

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Home Crest
CATEGORY: Interior Semi Gloss Paints
COLOR: White
NUMBER: 1803A
QUALITY: First

PIGMENT: 47.7%	LB.	GALLONS	UNIT COST	TOTAL COST
Dicalite "L"	32	1.55	30.77 P H LBS	.98
Titanox RC HT	200	7.38	5.50	11.00
Titanted Lithopone	100	2.82	5.68	5.68
VEHICLE 52.3%				
Varnish	146	20.00	75.00 P H GAL	15.00
Varnish	146.50	20.00	93.00	18.60
White Refined Linseed Oil	15.40	2.00	72.47	1.45
B-75 Naptha	46.20	7.00	12.90	.90
2% Cut Cobalt Deier	3.50	.50	79.18	.40
Nuodex Lead 24%	4.78	.50	135.52	.68
Bodying Varnish	1.82	.25	125.00	.31
Shkg., Rec. & Handling				2.19
Calculated Yield	696.20	62.00		57.19
Manufacturing Loss 2%		1.24		
Actual Yield		60.76		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	.94
Manufacturing Expense.....	.08
Bulk Cost Per Gallon, or Pound.....	1.02
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	1.18

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet
(B) To an Independent Whol. saler
(C) By Company owned or controlled outlet to Retail Customer
(D) To an Independent Retailer (Dealer)
(E) To Other (Specify)

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