

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALE BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH		YEAR	PAGE NO.		
					DEC.	1968	663			
					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
N 1595 200 PYDRAUL A 200										
19 36 A 014351	ALLOY DIE CASTING	5								
13 37 G 015850	ALUMINUM COMPANY	100					55,470	14,925	116,100	30,024
15 34 A 015850	ALUMINUM COMPANY	45					44,505	12,296	38,055	10,128
19 32 A 015850	ALUMINUM COMPANY								2,580	483
19 36 A 015850	ALUMINUM COMPANY	30					43,860	12,432	16,770	4,678
13 37 G 016880	AMERICAN ALUMINUM CASTNG	1					645	178	1,935	465
19 36 023029	AMERICAN MFG COMPANY	1								
19 36 J 026560	AMERICAN PORTABLE	2							2,580	746
15 53 J 027728	AMERICAN STANDARD								645	178
19 36 030775	ANACONDA CO BUTTE MONT	3								
15 34 J 031120	ANCHOR COUPLING CO INC						59	18		
15 30 A 037510	ARMCO STEEL MIDDLETOWN	80	12,900	3,564	109,650	30,294			95,460	25,703
19 32 037519	ARMCO STEEL HOUSTON	10								
15 31 A 040688	ARROW ACME CORP						3,870	1,069		
15 34 A 040688	ARROW ACME CORP	5					1,935	642	3,870	1,043
15 34 A 040865	ART SPECIALTY CO	2					645	178	2,580	697
19 36 J 046378	ATLAS FOUNDRY & MACHINE	1							645	181
19 32 J 050740	BABCOCK WILCOX MT VERN I	1								
13 37 G 057298	BORDAHL LAB MASS						12,900	3,564		
19 32 A 057200	BARDHAL OIL ST LOUIS						51,600	14,256		
19 36 059966	BARTLETT SNOW PACIFIC	10								
13 33 A 064920	BEAUKNIT MILLS INC	8					2,580	712	1,935	518
13 33 J 065003	BEAUNIT FIBERS		1,290	373	4,515	1,264			1,935	518
13 37 A 070263	BENDIX CORP SIDNEY NY	40			21,930	5,324			52,700	12,800
19 36 J 071740	BENSON CHEMICAL CORP	5							27,735	7,563
19 36 A 075050	BETHLEHEM STEEL CORP	50			2,580	745			5,160	1,448
13 37 J 080546	BLACK & DECKER LANC PA		1,290	373	5,160	1,458			5,805	1,567
19 32 J 080776	JASPER BLACKBURN CORP	1								
19 39 G 086735	BOEING AIRPLANE SEATTLE				3,225	945				
19 36 G 086736	BOEING AIR RENTON TRANS				6,450	1,863				
19 36 J 086738	BOEING CO SEATTLE								645	186
15 34 A 098179	BRIGGS & STRATTON	300	6,450	1,782	103,845	28,017			124,485	33,270
15 53 A 110505	BUSS MACHINE WORKS								645	178
19 36 114577	UNIV OF CALIF SANTA BARB	2								
19 36 114579	U OF CALIF BERKELEY CALI	6								
15 31 J 120800	CARBORUNDUM NIGRA FLS NY								645	173