

SALES SUMMARY

DIRECT 2		#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH	YEAR	PAGE NO.
		A. GENERAL DISTRICT	C. RUBBER ACCOUNTS	A. TOTAL ORGANIC SALES	B. RUBBER ACCOUNTS ONLY	A. GENERAL DISTRICT	C. RUBBER ACCOUNTS	A. ALL ORGANIC ACCOUNTS	B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY	C. RUBBER ACCOUNTS ONLY	DEC	1963
10 4591 150 PYDRAUL 150												
						SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR		
						POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS	
08 03 J 664550	SHEFFIELD STEEL CORP							5,090	2,106	6,617	2,738	
11 06 A 673398	SINCLAIR REF CO ATLANTA GA									28,504	10,731	
10 45 A 673400	SINCLAIR REFINING CO NY NY							1,527	632			
15 45 A 673400	SINCLAIR REFINING CO NY NY							1,018	421	1,018	421	
03 43 A 673405	SNCLR REF CHICAGO									1,527	569	
23 46 A 673501	SINCLAIR REFINING K CITY M							50,900	18,956	45,810	17,059	
27 43 A 699040	STANDARD OIL OF KENTUCKY							18,833	7,013	21,887	8,150	
41 01 A 699043	STD OIL OF SEATTLE WASH									509	216	
44 48 A 699130	STD OIL CO OF CAL LOS ANG									48	22	
43 48 A 699150	STD OIL OF CALIF SAN FRAN							48	26	192	78	
44 48 A 699150	STD OIL OF CALIF SAN FRAN							5,090	1,946	2,545	972	
28 47 A 699600	STD OIL OF OHIO CLEVELAND							69,700	23,860	57,020	19,429	
03 06 J 719281	SURFACE COMBUSTION C									509	211	
03 07 G 722087	SWINDELL-DRESSLER CORP							1,018	421			
16 01 G 722087	SWINDELL-DRESSLER CORP							2,036	842			
11 02 A 728150	TENN COAL AND IRON											
23 02 A 748676	UNION CAR & NUCL OAKRIDGE							1,018	421	2,545	1,053	
10 14 A 751873	UNITED CORK COMPANIES											
28 47 G 754566	NATIONAL AERONAUTICS							509	211			
06 09 J 754755	EDWARDS AFB									96	43	
15 05 A 792298	WESTINGHOUSE ELEC PHILA									1,210	511	
23 08 J 793000	WHEELABRATOR CORPORATION									1,018	421	
44 48 A 799319	I R WILBURN INCORPORATED							8,653	3,591	509	216	
28 04 J 802914	WILPUTTE COKE OVEN DIV									509	211	
10 08 G 802915	WILPUTTE COKE OVEN							240	106			
06 21 J 827140	CLAIM ACCOUNT								41			
06 21 J 828378	CLAIM ACCOUNT								28			
06 21 G 829070	CLAIM ACCOUNTS						32		32			
06 21 G 829999	CLAIM ACCOUNTS							515				
GRADE TOTAL						44,601	17,358	749,324	286,842	666,398	255,135	
* 10 4594 625 PYDRAUL-625												
03 06 A 015850	ALUMINUM COMPANY							616	192	1,232	383	
08 03 A 015850	ALUMINUM COMPANY							1,232	383			
11 01 G 015850	ALUMINUM COMPANY							1,232	383			
16 01 A 015850	ALUMINUM COMPANY									616	192	
44 02 A 015850	ALUMINUM COMPANY							1,848	591			
03 03 J 031409	ANCRAFT PRODUCTS CO									220	78	
10 45 G 095157	BRANSON INSTRUMENTS INC							11	6			
10 45 A 114340	CALIFORNIA OIL PERTH AMBOY							1,009	286	22,176	5,756	
10 10 A 129011	CELANESE CORP SUMMIT NJ							11	7			