7 1/2 12	22	7 1/2 12
1055	Gray	3507	12. 14	20	7 1/2 12	22	7 1/2 12
1056	Yellow	3508	12. 14	20	7 1/2 12	22	7 1/2 12

LACQUERS, LIQUID.

For Implements, Etc.

	25	B	25	B	1/2 barrels and barrels.
Blue...	1.6928	25	1 25	25	75 85
Black...	1.6928	25	1 00	25	75 75
Clear...	1.6928	25	1 25	25	75 90

EXPRESS GOLD PASTE.

IMPERIAL GOLD PASTE, LIQUID

% Fin.	Pins.	Qu.	Galls.
15	25	25	25

GLOSS DIPPING, LIQUID.

For Motors and other Metal Work.

	25	B	25	B	1/2 barrels and barrels.
Black...	1.504	25	1 00	25	65 75
Red...	1.711	25	1 00	25	65 75

REED PRIMER, LIQUID.

For Reed and Willow Work.

	25	B	25	B	1/2 barrels and barrels.
Blue...	1.504	25	1 00	25	65 85

MACHINE PAINTS AND FILLERS, PASTE.

For Iron Surfaces.

	25	B	25	B	1/2 barrels and barrels.
Machine Paint, A, B, C, D, E...	1.504	25	1 00	25	65 85
Machine Paint, Red...	1.504	25	1 00	25	65 85
Machine Filler, Dark...	1.504	25	1 00	25	65 85
Machine Filler, Red...	1.504	25	1 00	25	65 85
Machine Filler, Maroon...	1.504	25	1 00	25	65 85
Machine Paint, Jet Black...	1.504	25	1 00	25	65 85
Machine Paint, White...	1.504	25	1 00	25	65 85
Machine Filler, White...	1.504	25	1 00	25	65 85

OIL PROOF MACHINE PAINT, LIQUID.

For half fat painting coats on fine machinery.

	25	B	25	B	1/2 barrels and barrels.
Dark...	1.504	25	1 00	25	65 85
Dark...	1.504	25	1 00	25	65 85
Dark...	1.504	25	1 00	25	65 85
Dark...	1.504	25	1 00	25	65 85

LUSTRAL COLORED LIQUID

For glass finishing coats on metal and wood surfaces. 1/2 lb

	15	35	55	75	95
Black.....	471	1.25	1.50	1.75	2.00
Green, Dark.....	472	1.25	1.50	1.75	2.00
Green, Medium.....	473	1.25	1.50	1.75	2.00
Green, Light.....	474	1.25	1.50	1.75	2.00
Maroon, Dark.....	475	1.25	1.50	1.75	2.00
Maroon, Light.....	476	1.25	1.50	1.75	2.00
Rich Red.....	477	1.25	1.50	1.75	2.00
Vermilion.....	478	1.25	1.50	1.75	2.00
Indian Red.....	479	1.25	1.50	1.75	2.00
Olive.....	480	1.25	1.50	1.75	2.00
Brown Green.....	481	1.25	1.50	1.75	2.00
Dark Gray.....	482	1.25	1.50	1.75	2.00
Stanh Gray.....	483	1.25	1.50	1.75	2.00
Medium Blue.....	484	1.25	1.50	1.75	2.00

MACHINE ENAMELS, LIQUID.

For high gloss finish on fine machinery, metal surfaces, etc.

	15	35	55	75	95
Black.....	485	2.50	3.00	3.50	4.00
Green, Light.....	486	2.50	3.00	3.50	4.00
Green, Dark.....	487	2.50	3.00	3.50	4.00
Wine.....	488	3.25	3.75	4.25	4.75
Brown Green.....	489	3.25	3.75	4.25	4.75
Dark Green.....	490	4.00	4.50	5.00	5.50

TELEGRAPH AND TELEPHONE POLE AND PAINTS, LIQUID.

	15	35	55	75	95
White.....	491	1.00	1.25	1.50	1.75
Dark Green.....	492	1.00	1.25	1.50	1.75
Black.....	493	1.00	1.25	1.50	1.75
Olive Green.....	494	1.00	1.25	1.50	1.75
Dark Green.....	495	1.00	1.25	1.50	1.75
Bright Red.....	496	1.00	1.25	1.50	1.75
Maroon.....	497	1.00	1.25	1.50	1.75

STRUCTURAL AND ROOFING PAINTS, LIQUID

For wood and metal surfaces demanding a metallic finish.

	15	35	55	75	95
Black.....	498	1.00	1.25	1.50	1.75
Brown.....	499	1.00	1.25	1.50	1.75

NON-CORRODIBLE ACID RESISTING-PAINTS, LIQUID.
For protecting metal from acids and their fumes.

	15	35	55	75	90	100
Chocolate Brown.....	67.28	82	1 00	74	62	75
Black.....	67.27	84	85	61	70	60

GALVANIZED IRON PRIMERS, LIQUID.
To prevent scaling of finishing coats.

	15	35	55	75	90	100
any.....	65.00	1.57	1 60	1.55	1.50	1 50

CONDUIT PIPE PAINT, LIQUID.
For underground work.

	15	35	55	75	90	100
Black.....	64.71	72	80	60	70	60

ALUMINUM PRIMER, LIQUID.
To use under Aluminum Paint to get most durable and brilliant finish.

	15	35	55	75	90	100
any.....	64.00	1 70	1 65	1 60	1 50	1 40

RED LEAD COLOR, LIQUID.

	15	35	55	75	90	100
any.....	1.40	1 30	1 35	1 45	1 50	1 40

SPECIAL WOOD FILLERS, PASTE.

	15	35	55	75	90	100
White Oak.....	5.28	6	5	5 1/2	5	5
Red Oak.....	5.28	6	5	5 1/2	5	5
Yellow Oak.....	5.28	6	5	5 1/2	5	5
Walnut.....	5.28	6	5	5 1/2	5	5
Maple.....	5.28	6	5	5 1/2	5	5
Cherry.....	5.28	6	5	5 1/2	5	5
Transparent.....	5.28	6	5	5 1/2	5	5

S-W FILLERS, PASTE.

	15	35	55	75	90	100
White Oak.....	3.48	4 1/2	7	6 1/2	6 1/2	6
Red Oak.....	3.48	4 1/2	7	6 1/2	6 1/2	6
Yellow Oak.....	3.48	4 1/2	7	6 1/2	6 1/2	6
Walnut.....	3.48	4 1/2	7	6 1/2	6 1/2	6
Maple.....	3.48	4 1/2	7	6 1/2	6 1/2	6
Cherry.....	3.48	4 1/2	7	6 1/2	6 1/2	6
Transparent.....	3.48	4 1/2	7	6 1/2	6 1/2	6

	15	35	55	75	90	100
White Oak Stain (Liquid).....	6.30	7.5	1 00	7.5	7.5	6.5

6509 FLEMISH OAK FINISH, LIQUID

1/2 barrels and barrels.

1.55 1 50 1.10 1 25 1.00 1 20

SHELLACINE, LIQUID

First Center and Wood Sealer—a substitute for Shellac.

White..... 65 60
Black..... 70 65
Clear..... 65 60

S-W. WOOD FILLER, LIQUID.

Light.—See Varnish list for prices, page 31 "U."

FURNACE BLACKS, LIQUID.

For furnace fronts, stove doors, etc.

Gloss Finish..... 65.37 70 75 70
Jet Black Velvet Finish..... 1.50 1 75

Dull Finish (Paste)..... 1.41 6 5 1/2
" " Jet Black (Paste)..... 7 8 1/2

CORE OIL.

For foundry use.

Prepared..... 9/10
Cracked..... 1/10

SMOKE STACK PAINTS, LIQUID.

For superheated surfaces.

Black Stack Black..... 1.50
Black Stack Red..... 1.50
Black Stack Yellow, M..... 1.50

BLACK BAKING ENAMELS, LIQUID.

Finest Bicycle Enamel, Black..... 1.55 2 00 1.25 1 50
Special Baking Black (6000)..... 1.00 1 00 .70 80
Flat Black Baking Enamel..... 1.00 2 00 1.25 1 50

BICYCLE BAKING ENAMELS, LIQUID.

For colors see regular list, page 25 "U."

Prices on large packages furnished on application.

REG. PAINTS, LIQUID.

White..... 1.25 1 20 \$1 15
Black..... 1.25 1 20 1 15
Red..... 1.25 1 20 1 15
Blue..... 1.25 1 20 1 15
Yellow..... 1.25 1 20 1 15
Green..... 1.25 1 20 1 15

SPECIAL ELEVATOR PAINTS, LIQUID.

White..... 1.05 1 00 .55 95
Black..... 1.05 1 00 .55 95
Red..... 1.05 1 00 .55 95
Blue..... 1.05 1 00 .55 95
Yellow..... 1.05 1 00 .55 95
Green..... 1.05 1 00 .55 95

SPECIAL GAS HOLDER PAINT, LIQUID.

White..... 1.05 1 00 .55 95
Black..... 1.05 1 00 .55 95
Red..... 1.05 1 00 .55 95
Blue..... 1.05 1 00 .55 95
Yellow..... 1.05 1 00 .55 95
Green..... 1.05 1 00 .55 95

**Varnishes for
Consumers
and
Manufacturers**



THE SHERWIN-WILLIAMS Co.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

0007-SWP-000012420

VARNISHES.

For Consumers and Manufacturers.

Fine Pale Rubbing and Polishing Varnish. 0102

A high quality, good working varnish of medium color and body which will dry dust free in 6 to 8 hours and hard in 24 to 36 hours. Can be rubbed in 4 days and polished in 7 days.

Fine Rubbing and Polishing Varnish. 0104

This is an exceptionally easy and free working varnish suitable for finest work. It dries dust free in 5 to 6 hours and hard in 24 hours. It can be rubbed in 2 days and polished in 4 days. It is medium in body and medium dark in color.

Hard Drying, Rubbing and Polishing Varnish. 0105

A free working and flowing varnish which dries out of dust in 4 to 5 hours, dries hard in 24 hours, can be rubbed in 36 to 48 hours and can be polished in 3 to 4 days. Of medium body has rather dark in color. On account of its hard drying character, it will rub and polish to an excellent surface.

Best Top Finish. 07

This is a most excellent varnish for bar tops and similar surfaces, subjected to severe wear. It will not mark under the action of alcohol or water, except after an extended time. It is medium light in color and medium in body. Dries free from dust in 8 to 10 hours and hard in from 24 to 36 hours. It can be rubbed in 2 days and polished in 6 days.

Cabinet Rubbing Varnish. 055

An easy working, rubbing, medium in body and color, which dries dust free in 6 to 8 hours and becomes hard in 24 hours. Can be rubbed in 36 to 48 hours and polished in from 5 to 7 days. Can be successfully used on panels of fine cabinet work.

Furniture Rubbing Varnish. 032

This is medium in body, rather dark in color and dries dust free in about 6 hours, hard in about 24 hours and under favorable conditions can be rubbed in 1 day and polished in 5 days. When color is not of first consideration, this is an excellent quality for good grade work.

Premium Rubbing Varnish. 055

Is an easy working, quick rubbing varnish which sets out of dust in 6 hours, dries hard in 24 hours and can be rubbed and polished in from 36 to 48 hours. It is medium in body and color.

Extra Furniture Varnish. 056

Is medium in color and body, has good flowing and easy working qualities, dries dust free in from 6 to 8 hours and hard over night and can be rubbed the second day. It is very satisfactory for use on chair seats and general furniture work.

No. 1 Furniture Varnish. 057

A good working varnish which sets out of dust in 4 to 5 hours and dries hard enough to rub in 24 hours. It is medium in color and medium light body.

Promo Furniture Varnish. 016

This varnish is light in body, medium light in color and dries out of dust in 3 to 4 hours, hard in 24 hours and can be rubbed. Will be found satisfactory for cheaper grades of work.

Furniture Flowing. 017

An easy working varnish with especially flowing qualities, being well adapted for paring table tops on medium grade of finish and for work. It dries free from dust in 6 to 8 hours where necessary, can be rubbed in 24 hours.

Hard Oil Finish (Pale.) 018

A very easy working varnish for inside use, enough in color to use over the very lightest. It dries free from dust in 6 to 8 hours, hard in 24 hours and can be rubbed in 24 hours. It can be rubbed the second day. It is medium pale in color and medium in body.

Hard Oil Finish. 019

Same quality as above but slightly darker in color. It is suitable for all ordinary work, dries free in from 6 to 8 hours, becomes hard in 24 hours and can be polished the second day.

Premo Hard Oil.

014

A good flowing and easy working varnish, suitable for general furniture and interior work. It is light in body, medium in color, and dries out of dust in about 6 hours. It becomes hard and can be rubbed in 24 hours.

Liquid Filler.

500

A superior quality for first coating on interior wood work (floors excepted.) It is a satisfactory substitute for Shellac and sands to a perfect finish for subsequent varnish coats.

Shellacine.

46

A specialty made for first coating on furniture and interior wood work (floors excepted.) Shellacine is quite thin and consequently easily applied. It does not depend upon its filling qualities but absolutely seals the surface thus preventing absorption. It requires but little sanding and is therefore a labor saver. It will not settle hard nor become gummy in bottom of package.

First Coater.

0213

A varnish under-coating prepared especially for use as a first coat on good and medium grade furniture work instead of grain Shellac. Is light in body and medium in color. Dries out of dust in 4 hours and hard in 24 hours. Under favorable conditions it can be sanded in 24 hours without gumming up.

Special Chair Varnish.

0107

An easy working, low priced varnish, light in body and medium in color. It sets dust free in about 4 hours and dries hard in 24 hours with a full lustre. Can be reduced and successfully used for dipping.

Pale Reed Flowing Varnish.

0203

An extra pale varnish for use on finest reed and willow work. Is free working and flowing and will not clog in the mesh. Dries out of dust in 2 to 3 hours and hard enough to handle and wrap in 24 hours.

Good Flowing Varnish.

0205

Of similar quality to the foregoing except that it is not so pale in color.

Red Varnish.

While not so pale as the foregoing grades still it is sufficiently light to enable its use on general red and willow work of medium grade. Possesses the necessary free working and flowing qualities. Dries free from dust in 2 to 3 hours and hard enough to shine in 24 hours.

Maple Piano Polishing Varnish.

The very highest grade of pale polishing varnish suitable for finest light woods. Is unapproached in color by other makes. It will set free from dust in about 6 hours. Dries hard in about 24 hours and can be rubbed and hand polished in 4 days.

Fine Piano Polishing Varnish.

The highest grade polishing varnish possible make for all piano work, maple and lightest woods excepted. Has excellent working and flowing qualities and is medium in body and color. It dries free from dust in from 6 to 8 hours and becomes hard in about 24 hours. It can be rubbed in 3 to 4 days and hand polished in from 6 to 7 days.

Organ Rubbing Varnish.

A medium bodied good working varnish for organ and panel work. Dries dust free in 6 hours. Dries hard in 24 hours, rubs in from 24 to 48 hours and can also be polished within the same time. It is dark in color.

Finest Piano Flowing Varnish.

A most excellent flowing varnish for piano work where quality of finish is of first consideration. Dries free from dust in 6 to 8 hours, hard in from 24 to 48 hours and under favorable conditions can be polished in 2 to 4 days.

Pale Agricultural Coach Varnish.

A very free working, pale varnish for agricultural body which dries dust free in 8 hours and hard in 24 hours, with a fine lustre. Bears outside rubbing.

Agricultural Coach Varnish.

A free working, pale varnish of medium body which dries dust free in 8 to 10 hours and hard in 24 hours with a good lustre. Successfully stands test.

Implement Coach Varnish.

A pale, free working varnish, medium light in body. It dries dust free in 8 to 10 hours and hard in 36 hours, with a good lustre. Where desired can be reduced and used for dipping. It is very light in color.

Wagon Finishing Varnish.

A pale easy working and durable varnish, is medium in body, dries dust free in about 8 hours and hard in from 36 to 48 hours. It has a good lustre which stands up well.

Finest White Enamel Varnish.

The palest varnish that can be made from hard gum. It is suitable for the very finest enamel work. It mixes perfectly with zinc and an enamel made from it can be hand polished in 4 days.

Crystal Paper Varnish.

An extra fine quality of colorless varnish prepared especially for wall paper, bathroom walls, etc. It can also be used for producing white finish on wood work. It dries out of dust in 3 to 5 hours and becomes as hard in 24 hours as is possible for a varnish of this character.

Finest White Damar Varnish.

This is made from pure Batavia Damar Gum. It is a water white and will not discolor the most delicate shades of paint. It dries out of dust in from 10 to 15 hours and becomes as hard in 24 hours as its nature will permit.

Damar Varnish.

Similar to above but not quite so light in color.

Guano Varnish A.

A free working varnish adapted for general shop painting uses. It is medium dark in color and light in body. Dries free from dust in 8 hours and hard in 36 hours. It is elastic and will not cause brittleness in mixtures with which it is used.

Mixing Varnish B.

068

This is a free working varnish which will mix well with other liquids. It is dark in color, medium in body and dries free from dust in 5 hours and has in 24 hours. On account of its quicker drying quality it is not so elastic as the foregoing.

Oxolene Dryer.

031

The description in the UV gives accurate data regarding Oxolene Dryer.

Extra Japan Dryer.

067

A strong reliable dryer that mixes perfectly with oil and will not curdle and separate.

Japan Dryer.

033

A heavy bodied drier of excellent value for the price asked.

Finest Turpentine Asphaltum.

09

The highest quality Asphaltum varnish that can be made. It is very elastic. It does not contain benzene.

No. 1 Asphaltum.

073

An excellent quality of black varnish but somewhat less elastic than the above. Has less heat and can be reduced.

A Asphaltum.

022

A heavy bodied black varnish, which when thinned with benzene in such proportion as to fully compete with the cheap asphaltums sold at low prices.

Ajax Insulating Varnish Clear.

078

For perfectly insulating dynamos, motors and other electrical equipment. Successfully resists contact with moisture, oils, etc., and stands high voltage without breaking down. Does not become brittle and prevents forming of verdigris or more than any other made. For full details see B-23 booklet.

Ajax Insulating Black.

074

The highest grade insulating black possible to make. It dries without becoming brittle and is unaffected by moisture, oils, gases, etc., and will not leak under high voltage. Verdigris will not form underneath it. It is especially recommended for repair and armature work. For full description see B-23 booklet.

Waterproof Varnish.

0244

VARNISH LIST FOR CONSUMERS' & MANUFACTURERS' TRADE.

Net prices to large consumers only.

	15	50	100
	B	B	B
Fine Pale Rubbing and Polishing .0102	\$3 00	2 60	\$2 75
Fine Rubbing and Polishing .0104	2 75	2 25	2 40
Hard Drying, Rubbing and Polishing .0105	2 25	1 85	2 00
Bar Top Finish .07	2 90	2 50	2 65
Cabinet Rubbing .057	2 00	1 60	1 75
Furniture Rubbing .038	1 75	1 40	1 60
Premium Rubbing .041	1 65	1 35	1 40
Extra Furniture .055	1 65	1 30	1 40
No. 1 Furniture .057	1 40	1 10	1 15
Premo Furniture .016	1 25	85	1 00
Furniture Flowing .0122	1 75	1 30	1 50
Hard Oil Finish—Pale .012	1 50	1 10	1 45
Hard Oil Finish .034	1 40	1 20	1 35
Premo Hard Oil .017	1 10	1 00	1 05
Liquid Filler .020	1 00	90	95
Shellacine .010	65	55	60
First Coater .0213	90	80	85
Special Chair Varnish .0107	1 25	85	1 00
Pale Reed Flowing .0213	2 00	1 70	1 85
Reed Flowing Varnish .0212	1 75	1 50	1 60
Reed Varnish .0201	1 40	1 20	1 30
Maple Piano Polishing .057	3 75	3 25	3 50
Fine Piano Polishing .0118	3 25	2 70	3 00
Organ Rubbing Varnish .0108	3 75	3 20	3 50
Fine Piano Flowing .0110	3 25	2 75	3 00
Pale Agricultural Coach .0111	3 75	3 20	3 50
Agricultural Coach .0112	1 65	1 35	1 40
Implement Coach .0239	1 10	90	1 00
Wagon Finishing Varnish .02	1 75	1 40	1 50
Fine White Enamel .05	4 00	3 60	3 80

006
Woodly Finishing Var. 100 90 100

	15	50	100	1/2 Bbls. and Bbls.
	B	B	B	B
Usual Paper Varnish .010	2 90	2 50	2 65	2 15-2 25
Finest White Damar .01	2 00	1 60	1 90	1 65-1 75
Damar Varnish .0234	1 50	1 35	1 55	1 25-1 35
Finishing Varnish—A .017	2 00	1 60	1 75	1 40-1 50
Finishing Varnish—B .018	1 40	1 10	1 25	1 00-1 10
Isolene Dryer .031	1 30	1 25	1 20	1 15-1 20
Japan Dryer .067	1 00	75	90	65-75
Japan Dryer .033	75	60	65	55-65
Ben Turpe. Asphaltum .07	1 35	1 20	1 25	1 10-1 20
Asphaltum .073	1 00	85	90	75-85
Asphaltum .0224	65	50	55	45-50
Insul. Varnish, Clear .021	1 75	1 60	1 65	1 50-1 60
Insulating Black .024	1 25	1 15	1 20	1 10-1 20
Waterproof Varnish .0244	1 05	95	1 00	90-1 00

We make no charge for packages.

**Sources
From which
C. & M. Business
Comes.**

For Salesmen's Hand Book, 1903.



**THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.**

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

0007-SWP-000012428

**SOURCES FROM WHICH C. & M.
BUSINESS COMES.**

Carriage and Automobile Mfrs.

Perfect Method, Solid Rubbings, Jet Black Body and Quick Rubbings and Gloss Colors, Q. D. Colors, Lustral Colors, Top Dressing, Inside Wagon Paints, Glazing Putty, Fine Lining Gold Bronze, Rubbing and Finishing Varnishes. Aluminum Paint.

Wagon, Carriage Repair and Blacksmith Shops.

Q. D. Colors, Solid Rubbings, Gloss Colors, Jet Black Body and Quick Rubbings, Perfect Method, Glazing Putty, Fine Lining Gold, Top Dressing, Buggy Paints, Wagon Paints, Express and Delivery Wagon Colors, Vermillions and Greens, Varnishes and Dryers.

Bicycle Manufacturers and Enamelers.

Bicycle Baking Enamel and Varnishes; also Bicycle Baking Filler for 1st and anti-rust coats, Striping Colors.

Machinery Manufacturers, Steam, Gas and Gasoline Engine and Steam Pump Manufacturers

Machine Paints and Fillers, in Steel Color, Jet Black White and Red. Oil Proof Machine Paints, Q. D. Colors and Black for flat finish, Lustral Colors, Varnish Colors, Machine Enamels for gloss finish. Special paints for specific uses, Core Oils.

Implement, Wagon and Sled Manufacturers.

Premier Non-fading Red, Paste and Dry Vermillions and Greens, Paste Primers and Gear Colors for brushing and dipping, of which we are showing an assortment of about seventy-five colors. Skein Lead. Varnish Colors for brush and dipping work coating and finishing with one operation. Lustral Colors for

like uses. Q. D. and Special Striping Colors. Lacquers for the bright parts of steel. They want something bright that will scour off readily when the implement goes into operation. Varnishes and Dryers. Core Oils.

Boiler Manufacturers.

Roof and Bridge Paint, Red and Brown; also Metalastic for use on their metal work. Furnace Black for gloss finish on fronts and dull finish for use on same surfaces where no lustre is desired. Black Asphaltum.

Stove and Furnace Manufacturers.

Furnace Black, both gloss and dull finish, Black Asphaltum, cheap Black Baking Enamel, Dull Jet Black Finish for fine work, Aluminum Paint. Core Oils.

Architectural Iron Work and Bridge Builders.

Metalastic, P. M. 5, Roof and Bridge Paint; Black Paint for Iron Work, Carbon Paint, Graphite, Metallic Brown, and any colors of S. W. P. that may be wanted.

Fence Manufacturers, both Wood and Iron.

Metalastic, Roof and Bridge Paint, Metallic Brown, Black Paint for iron work, or any colors of S. W. P.

Decorative and Novelty Iron Work.

Aluminum Paint, Metalastic, for first coat to prevent rusting. Special Flat Black Baking Enamel. Special Dull Finish Jet Black to imitate Bauer-Berff and wrought iron finish.

Municipal Water Companies.

Metalastic, Roof and Bridge Paint, Graphite and S. W. P. for standpipes, Conduit Pipe Paint, Aluminum Paint and Machine Enamel for machinery

Telephone and Electric Light Companies.

Pole Paint Black, White, Green Red and any other special shades. Metalastic Black for metal poles. Special Paints. Insulating Varnishes, Floor Finishes. Clear Varnishes for exchanges.

Rolling Mills, Blast Furnaces and other Manufacturing Companies who have large surfaces which require to be painted.

Metalastic, Graphite, Carbon, Roof and Bridge Paint, S. W. P., Billet Marking Paints, Salamander Stack Paint.

Transfer, Trucking, Laundry, Baking, Meat, Ice and Milk Companies; also Fire Departments.

For the specification and use of Standard Colors in Q. D. and P. M., Solid Rubbings, Finishing Varnishes; also paints for ice houses.

Gas Companies.

P. M. 3 and Metalastic, Roof and Bridge Paint and Special Gas Holder Paint on gas holders. Liquid Red Lead and Special Red Lead Color for use below the water line; Aluminum Paint, P. M. 3 Gray, Machine Paints and Special Aluminum Primer for lamp posts; Conduit Pipe Paint.

Iron and Corrugated Roofing Manufacturers. Stamped Sheet Metal Makers.

Metalastic, Carbon Paint, Graphite, Roof and Bridge Paint, S. W. P. and Special Dipping Paints White and Metallic Colors.

Sash and Door Manufacturers.

S. W. P., P. C. P., Standard and Kensington Lead for priming and Special Paints. They prime a great deal of this work before it is sent out from the mills. Especially that made from and grade lumber.

Interior Finish Manufacturers.

S. W. P., Varnish Stain, The Sherwin-Williams Paste and Liquid Filler and The Sherwin-Williams Varnishes and Shellacine. A great deal of this class of work is also primed on the back for the purpose of keeping out water or dampness.

Novelty and Toy Manufacturers.

Q. D. and Gloss Colors, Lustral Colors, Aluminum Paint, Empress Gold Paint, special paints in paste and liquid form for dipping and brushing. S. W. F. Shellacine and Varnishes.

Painted Tinware Manufacturers.

Q. D. Colors, Gloss Colors, Lustre Colors and Special Paints and Vermilions, Metalware Varnishes.

Furniture Manufacturers.

White Enamel, 1st Q. Colors for staining. Shellacine for first coating. Varnish 1st Coater and Rubbing and Polishing Varnishes. Weathered Oak and other Stains.

Porch and Lawn Furniture Manufacturers.

Special Colors, Vermilions, Premier Non-fading Red, Primers, Enamels, Varnish Color, Q. D. colors for striping and ornamenting. Varnishes.

Street Ry. and Telephone Construction Cos.

S. W. P. Metalastic, Creosote and Special Paint, Special Conduit Paint black. Insulating Varnishes.

Baby Carriage and Wire Wheel Manufacturers.

Special Air Drying and Baking Enamels for running parts, Reed Primer and Reed Varnishes.

Municipal and other Governments.

S. W. P., Metalastic, Roof and Bridge, Carriage Paint, Graphite, Premier Non-fading Red and Primer for police and fire alarm boxes, Aluminum Paint, Special Goods.

Pictorial and Advertising Sign Cos.

S. W. P. Standard Lead, P. C. P., 1st Q. Colors, Premier Non-fading Red, Primers. Special Bulletin Colors.

Picture Frame Manufacturers.

Q. D. and Distemper Colors, Flat Black, Special Flemish Oak and Moss Gray Colors, S. W. F., Shellacine, Enamels and Varnishes.

Steam Heating Contractors.

Empress Gold Paint, Aluminum Paints for use on radiators and pipes; Machine Paints and Special Aluminum Primer for under coats. Special Conduit Paint black.

Iron Bedstead Makers.

Enamels, Primers, Q. D. colors and black. Flat Black for baking. Empress Gold Paint.

Coffin Manufacturers.

Coffin Enamels, Primers, Graining Colors and Grounds, 1st Q. Colors, Q. D. Black and Colors. Shellacine, Varnishes.

Piano and Organ Manufacturers.

Q. D. Blacks and Colors, S. W. F., Shellacine, Rubbing and Polishing Varnishes, 1st Q. Colors for staining.

Parquetry Manufacturers.

Floor Finishes.

Breweries.

Q. D. Colors, Fr. Carmine, Non-fading Red, for equipment, Keg Paints. Metalastic (anti rust). Special Colors for interiors and exteriors. Aroids and Petrilloid, Aluminum Paint for machinery and bottles. Durable Spar and other Varnishes.

Oyster Shippers.

Oyster Bucket Paints.

Tanners of Colored Carriage and Upholstery Leathers.

Special Tanning Colors, 1st Q. and Q. D. Colors, Varnish Drying Blue.

Window and Door Screen Manufacturers.

Paste and Dry Greens, Primers, Lustral Colors, Shellacine, S. W. F., Varnishes.

Foundrymen.

Machine Paints and Fillers, Shellacine for patterns, Core Oils.

Sugar Refiners.

Sugar Kettle and Wagon Paints. Metallic.

Large Factories and Warehouses.

S. W. P., Roof and Bridge, Metallic, Graphite, Special Interior Colors for use inside.

Distilleries.

Metallic, Creosote, Roof and Bridge, Carbon, S. W. P. Required to prevent decay on account of excessive dampness. Aridos and Petrolid.

Smelters.

Non-corrodible Acid Resisting Paints, Metallic, Smoke-stack Paints, Aluminum Paints for machinery.

Manufacturers of Decorated Pottery.

1st Q. and Special Colors in Oil and Japan.

In fact, a very large proportion of the Manufacturing Trade of the country use paints; some very largely, and as the aggregate purchase is very great, we should see to it that we do ourselves and the Company we represent credit by getting at least our rightful share of the business.

**Salesmen's
Confidential
Price List.
Railway Dep't.**



**THE SHERWIN-WILLIAMS Co.
PAINT AND VARNISH MAKERS.**

**CLEVELAND, NEW YORK, MONTREAL, TORONTO,
CHICAGO, NEWARK, BOSTON, SAN FRANCISCO,
KANSAS CITY, LOS ANGELES, MINNEAPOLIS.**

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Enamel Paint

RAILWAY LIST. FIRST QUALITY OIL COLORS.

PRICE
PER LB.

BLACK.

Ivory Drop Black.....	2.15	12
English Coach Black.....	"	"
Sign Painters' Black.....	10.2	16
Lamp Black.....	2.16	15

BLUE.

Prussian Blue.....	2.18	35
Ultramarine Blue.....	2.19	15

BROWN.

Raw Turkey Umber.....	2.21	12
Burnt Turkey Umber.....	2.22	"
Raw Italian Sienna.....	2.23	13
Burnt Italian Sienna.....	2.24	"
Vandyke Brown.....	2.25	"

GREEN.

Paris Green.....	2.26	23
Chrome Green, L. M. & D.....	2.27	12

RED.

New Red, L. M. & D.....	2.28	50
Orinoco Vermilion.....	2.29	30
English Vermilion.....	2.30	30
English Rose Lake.....	2.31	30
English Rose Pink.....	"	20
Tuscan Red.....	2.32	17
Bright Tuscan Red.....	2.33	"
Permanent Tuscan Red.....	2.34	30
Indian Red.....	2.35	13
English Venetian Red.....	2.36	7

YELLOW.

Chrome Yellow, L. M. & D.....	2.37	16
Golden Ochre.....	2.38	11
Yellow Ochre.....	2.39	2

COLORS IN JAPAN.

QUICK DRYING.

PRICE
PER C

BLACK.

Ivory Drop Black, R. R.	22	46
Ivory Drop Black, R.	25	25
Ivory Drop Black, Special.	26	18
Chemically Refined Lamp Black	77	25

RED.

New Red, L. M. & D.	78	
Indian Red, L. & D.	120	20
Tuscan Red.	125	22
Permanent Tuscan Red.	141	35
English Venetian Red.	124	16
English Vermilion, L. & D.	145	25
American Vermilion.	242	35
No. 40 French Carmine.	147	35
English Scarlet Lake, XXX	160	35
English Crimson Lake, XXX	156	35
Carmine Striping.	172	35
Wine Color, B.	248	35
No. 40 French Carmine, (1/4 lb. tubes)		net per doz

GREEN.

Brunswick Green, D.	140	45
Bronze Green.	247	45
Extra Coach Green, L. M. & D.	138	12
Very Dark Green.	137	45
French Crown Green.	135	45
Milori Green, L. M. & D.	134	45
Chrome Green, L. M. & D.	209	45
Swedish Green, L.	119	45

BLUE.

Cobalt Blue.	244	45
Prussian Blue.	147	45
Ultramarine Blue.	148	45
Coach Blue.	248	45
Royal Blue.	140	45

COLORS IN JAPAN, (Cont'd)
QUICK DRYING.

PRICE
PER LB.

BROWN.

Vandyke Brown.....	132.	23
Raw and Burnt Umber.....	130. - 131.	24
Raw and Burnt Sienna.....	128. - 129.	24
Metallic Brown.....	1033.	20

WHITE.

Ivory White.....	1388.	16
Flake White.....	144.	30
Silver White.....	143.	24
White Lead.....	1602.	22
French Zinc.....	11269.	22

YELLOW.

Naples Yellow.....	140.	75
Dutch Pink.....	169.	76
Gold Imitation.....	177.	30
English Chrome Yellow, L. M. O. & DO.....	188. - 189.	24
Cadmium Yellow.....	8095.	24
Golden Ochre.....	182.	20
Yellow Ochre.....	1343.	18

PASSENGER EQUIPMENT.

THE SHERWIN-WILLIAMS METHOD FOR SURFACING PASSENGER COACHES.

PUT UP IN 1 GALL. CANS.

	PER GALL.
11596 The S-W. Co. Car Primer.....	2.00
41898 The S-W. Co. Car Surfacers, Dark...	3.00
41897 The S-W. Co. Car Surfacers, Light...	3.00

The Primer is for first coat on new wood or burnt off cars. It should be allowed to stand two days, on the second of which the car may be puttied. It should be thinned with a half pint of turpentine to the gallon of Primer for burnt off work or on metal surfaces. Three coats of Surfacers should be applied, with a day for each coat. Use Surfacers Dark under reds, greens and all dark colors; Surfacers Light under yellows and light colors.

Sanding Surfacers Light..... 3.00
Sanding Surfacers Dark..... 3.00

For use where sandpaper is used instead of rubbing stone for getting a surface. Manner of application, time of drying, etc. same as with regular Surfacers.

STANDARD CAR BODY COLORS. GUIDE DRYING.

	PRICE PER LB. Q. D.	PRICE PER GAL. VARNISH.
2057 Pullman, Old.....	1.25	2.25
2058 Tuscan Red.....	1.25	2.25
2024 Orange, (Big 4).....	1.40	3.00
4774 Vanderbilt Lines Standard.....	1.25	2.50
2026 Royal Blue, (B. & O.).....	1.40	3.00
2019 Fast Mail White.....	1.25	2.25
2027 Rich Brown.....	1.25	2.25
4861 Pullman, New.....	1.25	2.25
141 Permanent Tuscan Red.....	1.25	2.25
2034 Chrome Yellow M.I.F.M.....	1.25	2.25

Standard Car Body Colors are maintained absolutely uniform in shade and quality. They will take more turpentine to the pound of color, spread farther and cover better than any other colors made. Unlike japan colors of other makes, they do not require the addition of oil or turpentine as a binder. We therefore recommend that they be thinned for use with pure spirits of turpentine only.

ALUMINUM PAINT.

Galls.	Quarts.	Pints.	1/2 Pints.	1/4 Pints.
3.60	.96	.51	.27	.15

LIQUID GOLD.

Galls.	Quarts.	Pints.	1/2 Pints.	1/4 Pints.
1.50	.70	.34	.16	.08

THE SHERWIN-WILLIAMS RAILWAY VARNISHES.

	PRICE PER GAL.
Finest Durable Railway Varnish. 122.....	3.50
For finishing coats on cars. This varnish is very durable. It flows out smoothly and evenly and dries with a rich full gloss. Is pale in color.	
Durable Railway Body Varnish. 123.....	2.75
For finishing coats on cars. A little quicker and harder drying than the above, it is nevertheless exceedingly durable and will give entirely satisfactory results.	
Finest Durable Railway Rubbing Varnish. 124.....	3.25
For under-coats on cars. Tough and durable. Dries hard so that it can be rubbed in three days without sweating.	
Durable Railway Rubbing Varnish. 125.....	2.50
For under-coats on cars. Works easily, hardens so as to rub in two days.	
Durable Inside Railway Varnish. 126.....	2.50
For interiors of cars. A pale varnish. Dries and hardens quickly and with a full gloss. Can be rubbed. For best results use over The Sherwin-Williams Filler.	
Durable Locomotive Finishing Varnish. 127.....	2.50
A clear varnish for finishing coats on locomotives. Made of carefully selected materials. It is of great durability, flows out evenly under the brush, and dries with a rich, full lustre.	
Gold Size Japan. 128.....	1.75
This is a superior article, very economical owing to its strength and is perfectly safe to put in any mixture. It is a binder that can be used with delicate colors. It will facilitate the drying of all under-coats. It is the best possible size for gilding. Safe and certain.	
Coach Painters Japan. 129.....	1.75
For drying and hardening paints and colors. Especially adapted for the use of car painters. A thoroughly reliable article.	
Coach Japan. 130.....	1.75
For use in oil colors. A strong and reliable dryer which mixes perfectly with	

PASSENGER EQUIPMENT, (CONTINUED).

STANDARD TRUCK AND PLATFORM COLORS.

These colors are furnished, ready for use, in 2 forms.

Standard Truck Color in Varnish is ground in a very durable varnish and should be sold wherever price will permit.

High Gloss Truck Color is intended for use where a good gloss finish is desired, and where it is desired to paint more frequently at no greater expense.

Also furnished in paste form, ground in japan or in oil.

		PER GAL.	PER GAL.	PER LB.	PER LB.
		VARNISH.	GLOSS.	Q. D.	PASTE.
2028	Brown	2.50	1.50	1.00	1.10
2070	Pullman, Old	2.50	1.50	1.00	1.10
31439	P. R. R.	2.50	1.50	1.00	1.10
32071	Olive Green	2.50	1.50	1.00	1.10
32080	Vanderbilt Lines	2.50	1.50	1.00	1.10
32080	Pullman, New	2.50	1.50	1.00	1.10

STANDARD STEEL TRUCK COLOR.

For Steel Trucks of Freight Cars, etc.... Grayish Black in color. Requires to be reduced 1 to 1 with boiled linseed oil.

SPECIAL FLOOR PAINT.

This is a superior quality of paint made expressly for the purpose indicated. It dries over night, with a hard elastic surface and is absolutely free from tack. It has great covering capacity.

		PRICE PER GAL.
3126	Yellow	1.20
3165	Red	1.20
3164	Orange	1.20
3168	Slate	1.20
3171	Gray	1.20
3110	Light Brown	1.20
3109	Dust	1.20
3122	Tan	1.20

	PER GAL.
1746 Special Heavy Roof Paint.....	1.246 80
Special Roof Paint.....	1.500 130
	100

HAND RAIL BLACK IN VARNISH.
Dries quickly and hard with a beautiful enamel like finish. For hand rails, brake wheels, and all such metal parts as require an excellent varnish finish.

6050

Furnished in 1 gallon pails.....
For renovating and preserving rattan seats.
Imitates the natural color. Dries hard
over night. Ordinarily one coat will an-
swer.

	PER GAL. IN OIL LIQUID.	PER GAL. IN VASE
2629	462	28
2627	460 (83960)	28
2511	361	28
2508	357	28
2502	357	28
2619	485	28
2612	479	28
2505	354-3959	28

For inside walls and ceilings of baggage, mail, express and caboose cars. We recommend the use of these colors ground in varnish. Work easily, cover well, dry with a good varnish gloss, which can be easily kept clean. Are very durable. For ordinary repair work one coat will suffice.

STANDARD CABOOSE COLORS

		PRICE PER LB. JAPAN.	PRICE PER LB. OIL PASTE.	PRICE PER GAL. VARNISH
2002	S-W. Co. Stand. Caboose Color, (Red) 1911.	41	40	2.00
2033	Indian Red, L. 1911.	20	13	2.50
2038	Eng. Chrome Yellow 1910	30	16	3
2039	Durable Caboose Red 1911	17	46	
2034	Eng. Chrome Yellow 1911	30	16	
2040	Eng. Chrome Yellow, 1910		2	
	New Red, L. M. & D.	25	40	2.30
	New Red Primer.		66	
	(Ground in oil, paste form).			

These colors are selected with especial reference to their adaptability for caboose work. We especially recommend "New Red," as the most durable bright red which has ever been put on the market. To get best results it should be used over New Red Primer.

MILITARY AIRCRAFT & LINE CAR COLORS		
7550	Blue.....	150
7449	Canary Yellow.....	150
7411	Red.....	75
7412	Green.....	150
7400	Yellow, P. M. 2, L.....	25
7401	Yellow, P. M. 2, M.....	25
7402	Yellow, P. M. 2, O.....	25

Yellow P. M. 2 should be thinned with one gallon of boiled linseed oil to each gallon of paint.

..... 100
TROUGH ENAMEL BLACK.
(FOR STUSS CARS.)
..... 125

BOX, GONDOLA AND STEEL CARS.
STANDARD FREIGHT CAR PAINT, P. M. 3.

		PRICE PER GAL.
1721	Venetian Red.....	1721
1618	Princes Metallic.....	1618
1670	1/2 Venetian Red, 1/2 Princes Metallic.....	1670
5509	Mag. Min.....	5509

The most perfect method of painting freight cars yet produced. Most economical in quantity required, time for turning out work, and because it gives the most durable results. For 3-coat work thin as follows with boiled linseed oil only.

First coat.....4 galls. oil to 1 of paint
Second coat...3 " " " " " "
Third coat....2 " " " " " "

For 2 coat work thin as follows:

First coat.....4 galls. oil to 1 of paint
Second coat...2 " " " " " "

STANDARD FREIGHT CAR PAINT, P. M. 2.

407	Venetian Red.....	407
406	Princes Metallic.....	406
1859	1/2 Venetian Red, 1/2 Princes Metallic.....	1859
5565	Mag. Min.....	5565

Same as P. M. 3, but not as heavy. For 3 coat work thin as follows with boiled linseed oil only:

First coat.....3 galls. oil to 1 of paint
Second coat...2 " " " " " "
Third coat....1 " " " " " "

For ordinary repair work thin 1 gall. oil to 1 of paint.

FOR GONDOLAS AND COAL CARS.

408	Black.....	408
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Standard Freight Car Paint Black, No. 408, is better and more economical than any black yet produced for the purpose. Is better in color, will spread farther and wear longer. Should be thinned for use with one gallon of boiled linseed oil to one gallon of paint.

BOX, GONDOLA AND STEEL CARS (CONTINUED)
METALASTIC.
FOR STEEL CARS.

	PRICE PER GAL.
..... Black.....	1.80
..... Brown.....	"
An elastic metal paint for preserving steel and iron. A perfect protection against rust. Spreads over 1000 square feet, one coat, to the gallon. Should be reduced for use with one gallon boiled linseed oil to one gallon of paint.	

P. M. S.

	PRICE PER GAL.
..... Gray.....	1.15
..... Green.....	"
As near the quality of Metalastic as these shades can be. Should be thinned for use with one gallon boiled linseed oil to one gallon of paint.	

SPECIAL PASTE PAINTS.

	PRICE PER LB.
2069 Venetian Red.....paste,	3.34
1160 Princess Metallic.....paste,	"
1182 1/2 Venetian, 1/2 Princess Met.....paste,	"

STENCIL COLORS.

	PRICE PER LB.
Stencil White.....	6 1/2
Put up only in 25-lb. pails.	
Stencil Black.....	1.02

ROLLING STOCK SUNDRIES.

	PRICE PER GAL.
2095 Special Black for Iron Work.....	5.50
2096 Smoke Stack Black.....	90
2623 High Grade Graphite Paint.....	1.10
2103 Metalastic Black.....	1.00
2104 Metalastic Brown.....	"
2105 Standard Paint P. M. S, Gray.....	1.15
2107 Standard Paint P. M. S, Green.....	"
Should be thinned with one gallon of boiled linseed oil to each gallon of paint.	
For Steel Tracks, Metal Roofs, etc.	

LOCOMOTIVES.

THE SHERWIN-WILLIAMS METHOD FOR SURFACING LOCOMOTIVES.

	PRICE PER GAL.
1194 The S-W. Co. Locomotive Primer.....	2.50
1195 The S-W. Co. Locomotive Surfacers.....	2.50

Suitable for use over wood or metal surface. When used on metal the primer should be thinned with a half pint of turpentine to the gallon of primer.

DURABLE ENGINE FINISH.	
6050 Black.....	2.50
676 Green.....	2.50
6412 Russia Jacket Enamel.....	2.50

These are perfect finishes for locomotives. Work easily under the brush, flow out smoothly, dry quickly and hard with a beautiful full gloss, and are very durable.

LOCOMOTIVE OR ENGINE CAR COLORS.

	PRICE PER GAL. VARNISH.	PRICE PER LB. C. D.
1118 2058 Standard Light Swedish Green.....	2.50	2.50
1033 2063 Rich Brown.....	2.50	2.50
1407 1407 Standard Dark Brunswick Green.....	2.50	2.50
1327 2060 French Crown Green, M.....	2.50	2.50
124 22004 Indian Red, D.....	2.50	2.50
248 2061 Wine Color, B.....	2.50	2.50
..... Ivory Drop Black, R.....	2.50	2.50
..... Ivory Drop Black, Special.....	2.50	2.50

We recommend the use of Engine Car Colors ground in varnish. The varnish is an exceedingly elastic and durable one which withstands perfectly the strain and racking to which a locomotive is subjected.

FOR LETTERING.

Imitation Gold, (Q. D.).....

FOR SIDE ROADS AND TIES.

Steel Color (Quick Drying).....

DEPOTS AND BUILDINGS.

STANDARD DEPOT PAINT.

	PRICE PER GAL.
2500 Outside Gloss White.....	3.49
2501 Flat White.....	3.50
2502.....	3.51
2503.....	3.52
2505.....	3.54
2506.....	3.55
2508.....	3.57
2510.....	3.60
2511.....	3.61
2512.....	3.62
2515.....	3.65
2517.....	3.67
2520.....	3.70
2521.....	3.71
2522.....	3.72
2525.....	3.75
2546.....	3.78
2551.....	3.82
2554.....	3.85
2556.....	3.87
2557.....	3.92
2560.....	3.91
2561.....	3.92
2562.....	3.93
2595.....	4.56
2596.....	4.57
2600.....	4.64
2601.....	4.70
2603.....	4.73
2605.....	4.75
2607.....	4.78
2612.....	4.79
2613.....	4.81

DEPOTS AND BUILDINGS, (CONTINUED).
STANDARD DEPOT PAINT—CONTINUED.

		PRICE PER GAL.
2615	452	1.25
2616	454	"
2618	Inside Gloss White (Var.) 483	2.00
2619	485	1.25
2620	486	"
2624	488	1.60
2625	487	1.25
2627	460	"
2628	461	"
2629	462	"
2630	599	"
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These goods are of great body and covering capacity. Very durable. The shades are maintained absolutely uniform. Will cover from a fourth to a third more surface than lead and oil, and will wear much longer.

TARGETS AND SEMAPHORES.

	PRICE PER GAL.
Target White, in Varnish.....	2.23
Target Red, in Varnish.....	2.23
Target Green, in Varnish.....	2.24
Target Black, in Varnish.....	2.23
Target Yellow, in Varnish.....	

These goods are put up in patent quart cans that can be sealed up after using, thereby preserving in perfect shape the unused portion of the paint. They are in the most convenient form for use. Dry with a good varnish finish, which can be easily wiped and kept clean. Are very durable. We call particular attention to the red, which is the most permanent bright red ever offered for the purpose.

IN OIL AND IN OIL.

	PRICE PER LB.
2067 Target Red, Standard (Q. D.).....	4.298
2068 Target Red (in Oil).....	3.147
2044 Target Green, Standard (Q. D.).....	3.147
2103 Target Green, (in Oil).....	1.25
..... New Red, (in Oil).....	3.467
..... New Red (Q. D.).....	2.15

MILE POSTS, CROSSING SIGNALS, ETC.

	PRICE PER GAL.
Standard Sign Board White.....	2.49

Made expressly for the purpose indicated. A very superior article of exceptional covering and spreading capacity, and very durable.

BRIDGES, STRUCTURAL WORK, ETC. **BRIDGE PAINT.**

		PRICE PER GAL.
.....	Metalastic Black.....	1.25
.....	Metalastic Brown.....	1.25
.....	An elastic metal paint for protecting iron and steel surfaces. To be recommended in all cases where the most durable and economical protection against rust is desired. Requires to be thinned for use with one gallon of boiled linseed oil to each gallon of paint.	
2075	.....	1.25
2076	.....	1.25
2077	.....	1.25
2078	.....	1.25
2079	.....	1.25
2080	.....	1.25
2081	.....	1.25
2082	.....	1.25
2083	.....	1.25
2084	.....	1.25
2085	.....	1.25
2086	.....	1.25
2087	.....	1.25
2089	.....	1.25
146 2090	Mineral paints in semi-paste form.	
1379 2091	The most durable and economical paint of the kind to be had.	
1407 2092	S-W. Co. High Grade Graphite Paint.....	1.25
149 2623	Liquid Red Lead.....	1.25
5779 1683	Carbon Paint, Red Diamond Brand..... Should be thinned with one gallon of boiled linseed oil to each gallon of paint. The original, and still the best, carbon paint on the market.	
5778 2106	Standard Bridge Paint P. M. 5, Gray...	1.25
5777 2107	Standard Bridge Paint P. M. 5, Green... Should be thinned with one gallon of boiled linseed oil to each gallon of paint. As near the quality of Metalastic as the shades will permit.	

THE SHERWIN-WILLIAMS FILLER, LIQUID. **(FOR USE ON SOFT WOOD.)**

	PRICE PER GAL.
.....	1.25
.....	1.25
.....	1.25

THE SHERWIN-WILLIAMS FILLER, PASTE. **(FOR USE ON HARD WOOD.)**

	PRICE PER LB.
Oak.....	1.25
Red Oak.....	1.25
Antique Oak.....	1.25
Walnut.....	1.25
.....	1.25
.....	1.25

PREPARED GRAINING COLORS.

Light Oak.....	1.25
Dark Oak.....	1.25
Black Walnut.....	1.25
Maple.....	1.25
Mahogany.....	1.25
Cherry.....	1.25
Ash.....	1.25

THE SHERWIN-WILLIAMS COLORS DISTEMPER, (FRESCO.)

	PRICE PER JAR
.....	1.25
.....	1.25
.....	1.25

VARNISH STAIN.

	PRICE PER GALL
Oak.....	2.00
Cherry.....	4.
Mahogany.....	4.
Rosewood.....	7.
Golden Oak.....	4.
Ebony.....	3.
Walnut.....	7.
Green.....	2.
Ground.....	4.

OIL STAIN.

Same shades as above except Green..... 1.00

ENAMEL PAINT.

(FOR INTERIOR FINISHING.)

Pure White.....	2.00
Ivory White.....	4.
Vermilion.....	7.
Carminc.....	7.
Rose Pink.....	7.
Shell Pink.....	4.
Robins Egg Blue.....	4.
Light Yellow.....	4.
Sea Green.....	7.
Willow Green.....	4.
Emerald Green.....	4.
Silver Gray.....	4.
Flask.....	1.00
Black.....	4.
Ground.....	4.

**Salesmen's
Confidential
Price List.
Street Railway Dep't.**



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEW YORK, MONTREAL, TORONTO,
CHICAGO, NEWARK, BOSTON, SAN FRANCISCO,
KANSAS CITY, LOS ANGELES, MINNEAPOLIS.

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THE SHERWIN-WILLIAMS METHOD OF SURFACING CARS.

4896 S-W. Co. Car Primer.....	Price per gal. 2.30
4897 S-W. Co. Car Surfacer Dark.....	2.30
4897 S-W. Co. Car Surfacer Light.....	2.30

Furnished in 1 gallon pails.

The Primer is for first coat on new wood or on burnt-off cars. It should be allowed to stand two days, on the second of which the car may be painted. In most cases three coats of Surfacer should be applied with a day for each coat. Use Surfacer Dark under reds, greens and all dark colors; Surfacer Light under yellows and light colors. Both Primer and Surfacer may be thinned with pure spirits of turpentine, not more than a quarter pint to a gallon.

4898 Sanding Surfacer Dark.....	2.30
4898 Sanding Surfacer Light.....	2.30

We do not recommend these goods as being so durable as a rub system. They can be used, however, by those accustomed to sanding, with better results than other materials offered for use in the same way. They should be applied exactly as S-W. Co. Car Surfacer, the only difference being that sand paper, instead of rubbing stone, is used for getting the surface.

4893 Body Leveling Coat Yellow.....	Price per lb. 2.30
4897 Body Leveling Coat Red.....	2.30
4897 Body Leveling Coat Black.....	2.30

Furnished in 5, 10 and 25 pound pails.

The Sherwin-Williams Body Leveling Coats are for use where a knifing system of Surfacing is preferred. The color to be used depends on the color the cars are to be finished.

**STREET RAILWAY CAR BODY COLORS,
QUICK DRYING.**

Furnished in 5 and 10 lb. pails and 5 lb. press cans.

St. R'y Cat. No.		Price per lb.
4367	543	35
4327	507	35
4345	508	35
4566	501	35
177	544	35
548	510	35
809	560 Cadmium Yellow	35
4262	504	35
139	513 Chrome Yellow Light	35
139	514 Chrome Yellow Medium	35
139	515 Chrome Yellow Orange	35
139	511 Chrome Yellow Dark Orange	35
4445	500	35
4660	502	35
4466	505	35
4487	545	35
4200	524	35
4461	561	35
148	539	35
4288	548	35
841	528	35
8007	546	35
8006	547	35
8008	549	35
8000	550 (No ground work necessary)	35
146	530 (No ground work necessary)	35
1676	536 (No ground work necessary)	35
4884	551 (Use Special Red Ground No. 570)	35
8003	552 (Use Special Red Ground No. 570)	35
4665	532 (Use Special Red Ground No. 570)	35
4764	553 (Use Special Red Ground No. 571)	35
4189	533 (Use Special Red Ground No. 571)	35
4349	534 (Use Special Red Ground No. 571)	35
4363	538 French Carmine Light	35
147	539 No. 40 French Carmine	35
147	554	35
4870	570 Special Red Ground No. 570	35
4871	571 Special Red Ground No. 571	35
4383	516	35
4384	517	35
4426	520	35

STREET RAILWAY CAR BODY COLORS-Cont.

QUICK DRYING.

St. Ry. Cat. No.		Price per lb.
521	Extra Coach Green Light.....	30
522	Extra Coach Green Medium.....	30
523	Extra Coach Green Dark.....	30
528	.....	30
556	.....	30
519	.....	30
557	.....	30
558	.....	30
526	.....	30
.....		
.....		
.....		
.....		

SPECIAL TRACTION COLORS.

QUICK DRYING.

Furnished in 5 and 10 lb. pails and 5 lb. press cans.

	Price per lb.
..... Special Traction Yellow.....	30
..... Special Traction Orange.....	30
..... Special Traction Red.....	30
..... Traction Red Ground.....	25
..... Special Traction Green.....	30
.....	
.....	
.....	

These are the best colors, such of their kind possible to produce. It is desirable both from the customers standpoint and our own that these be sold for car body work wherever possible.

THE SHERWIN-WILLIAMS RAILWAY VARNISHES.

- 022** Finest Durable Railway Varnish.....
For finishing coats on cars. This varnish is very durable. It flows out smoothly and evenly and dries with a rich full gloss. Is pale in color.
- 023** Durable Railway Body Varnish.....
For finishing coats on cars. A little quicker and harder drying than the above, it is nevertheless exceedingly durable and will give entirely satisfactory results.
- 024** Finest Durable Railway Rubbing Varnish.....
For under-coats on cars. Tough and durable. Dries hard so that it can be rubbed in three days without sweating.
- 025** Durable Railway Rubbing Varnish.....
For under-coats on cars. Works easily, hardens so as to rub in two days.
- 065** Durable Inside Railway Varnish.....
For interiors of cars. A pale varnish. Dries and hardens quickly and with a full gloss. Can be rubbed. For best results use over The Sherwin-Williams Filler.
- 098** Gold Size Japan.....
This is a superior article, very economical, owing to its strength and is perfectly safe to put in any mixture. It is a binder that can be used with delicate colors. It will facilitate the drying of all under-coats. It is the best possible size for gilding. Safe and certain.
- 069** Coach Painters Japan.....
For drying and hardening paints and colors. Especially adapted for the use of car painters. A thoroughly reliable article.
- 028** Coach Japan.....
For use in oil colors. A strong and reliable dryer which mixes perfectly with oil.
- 12** Excello.....
For general work around waiting rooms, offices, etc. Particularly adapted for inside use. It is an excellent varnish for a rub finish and also takes a high polish. It is a thoroughly good varnish and is just what its name implies, excellent—most excellent.

030 Durable Truck Varnish

TRUCK AND PLATFORM COLORS

These colors are furnished, ready for use, in 2 forms, *Standard Truck Color in Varnish* and *High Gloss Truck Color*. They are also furnished in paste form in Japan and also in oil.

Japan and oil paste put up in 5 lb. and 10 lb. pails.

Varnish and High Gloss put up in 1 gall. pails.

St. R'y Cat. No.	Per lb. Oil Paste.	Per 100 Japan.	Per gal. Varnish.	Per gal. High Gloss.
605	11. 1071	15. 6579	2. 25	6579 150
611	11. 1071	15. 6579	2. 25	6579 150
612 13502	11. 1071	15. 6579	2. 25	6579 150
604 13199	11. 1071	15. 6579	2. 25	6579 150
601	11. 1071	15. 6579	2. 25	6579 150
610 3432	11. 1071	15. 6579	2. 25	6579 150
603	11. 1071	15. 6579	2. 25	6579 150
606	11. 1071	15. 6579	2. 25	6579 150

HAND RAILS, ETC.

520 S-W. Hand Rail Black in Varnish..... 250

Dries quickly and hard with a beautiful enamel-like finish. For hand rails, guard rails, brake wheels, controllers and all such metal parts as require an excellent finish.

627 Lustral Black in Oil..... 150

For same purposes. Lower in price.

SPECIAL BLACK FOR IRON WORK.

Furnished in 1 gal., 5 gal. and bbls.

5657

A popular black for fenders, draw bars, etc., where a quick drying, high lustral black is desired at a moderate cost.

RATTAN SEAT ENAMEL

Furnished in 1 gal. pails.

Price
per gal.
25

6460

For renovating rattan seats. Imitates the natural color. Dries hard over night. Under all ordinary conditions one coat will answer.

THE SHERWIN-WILLIAMS STREET CAR ROOF PAINT.

Furnished in 1 and 5 gal. pails and bbls.

St. Ry.
Cat. No.

349 650
487 651
488 652
489 653
490 654
491 655
492 656
493 657
494 658
495 659
174660

White

Very durable. Not affected by extremes of heat and cold. Suitable for canvas, wood and metal roofs.

THE SHERWIN-WILLIAMS STREET CAR FLOOR PAINT.

Furnished in 1-gal. pails and 5-gal. square cans.

St. Ry.
Cat. No.

376 681
487 682
488 683
489 684
490 685
491 686
492 687

This is a superior quality of paint made expressly for the purpose indicated. It dries over night with a hard, elastic surface and is absolutely free from tack. It has great covering capacity.

VARNISH STAIN.

Furnished in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal. and 1 gal.

	Price per gal.
Cherry.....	
Oak.....	
Mahogany.....	
Golden Oak.....	
Walnut.....	
Green.....	
Ground.....	

Imitates the color of the wood named.
Can be used over raw wood or light colored painted surfaces. Stains and varnishes at one operation. Where surface has been previously painted best results can be obtained by using our *Ground* before applying the Stain.

THE SHERWIN-WILLIAMS WOOD FILLERS.

Paste Filler. For open grain woods. Works thoroughly into the pores. It fills, does not swell or raise the grain of the wood. Can be knifed.

	Price per lb.
Oak.....	
Red Oak.....	
Antique Oak.....	
Walnut.....	

Liquid Filler. For close grained woods. Is light in color. Will not discolor the wood and will not raise the grain. Can be sand-papered without gumming up.

	Price Per gal.
.....	
.....	

PREPARED GRAINING COLORS.

	Price per lb.
Light Oak.....	
Dark Oak.....	
Black Walnut.....	
Maple.....	
Mahogany.....	
Cherry.....	
Ash.....	

METAL POLE PAINT.

Furnished in 1 gal., 5 gal., and bbls.

St. Ry. Cat. No.		Price per gal.
5658	Metalastic—Brown.....	1.00
5659	" —Black.....	1.00
5721	P. M. 5—Gray.....	1.00
5722	P. M. 5—Green.....	1.00

Metalastic is the best coating for the protection of metal from rust. It is unreservedly recommended for metal poles, cross arms, etc., and may be used, if desired, on wood, where it will give only the best results. It should be reduced for use with one gallon of boiled linseed oil to each gallon of paint.

SPECIAL POLE PAINT.

(FOR USE ON WOODEN POLES.)

St. Ry. Cat. No.		Price per gal.
5757 590	White.....	1.00
5757 591	Olive Green, L.....	1.00
5757 592	Drab.....	1.00
5757 593	Black.....	1.00
5757 594	Bronze Green.....	1.00
5757 595	Olive Green, D.....	1.00
5757 596	Dark Green.....	1.00
5757 597	Bright Red.....	1.00
5757 598	Maroon.....	1.00

The above nine colors are furnished ready for use.

ALUMINUM PAINT.

1/2 Pint.	1/4 Pint.	Pint.	Quart.	Price per gal.
15	27	51	76	1.00

For engines, radiators, steam pipes, etc. Is unaffected by extreme heat or cold, moisture or lubricating oil. Is anti-corrosive, preserves in condition as easily applied and dries quickly. The only one made that is free from all offensive odor.

LIQUID GOLD.

1/2 Pint.	1/4 Pint.	Pint.	Quart.	Price per gal.
30	50	90	170	1.00

A Gold Paint suitable for pipes, cross arms, etc.

STANDARD DEPOT PAINT.

Furnished in 1 gal., 5 gal. and barrels.

		Price per gal.
2501	Flat White.....	1.00
2512	".....	1.00
2618	Inside Varnish White.....	1.00
2624	".....	1.00
2625	".....	1.00

All other shades.....
For inside and outside use on waiting rooms, offices, park pavilions and all buildings.

STANDARD BRIDGE PAINT.

		Price per gal.
	Metalastic, Black.....	1.00
	" Brown.....	1.00
	Standard Paint P. M. 5, Gray.....	1.00
	" Green.....	1.00
	Carbon Paint, (Red Diamond Brand).....	1.00
	Mineral Paint, 406 (Brown).....	1.00
	" 407 (Red).....	1.00

(The above require to be reduced with one gallon of boiled linseed oil to one gallon of paint.)

S-W. Co.'s High Grade Graphite.....	1.00
Liquid Red Lead.....	1.00

STANDARD COLORS.

	Price per gal.
Target Red in Varnish.....	1.00
Target White in Varnish.....	1.00

Put up in patent quart cans. A high Gloss Varnish finish. Permanent colors. Easy working and very durable.

POWER-HOUSE SPECIALTIES.

S-W. MACHINE PAINT.

For use as a priming coat on new engines, or machinery where the surface is in smooth condition.

White. 3487
Black. 3488
Red. 3489
Steel Color—A, B, C, D, E.

This for use with spirits turpentine, is desirable to hasten the drying the necessary japan should be added to the paint before using.

S-W. MACHINE FILLER.

For getting a surface on rough work. Prime with S-W. Machine Paint. Then apply the Filler. It may be thinned with turpentine for brush work, or may be applied heavy with a broad painting brush.

Black. 3490
Red. 3491
Maroon. 3492
White. 3493

S-W. MARQUEE PAINT.

A varnish paint of exceptional fast working quality, especially adapted for painting engines, dynamos, etc. It has a plastic film which is elastic and has a large covering capacity. Dries in 24 hours.

Vermillion. 3494
Indian Red. 3495
Steel Gray. 3496
Black. 3497
Rich Red. 3498
Maroon, D. 3499
Green, L. 3500
Green, M. 3501
Green, D. 3502

Vermillion and Maroon should be applied over a uniform ground of suitable color.

Not to be sold in smaller pkgs. than 25's

Not to be sold in smaller pkgs. than 25's

AJAX INSULATING VARNISH.

Price
per gal. 60
5.5 1.50
40

Offers greater resistance to high voltage than any similar varnish made. Not affected by moisture, lubricating oil, or high temperature. Prevents surface leakage to the greatest possible extent. Suitable for use on bare metals, bases of porcelain and other switches, brush holders, switchboards, armatures and fields (both during winding and in finishing.) Very elastic and reduces liability of corrosion to a minimum.

Directions.—Can be used both for dipping and brush work. For dipping should be thinned with benzine only. Bakes thoroughly at 195° F. in 8 to 10 hours. Air dries in about 24 hours when exposed to the atmosphere. When used on armatures, drive off all moisture by heating, then apply the varnish immediately.

AJAX INSULATING BLACK.

Price
per gal. 40
5.5 1.20
40

For similar uses to those indicated for Ajax Insulating Varnish, and can be handled in practically the same manner. Very elastic, withstands high voltage and does not cause corrosion.

FURNACE BLACK.

Furnished in 1 gal., 5 gal. and barrels.

Price
per gal. 75

For each part of smoke stacks, boiler fronts, etc., as are exposed to extreme heat.

FIRST QUALITY OIL COLORS.

BLACK.

215 Ivory Drop Black.....	12
" English Coach Black.....	12
102 Sign Painters' Black.....	12
216 Lamp Black.....	12

BLUE.

218 Prussian Blue.....	12
219 Ultramarine Blue.....	12

BROWN.

221 Raw Turkey Umber.....	12
222 Burnt Turkey Umber.....	12
223 Raw Italian Sienna.....	12
224 Burnt Italian Sienna.....	12
225 Vandyke Brown.....	12

GREEN.

226 Paris Green.....	12
227 Chrome Green, L. M. & D.....	12

RED.

New Red, L. M. & D.....	12
227 Orinoco Vermilion.....	12
228 English Vermilion.....	12
229 English Rose.....	12
" English Rose Pink.....	12
237 Tuscan Red.....	12
238 Bright Tuscan Red.....	12
344 Permanent Tuscan Red.....	12
230 Indian Red.....	12
231 English Venetian Red.....	12

YELLOW.

Chrome Yellow, L. M. O. & D.....	12
235 Golden Ochre.....	12
236 Yellow Ochre.....	12

Confidential (For use of Salesmen only)

Price List Marine Paint.



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINDSOR.

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Liquid Red Lead	
Smoke Stack Paint	
Engine White	
White Lead	
Graphite	
Barge and Lighter Paint	
Side Lights	
Varnishes	

Marine Paint for Hulls.

Put up in 1 gal., 5 gals. and bbls.

CAT. NO.		PRICE PER GAL.
2800	White.....	340 1.25
*2801	Black.....	408 1.00
2802	.....	524.2 1.50
2803	.....	36.2 .
2804	.....	371 1.20
2805	.....	475 .
2808	.....	353 .
2810	.....	456 .
2812	.....	1721 96
2813	.....	1618 .
2891	.....	484 1.20
	Yacht White, Finish.....	403 2.00
....	Red Lead Color.....	5726 1.40
2850	(Extra Heavy White).....	3321 1.45

*Hull Paint, No. 2801 (Black) is made heavy enough in consistency to admit of thinning, by the addition of one gallon of boiled linseed oil to each gallon of paint.

†Hull Paints Nos. 2812 and 2813 are semi-liquid and may be thinned for first coats by the addition of 3 gallons of boiled linseed oil to each gallon of paint. For second and third coats with from 1½ to 2 gallons boiled linseed oil.

We recommend for first coats the addition of about ¼ pint of turpentine to the paints as thinned above. When one coat only is used, leave out the turpentine.

You can readily see the economy in the use of these goods, and for durability and beauty of finish they can not be excelled.

Marine Paint for Cabins.

Put up in 1 gal., 5 gals. and bbls.

CAT. NO.		PRICE PER GAL.
382 2806		
387 2814		
387 2816		
368 2817		
375 2821		
372 2825		
486 2826		
487 2827		
470 2830		
467 2834	Black.....	
349 2835	Gloss White.....	
365 2836	Flat White.....	
373 2837		
487 2840	Inside Gloss White (varnish).....	
387 2841		
442 2865		
441 2869		
44 2870		
393 2894		
481 2895		
486 2896		
371 2897		
537 2850	(Extra Heavy White).....	

These paints are for outside or inside work, of high grade and of great body and covering power, far superior to any other in the market.

They can be scrubbed repeatedly without injury.

Marine Paint for Decks.

Put up in 1 gal., 5 gals. and bbls.

CAT. NO.		PRICE PER GAL.
2875	376	
2877	453	
2878	466	
2879	468	
2882	488	
2883	5731	35

This is a superior quality of paint made expressly for the purpose indicated. It dries very quickly. It dries with a hard, elastic surface and is absolutely free from tack. It has great covering capacity and is low in price.

Marine Enamel Paint.

White and Tints for Interior and Exterior.

The samples of Enamel Paint shown in the Catalogue are especially selected for marine use. They are suitable for both exterior and interior use and represent a line of goods that is thoroughly satisfactory in every respect.

	PRICE
Pure White.....	2.50
Ivory White.....	"
Sea Green.....	"
Robin's Egg Blue.....	"
Shell Pink.....	"
Rose Pink.....	"
Outside Special Enamel White.....	6324 300

The whitest and best enamel white on the market.

Composition for Steel Bottoms.

The S.W. Co. Anti-Fouling Paint.

- ✓ No. 1 first coat (Brown) anti-corrosive..... 2.50
- ✓ No. 2 second coat (Red) anti-fouling..... 3.50

The No. 1 first coat is to be applied over the bare iron or over a coat of red lead or good paint. This coat is an anti-rust paint, and is intended to preserve the iron or steel from rusting, and at the same time form a perfect under-coat for the No. 2, which contains the poison and anti-fouling properties. This composition is ready to use, easy of application, and works very freely under the brush. The No. 2 or finishing coat is a handsome red in color and is in every way, we believe, the best anti-fouling paint in the market.

Copper Paint.

Put up in 1/4 gal., 1/2 gal. and 1 gal.

Is prepared especially for preserving wooden vessel bottoms from adhesive worms, barnacles, sea weeds, etc. Numbers of tests made prove our Copper Paint to be the best in the market.

Red, brown and green in color. Finely ground, brushes out well and works easily.

	1/4 Gal.	1/2 Gal.	1 Gal.
1816 Price, Red	1.60	1.55	1.50
1819 Price, Brown	1.40	1.35	1.30
1818 Price, Green	1.70	1.65	1.60

Varnish

- 01 Kopsas
- 05 Finest Red Varnish
- 09 Mar. Red
- 02 Excess
- 011
- 012
- 022 Fin. Red Ry
- 023 Red Ry
- 024 Fin. Red Ry
- 025 Red Ry
- 016 Red Ry
- 027 Red Locomotive
- 028 Ry Co. Japan
- 046 Int. Co. Japan
- 062 Red Ry
- 065 Red Ry
- 066
- 060 Red Ry
- 071 Red Ry
- 074 Red Ry

005 G... ..
0286
0200
0257
167

Marine Enameloid.

For Inside Enamel Finish.

Is a varnish paint for ceilings and inside use, where a high gloss finish is desired.

Enameloid is the best paint of its kind at anywhere near the price.

It is made from good materials and ground very fine in specially prepared liquids by powerful machinery.

It works remarkably easy; does not drag; can be applied by most anyone. It cleans easily.

Enameloid comes in eighteen beautiful shades.

DIRECTIONS FOR USE.

Apply Enameloid as it comes from the can, using a soft bristle brush. Stir thoroughly before using. Be sure that the surface is dry and free from grease and dirt. Allow 24 hours between coats.

Enameloid dries free from dust and tack in from six to eight hours. It can be rubbed in 48 hours.

Put up in quart, $\frac{1}{2}$ gallon, and gallon tin cans.

Price.....per gal. 1.25

Marine Paint for Interiors.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal., 1 gal., and 5 gals.

	PRICE PER GAL.
Lavender.....	341
Pea Green.....	312
Light Blue.....	307
Cherry.....	322
Dark Blue.....	310
Vermilion.....	318

Especially adapted for walls, ceilings and the numerous small articles on a vessel requiring a good paint. This is a fine oil paint made from pure materials, mixed ready for immediate use and will dry as quickly as a boniment with a good elastic paint. Will be found uniform in beauty of finish as well as in excellency of its drying and wearing qualities.

Marine Paint, Varnish Stain.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal. and 1 gal.

	PRICE PER GAL.
Cherry.....	
Oak.....	
Mahogany.....	
Golden Oak.....	
Walnut.....	
Green.....	
Ebony.....	
Ground.....	

Imitates the color of the wood named. Can be used over light colored raw wood or painted surfaces. Stains and varnishes at one operation. The best result can be obtained by the use of our Ground before applying the Stain.

Metastatic.

This is one of the best articles ever put out of our factory. Made especially for use on iron and steel surfaces. It is made in semi-paste form and should be thinned with one gallon of boiled linseed oil to each gallon of paint.

Price, Black.....	52.57	per gal.	00
" Brown.....	56.38	per gal.	00
" Gray.....	52.78	per gal.	15
" Green.....	57.77	per gal.	00

We brand only Black and Brown as Metastatic. Sell Gray and Green as P. M. 5.

Aluminum Paint.

	$\frac{1}{4}$ pt.	$\frac{1}{2}$ pt.	1 pt.	1 qt.	1 gal.
Price.....	12	22	31	36	36

For Engines, Radiators, Steam Pipes, etc.

Is unaffected by moisture or extreme heat, cold, or lubricating oil, is absolutely inert, anti-corrosive, is easily applied and dries quickly.

Marine Liquid Red Lead.

Put up in 1 gal., 5 gal. and bbls.

	PRICE PER GALLON
5779	1.00

The economy in the use of Steamship Liquid Red Lead on hulls, bulks, smoke stacks, etc., is from the fact that it does not get hard in the package and that consequently there is no waste. All liquid red leads in the market other than our own, when used immediately, become hard in the package and subject the consumer to great loss, often as great as 25 per cent.

Adapted also for Structural Iron Work, Bridges, etc.

Marine Paint for Smoke Stacks.

Put up in 25, 50 and bbls.

	PRICE PER GAL.
5898 Smoke Stack Black.....	70
6381-6382 " " Yellow, L.M.D.....	1.80
6383 " " Red.....	"
6384 " " Blue.....	"

These goods are a high grade of paint, and far more durable over heated surfaces than any other in the market.

21 Marine Paint, Engine White.

Put up in 25 1/2 and 250.

These are goods especially prepared for heated surfaces. They are ground only in paste form and are to be thinned only with Turpentine. When so used they will not turn yellow, but remain perfectly white for a long time.

Price.....per lb. 7 1/4

14 Marine White Lead.

Put up in Kegs, 25 1/4, 250, 500, 1000 and 2500.

Our Steamship White Lead is especially prepared for marine use, and is in all respects the best Lead in the market for that purpose. It will be found to be very white, of good body and very durable. It is more fine ground than other leads and consequently will be found to be much more economical to use by reason of the increased surface it will cover. It is also especially prepared to resist the destructive action of the water, which tends to decompose most leads so that they soon wash off.

Price.....per lb. 7 1/2

480
Marine Paint, High Grade Graphite.

Put up in 1s, 5s, and bbis.

The Graphite we use in the manufacture of our paint is the purest and best to be obtained. This paint we have been making for a number of years and with satisfactory results.

Price.....per gal. 1.10

Barge and Lighter Paint.

		PRICE PER GAL.
2851	4.01	85
2861	4.17	"
2859	4.11	"
2858	3.97	"
2860	4.13	"
2854	3.89	"

This paint is made according to well tried formulae and contains a proportion of Creosote, rendering it especially adapted for use on barges, lighters, etc., as it is not affected by salt water. It is well known that wood treated with Creosote is not subject to decay. This is entirely suitable for any other building material, such as iron, brick, etc.

Marine Paint for Side Lights.

Signal Red	4.97	per pkg. 2.0
Signal Green	5.05	per pkg. "

These are bright, handsome colors, put up in 1/4 pint packages, containing sufficient for painting the brackets that hold the side lights. The paint is ground in varnish and dries with a high gloss finish which makes it easy to wipe clean.

Marine Varnishes.

01 Marine Varnish.

Net Price..... 2.50

Is made for general marine use. It's very durable and has a fine lustre. It will not turn white and retains its gloss. We strongly recommend it for all marine work for outside and inside use.

06 Durable Spar Varnish.

Net Price..... 3.25

This is the finest grade of varnish it's possible to make. It will stand the severest exposure, and dries in about twelve hours with a handsome, durable gloss.

01 Kopal.

Net Price..... 2.50

This varnish is for general purposes, and is made for both inside and outside use. It is very durable and elastic. It is remarkably easy working, is excellent for outside doors, boats and other work, where a tough varnish is necessary.

057 No. 1 Furniture.

Net Price..... 1.00

A reliable varnish for furniture and general use.

**Advertising
for
Nineteen Hundred and Three.**

**THE
SHERWIN-WILLIAMS
COMPANY.**

A REMINDER.

Always treat an order for advertising with as much care as you do an order for merchandise. It costs money and is to be ordered only after thoroughly understanding the wants and possibilities of the agency.

Always write out the order for advertising at the dealer's store. Do not wait till later or you will forget just what he wanted.

Never promise a display feature unless you *know* just when it will be placed.

Never send the large show cards or small folders unless the agent is handling the line represented.

Don't be too sparing with your supply. We want the agents to have all the advertising they can use to advantage, but we do not want them to have a supply to lay aside in dusty drawers to be wasted.

We would rather send a smaller supply at several different times than an equal amount at one time.

Much depends upon the spirit of the agent, if he is a good advertiser, or in your judgment can be made one, a more liberal allowance should be made.

ADVERTISING. 1903.

S. W. P.

C—Sample Folder, 15 to 25 to each S. W. P. Agent, with business card printed on first page.

C-1—Short C containing 16 colors. Quantities same as C.

C-2—Short C containing 16 colors. Quantities same as C.

C-3—Special S. W. P. Sample Card showing 374, 497, and 498.

CC—Framed Show Card. Full line of Colors. To be given only to agents handling the full line.

CC-1—Framed Show Card, containing same colors as C. One to each agent handling the short line.

CC-2—Framed Show Card, containing same colors as C. One to each dealer handling the short line.

E—Calendar circular showing illustrations of houses in colors, sent by mail only upon carefully selected lists furnished by agents.

Q—Pocket Samples, in case. One only to each house painter using S. W. P.

QQ—Set of 30 business cards for painters using S. W. P.

FLOOR FINISHES.

FF—Display Card, framed under glass. One to each dealer handling two products of the line.

FW—Floor Wax and Crack and Seam Filler Show Card. One to each dealer.

B-19—Booklet, 10 to 15 to each dealer handling two products of the line.

I. F. P.

D—Sample Folder, 10 to 15 to each dealer.

DD—Show Card. One to each dealer.

P. F. P.

DD—Sample Folder. 5 to 10 to each dealer.

DQ—Show Card. One to each dealer.

FLOORLAC.

FC—Sample Folder. 5 to 10 to each dealer.

FR—Show Card. One to each dealer.

CRACK AND SEAM FILLER.

CF—Descriptive Pamphlet. A few to each dealer handling the goods.

FLOOR WAX.

FX—Show Card. One to each dealer handling the goods.

S. I. C.

CS—Sample Folder. 5 to 10 to each dealer handling the goods.

CI—Show Card. One to each dealer.

VF—Show Card—Floor. One to each dealer.
 VM—Show Card, "Household." One to each dealer.
 VK—Show Card. Kopal. One to each dealer.
 UV—Dealers' Price List of Varnishes. One or two to dealers who need them.
 B-13—Kopal Varnish Booklet. 15 to 25 to each dealer.
 B-16—House Painter's and Decorator's Varnish Booklet, 5 to 10 to each dealer.
 B-20—Excella Booklet. up to 25 to each dealer.
 QQ-1—Set of 50 Business Cards for Painters using S. W. V.

GENERAL

U—Dealers' Price List. Used among present and prospective customers as memoranda of the Company's products and prices. One or two to dealers who need them.

V—Wholesale Dealers' Price Lists. Furnished to jobbers only, in such quantities as their trade demands.

XY—Electrotype pamphlet. Showing selection of electrotypes, to be furnished to dealers desiring to do their own circular and newspaper advertising.

WD—Window Dressing Booklet. For New Agents only.

WD-1—Window Dressing booklet for Old Agents only.

WE—Set Window Display Cards. Sent only when agents ask for them, and are interested in window display work.

WC—S. W. P. Pail, cut out for window display work. 25 to 250 to each dealer.

WC-1—S. W. P. Pail cutout, with space for dealer's name, printed on gum paper, for use on packages. 25 to 250 to dealer who can use them.

AK—Sample Card. Special Colors. Bronze Green, Steamboat Green, New York Red and Boston Green.

MP—Sample Card showing five colors Machine Paint.

GS—Sample Folder, Graphite Paint. A few to dealer handling the goods.

ER—Iron Display Rack holding 3 pints or 4 pints, half pints, for VS, BP or EP goods. One to each dealer. Cards ER, VR, ER must be specified as wanted.

CP—Tablet of Order Blanks. One to each dealer.

SPECIAL ADVERTISING.

All items mentioned on this list are for special uses and under no conditions will they be supplied generally.

No display signs should be promised until you have thoroughly satisfied yourself that the situation warrants it and the agent is enthusiastic in their use, otherwise they will not be properly used.

AA-1—Cover the Earth Mural Poster. One or two to each dealer. For larger quantities refer to Manager.

MM-1—Oil Cloth Banner. One to each agent.

MM-2—Iron Agency Sign. One to each agent not already supplied.

DE—Dealer's Reference Book. One to each agent not already supplied.

QA—Architect's Case of Color Cards. One to each Architect specifying our goods.

RESERVE LIST.

Under no conditions will the following items be supplied except by arrangement with the Manager.

AA—Paper Poster.

AA-2—Cover the Earth Tin Sign.—14 x 20 in.

AA-3—Sheet Stand.—9 ft. high, 20 ft. wide.

AA-4—Sheet Stand. 9 ft. high, 7 ft. wide.

AA-7—Wooden Field Sign. 320 feet.

MM-1—Cloth Banner. "This house painted with The S.W. Paint."

Enclosing Slips.—For dealers use. To be enclosed with letters, invoices and packages.

No. 2, 3 and 3 S. W. P.

No. 4 1st Quality.

No. X. Varnish, General.

No. Y. Varnish, Kopal.

Q. D.

P—Sample book. One to each dealer and each good carriage maker buying our goods.

Q—Price Lists. For dealers only.

QP—Sample book. For jobbers and smaller repair shops.

QQ—Glass Samples, furnished only upon lists approved by the Manager of the C. and M. Department.

BICYCLE PAINTING ENAMEL.

BE—Sample Folder. For mailing purposes and for examiners and Dealers use.

BT—Descriptive Pamphlet, giving directions for enamel.

PERFECT METHOD.

PS—Sample book for manufacturers. One to each.
 PQ—Glass Samples, furnished only upon lists approved by the Manager of the C. and M. Department.
 PR—Pamphlet Describing Perfect Method System of Coatings Buildings.

The following items are for special work, and should be supplied only when there is a good prospect for business:

C. & M.

ALP—Catalogue of A.I.P. Specialties. Sent only on approval of manager.

PP—Premier Non-Fading Red Sample Folder.

ED—Express and Delivery Wagon Sample Booklet.

BB—Fretching Specifications Booklet for Electrical Equipment, Engines and Machinery Builders. Sent only on approval of manager.

OM—Sample Folder. Oil Proof Machine Paint.

LC—Sample Folder. Latent Colors.

TT—Sample Folder. Telephone, Telegraph and Cass Arm Paint.

S—Sample Folder. Structural and Roofing Paint.

SB—Sample Folder. Special Tinting Manual for Stands, etc.

AB—Sample Folder. Arides and Fertiloid.

RAILROAD.

RC—Railroad Catalogue.

RO—Depot Paint Pocket Samples.

RE—Bridge Paint Pocket Samples.

RI—Freight Car Paint Pocket Samples.

RT—Inside Baggage and Caboose Paint Pocket Samples.

RU—Special Floor Paint Pocket Samples.

B-21—Depot Paint Booklet.

STREET RAILWAY.

SC—Street Railway Catalogue.

SEASIDE.

MC—Marine Catalogue.

MQ—Hanger.

MR—The Sign.



THE SHERWIN-WILLIAMS CO.

WALTER H. COTTINGHAM, General Manager, Cleveland.

SALES DEPARTMENT.

Year beginning November 1st, 1902.

CENTRAL DIVISION.

CLEVELAND

General Office and Factory, 200 Canal St., Tel. Main 167.
 Priming and Advertising Dept., 31 Michigan St., Tel. Main 167.
 Lined Oil Dept. Cuyahoga and Mahoning Sts., Tel. Main 167.
 Box Dept., Stone's Lanes and Ohio St., Tel. Main 167.

WESTERN DIVISION.

CHICAGO

General Office and Factory, Pullman Station, Tel. W. Pullman 101.
 City Office, Fisher Building, Tel. Harrison 130.

MINNEAPOLIS

Office and Warehouse, 129-131 Second St., North, Tel. Main 1449.

SOUTHWESTERN DIVISION.

KANSAS CITY

General Office and Warehouse, 1900 St. Louis Ave.,
 Tel. Hickory 312.

PACIFIC DIVISION.

SAN FRANCISCO

General Office and Warehouse, 123 Second St., Tel. Bank 196.

LOS ANGELES

Office and Warehouse, 130 South Main St., Tel. Main 141.

EASTERN DIVISION.

NEWARK

General Office and Factory, Brown St. and Lister Ave., Tel.
 Bowery 40.

NEW YORK

City Office, 66 Broadway, Tel. Cortlandt 3342.

NEW ENGLAND DIVISION.

BOSTON

General Office and Warehouse, 140-142 Purchase St.,
 Tel. Boston 144.

CANADIAN DIVISION.

MONTREAL

General Office and Paint Factory, 21-27 St. Antoine St., Tel.
 Main 767.
 Varnish Factory, St. Patrick St., Tel. Main 3329.

TORONTO

Office and Warehouse, 86 York St., Tel. Main 491.

WINNIPEG

Office and Warehouse, 147 Bannatyne St., East.

RAILWAY SALES DEPARTMENT

TRAV.	MAIL ADDRESS.
C Albright, W. B. . .	Manager, Railway Sales Dept., East. New York, 66 Broadway, Room 151.
A Madill, Theo. . .	Manager Railway Sales Dept., West Div. Chicago, Fisher Building.
B Eames, J. H. . .	Chicago, Fisher Building.

MARINE SALES DEPARTMENT.

TRAV.	MAIL ADDRESS.
E Richardson, E. M. .	Manager, Cleveland, 100 Canal St.

CENTRAL DIVISION.

General Offices and Factory, 100 Canal St., Cleveland.

A. E. SCHAFER, Manager.

TRADE SALES DEPARTMENT.

Row's A. Wood, Sales Manager.

TRAV.	MAIL ADDRESS.
1 Joyce, A. D. . .	Memphis, Mich.
2 Merrill, A. N. . .	Toledo, O.
3 Collier, C. H. . .	Cleveland, 100 Canal St.
4 Benedict, I. M. . .	Cleveland, 100 Canal St.
5 Fisher, D. E. . .	Cleveland, 100 Canal St.
6 Ricketts, C. H. . .	Buffalo, 90 Greenwood Place.
7 Pruden, H. B. . .	Pittsburg, Pa., 3313 Juliet St.
8 Robinson, H. . .	Connersville, Ind., 1120 N. Central Ave.
9 Rude, Ben. C. . .	Cleveland, 100 Canal St.
10 Branham, Geo. E. .	Cleveland, 100 Canal St.
11 Vance, J. H. . .	Pittsburg, Pa., 6331 Marchand St.
12 Baker, Ralph. . .	Cleveland, 100 Canal St.
13 Pendery, J. L. . .	Wyoming, O.
14 Swinsford, E. E. .	Cleveland, 100 Canal St.
15 Blanchard, Edw. S.	Toledo, 22 Seventeenth St.

CARRIAGE AND MANUFACTURERS' SALES DEPT.

A. E. SCHAFER, Manager.

TRAV.	MAIL ADDRESS.
22 Wise, W. B. . .	Cleveland, 100 Canal St.
23 Moore, D. J. . .	Cleveland, 100 Canal St.
24 Quinn, L. E. . .	Cleveland, 100 Canal St.
25 Ware, H. C. . .	Cleveland, 100 Canal St.
26 Winder, Harry. . .	Cincinnati, 3150 Bishop St.
27	
28 Hills, N. E. . .	Cleveland, 100 Canal St.
29 Hanson, J. O. . .	Cleveland, 100 Canal St.

STREET RAILWAY SALES DEPARTMENT.

E. M. WILLIAMS, Manager.

TRAV.	MAIL ADDRESS.
K Elmqvist, F. A. . .	Cleveland, 100 Canal St.

VARNISH DEPARTMENT.

L. J. PASQUELL, Manager.

DIVISIONS WEST.

Geo. A. Martin, Manager Divisions West, Chicago.

WESTERN DIVISION.

General Offices and Factory, Chicago, Pullman Station.
Chicago City Office, Fisher Building.

A. M. Parks, Manager.

TRADE SALES DEPARTMENT

TER.Y.	MAIL ADDRESS.
101	Gallinger, W. F. *Chicago, Pullman Station.
102	Goodthaler, Robt. Indianapolis, Ind., 100 E. Pratt St.
103	Sequist, R. E. Chicago, Pullman Station.
104	Kane, W. H. Chicago, Pullman Station.
105	Wheeler, C. S. Chicago, 54 3 Ridgewood Court.
106	Billau, H. E. Chicago, Pullman Station.
107	Gerry, Oliver C. Minneapolis, Minn., 119 Second St. North.
108	Greene, John P. Chicago, Pullman Station.
109	Bristol, F. O. Sioux Falls, S. D., 610 So. Spring Ave.
110	Stewart, S. H. Omaha, Neb., 118 So. 15th St.
111	Hommel, J. F. Goshen, Ind.
112	Summa, W. W. Chicago, Fisher Bldg.
113	Williams, J. H. Chicago, Pullman Station.
114	Fapp, H. H. Chicago, Pullman Station.
115	Blodgett, C. W. Minneapolis, Minn., 119 Second St. North.
116	Dyson, Geo. E. L. Minneapolis, Minn., 119 Second St. North.
117	Wolcott, L. W. Otero, Wis.
118	Ballard, A. W. Chicago, Pullman Station.
119	Haigh, C. T. Chicago, Pullman Station.
120	Rightmire, F. R. Chicago, Pullman Station.
121	McDade, B. M. Chicago, Pullman Station.
122	Harris, F. C. Chicago, Pullman Station.

*Until January 1st, 1923, Chicago office address will be as heretofore
5609 Stewart Ave.

SOUTHWESTERN DIVISION.

General Offices and Warehouse, 1400 St. Louis Ave., Kansas City.

F. F. Myers, Manager.

TRADE SALES DEPARTMENT.

TER.Y.	MAIL ADDRESS.
601	Wilson, C. R. Kansas City, 1400 St. Louis Ave.
602	Gable, F. B. Little Rock, Ark.
603	Geaves, R. L. Wichita, Kans.
604	Mackey, J. W. Oklahoma City, Okla. Ter., Box 94.
605	Walton, W. W. Denver, Colo., Colonial Hotel.
606	
607	Morris, S. P. Kansas City, 1400 St. Louis Ave.
608	Anderson, J. W. Kansas City, 1400 St. Louis Ave.
609	
610	Patterson, Y. Kansas City, 1400 St. Louis Ave.
611	Donnelly, E. S. Dallas, Tex., Box 106.
612	Martinez, T. San Antonio, Tex., Menger Hotel.
613	Brenberg, I. E. Kansas City, 1400 St. Louis Ave.
614	Welland, J. G. Kansas City, 1400 St. Louis Ave.

PACIFIC DIVISION.

General Offices and Warehouse, 118 Second St., San Francisco.

Alex. Sclater, Manager.

TRADE SALES DEPARTMENT.

TER.Y.	MAIL ADDRESS.
501	Mowat, Geo. G. Seattle, Wash., 110 Pike St.
502	Taylor, B. K. Portland, Ore., 110 First St.
503	Smith, S. W. San Francisco, 118 Second St.
504	Feich, C. E. San Francisco, 118 Second St.
505	Parsons, E. T. San Francisco, 118 Second St.

SOUTHERN CALIFORNIA DEPOT.

H. R. Thettn, Manager, Los Angeles.

TER.Y.	MAIL ADDRESS.
510	Wise, G. E. Los Angeles, 130 South Main St.
511	Shannon, R. H. Los Angeles, 130 South Main St.
512	Bradley, L. P. Los Angeles, 130 South Main St.

DIVISIONS EAST.

EASTERN DIVISION.

General Offices and Factory, Brown St. & Lister Ave., Newark.
New York City Office, 66 Broadway.

H. DeWitt Whittlesby, Manager.

TRADE SALES DEPARTMENT.

TER.Y.	MAIL ADDRESS.
401	Schell, G. C. Geneva, N. Y.
402	Sheldon, H. T. Gt. Barrington, Mass.
403	Tripps, Wm. M. Newark, Brown St. & Lister Ave.
404	Roberts, M. M. Philadelphia, Pa., 110 N. Broad St.
405	Haight, H. C. Newark, Brown St. & Lister Ave.
406	Millsbaugh, M. B. Newark, Brown St. & Lister Ave.
407	Minstree, Joseph P. Jr. Washington, D. C., 1023 P St.
408	Carrison, D. J. Newark, Brown St. & Lister Ave.
409	Mathews, W. E. Cory, Pa., 39 East Highland St.
410	Wagon, Edw. Newark, Brown St. & Lister Ave.
411	Peyton, W. D. Newark, Brown St. & Lister Ave.
412	Forman, Wm. H. Newark, Brown St. & Lister Ave.
413	Pelluck, S. G. Newark, Brown St. & Lister Ave.
414	Haight, W. B. Philadelphia, Pa., 1201 Spruce St.
415	Price, W. H. Newark, Brown St. & Lister Ave.
416	Collins, G. G. Newark, Brown St. & Lister Ave.
417	Waterman, H. A. New York City, 66 Broadway.
418	Woodrow, W. S. New York City, 66 Broadway.
419	Collins, A. V. New York City, 66 Broadway.

CARRIAGE & MANUFACTURERS' SALES DEPT.

TER.Y.	MAIL ADDRESS.
501	Rogers, L. R. Newark, Brown St. & Lister Ave.

EXPORT DEPARTMENT.

TER'Y. MAIL ADDRESS.
 271 Donnison, F. C. . . Newark, Brown St. & Lister Ave.
 272 Tucker, Chas. . . Newark, Brown St. & Lister Ave.
 274 Stevens, W. Tyrie . . Newark, Brown St. & Lister Ave.

CANADIAN DIVISION.

General Offices and Factory, 21-27 St. Antoine St., Montreal.
 C. C. BALLANTYNE, Manager.

TRADE SALES DEPARTMENT.

TER'Y. MAIL ADDRESS.
 302 White, D. G. . . Belleville, Ont.
 303 Johnson, Rob't. . . Montreal, 21 St. Antoine St.
 304 Thomas, C. A. . . Toronto, 26 York St.
 305 Vincent, R. . . Montreal, 21 St. Antoine St.
 306 Fallis, W. S. . . New Glasgow, N. S.
 307 Anger, J. E. . . Montreal, 21 St. Antoine St.
 308 Ross, E. D. . . Hamilton, Ont., 28 Ray St., South.
 309 Benson, J. W. . . Toronto, 26 York St.
 310 Markness, J. J. . . London, Ont., 515 Princess Ave.
 311 Crevier, D. . . Montreal, 21 St. Antoine St.
 313 Whalen, J. J. . . Vancouver, B. C.
 314 Boomer, Geo. E. . . St. John, N. B.

CARRIAGE AND MANUFACTURERS' SALES DEPT.

TER'Y. MAIL ADDRESS.
 312 Mison, R. C. . . Toronto, 26 York St.

NEW ENGLAND DIVISION.

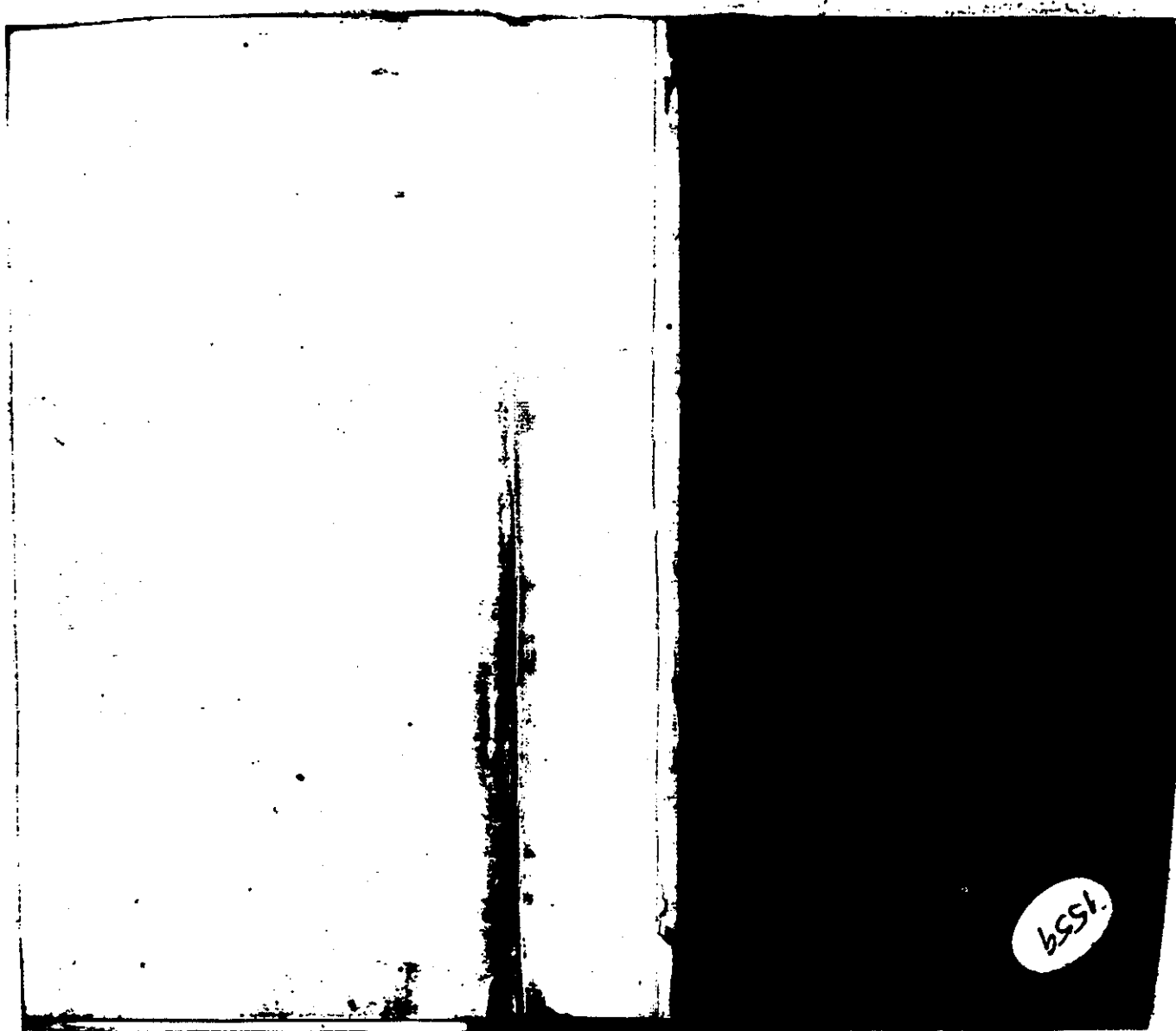
General Offices and Warehouse, 120-126 Purchase St., Boston.
 HENRY M. GORDON, Manager.

TRADE SALES DEPARTMENT.

TER'Y. MAIL ADDRESS.
 402 Horton, A. J. . . Boston, 126 Purchase St.
 403 Harr, F. B. . . Boston, 126 Purchase St.
 404 Wapcott, G. L. . . Boston, 126 Purchase St.
 405 Norriss, Ralph F. . . Boston, 126 Purchase St.
 407 Mansfield, B. P. . . Boston, 126 Purchase St.
 408 Wells, I. B. . . Boston, 126 Purchase St.
 409 Murray, J. A. . . Boston, 126 Purchase St.

CARRIAGE & MANUFACTURERS' SALES DEPT.

TER'Y. MAIL ADDRESS.
 401 Barney, L. W. . . Worcester, Mass., Box 137, Station A.



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