

INTER-OFFICE CORRESPONDENCE

Mr. A.J. McDonnell

April 13, 1971

To:

Date:

C.F. DeArmond

→ 1971 LIA-AZI Meeting at Chicago

From:

Subject:

The annual meeting of the Lead Industries Association and Zinc Institute, Inc. was held at the Drake Hotel, Chicago, Illinois on April 5-7, 1971.

The highlights of the meeting were:

1. Increased use of lead-acid batteries was projected for the future. Rate of increase can be intensified by industry stepping out and using electric cars of all types. It is time, now to take the next steps that will bring electric vehicles out on the streets in meaningful numbers.
2. An excellent session featuring talks and discussions on lead and the environment was chaired by W.J. Veenis. The views of Dr. Van Newall of the U.S. Environmental Protection Agency were presented and exceptional re-buttal statements by members of the tetra-ethyl lead producers and ILZRO representatives drew out Dr. Van Newall's opinion that regardless of facts presented lead particulates settling as dust is the basic cause of lead poisoning in children. This is through the digestive system.
3. Hot dip galvanizing is making inroads in the housing field and can now economically compete with Aluminum. This may be a good market in the coming years. Need for additional help from Zinc producers to help promote hot dip galvanized products was stressed. Increased use in autos anticipated for a short term, but threat of electro phoretic paint replacing zinc for steel protection is awaiting test results on cars now in use.
4. Continued increased use of zinc in diecasting foreseen. Selective painting prior to plating holds hopes for bigger and better cast parts.
5. The Government has restricted the use of lead based paints on the outside of their structures but will use it on steel.

I had an opportunity to talk with Mr. Gordon Morem, V.P. C. Tennant, Sons & Co. He said he had just returned from negotiating an agreement with Codelco. He hoped that something might be worked out with Chile & Anaconda as Mr. Herrana told him that Chile desires very much to do business with Anaconda. Gordon implied that all Chile wanted was part toll and part sale of copper and would be willing to sell 30,000 tons per year. This, incidentally, is the quantity he has been trying to peddle on the U.S. market. Gordon said he could place 1,000 tons in

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Europe, 1,500 tons in Australia and other tonage at Enami and some in the United States.

Attendance was not good in this off year. Closing of various plants was on everyones minds. In spite of this, I detected a bullish feeling by the majority on the future of lead and sinc.

ASARCO was two votes short of a two thirds majority approval of their latest offer to the Glover, Missouri lead employees.

C.F. DeArmond

cc: C.E. Schwab
W.J. Veenis

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