



Paco Textures Corporation

1057 COMMERCIAL STREET • SAN CARLOS, CALIFORNIA 94070 • (415) 502-8128

November 1, 1975

PLAINTIFF'S
EXHIBIT
KM-175

TO: ALL PACO CUSTOMERS

SUBJECT: PRICE INCREASE ON PACO PRODUCTS
EFFECTIVE NOVEMBER 1, 1975

Due to a price increase in raw materials and labor costs it is necessary to increase our prices accordingly.

Orders received for shipment prior to November 1, 1975 will be shipped subject to availability of material. Any orders shipped after November 1, 1975 will be billed at the new price regardless of order date.

We will continue to give you our best possible service.

Very truly yours,

John W. Brown
Sales Manager

JWB/pr

Encl.



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PACO PRODUCTS BAY AREA PRICE LIST (Effective - November 1, 1975)

PRODUCTS

UNITS PER PALLET

Ready-Mix Joint Compounds

#4001B All Purpose	13# Pail	150
#4001B All Purpose	50# Ctn.	48
#4001B All Purpose	62# Pail	36
#4051S All Purpose	50# Ctn.	48
#4051S All Purpose	62# Pail	36
#4101A Topping	50# Ctn.	48
#4101A Topping	62# Pail	36
#4101C Topping	50# Ctn.	48
#4101C Topping	62# Pail	36
#4301 Paco Crete	67.5# Pail	36

Joint Compound Paco Dry Powder

#5512 Vinyl All Purpose	25# Bag	100
#5515 All Purpose	25# Bag	100
#5525 Taping	25# Bag	100
#5535H Finishing	25# Bag	100
#5535J Low Shrink	25# Bag	100

Wall Texture

#5565B Wall Texture	25# Bag	100
#5565B Wall Texture	50# Bag	50
#5565D Wall Texture	25# Bag	100
#5565D Wall Texture	50# Bag	50

Quik Set Joint Compound

#5589 Extra Slow Type	25# Bag	100
#5590 Slow Type	25# Bag	100
#5591 Fast Type	25# Bag	100

Deco-Tex Acoustic Ceiling Texture

#6373C Ceiling Texture	31# Bag	50
#6373D Ceiling Texture	31# Bag	50
#6374J Ceiling Texture	40# Bag	50

MINIMUM 30,000# DEL.	MINIMUM 20,000# DEL.	MINIMUM 10,000# DEL.	5,000# DEL. or Store P U
1.87	1.92	1.97	2.07
4.09	4.14	4.19	4.29
6.75	6.80	6.85	6.95
3.84	3.89	3.94	4.04
6.41	6.46	6.51	6.61
4.07	4.12	4.17	4.27
6.71	6.76	6.81	6.91
3.64	3.69	3.74	3.84
6.20	6.25	6.30	6.40
7.64	7.69	7.74	7.84
3.07	3.10	3.13	3.19
2.44	2.47	2.50	2.56
2.51	2.54	2.57	2.63
2.51	2.54	2.57	2.63
2.33	2.36	2.39	2.45
2.19	2.22	2.25	2.31
4.32	4.37	4.42	4.52
2.33	2.36	2.39	2.45
4.61	4.66	4.71	4.81
3.99	4.02	4.05	4.11
3.99	4.02	4.05	4.11
3.99	4.02	4.05	4.11
4.11	4.16	4.21	4.31
4.39	4.44	4.49	4.59
4.81	4.86	4.91	5.01

PRODUCTS

Drywall Tape

Price Per Roll

	<u>75' Roll</u>	<u>250' Roll</u>	<u>500' Roll</u>
10 - 99 Rolls	.40	.80	1.30
100 - 199 Rolls	.40	.70	1.25
200 - 499 Rolls	.40	.65	1.20
500 - 999 Rolls	.40	.60	1.15
1000 - and over	.40	.55	1.10

Truline Metal Corners

	<u>Cases</u>	<u>20-4</u>	<u>10-19</u>	<u>1-9</u>	<u>Broke Cases</u>
#803 - 1-1/4" x 1-1/4" x 7' or 8'	Per MLF	45.00	47.50	49.50	90.00

TERMS: Discount 5% - 20th Prox. Net and due thereafter.

NOTES

1. \$0.30 per cwt. will be allowed for pickup at Paco-San Carlos, with price based on the quantity picked up.
2. All customer prices are less 5% cash discount if paid by 20th prox.
3. If a Paco customer picks up at a K-M store, he will be invoiced at the 5,000 lb. price.
4. Bay Area Delivery Zone:

Minimum 5,000 lb. prepaid shipments are limited to San Francisco and Concord on North, Pleasanton on East, San Jose on South. Minimum 10,000 lb. prepaid shipments will be delivered to Santa Rosa, Pittsburg, Santa Cruz, Monterey and Salinas areas by K-M truck on its regular delivery schedules to each area. Two drop shipments (Min. 9600 lb. each) can be made with each 36,000 lb. order at no additional cost.

ALL PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE