FISCAL 1961
TRADE AND MAINTENANCE SALES
BASE Y-LINE PRODUCTION REPORT

FOR: T. H. TURNEY

GLD32660

FROM R. A. Evans DATE January 22, 1962 FOR

CITY Cleveland 14, Ohio

ANSWERING LETTER OF .

SUBJECT FISCAL 1961
TRADE AND MAINTENANCE SALES
BASE Y-LINE PRODUCTION REPORT

BASE CODE UTILIZATION IN REPORTING OF Y-LINE PRODUCTION

Prior to an examination of the gallonage figures presented in this report it is necessary to understand the "Base Code" system which was used to compile this production data.

In compliance with a Management request that all of the production of a given Y-Line item, regardless of how marketed, be shown in this report, a "Base Code" system was installed. This system is based on data contained in the "CRI" Book. Under this system:

1. A Y-Line "Base Code" was assigned to every item which can be sold either under its own Y-Line code number or under a "Marketing Code."

2. Mound City, Syndicate, General Paint, Glidden Line Number and Y-Line coded items that are relabels of "Base Code" items are classified as "Marketing Codes."

3. The reported production of all Y-Line, Mound City, Syndicate, General Paint and Glidden Line Number "Marketing Codes" has been presented in this report under its applicable Y-Line "Base Code."

GALLONAGE REPORTED - FISCAL 1957 THROUGH 1959

As the actual production of Mound City, Syndicate, General Paint and Glidden Line Number "Marketing Code" items was not readily available for years prior to fiscal 1960, gallonage figures for fiscal years 1957 through 1959 are somewhat understated but, to the extent possible, have been adjusted to the Y-Line "Base Code" system.

GALLONAGE REPORTED - FISCAL 1960 AND 1961

The "Base Code" system was first used in the preparation of the "Fiscal 1960 Y-Line Production Report" and was based on the data contained in the initial memorandum edition of the "CRI" Book. It was necessary to revise the "CRI" Book in July, 1961 to incorporate additional Base and Marketing Codes and to delete others. The data presented in this revision was then used to prepare the "Fiscal 1961 Y-Line Production Report."

As it would not be correct to compare fiscal 1960 and 1961 production gallonage figures which were prepared on different bases, adjustments were made to certain 1960 gallonage figures to reflect the changes made in the "CRI" Book. These adjustments resulted in total gallonage reported for 1960 being increased from 11,991,832 to 12,057,359 gallons -- a 65,527 gallon increase.

In summary, the significant points to remember when using the Fiscal 1961 Y-Line Production Report are:

1. All production figures in this report are shown under a Y-Line Base Code.
2. Gallonage figures for fiscal years 1957 through 1959 are somewhat understated but, to the extent possible, have been adjusted to the Y-Line "Base Code" system.
3. Gallonage figures for fiscal years 1960 and 1961 are based on the July, 1961 revision of the "CRI" Book.

PRODUCTION COMMENTS

The fiscal 1961 production of base Y-Line products amounted to 12,287,125 gallons which reflects an increase of 229,766 gallons -- a 1.9% increase -- from fiscal 1960 production.

The base Y-Line gallonage for the past five fiscal years is shown in the following schedule. Using 1957 as a base, 1961 production is 13.3% higher. Cumulative average yearly growth for this five-year period has been 3.2%.

Fiscal Year	Gallons	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Over Preceding Year
1957**	10,846,732	Base	
1958	11,658,485	811,280	7.5 %
1959	12,253,358	594,873	5.1 %
1960	12,057,359	(195,999)	(1.6)%
1961	12,287,125	229,766	1.9 %
Net Increase 1961 over 1957		1,440,393	13.3 %
Cumulative Average Yearly Growth			3.2 %

** - Not adjusted to exclude gallonage produced in 1957 and destroyed in the Cleveland Plant fire.

A comparison of fiscal 1961 production to 1960 figures reveals the following significant gallonage changes:

	Gallonage Increase (Decrease) 1961 Over 1960	Per Cent Increase (Decrease)
Painters' Latex Paint	366,513	178 %
B-D-L Alkyd Flat Enamel	238,224	100 %
Spred Lustre	174,825	18 %
Professional Ultra Flat Latex	66,212	8 %
Traffic Marking Paint	29,824	48 %
House Paint Other Than Y-Line	27,546	22 %
Endurance Velvet	21,478	12 %
Weathercote & Craftsman House Paint	18,099	8 %
Glid-Tone Stains	15,489	20 %
All Purpose Metallite	15,228	17 %
Speedwall Alkyd Flat Enamel - Discontinued	(235,703)	(80)%
Latex House Paint	(122,635)	(27)%
Japalac Enamel	(93,529)	(14)%
Spred Tred	(67,768)	(61)%
Spred Satin	(56,282)	(1)%
Rockspar Varnish	(48,379)	(35)%
Spred Glide-On	(36,698)	(8)%
Glid-Tone Spar Varnish	(16,240)	(27)%

For classification purposes, all base Y-Line products have been classified as either exterior or interior finishes. For the purpose of this report, the predominant use of a product which could be classified either exterior or interior has been used to determine its classification.

In addition, we have further classified all products as either oil paints, emulsion paints, synthetic rubber base paint, varnish and varnish stains, stains or miscellaneous products.

	GALLONAGE - TWELVE MONTHS				
	Old Basis			New Basis	
	1957	1958	1959	1960	1961
Interior Finishes	8,078,328	8,307,265	8,926,053	8,407,728	8,717,946
Exterior Finishes	2,768,404	3,351,220	3,327,305	3,649,631	3,569,179
Total	10,846,732	11,658,485	12,253,358	12,057,359	12,287,125

INTERIOR FINISHES

During fiscal 1961 the production of interior finishes increased 310,218 gallons or 3.7% over 1960 production. The above noted increase in gallonage can be broken down as follows:

	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Of Interior Finishes Total
Oil Paints	74,799	24 %
Emulsion Paints	295,752	95 %
Synthetic Rubber Base	(7,323)	(2)%
Varnish & Varnish Stain	(68,612)	(22)%
Stains	15,489	5 %
Miscellaneous Products	113	-
	310,218	100 %

INTERIOR OIL PAINTS

The over-all increase of 74,799 gallons in the production of interior oil paint finishes resulted mainly from an increase in the production of Spred Lustre - 174,825 gallons, and a decrease in production of Japalac Enamel - 93,529 gallons.

During fiscal 1961, 238,224 gallons of Brush-Day-Lite Alkyd Flat was produced. This line was formerly relabeled from Speedwall Alkyd Flat which was discontinued January 1, 1961. In fiscal 1961, 57,756 gallons of Speedwall Flat was produced compared to 293,459 gallons in fiscal 1960. The combined production of these two lines shows a 2,521 gallon increase over fiscal 1960.

INTERIOR EMULSION PAINTS

The 295,752 gallon increase in the production of interior emulsion finishes was primarily the result of the increase in production of Professional Ultra Flat Latex - 66,212 gallons, and Painters' Latex Paint - 366,513 gallons. These increases were offset somewhat by decreases in production of Spred Tred - 67,768 gallons, Spred Stipple Texture - 9,831 gallons, and Spred Satin - 56,282 gallons.

INTERIOR SYNTHETIC RUBBER BASE PAINT

Synthetic rubber base paint suffered a 6,677 gallon decrease in Plinamel production in 1961. This continues the downward trend started in 1957. Effective January 1, 1962, Plinamel was discontinued as a consumer product line but will continue to be sold as part of the maintenance line.

INTERIOR VARNISH & VARNISH STAINS

Interior varnish and varnish stain production in 1961 decreased 68,612 gallons. Only Gym Floor Finish showed an increase in production - 1,948 gallons, while decreases existed for Glid-Tone Gloss Varnish - 5,587 gallons, Glid-Tone Satin Sheen - 13,175 gallons, Rockspar Varnish - 48,379 gallons and the Glid-Tone Varnish Stain line - 3,419 gallons.

INTERIOR STAINS

The production of Glid-Tone Stains increased 15,489 gallons or a 20% increase over 1960. This line has experienced alternate peaks and valleys during the past five years with a high production of 92,586 gallons in 1961 and a low of 71,489 gallons in 1958.

MISCELLANEOUS INTERIOR PRODUCTS

Miscellaneous interior products experienced a very small increase of 113 gallons during 1961 and has ranged from a low of 138,655 gallons in 1957 to a high of 197,788 gallons in 1961. The most significant change was in the Glid-Crete line which increased 10,234 gallons over the 2,609 gallons reported in 1960.

EXTERIOR FINISHES

The production of exterior finishes decreased 80,452 gallons or a 2.2% decline over the prior year. The above noted decrease can be broken down as follows:

	Gallon Increase (Decrease) Over Preceding Year	Per Cent Increase (Decrease) Of Exterior Finishes Total
Oil Paints:		
House	78,387	97 %
Other	14,525	18 %
Emulsions	(159,333)	(198)%
Varnish & Varnish Stain	(11,740)	(14)%
Miscellaneous Products	(2,291)	(3)%
	(80,452)	(100)%

EXTERIOR OIL PAINTS - HOUSE

The increase in the production of exterior oil house paints is mainly attributable to the increases in production of Weathercote/Craftsman - 18,099 gallons, Endurance Velvet - 21,478 gallons, "House Paints - Other Than Y-Line" - 27,546 gallons and No. 55 Alkyd White - 9,177 gallons. No outstanding decreases in gallonage were noted.

EXTERIOR OIL PAINTS - OTHER

The 14,525 gallon increase in production of other exterior oil paints was primarily the result of an increase in production of 15,288 gallons of All Purpose Metallite and 29,824 gallons in the Traffic Marking Paint line. These increases were partially offset by the discontinuance of six items which had total production of 14,512 gallons during 1960 and a decline of 11,174 gallons in the Speed Enamel line.

EXTERIOR EMULSION PAINT

The decrease in production of 159,333 gallons of exterior emulsion paint experienced in 1961 is attributable to a decrease in production of Spred Glide-On - 36,698 gallons and Latex House Paint - 122,635 gallons.

Fiscal 1961 was the third consecutive year that the production of Spred Glide-On has declined. Production of Spred Glide-On reached a peak of 553,391 gallons in 1957 and a low of 412,196 gallons in 1961.

The production of Latex House Paint was substantially increased in 1960 over 1959 to fill the so-called "pipe line" and the decrease from 449,467 gallons in 1960 to 326,832 gallons in 1961 reflects the normal dip after the introduction of a new line.

EXTERIOR HOUSE PAINTS - OIL AND EMULSION

The following schedule combines the production of exterior oil and emulsion house paint gallonage for a more comprehensive picture of the over-all exterior house paint situation.

	1957	1958	1959	1960	1961
Oil House Paint Finishes	2,046,992	2,418,166	2,180,750	2,083,768	2,162,155
Spred Glide-On	443,040	553,391	502,263	448,894	412,196
Sub-Total	2,490,032	2,971,557	2,683,013	2,532,662	2,574,351
Latex House Paint	-0-	-0-	195,860	449,467	326,832
Total	2,490,032	2,971,557	2,878,873	2,982,129	2,901,183

EXTERIOR VARNISH AND VARNISH STAIN

The 1961 decline in exterior varnish and varnish stain production of 11,740 gallons is mainly attributable to a decrease in production of Glid-Tone Spar Varnish - 16,240 gallons and the discontinuance of Y-25, Redwood Clear Finish - 4,661 gallons - 1960. These decreases were partially offset by increases in production experienced by Y-30, Redwood Clear Finish - 2,793 gallons and Redwood Stain - 7,981 gallons.

MISCELLANEOUS EXTERIOR PRODUCTS

Miscellaneous exterior products declined slightly in 1961 with a decrease in production of Driwal Clear - 2,641 gallons and Neva-Rot Green - 6,235 gallons representing the largest decreases in gallonage. The initial productions of 7,701 gallons of twelve new maintenance line items somewhat offset the above declines.

PRODUCTION OF DISCONTINUED ITEMS

Discontinued Y-Line items continue to be produced by certain of our plants. Eighty-three discontinued items were produced during fiscal 1961 and in the majority of cases the gallonage involved by product was minor. Production has been shown by plant in order that Regional Management can review the figures on discontinued items and take corrective action to eliminate such production, where possible.

In prior years the gallonage produced in Canada for items active in Canada but discontinued in the United States has been reported as discontinued gallonage produced. This gallonage has been deleted from the fiscal 1961 figures and reduced the total discontinued gallonage from 87,719 to 40,040 gallons.

You will note in Section VIII that although "85" Line Numbers have been assigned to the majority of the discontinued items that were produced, only 12,204 gallons of a total of 40,040 gallons were produced under an "85" Line Number. This indicates that factories continue to use discontinued Y-Line numbers rather than the assigned "85" Line Numbers.

GENERAL COMMENTS

This letter of comment is not intended to provide a complete, thorough and comprehensive review of the detail appearing in the "Fiscal 1961 Y-Line Production Report."

Each person receiving a copy of the report should thoroughly review and study the information contained therein. The data presented in the report can be the foundation for:

1. Action to strengthen present products and lines which will form the foundation for future and continued growth.

2. Action to discontinue items whose volume does not warrant continuation as an active trade sales item.

3. Action to consolidate certain production in one or more plants.

4. Increasing batch size.

5. Action to discontinue production of items discontinued from the trade sales line.

Positive action remains a must if our sales and production efforts are to be devoted to Y-Line trade sales and maintenance products which will provide volume, low cost and maximum profit -- all essential to our future growth.

R. A. Evans

R. A. EVANS

RAE:dmm

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BASE Y-LINE PRODUCTION
FISCAL 1961

INDEX

		Page No's. From	To
Section I	Recap of Trade and Maintenance Sales Base Y-Line Production (Active and Discontinued) By Number of Items Produced Within Gallonage Ranges, By Year, For the Past Five Years, Based on Company-Wide Totals	1-1	
	Recap of the Number of Active Trade and Maintenance Sales Y-Line Items Produced, Fiscal 1961, Within Gallonage Ranges, With Per Cent of Total Items and Gallonage Indicated for Each Gallonage Range	1-2	
Section II	Five-Year Production History of Trade and Maintenance Sales Lines and Major Products	2-1	
	Trade and Maintenance Sales Production - Gallonage and Percentage Increase (Decrease) - Fiscal 1961 Over Fiscal 1960	2-2	
Section III	Summary - Interior and Exterior Finishes - By Classification - Five-Year Comparison	3-1	
	Interior Finishes - Five-Year Comparison	3-2	3-3
	Exterior Finishes - Five-Year Comparison	3-4	3-5
Section IV	Five-Year Gallonage Comparison by Individual Item and Line	4-1	4-43
Section V	Base Y-Line Trade and Maintenance Sales Production - Fiscal 1961 - In Y-Line Order - By Plant and Total All Plants	5-1	5-10
Section VI	Current Trade and Maintenance Sales Production - Fiscal 1961 - In Volume Order - By Total All Plants	6-1	6-10
Section VII	Five-Year Gallonage Comparison of Base Y-Line Items Discontinued Prior to Fiscal 1961 and Produced During 1961	7-1	7-2
Section VIII	Fiscal 1961 Production of Discontinued Items		
	Discontinued Base Y-Line Items - In Code Number Order - By Plant and Total All Plants	8-1	8-2
	Discontinued Base Y-Line Items - In Volume Order - By Total All Plants	8-3	8-5

RECAP OF THE NUMBER OF BASE Y-LINE ITEMS PRODUCED ACTIVE AND DISCONTINUED BY YEAR - FOR THE PAST FIVE YEARS BASED ON COMPANY-WIDE TOTALS

Gallon Production of Each Item	NUMBER OF ITEMS PRODUCED Old Basis 1957	1958	1959	New Basis 1960	1961
ACTIVE ITEMS					
Over 100,000	26	31	29	28	27
99,999 - 75,000	5	6	8	10	12
74,999 - 50,000	18	10	18	15	16
49,999 - 25,000	41	49	38	41	47
24,999 - 15,000	40	36	60	55	45
14,999 - 10,000	38	47	45	44	47
9,999 - 5,000	58	65	67	75	81
4,999 - 2,500	26	30	48	51	36
2,499 - 1,000	28	44	47	51	45
999 - 500	15	38	26	38	36
499 - 300	9	13	18	17	18
299 - 100	7	9	15	17	33
99 - 1	4	6	5	13	26
Total Active Items	315	384	424	455	469
DISCONTINUED ITEMS					
Over 100,000	-	-	-	-	-
99,999 - 75,000	-	-	-	-	-
74,999 - 50,000	-	-	-	-	-
49,999 - 25,000	-	-	-	-	-
24,999 - 15,000	-	-	-	-	-
14,999 - 10,000	-	-	2	-	-
9,999 - 5,000	1	2	1	1	-
4,999 - 2,500	10	7	4	5	1
2,499 - 1,000	13	6	11	9	6
999 - 500	9	14	12	12	20
499 - 300	14	11	5	16	14
299 - 100	11	10	13	25	22
99 - 1	16	25	28	27	20
Total Discontinued Items	74	75	76	95	83
GRAND TOTAL	389	459	500	550	552

RECAP OF THE NUMBER OF ACTIVE BASE Y-LINE ITEMS AND GALLONS PRODUCED FOR EACH GROUPING WITH PER CENT OF TOTAL ITEMS AND GALLONS INDICATED

Gallon Production of Each Item	FISCAL 1961 Number of Items	Gallons Produced	Per Cent of Total Items	Per Cent of Total Gallons
Over 100,000	27	6,219,403	5.76	51.26
99,999 - 75,000	12	1,057,023	2.56	8.71
74,999 - 50,000	16	943,168	3.41	7.77
49,999 - 25,000	47	1,632,569	10.02	13.46
24,999 - 15,000	45	853,103	9.59	7.03
14,999 - 10,000	47	569,334	10.02	4.70
9,999 - 5,000	81	604,129	17.27	4.98
4,999 - 2,500	36	133,914	7.68	1.10
2,499 - 1,000	45	78,767	9.59	.65
999 - 500	36	26,439	7.68	.22
499 - 300	18	6,802	3.84	.06
299 - 100	33	6,214	7.04	.05
99 - 1	26	1,186	5.54	.01
Totals	469	12,132,051	100.00	100.00

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SECTION II

FIVE-YEAR PRODUCTION HISTORY OF TRADE AND MAINTENANCE SALES LINES AND MAJOR PRODUCTS

** - Denotes a line rather than a single product.

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
1	Glid-Tone Gloss Varnish	14,297	30,724	23,667	60,023	54,436
47	Glid-Tone Satin Sheen	63,019	44,051	73,347	79,024	65,849
48	Glid-Tone Spar Varnish	37,655	38,155	30,263	59,440	43,200
50	Rockspar Varnish	202,168	155,342	140,644	136,259	87,880
55	Surface Bond	13,801	20,507	20,513	20,822	19,209
66	Spred Surfacene	19,236	11,041	11,998	15,807	15,437
70	Paint & Varnish Remover	18,287	16,755	15,540	15,442	15,732
74	Glid-Strip	52,040	53,867	55,967	63,212	58,885
242**	Glid-Tone Stains	81,503	71,489	86,924	77,097	92,586
471**	Rustmaster	29,964	31,953	24,408	55,001	52,427
500	Barn Paint Red	47,780	53,050	55,806	43,927	45,475
534	Clear Silicone Driwal	17,637	26,935	16,561	21,160	21,279
555	Gliddencoat	105,516	105,938	120,214	130,681	132,168
592	All Pur. Metallite	61,849	62,758	61,646	90,392	105,620
596	Stock Farm White	13,046	11,537	11,225	15,644	12,290
605	Asphalt Alum. Roof Pt.	17,004	16,450	20,061	18,109	18,472
700	Paste Wood Filler	16,897	19,856	19,604	17,055	19,243
810**	Plinamel	73,881	68,808	44,149	35,515	28,838
853**	Florenamel	342,580	305,835	280,513	298,860	301,562
1180**	Spray-Day-Lite	92,640	56,448	60,519	80,011	80,102
1200**	Glid-Tone Varnish St.	44,555	48,130	44,399	43,192	39,773
1207**	Japalac Enamel	668,441	672,525	653,034	669,244	575,715
1511	Glid-N Liquid Cleaner	15,863	16,436	15,128	15,777	12,454
1701**	Colors in Oil	16,565	9,256	8,958	9,793	8,699
1800**	Endurance House Pt.	1,341,592	1,463,962	1,338,543	1,365,125	1,363,390
2217**	Weathercote & C. H.P.	264,502	440,998	286,158	226,299	244,398
2750**	Endurance Velvet	115,373	166,300	157,672	172,658	194,136
2900**	Ripolin	58,404	67,482	62,119	68,733	65,835
3000**	Spred Flat	45,223	26,045	21,786	20,244	19,964
3020**	Brilliant Colors	10,037	11,046	11,410	7,181	2,338
3090**	Spred Stip. Texture	88,263	41,068	40,795	42,789	32,958
3401**	Spred Satin	3,666,483	3,966,603	4,083,877	3,659,869	3,603,587
3501**	Spred Glide-On	443,040	553,391	502,263	448,894	412,196
3600**	Latex House Paint	-	-	195,860	449,467	326,832
3800**	Spred Tred	-	-	218,798	111,338	43,570
4000**	Japalac Spray En.	14,647	8,195	11,861	14,071	13,177
4100**	Ripolin Yacht Fin.	-	-	19,859	6,293	6,592
4516	Interior Basecoat	43,553	37,908	30,073	41,984	37,704
4550**	Speed Enamel	5,601	33,916	114,289	240,210	229,036
4600**	Spred Lustre	1,024,471	932,324	1,114,268	986,983	1,161,808
4700**	Speed-Wall Alkyd Flat	360,245	327,404	347,189	293,459	57,756
5051	No. 51 H.P. Primer	26,047	40,608	59,821	63,161	66,401
5067	No. 1006 S-D-L Wht.	-	31,470	30,026	39,381	49,269
5086**	EZC Machinery En.	3,881	4,705	7,835	8,281	5,555
5101**	Prof. Ultra Flat Latex	872,965	971,142	967,607	840,115	906,327
5220**	Rustmaster T & S	-	-	-	48,557	47,145
5370**	Painters' Latex Pt.	-	59,350	167,123	205,715	572,228
5523**	Swimming Pool Finishes	-	10,753	4,890	10,088	11,442
5526**	Traffic Marking Paint	-	67,541	71,263	62,460	92,284
5566**	Nupon Enamels	-	-	5,465	23,034	24,821
5572**	Glid Tile	-	-	16,454	60,512	55,545
5701**	B-D-L Alkyd Flat En.	-	-	-	-	238,224
	H.Pt. Other Than Y-Line	198,945	207,597	233,312	127,528	155,074
	Y-Line Gal. Excl. Above	197,236	240,831	237,654	341,443	340,202
	TOTAL	10,846,732	11,658,485	12,253,358	12,057,359	12,287,125

PRODUCTION GALLONAGE & PERCENTAGE INCREASE (DECREASE) FISCAL 1961 OVER FISCAL 1960

** - Denotes a line rather than a single product.

Y-Line Number		PRODUCTION GALLONAGE Fiscal 1961	PRODUCTION GALLONAGE Fiscal 1960	INCREASE (DECREASE) 1961 OVER 1960 Gallons	INCREASE (DECREASE) 1961 OVER 1960 Per Cent
1	Glid-Tone Gloss Varnish	54,436	60,023	(5,587)	(9)
47	Glid-Tone Satin Sheen	65,849	79,024	(13,175)	(17)
48	Glid-Tone Spar Varnish	43,200	59,440	(16,240)	(27)
50	Rockspar Varnish	87,880	136,259	(48,379)	(35)
55	Surface Bond	19,209	20,822	(1,613)	(8)
66	Spred Surfacene	15,437	15,807	(370)	(2)
70	Paint & Varnish Remover	15,732	15,442	290	2
74	Glid-Strip	58,885	63,212	(4,327)	(7)
242**	Glid-Tone Stains	92,586	77,097	15,489	20
471**	Rustmaster	52,427	55,001	(2,574)	(5)
500	Barn Paint Red	45,475	43,927	1,548	4
534	Clear Silicone Driwal	21,279	21,160	119	-
555	Gliddencoat	132,168	130,681	1,487	1
592	All Purpose Metallite	105,620	90,392	15,228	17
596	Stock Farm White	12,290	15,644	(3,354)	(21)
605	Asphalt Alum. Roof Paint	18,472	18,109	363	2
700	Paste Wood Filler	19,243	17,055	2,188	13
810**	Plinamel	28,838	35,515	(6,677)	(19)
853**	Florenamel	301,562	298,860	2,702	1
1180**	Spray-Day-Lite	80,102	80,011	91	-
1200**	Glid-Tone Varnish Stain	39,773	43,192	(3,419)	(8)
1207**	Japalac Enamel	575,715	669,244	(93,529)	(14)
1511	Glid-N-Liquid Cleaner	12,454	15,777	(3,323)	(21)
1701**	Colors in Oil	8,699	9,793	(1,094)	(11)
1800**	Endurance House Paint	1,363,390	1,365,125	(1,735)	-
2217**	Weathercote & Crafts. H. Pt.	244,398	226,299	18,099	8
2750**	Endurance Velvet	194,136	172,658	21,478	12
2900**	Ripolin	65,835	68,733	(2,898)	(4)
3000**	Spred Flat	19,964	20,244	(280)	(1)
3020**	Brilliant Colors	2,338	7,181	(4,843)	(67)
3090**	Spred Stipple Texture	32,958	42,789	(9,831)	(23)
3401**	Spred Satin	3,603,587	3,659,869	(56,282)	(1)
3501**	Spred Glide-On	412,196	448,894	(36,698)	(8)
3600**	Latex House Paint	326,832	449,467	(122,635)	(27)
3800**	Spred Tred	43,570	111,338	(67,768)	(61)
4000**	Japalac Spray Enamel	13,177	14,071	(894)	(6)
4100**	Ripolin Yacht Finishes	6,592	6,293	299	5
4516	Interior Basecoat	37,704	41,984	(4,280)	(10)
4550**	Speed Enamel	229,036	240,210	(11,174)	(5)
4600**	Spred Lustre	1,161,808	986,983	174,825	18
4700**	Speed-Wall Alkyd Flat	57,756	293,459	(235,703)	(80)
5051	No. 51 House Paint Primer	66,401	63,161	3,240	5
5067	No. 1006 S-D-L White	49,269	39,381	9,888	25
5086**	EZC Machinery Enamel	5,555	8,281	(2,726)	33
5101**	Professional Ultra Flat Latex	906,327	840,115	66,212	8
5220**	Rustmaster T & S	47,145	48,557	(1,412)	(3)
5370**	Painters' Latex Paint	572,228	205,715	366,513	178
5523**	Swimming Pool Finishes	11,442	10,088	1,354	13
5526**	Traffic Marking Paint	92,284	62,460	29,824	48
5566**	Nupon Enamels	24,821	23,034	1,787	8
5572**	Glid Tile	55,545	60,512	(4,967)	(8)
5701**	B-D-L Alkyd Flat Enamel	238,224	-	238,224	100
	H. Pt. Other Than Y-Line	155,074	127,528	27,546	22
	Y-Line Gal. Excluded Above	340,202	341,443	(1,241)	-
	TOTAL	12,287,125	12,057,359	229,766	2

GLD 32677

SECTION III
SUMMARY - INTERIOR AND EXTERIOR FINISHES BY CLASSIFICATION

Classification	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Fiscal 1961
INTERIOR FINISHES					
Oil Paints	2,752,228	2,634,464	2,813,991	2,870,199	2,944,998
Emulsion Paints	4,700,397	5,081,645	5,516,769	4,899,237	5,194,989
Synthetic Rubber Base	73,881	69,601	44,429	36,161	28,838
Varnish & Varnish Stain	331,664	285,617	287,431	327,359	258,747
Stains	81,503	71,489	86,924	77,097	92,586
Miscellaneous Products	138,655	164,449	176,509	197,675	197,788
	8,078,328	8,307,265	8,926,053	8,407,728	8,717,946
EXTERIOR FINISHES					
Oil Paints					
House Paint	2,046,922	2,418,166	2,180,750	2,083,768	2,162,155
Other	165,380	251,189	333,359	490,916	505,441
Total Oil Paints	2,212,302	2,669,355	2,514,109	2,574,684	2,667,596
Emulsion Paints	443,040	553,391	698,123	898,361	739,028
Varnish & Varnish Stain	63,152	71,578	64,975	112,831	101,091
Miscellaneous Products	49,910	56,896	50,098	63,755	61,464
	2,768,404	3,351,220	3,327,305	3,649,631	3,569,179
SUMMARY - TOTAL INTERIOR AND EXTERIOR FINISHES					
Oil Paints					
House Paints	2,046,922	2,418,166	2,180,750	2,083,768	2,162,155
Other	2,917,608	2,885,653	3,147,350	3,361,115	3,450,439
Total Oil Paints	4,964,530	5,303,819	5,328,100	5,444,883	5,612,594
Emulsion Paint	5,143,437	5,635,036	6,214,892	5,797,598	5,934,017
Synthetic Rubber Base	73,881	69,601	44,429	36,161	28,838
Varnish & Varnish Stain	394,816	357,195	352,406	440,190	359,838
Stains	81,503	71,489	86,924	77,097	92,586
Miscellaneous Products	188,565	221,345	226,607	261,430	259,252
	10,846,732	11,658,485	12,253,358	12,057,359	12,287,125

INTERIOR FINISHES
TRADE AND MAINTENANCE LINES AND PRODUCTS

Y-Line Number	Description	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Fiscal 1961
	OIL PAINTS					
555	Gliddencoat	105,516	105,938	120,214	130,681	132,168
594	Chalkboard Green	3,755	3,214	3,414	4,056	4,172
853**	Florenamel	342,580	305,835	280,513	298,860	301,562
1180**	Spray-Day-Lite	92,640	56,448	60,519	80,011	80,102
1207**	Japalac Enamel	668,441	672,525	653,034	669,244	575,715
1782**	Dramatone	1,858	-	-	732	427
2900**	Ripolin	58,404	67,482	62,119	68,733	65,835
3020**	Brilliant Colors	10,037	11,046	11,410	7,181	2,338
4000**	Japalac Spray Enamel	14,647	8,195	11,861	14,071	13,177
4500	Speed-Wall Gloss White	14,057	7,678	6,888	9,252	2,256
4516	Interior Base Coat	43,553	37,908	30,073	41,984	37,704
4600**	Spred Lustre	1,024,471	932,324	1,114,268	986,983	1,161,808
4700**	Speed-Wall Alkyd Flat	360,245	327,404	347,189	293,459	57,756
4821	Duo-Tex White	-	1,902	2,256	6,044	4,701
5019	No. 19 PVA Pr. Sealer	-	3,171	9,390	26,901	28,389
5031	Alkyd Stipple Paint	-	1,265	1,063	1,143	304
5035	Quick Dry Sanding Sealer	-	-	-	-	11,246
5041	No. 6419 Alkali Res. Pr.	-	307	546	5,749	6,391
5056	No. 56 M.P. Alk. Fl.	8,143	26,802	6,225	8,604	-
5067	No. 1006 S-D-L White	-	31,470	30,026	39,381	49,269
5069	No. 1003 Sangene	-	9,195	17,119	17,402	18,907
5071	No. 117 Fr. White	-	816	1,160	1,573	2,485
5072	No. 1007 B-D-L White	-	3,675	6,571	5,267	4,325
5076	Glid-Cool White	-	-	-	4,508	3,421
5084	Glid-Cool Reducer	-	-	-	70	-
5086**	EZC Machinery Enamel	3,881	4,705	7,835	8,281	5,555
5220**	Rustmaster T & S	-	-	-	48,557	47,145
5545**	Glid Tex	-	15,159	8,379	7,926	-
5566**	Nupon Enamels	-	-	5,465	23,034	24,821
5572**	Glid Tile	-	-	16,454	60,512	55,545
5600**	B-D-L Alk. S-G En.	-	-	-	-	1,358
5701**	B-D-L Alk. Flat En.	-	-	-	-	238,224
7000**	Bulletin Colors	(Gallonage for this line not compiled in prior years)				5,877
7024**	Rel. Postad	(Gallonage for this line not compiled in prior years)				1,230
7027	138 Thinner	" " " item "		" "	" "	2
7136	Acrylic Silk Retarder	" " " " "		" "	" "	15
7160	Acrylic Spray Clear	" " " " "		" "	" "	2
7275	CP_2B Overprint Varnish	" " " " "		" "	" "	766
	Total Oil Paint	2,752,228	2,634,464	2,813,991	2,870,199	2,944,998
	EMULSION PAINT					
3000**	Spred Flat	45,223	26,045	21,786	20,244	19,964
3090**	Spred Stipple Texture	88,263	41,068	40,795	42,789	32,958
3401**	Spred Satin	3,666,483	3,966,603	4,083,877	3,659,869	3,603,587
3474	Spred Texture Base	9,895	5,158	1,230	2,459	-
3475	Spred Patch	17,568	12,279	15,553	16,708	16,350
3800**	Spred Tred	-	-	218,798	111,338	43,570
5101**	Prof. Ultra Flat Latex	872,965	971,142	967,607	840,115	906,327
5345	Latex Aluminum White	-	-	-	-	5
5370**	Painters' Latex Paint	-	59,350	167,123	205,715	572,228
	Total Emulsion Paint	4,700,397	5,081,645	5,516,769	4,899,237	5,194,989

** - Denotes a line rather than a single product.

INTERIOR FINISHES (Continued)
TRADE AND MAINTENANCE LINES AND PRODUCTS

Y-Line Number	Description	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Fiscal 1961
	SYNTHETIC RUBBER BASE					
810**	Plinamel	73,881	68,808	44,149	35,515	28,838
5073	A & A Res. Primer	-	793	280	646	-
	Total Synthetic Base	73,881	69,601	44,429	36,161	28,838
	VARNISH & VARNISH STAINS					
1	Glid-Tone Gloss Varnish	14,297	30,724	23,667	60,023	54,436
9	Gym Floor Finish	7,625	7,370	5,374	8,861	10,809
47	Glid-Tone Satin Sheen	63,019	44,051	73,347	79,024	65,849
50	Rockspar Varnish	202,168	155,342	140,644	136,259	87,880
1200**	Glid-Tone Varnish Stn.	44,555	48,130	44,399	43,192	39,773
	Total Varnish and Varnish Stains	331,664	285,617	287,431	327,359	258,747
	STAINS					
242**	Glid-Tone Stains	81,503	71,489	86,924	77,097	92,586
	MISCELLANEOUS PRODUCTS					
47	Deodorized Pt. Thinner	2,281	13,634	21,147	16,934	19,781
58	Silicone Slick Spray	-	7,557	4,095	2,965	2,982
64	Japan Drier	36	83	7,746	15,685	13,001
66	Spred Surfacene	19,236	11,041	11,998	15,807	15,437
67	Black Asphaltum	9,711	12,991	7,965	9,848	9,550
70	Pt. & Varnish Remover	18,287	16,755	15,540	15,442	15,732
74	Glid-Strip	52,040	53,867	55,967	63,212	58,885
700	Paste Wood Filler	16,897	19,856	19,604	17,055	19,243
1511	Glid-N Liq. Cleaner	15,863	16,436	15,128	15,777	12,454
1515	Super Renov. Wax	-	-	-	3,492	-
2822	Crystalacq Reducer	134	516	529	1,517	1,388
2840	Crystalacq	4,170	9,808	15,116	13,641	14,116
5026	No. 100 Wetting Oil	-	473	1,674	1,081	193
5501	Celcyn Ct. Cl.	-	1,432	-	2,610	2,183
5561**	Glid-Crete	-	-	-	2,609	12,843
	Total Miscellaneous	138,655	164,449	176,509	197,675	197,788
	GRAND TOTAL INTERIOR FINISHES	8,078,328	8,307,265	8,926,053	8,407,728	8,717,946

** - Denotes a line rather than a single product.

EXTERIOR FINISHES
TRADE AND MAINTENANCE LINES AND PRODUCTS

Y-Line Number	Description	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Fiscal 1961
	OIL PAINT - HOUSE					
500	Barn Paint Red	47,780	53,050	55,806	43,927	45,475
501	Barn Paint Gray	1,848	1,104	571	550	-
504	Zinc Dust Paint	926	1,082	1,206	689	787
596	Stock Farm White	13,046	11,537	11,225	15,644	12,290
1035	L & S Portland Cement	-	-	-	26,765	24,066
1701**	Colors in Oil	16,565	9,256	8,958	9,793	8,699
1800**	Endurance House Paint	1,341,592	1,463,962	1,338,543	1,365,125	1,363,390
2217**	Weathercote & C. H.P.	264,502	440,998	286,158	226,299	244,398
2750**	Endurance Velvet	115,373	166,300	157,672	172,658	194,136
5022	No. 22 H.P. Trim & Tint.	-	-	-	-	7,337
5042	No. 6421 Primecoat Wht.	-	446	-	7,263	7,562
5051	No. 51 H.P. Primer	26,047	40,608	59,821	63,161	66,401
5055	No. 55 Alkyd White	20,298	17,069	19,576	17,838	27,015
5317	Masonry Block Filler	-	5,157	7,902	6,528	5,525
	H.Pt. Other Than Y-Line	198,945	207,597	233,312	127,528	155,074
	Total Oil Pt. - House	2,046,922	2,418,166	2,180,750	2,083,768	2,162,155
	OIL PAINT - OTHER					
471**	Rustmaster	29,964	31,953	24,408	55,001	52,427
506	Liquid Red Lead	11,382	9,580	12,224	7,856	6,266
522	Smokestack Black	2,600	1,235	1,378	2,269	1,056
525	Galv. Mtl. Primer Wht.	10,200	13,944	11,568	6,709	-
541	Romark #2 White	7,500	6,611	2,096	3,295	-
560	Red Chromate Primer	3,276	922	444	16	-
561	Gray Chromate Primer	299	687	1,019	-	-
562	No. 1525 Chromate Pr.	14,946	2,042	1,929	558	-
563	No. 1777 Gray Syn. En.	2,774	1,105	1,158	561	-
586	Romark #2 Yellow	14,989	8,142	5,188	3,373	-
592	All Purpose Metallite	61,849	62,758	61,646	90,392	105,620
4030	Rustmaster Primer	-	-	-	1,835	718
4100**	Ripolin Yacht Finishes	-	-	19,859	6,293	6,592
4550**	Speed Enamel	5,601	33,916	114,289	240,210	229,036
5523**	Swimming Pool Finishes	-	10,753	4,890	10,088	11,442
5526**	Traffic Marking Paint	-	67,541	71,263	62,460	92,284
	Total Oil Pt. - Other	165,380	251,189	333,359	490,916	505,441
	Total Oil Paint	2,212,302	2,669,355	2,514,109	2,574,684	2,667,596
	EMULSION PAINT					
3501**	Spred Glide-On	443,040	553,391	502,263	448,894	412,196
3600**	Latex House Paint	-	-	195,860	449,467	326,832
	Total Emulsion Paint	443,040	553,391	698,123	898,361	739,028

** - Denotes a line rather than a single product.

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EXTERIOR FINISHES (Continued)
TRADE AND MAINTENANCE LINES AND PRODUCTS

Y-Line Number	Description	Fiscal 1957	Fiscal 1958	Fiscal 1959	Fiscal 1960	Fiscal 1961
	VARNISH AND VARNISH STAINS					
25	Redwood Clear Finish	11,696	12,916	13,452	4,661	-
30	Redwood Clear Finish	-	-	-	14,703	17,496
31	Redwood Stain	-	-	747	13,205	21,186
48	Glid-Tone Spar Varnish	37,655	38,155	30,263	59,440	43,200
55	Surface Bond	13,801	20,507	20,513	20,822	19,209
	Total Varnish and Varnish Stains	63,152	71,578	64,975	112,831	101,091
	MISCELLANEOUS PRODUCTS					
534	Clear Silicone Driwal	17,637	26,935	16,561	21,160	21,279
575	Driwal Clear	6,720	5,787	3,568	5,692	3,051
605	Asphalt Alum. Pt.	17,004	16,450	20,061	18,109	18,472
1502	Neva-Rot Green	4,323	4,818	6,205	13,788	7,553
1504	Neva-Rot Clear	4,226	2,906	3,120	3,875	3,408
5049	Green Glass Coating	-	-	583	1,131	-
5242	Converter	-	-	-	-	327
5250	Tinting Wh.-Nupon Cote	-	-	-	-	320
5280	Wh. En. - Vinyl-Cote	-	-	-	-	356
5282	Alum. En. - Vinyl-Cote	-	-	-	-	165
5285	H.B. Met. En. - Vinyl-Cote	-	-	-	-	2,416
5289	Spray Reducer - H.W.	-	-	-	-	1,005
5291	Metal Cond. - Primer Base	-	-	-	-	499
5292	Metal Cond. - Pr. Base Acid	-	-	-	-	161
5293	Metal Cond. - Pr. Reducer	-	-	-	-	288
5294	Ship-Bottom Rl.-Vinyl-Cote	-	-	-	-	1,467
5296	Brown Lead - Vinyl-Cote	-	-	-	-	197
5297	Red Anti-Fouling-Vinyl-Cote	-	-	-	-	500
	Total Miscellaneous	49,910	56,896	50,098	63,755	61,464
	GRAND TOTAL EXTERIOR FINISHES	2,768,404	3,351,220	3,327,305	3,649,631	3,569,179

** - Denotes a line rather than a single product.

SECTION IV

FIVE-YEAR GALLONAGE COMPARISON

BY

INDIVIDUAL ITEM AND LINE

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
1	Glid-Tone Gloss Varnish	14,297	30,724	23,667	60,023	54,436
9	Gym Floor Finish	7,625	7,370	5,374	8,861	10,809
30	Redwood Clear Finish	-	-	-	14,703	17,496
31	Redwood Stain	-	-	747	13,205	21,186
47	Glid-Tone Satin Sheen	63,019(A)	44,051	73,347	79,024	65,849
48	Glid-Tone Spar Varnish	37,655	38,155	30,263	59,440	43,200
50	Rockspar Varnish	202,168	155,342	140,644	136,259	87,880
55	Surface Bond	13,801	20,507	20,513	20,822	19,209
57	Deodorized Paint Thinner	2,281	13,634	21,147	16,934	19,781
58	Silicone Slick Spray	-	7,557	4,095	2,965	2,982
64	Japan Drier	36(A)	83	7,746	15,685	13,001
66	Spred Surfacene	19,236	11,041	11,998	15,807	15,437
67	Black Asphaltum	9,711	12,991	7,965	9,848	9,550
70	Paint & Varnish Remover	18,287	16,755	15,540	15,442	15,732
74	Glid-Strip	52,040	53,867	55,967	63,212	58,885
500	Barn Paint Red	47,780	53,050	55,806	43,927	45,475
506	Liquid Red Lead	11,382	9,580	12,224	7,856	6,266
522	Smokestack Black	2,600	1,235	1,378	2,269	1,056
534	Clear Silicone Driwal	17,637	26,935	16,561	21,160	21,279
555	Gliddencoat	105,516	105,938	120,214	130,681	132,168
575	Driwal Clear	6,720	5,787	3,568	5,692	3,051
592	All Purpose Metallite	61,849	62,758	61,646	90,392	105,620
594	Vismatic Chalkboard Green	3,755	3,214	3,414	4,056	4,172
596	Stock Farm White	13,046	11,537	11,225	15,644	12,290
605	Asphalt Aluminum Roof Paint	17,004	16,450	20,061	18,109	18,472
700	Paste Wood Filler	16,897	19,856	19,604	17,055	19,243

(A) - Actual 10 months' gallonage projected to twelve-month basis.

GL03279

MISC.

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
1502	Neva-Rot Green	4,323	4,818	6,205	13,788	7,553
1504	Neva-Rot Clear	4,226	2,906	3,120	3,875	3,408
1511	Glid-n Liquid Cleaner	15,863	16,436	15,128	15,777	12,454
1515	Super Renovite Wax	-	-	-	3,492	-
1781	Dramatone Blue	1,404	-	-	372	-
1782	Dramatone Lamp Black	-	-	-	-	93
1783	Dramatone Umber Brown	-	-	-	-	142
1784	Dramatone Green	-	-	-	-	98
1786	Dramatone Red Oxide	-	-	-	-	94
1788	Dramatone Ferrite Yellow	454	-	-	360	-
2822	Glid-Tone Crystalocq Reducer	134	516	529	1,517	1,388
2840	Glid-Tone Crystalacq	4,170	9,808	15,116	13,641	14,116
3475	Spred Patch	17,568	12,279	15,553	16,708	16,350
4030	Rustmaster Primer	-	-	-	1,835	718
4516	Interior Base Coat	43,553	37,908	30,073	41,984	37,704
4821	Duo-Tex White	-	1,902	2,256	6,044	4,701
5019	No. 19 PVA Primer Sealer	-	3,171	9,390	26,901	28,389
5022	No. 22 HP Trim & Tinting	-	-	-	-	7,337
5026	No. 100 Wetting Oil	-	473	1,674	1,081	193
5031	Alkyd Stipple Paint	-	1,265	1,063	1,143	304
5035	Quick Dry Sanding Sealer - Clear	-	-	-	-	11,246
5041	No. 6419 Alkyd Resistant Primer	-	307	546	5,749	6,391
5042	No. 6421 Prime Coat White	-	446	-	7,263	7,562
5051	No. 51 H. P. Primer	26,047	40,608	59,821	63,161	66,401
5055	No. 55 One Coat Alkyd White	20,298	17,069	19,576	17,838	27,015
5067	No. 1006 SDL White	-	31,470	30,026	39,381	49,269

GLD32680

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5069	No. 1003 Sani-Giene H-G White	-	9,195	17,119	17,402	18,907
5071	No. 117 Fume Resistant White	-	816	1,160	1,573	2,485
5072	No. 1007 BLD White Fl.	-	3,675	6,571	5,267	4,325
5076	Glid-Cool White	-	-	-	4,508	3,421
5084	Glid-Cool Reducer	-	-	-	70	-
5242	Converter	-	-	-	-	327
5250	Tinting White - Nupon Cote Enamel	-	-	-	-	320
5280	White Enamel Vinyl-Cote	-	-	-	[illegible]	356
5282	Aluminum Enamel Vinyl-Cote	-	-	-	-	165
5285	Hi-Build Metallic Enamel Vinyl-Cote	-	-	-	-	2,416
5289	Spray Reducer Hot Weather	-	-	-	-	1,005
5291	Metal Conditioner Primer Base	-	-	-	-	499
5292	Metal Conditioner Primer Base Acid	-	-	-	-	161
5293	Metal Conditioner Primer Reducer	-	-	-	-	288
5294	Ship Bottom Red Lead Vinyl-Cote	-	-	-	-	1,467
5296	Brown Lead Vinyl-Cote	-	-	-	-	197
5297	Red Anti-Fouling Vinyl-Cote	-	-	-	-	500
5317	Masonry Block Filler White	-	5,157	7,902	6,528	5,525
5345	Latex Aluminum White	-	-	-	-	5
5501	Celcyn Ct Cl	-	1,432	-	2,610	2,183
5502	Suntan Wiping Stain	-	-	-	-	-
7000	Bulletin Color White	Gallonage was not compiled in prior years				3,680
7001	Bulletin Color Black	"	"	"	"	1,505
7004	Bulletin Bright Red	"	"	"	"	561
7014	Bulletin Medium Green	"	"	"	"	131
7024	Rel Postad Blockout Wh	"	"	"	"	834
7026	Rel Postad Wh Surfacer	"	"	"	"	396

GLD32681

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
7027	138 Thinner	Gallonage was not compiled in prior years				2
7136	Acrylic Silk Retarder	"	"	"	"	15
7160	Acrylic Spray Clear	"	"	"	"	2
7275	CP_2B Screen Ink Overprint Varnish	"	"	"	"	766
		882,382	930,074	987,542	1,208,929	1,179,895
	ITEMS DISCONTINUED DURING FISCAL 1961:					
504	Zinc Dust Paint	926	1,082	1,206	689	787
1035	L & S Portland Cement (1)	-	-	-	26,765	24,066
4500	Speedwall Gloss White	14,057	7,678	6,888	9,252	2,256
		897,365	938,834	995,636	1,245,635	1,207,004
	Gallonage Active During Period Shown & Subsequently Discontinued	85,566	80,226	45,743	32,573	-
	TOTAL	982,931	1,019,060	1,041,379	1,278,208	1,207,004

(1) This gallonage was reported by the San Francisco, Portland and Tulsa Plants under GP-3801.

GLD32682

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
242	Honey Maple	5,655	7,309	9,061	6,380	10,740
243	French Provincial	4,641	5,099	6,544	6,906	8,505
244	Modern Red Mahogany	6,343	6,196	9,227	6,459	6,823
245	Walnut	5,891	8,657	10,007	8,994	13,989
246	Wheat	5,858	6,220	8,193	6,597	7,694
247	Blonde	8,150	10,360	9,171	8,684	9,588
248	Brown Mahogany	4,568	5,647	7,832	6,208	7,394
249	Platinum	2,396	4,885	5,745	4,702	4,254
250	Suntan	5,380	3,892	4,754	5,590	6,796
251	Reducer	1,102	1,689	2,104	2,498	956
252	Maple	4,507	6,362	6,188	5,752	7,599
253	Clear Stain Base	6,906(A)	834	2,461	1,235	2,104
254	Cherry	6,774(A)	2,762	2,861	3,998	3,552
255	Ebony	6,826(A)	535	2,013	1,777	1,263
256	Brunswick Green	6,506(A)	1,042	763	1,317	1,329
	TOTAL	81,503	71,489	86,924	77,097	92,586

(A) Actual 10 months' gallonage projected to twelve-month basis.

GLD32683

4-5

GLID-TONE STAIN

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
471	Rustmaster Galv. Primer	-	-	-	17,549	20,810
585	Rustmaster Primer	-	-	2,461	32,864	31,617
		-	-	2,461	50,413	52,427
	Gallonage active during period shown & Subsequently discontinued	29,964	31,953	21,947	4,588	-
	TOTAL	29,964	31,953	24,408	55,001	52,427

4-6

RUSTMASTER

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
810	White	8,569	9,156	4,523	5,328	5,854
815	Concrete Gray	11,378	9,989	5,978	5,407	3,479
820	Navajo Red	13,989	12,240	9,543	6,514	5,785
821	Turf Green	11,035	8,549	6,257	4,291	2,716
823	Flint Gray	20,302	21,651	15,071	12,700	11,004
		65,273	61,585	41,372	34,240	28,838
	Gallonage active during period shown & subsequently discontinued	8,608	7,223	2,777	1,275	-
	TOTAL	73,881	68,808	44,149	35,515	28,838

GLD32685

4-7

PLINAMEL

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
853	Light Oak	21,949	20,743	16,458	19,899	17,919
854	Tile Red	37,031	34,604	26,125	28,489	26,648
856	Dark Oak	19,786	19,215	20,115	19,090	18,211
861	Deck Gray	93,962	75,789	65,790	71,750	63,798
865	Mahogany	15,394	10,030	9,355	10,992	10,219
871	Tile Green	33,491	29,690	25,613	26,016	28,651
874	Harbor Gray	114,131	111,634	113,061	119,551	136,116
		335,744	301,705	276,517	295,787	301,562
	Gallonage active during period shown & subsequently discontinued	6,836	4,130	3,996	3,073	-
	TOTAL	342,580	305,835	280,513	298,860	301,562

GLD3 2686

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
1180	White	79,184	51,630	57,735	74,918	77,370
ITEMS DISCONTINUED DURING FISCAL 1961:						
1130	Industrial White	6,881	4,011	2,608	4,804	2,732
		86,065	55,641	60,343	79,722	80,102
	Gallonage active during period shown & subsequently discontinued	6,575	807	176	289	-
	TOTAL	92,640	56,448	60,519	80,011	80,102

GLD32687

SPRAY-D-LITE

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
1200	Light Oak	13,142	13,011	13,764	10,546	9,767
1201	Dark Oak	10,780	11,130	8,974	8,562	8,056
1202	Walnut	8,387	10,212	10,035	10,664	10,574
1203	Mahogany	12,246	13,777	11,626	13,420	11,376
	TOTAL	44,555	48,130	44,399	43,192	39,773

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
1207	Brilliant Black	58,309	64,896	67,487	65,578	81,794
1208	Flat Black	31,371	26,129	30,728	38,987	27,453
1212	Bud Green	20,571	17,470	17,352	19,285	15,648
1217	Ultra White	324,723	321,962	301,960	318,686	277,770
1219	Dawn Gray	23,969	25,645	24,459	23,646	18,830
1222	Screen Enamel Black	10,341	9,862	11,496	8,594	6,954
1246	Rich Blue	8,820	7,753	9,376	7,402	6,936
1250	Delphinium	13,687	11,385	12,472	13,028	9,785
1255	Light Ivory	28,958	25,356	24,560	26,608	22,283
1256	Vermilion	39,101	43,714	42,446	40,420	32,870
1260	Rose Pink	14,206	21,819	19,204	19,797	14,945
1263	Botany Brown	8,697	10,523	10,437	11,083	13,213
1267	Ribbon Blue	11,705	12,994	14,172	15,292	11,453
1268	Coral Pink	9,078	8,776	8,549	6,600	4,255
1269	Blue Turquoise	7,758	8,214	9,011	10,255	6,211
1270	Lemon Yellow	-	-	499	20,018	14,278
1271	Greenbrier	-	-	-	17,998	11,037
		611,294	616,498	604,208	663,277	575,715
	Gallonage active during period shown & subsequently discontinued	57,147	56,027	48,826	5,967	-
	TOTAL	668,441	672,525	653,034	669,244	575,715

GLD32689

4-11

JAPALAC

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
1701	Yellow Ochre	849	966	491	935	994
1702	Burnt Sienna	901	641	919	1,529	1,397
1703	Burnt Umber	1,696	846	1,064	1,166	831
1705	Medium Chrome Green	1,197	572	456	365	268
1706	Light Chrome Green	590	381	295	201	191
1707	Medium Chrome Yellow	755	249	542	387	-
1708	Raw Umber	1,375	885	614	599	613
1709	Ivory Black	361	250	102	198	258
1711	Prussian Blue	644	323	430	463	135
1716	Light Chrome Yellow	884	398	510	466	402
1717	American Vermilion	464	240	408	288	94
1718	Venetian Red	1,136	362	422	846	750
1719	Raw Sienna	1,518	871	1,321	802	905
1720	Lamp Black	2,707	1,675	1,195	1,360	1,403
1742	Deep Chrome Yellow	300	-	-	-	52
1745	Perma Green	512	308	93	90	305
1746	Perma Blue	386	186	96	98	101
		16,275	9,163	8,958	9,793	8,699
	Gallonage active during period shown & subsequently discontinued	290	93	-	-	-
	TOTAL	16,565	9,256	8,958	9,793	8,699

GLD32690

4-12

COLORS IN OIL

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
1800	Outside White	451,041	431,466	346,376	269,475	252,404
1802	Black	15,649	18,126	13,047	18,165	15,341
1813	Tobacco Brown	18,279	26,183	21,612	20,118	22,930
1828	Crylight Green	57,249	60,312	39,322	44,846	42,954
1850	Fume Proof White	69,138	112,397	129,458	132,041	136,244
1851	Exterior Basecoat	180,802	186,002	193,287	246,901	248,953
1855	Castle Red	14,421	17,433	18,022	15,466	16,244
1856	Ivory	54,563	55,527	52,930	48,214	48,204
1857	Cream	32,857	33,147	30,270	30,486	31,509
1859	Light Gray	62,602	56,667	51,109	45,589	41,131
1860	Medium Gray	32,754	36,459	31,598	27,962	28,759
1861	No. 71 Shutter Green	14,155	15,774	14,631	17,877	18,140
1862	No. 92 Chestnut Brown	4,697	5,245	6,859	9,927	7,113
1867	Imperial White	93,683	111,762	85,371	99,992	105,527
1870	No. 150 Deep Turquoise	3,514	2,995	2,359	3,239	2,556
1871	No. 158 Dark Blue	3,150	1,362	1,178	3,267	1,991
1886	Light Canary	14,759	16,776	14,889	19,459	19,335
1887	Pastel Green	19,859	20,087	30,539	25,898	22,347
1888	Coronado	11,761	13,629	12,415	13,051	9,169
1889	Cocoanut Brown	16,005	12,500	11,006	10,540	9,706
1890	Pinehurst Green	17,975	11,711	13,996	13,277	11,775
1892	Non-Chalking White	39,595	173,172	222,983	245,320	271,058
		1,228,508	1,418,722	1,333,257	1,361,110	1,363,390
	Gallonage active during period shown & subsequently discontinued	113,084	45,240	5,286	4,015	-
	TOTAL	1,341,592	1,463,962	1,338,543	1,365,125	1,363,390

GLD32691

ENDURANCE HOUSE PT.

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
3800	White	-	-	17,520	12,832	7,044
3801	Flagstone	-	-	40,009	32,367	16,755
3802	Ceramic	-	-	21,227	6,151	1,888
3803	Ranch Oak	-	-	25,670	11,778	7,416
3804	Blue Grass	-	-	24,387	9,840	2,762
3805	Parquet Red	-	-	23,541	20,729	5,504
3806	Oriental Blue	-	-	18,537	1,126	-
3808	Village Green	-	-	23,675	5,026	205
3810	Quarry Red	-	-	-	7,480	1,996
		-	-	194,566	107,329	43,570
	Gallonage active for period shown & subsequently discontinued	-	-	24,232	4,009	-
		-	-	218,798	111,338	43,570

GLD32702

4-24

SPRED TRED

Y-Line Number	Description	OLD BASIS Fiscal 1957(A)	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
4000	White	4,477	3,169	6,362	8,538	7,067
4002	Gloss Black	2,092	535	1,400	1,393	1,007
4003	Delphinium	1,728	-	355	565	520
4004	Dawn Gray	1,250	1,165	-	266	504
4005	Bud Green	1,500	457	304	297	538
4006	Vermilions	2,063	1,000	1,648	1,313	1,413
4008	Aluminum	-	-	-	-	-
4009	Gold	-	-	-	-	-
4010	Clear Plastic	-	-	-	-	-
4011	Coppertone	-	-	-	-	-
4012	Ribbon Blue	-	518	-	262	405
4013	Rose Pink	-	358	455	115	369
4015	Lemon Yellow	1,537	378	645	704	679
4016	Greenbrier	-	615	692	618	675
	TOTAL	14,647	8,195	11,861	14,071	13,177

(A) Actual 10 months' gallonage projected to twelve-month basis.

GL032703

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
4100	Super Gloss White	-	-	-	153	4,255
4103	Flat White	-	-	4,284	-	-
4168	Plastic Patch	-	-	-	1,036	464
4169	Converter Paste	-	-	-	613	832
4171	Copper Red	-	-	1,833	638	-
4172	Copper Green	-	-	1,310	-	-
4176	Copper Bronze	-	-	3,750	566	706
4177	Red	-	-	3,556	805	103
4178	Green	-	-	3,698	-	35
4181	Super Anti-Fouling Red	-	-	-	1,492	99
4182	Super Anti-Fouling Green	-	-	-	940	98
4199	Non-Skid Additive	-	-	-	-	-
		-	-	18,431	6,243	6,592
	ITEMS DISCONTINUED DURING FISCAL 1961:					
4173	Copper Brown	-	-	19,859	6,293	6,592

GLD32704

RIPOLIN YACHT

4-26

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
4550	White	-	1,954	18,708	35,452	62,226
4551	Black	-	1,138	16,155	39,956	14,388
4552	Orange	5,601	8,465	9,987	8,538	8,510
4553	Deep Green	-	1,129	4,688	709	4,176
4554	Medium Green	-	737	5,655	23,848	21,990
4556	Fire Red	-	945	4,977	19,519	13,339
4557	Maroon Red	-	225	2,946	1,885	202
4558	Ivory	-	743	3,304	2,978	1,813
4559	Light Yellow	-	898	3,112	3,387	3,795
4560	Medium Yellow	-	858	4,629	8,310	6,601
4561	Light Gray	-	1,025	4,376	9,727	12,827
4562	Machinery Gray	-	3,465	8,674	20,009	14,652
4563	Rich Brown	-	783	2,533	2,005	1,317
4564	Imperial Blue	-	773	5,270	7,885	4,851
4565	Bright Red	-	135	96	4,653	2,004
4566	Light Green	-	-	-	3,494	1,642
4567	Yellow Gold	-	-	-	4,303	2,166
4568	Burnt Orange	-	-	-	7,097	3,174
4569	Hydro Blue	-	-	-	-	2,584
4570	Red Oxide Metal Primer	-	4,057	6,058	24,919	27,171
4571	Spring Green	-	1,913	3,289	5,820	5,303
4572	Neutral Gray	-	2,091	3,219	2,366	5,031
4573	EZC Green	-	2,582	3,502	3,350	7,074
4574	School Bus Yellow	-	-	-	-	2,200
		5,601	33,916	111,178	240,210	229,036
	Gallonage active for period shown & subsequently discontinued	-	-	3,111	-	-
	TOTAL	5,601	33,916	114,289	240,210	229,036

GLD32705

SPEED ENAMEL

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
4600	White (1)	285,298	296,472	345,747	306,196	387,563
4605	Peach Glow(2)	4,405	31,914	44,433	14,395	17,480
4618	Tinting White	8,101	8,870	8,497	63,216	87,487
4641	Crocus Yellow	57,587	44,419	44,124	41,801	31,398
4642	Pecan	34,431	24,238	22,033	20,114	16,482
4643	Cotton Candy	34,037	33,867	38,071	39,074	36,122
4647	Sahara	16,237	28,256	39,469	32,964	28,007
4648	Caribbean	14,683	29,491	22,778	19,032	11,139
4651	Congo Ivory	56,940	45,193	47,967	48,367	52,551
4655	Springtime	49,695	42,820	44,009	44,794	37,025
4657	Woodland	75,490	69,940	72,046	68,233	53,779
4658	Wood Rose	23,618	13,691	13,186	10,575	7,346
4659	Meadow Green	30,088	20,180	21,571	15,082	14,846
4660	Zircon	43,932	44,334	35,514	35,851	32,113
4661	Colony	26,782	13,507	14,039	14,196	12,864
4662	Blue Ice	41,881	32,761	33,433	28,109	21,867
4663	Smoky White	43,834	40,750	49,862	63,538	82,304
4664	Plaza Gray	55,104	44,179	39,253	34,914	20,092
4665	Pink Haze	40,349	33,152	33,142	24,260	20,924
4666	Jewel Blue	-	-	23,821	3,714	7,464
4667	Pebble Beach	-	-	25,754	37,708	52,641
4672	Medallion Gold	-	-	23,308	4,336	8,238
4677	Biscayne Blue	-	-	-	-	35,542
4678	Aquaglow	-	-	-	-	38,270
4679	Sherwood Green	-	-	-	-	36,166
4680	Dramatone Tint Base	-	-	-	-	11,912
		942,492	898,034	1,042,057	970,469	1,161,622

(1) Production of Y-4650 included with Y-4600:
1958 - 14,607; 1959 - 53,473; 1960 - 9,228

(2) Item discontinued 1955 - 1957, reactivated 1958.

GLD32706

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
ITEMS DISCONTINUED DURING FISCAL 1961:						
4620	Black	-	578	760	-	-
4644	Blaze	21,328	9,660	9,149	9,150	-
4668	Harvest	-	-	22,851	1,875	186
4669	Green Pearl	-	-	22,827	5,489	-
		963,820	908,272	1,097,644	986,983	1,161,808
	Gallonage active for period shown & subsequently discontinued	60,651	24,052	16,624	-	-
		1,024,471	932,324	1,114,268	986,983	1,161,808

(1) Production of Y-4650 included with Y-4600: 1958 - 14,607; 1959 - 53,473; 1960 - 9,228

(2) Item discontinued 1955-1957, reactivated 1958.

GLD32707

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
ITEMS DISCONTINUED DURING FISCAL 1961:						
4700	White	168,860	154,834	160,167	139,323	40,480
4705	Tea Rose	1,367	8,421	3,378	3,314	151
4741	Lemon	6,955	4,525	4,358	3,662	-
4742	Biscuit	12,204	7,897	3,835	3,759	204
4743	Cotton Candy	5,609	3,539	4,919	5,306	-
4747	Pueblo Tan	6,955	10,686	12,584	10,471	811
4748	Horizon	6,497	5,843	3,183	3,043	-
4751	Colonial Ivy	13,572	12,570	13,452	13,753	2,134
4755	Sunlight	10,813	7,892	6,368	7,683	987
4757	Honeydew	28,381	24,449	24,484	21,236	2,901
4758	Pink Wheat	6,837	5,453	3,582	3,307	-
4759	Asparagus	6,415	6,622	4,761	4,121	211
4760	Klondike Blue	13,047	11,011	8,167	8,525	1,457
4761	Venice Green	5,641	3,417	3,094	2,312	572
4762	Nassau	9,981	9,013	8,673	7,247	830
4763	Trellis	17,610	21,889	21,587	29,500	4,320
4764	Wood Ash	16,844	13,455	11,951	7,286	641
4765	Corsage	9,925	12,121	6,750	6,975	119
4766	Jewel Blue	-	-	7,467	797	40
4767	Pebble Beach	-	-	9,931	10,150	1,830
4768	Harvest	-	-	7,825	358	-
4769	Green Pearl	-	-	7,823	777	-
4772	Medallion Gold	-	-	7,760	554	68
		347,513	323,637	346,099	293,459	57,756
	Gallonage active for period shown & subsequently discontinued	12,732	3,767	1,090	-	-
	TOTAL	360,245	327,404	347,189	293,459	57,756

GLD32708

4-30

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5086	No. 15 Eggshell White	3,881	2,404	4,992	3,578	4,824
		3,881	2,404	4,992	3,578	4,824
	ITEMS DISCONTINUED DURING FISCAL 1961:					
5078	Suntan	-	61	197	305	210
5079	Fawn	-	575	105	767	-
5080	Autumn Green	-	220	1,421	2,172	366
5091	Buff	-	552	208	342	97
5092	Light Green	-	893	800	1,052	46
5097	Pipe ID Purple	-	-	112	65	12
	TOTAL	3,881	4,705	7,835	8,281	5,555

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5101	Dutch Ivory	45,475	43,019	42,025	34,083	27,730
5105	Jonquil	38,452	48,989	29,724	21,735	18,451
5106	Peach Mist	132	168	10,509	1,802	12,669
5107	Mint Green (1)	74,599	79,835	76,211	53,742	38,315
5108	Shadow Rose (4)	24,136	27,361	16,931	10,070	5,897
5110	Ocean Spray (2)	30,287	36,926	29,254	29,157	23,823
5112	Chelsea Blue (3)	36,627	37,796	32,568	27,257	15,917
5113	Buhrstone	60,801	79,293	86,324	93,135	96,296
5114	Smoketone	48,832	49,699	38,012	27,785	17,539
5115	Bud Pink	-	39,832	28,590	24,623	11,461
5118	White (5)	394,384	404,202	489,613	450,036	533,381
5147	Taupe	-	44,387	54,458	42,732	31,250
5167	Beige	-	-	-	-	31,422
5177	Cruise Blue	-	-	-	-	15,761
5178	Aqua Surf	-	-	-	-	13,246
5179	Aspen Green	-	-	-	-	12,940
		753,725	891,507	934,219	816,157	906,098

(1) Y-Line number changed from Y-5117 to Y-5107
(2) " " " " Y-5120 to Y-5110
(3) " " " " Y-5122 to Y-5112
(4) " " " " Y-5128 to Y-5108

(5) Gallonage reported in past years under Y-3470 is now shown under its base code Y-5118. This adjustment has increased the gallonage reported for the Ultra Flat Latex line by the following amounts:
1957 - 394,384; 1958 - 404,202; 1959 - 489,613; 1960 - 450,036

GLD32710

4-32

ULTRA FLAT

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
ITEMS DISCONTINUED DURING FISCAL 1961:						
5111	Pacific	20,195	16,908	9,436	7,054	-
5117	Mint Green (1)	-	-	-	-	-
5119	Seacrest Green	29,245	20,561	14,718	12,020	229
5120	Ocean Spray (2)	-	-	-	-	-
5122	Chelsea Blue (3)	-	-	-	-	-
5128	Shadow Rose (4)	-	-	-	-	-
5148	Stratford Blue	-	28,839	9,234	4,884	-
		803,165	957,815	967,607	840,115	906,327
	Gallonage active during period shown & subsequently discontinued	69,800	13,327	-	-	-
	TOTAL	872,965	971,142	967,607	840,115	906,327

(1) Y-Line number changed from Y-5117 to Y-5107
(2) " " " " Y-5120 to Y-5110
(3) " " " " Y-5122 to Y-5112
(4) " " " " Y-5128 to Y-5108

(5) Gallonage reported in past years under Y-3470 is now shown under its base code Y-5118. This adjustment has increased the gallonage reported for the Ultra Flat Latex line by the following amounts:
1957 - 394,384; 1958 - 404,202; 1959 - 489,613; 1960 - 450,036

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
5220	White	-	-	-	7,052	6,901
5221	Tinting White	-	-	-	3,265	2,243
5222	Black	-	-	-	8,641	7,874
5223	Heat Resistant Charcoal	-	-	-	1,128	556
5224	Medium Green	-	-	-	2,366	2,303
5225	Medium Red	-	-	-	1,590	809
5226	Gray	-	-	-	5,527	6,733
5227	Aluminum	-	-	-	16,451	18,394
5228	Heat Resistant Aluminum	-	-	-	2,537	1,332
	TOTAL	-	-	-	48,557	47,145

GLD2712

4-34

RUSTMASTER TANK & STRU.

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5370	White	-	14,547	57,162	73,826	271,199
5371	Warm Ivory	-	4,063	11,739	16,855	37,906
5372	Pastel Green	-	6,784	24,708	29,877	50,930
5373	Light Pink	-	6,841	12,202	15,487	31,264
5374	Medium Gray	-	5,742	13,269	14,275	24,905
5375	Blue Aqua	-	6,167	11,243	13,879	34,055
5376	Beige	-	4,862	13,217	14,208	38,331
5377	Blue Tone	-	6,175	12,352	13,844	34,586
5378	Sunshine Yellow	-	4,169	11,231	13,464	27,132
5379	Bone White	-	-	-	-	21,920
	TOTAL	-	59,350	167,123	205,715	572,228

GLD32713

4-35

PAINTER LATEX

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5523	White (Parlon Type)	-	2,509	803	2,424	763
5524	Sea Green (Parlon Type)	-	4,102	1,112	2,079	1,571
5525	Ocean Blue (Parlon Type)	-	4,130	2,975	3,372	2,195
5539	Nupon Cote Converter	-	-	-	933	3,037
5540	Nupon Cote White	-	-	-	416	1,183
5541	Nupon Cote Ocean Blue	-	-	-	433	1,422
5542	Nupon Cote Sea Green	-	-	-	431	1,271
		-	10,741	4,890	10,088	11,442
DISCONTINUED DURING FISCAL 1961:						
5520	White (Vinyl Type)	-	-	-	-	-
5521	Blue (Vinyl Type)	-	-	-	-	-
5522	Green (Vinyl Type)	-	12	-	-	-
	TOTAL	-	10,753	4,890	10,088	11,442

GLD32714

4-36

SWIM. POOL

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5526	Romark White	-	-	-	-	8,213
5527	Romark Yellow	-	-	-	-	6,246
5528	Romark Reflectorized White	-	-	-	-	737
5529	Romark Reflectorized Yellow	-	-	-	-	1,528
5531	Romark #3 White	-	25,506	30,745	27,554	40,677
5532	Romark #3 White WB	-	10,544	3,367	3,616	2,495
5533	Romark #3 Yellow	-	24,939	31,024	29,541	30,357
5534	Romark #3 Yellow WB	-	6,552	6,127	1,749	2,031
	TOTAL	-	67,541	71,263	62,460	92,284

GLD32715

4-37

TRAFFIC MARKING

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5560	Aggregates	-	-	-	-	-
5561	Unit	-	-	-	-	9,781
5562	Converter	-	-	-	-	6
5563	Patching Compound	-	-	-	2,402	3,005
		-	-	-	2,402	12,792
	ITEMS DISCONTINUED DURING FISCAL 1961:					
5564	Converter	-	-	-	207	51
	TOTAL	-	-	-	2,609	12,843

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5566	Tile Red	-	-	-	693	971
5568	Cleaner & Reducer	-	-	567	3,819	6,114
5569	Accelerator	-	-	523	2,238	3,908
5570	Metallite Primer	-	-	3,986	14,115	10,878
5571	Harbor Gray	-	-	389	2,169	2,950
	TOTAL	-	-	5,465	23,034	24,821

GLD32717

Y-Line Number	Description	OLD BASIS Fiscal 1957	OLD BASIS Fiscal 1958	OLD BASIS Fiscal 1959	NEW BASIS Fiscal 1960	NEW BASIS Fiscal 1961
5572	Glaze Coat	-	-	2,279	6,251	2,288
5573	Clear Spatter Base	-	-	2,763	209	307
5574	White Spatter Base	-	-	-	13,390	12,772
5575	Thickner	-	-	896	1,963	899
5576	Dot Reducer	-	-	-	55	35
5577	Webbing Reducer	-	-	16	121	145
5578	Sealer	-	-	97	1,648	624
5579	Sealer Reducer	-	-	-	24	20
5580	Block Filler	-	-	608	1,436	-
5581	Metal Primer	-	-	320	87	31
5582	Metal Primer Converter	-	-	-	-	134
5584	White Enamel	-	-	3,093	11,846	8,139
5585	Accelerator	-	-	-	-	-
5586	CIO Sand	-	-	-	-	-
5587	Sealer	-	-	-	1,346	10,569
5588	White Gloss Enamel	-	-	-	100	8,787
5589	Spatter Base	-	-	-	-	251
5590	Spray Reducer	-	-	-	-	300
		-	-	10,072	38,476	45,301
	ITEMS DISCONTINUED DURING FISCAL 1961:					
5583	White Primer	-	-	6,382	22,036	10,244
	TOTAL	-	-	16,454	60,512	55,545

GLD32718

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5600	White	-	-	-	-	-
5601	Dutch Ivory	-	-	-	-	444
5605	Jonquil	-	-	-	-	458
5607	Mint Green	-	-	-	-	456
5610	Ocean Spray	-	-	-	-	-
5612	Chelsea Blue	-	-	-	-	-
5613	Buhrstone	-	-	-	-	-
5614	Smoketone	-	-	-	-	-
5615	Bud Pink	-	-	-	-	-
5647	Taupe	-	-	-	-	-
	TOTAL	-	-	-	-	1,358

BRUSH-DAY-LITE ALKYD FLAT ENAMEL

Y-Line Number	Description	OLD BASIS Fiscal 1957	Fiscal 1958	Fiscal 1959	NEW BASIS Fiscal 1960	Fiscal 1961
5701	Dutch Ivory	-	-	-	-	9,735
5705	Jonquil	-	-	-	-	7,972
5706	Peach Mist	-	-	-	-	5,185
5707	Mint Green	-	-	-	-	15,068
5708	Shadow Rose	-	-	-	-	3,755
5710	Ocean Spray	-	-	-	-	7,538
5712	Chelsea Blue	-	-	-	-	5,816
5713	Buhrstone	-	-	-	-	26,281
5714	Smoketone	-	-	-	-	6,154
5715	Bud Pink	-	-	-	-	4,805
5718	White	-	-	-	-	108,586
5747	Taupe	-	-	-	-	5,599
5767	Beige	-	-	-	-	11,694
5777	Cruise Blue	-	-	-	-	6,028
5778	Aqua Surf	-	-	-	-	4,785
5779	Aspen Green	-	-	-	-	4,963
5780	Dramatone Tint Base	-	-	-	-	4,260
	TOTAL	-	-	-	-	238,224

GLD32720

HOUSE PAINTS - OTHER THAN Y-LINE

Y-Line Number	Description	OLD BASIS Fiscal 1957 (a)	Fiscal 1958(a)	Fiscal 1959(a)	NEW BASIS Fiscal 1960	Fiscal 1961
600	Super White H. P.	21,518	18,562	27,349	16,934	26,920
1415	Avenel White H. P.	22,408	18,982	20,497	2,620	3,401
1-W-82	Outside White	25,028	24,108	25,683	21,696	28,959
1-W-554	Craftsman H. P.	13,986	10,571	10,741	8,081	11,051
1-W-559	No. 18 Spec. White H. P.	6,071	10,349	9,971	8,461	8,976
3-W-208	Paste Maker Paint	8,098	13,025	11,366	4,166	7,147
	Other Miscellaneous	101,836	112,000	127,705	65,570	68,620
	TOTAL	198,945	207,597	233,312	127,528	155,074

(a) Actual 10 months' gallonage projected to twelve-month basis.

GLD32721

SECTION V

BASE Y-LINE TRADE AND MAINTENANCE SALES PRODUCTION

FISCAL 1961 - IN Y-LINE ORDER

BY PLANT AND TOTAL ALL PLANTS

Y-Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
1	Glid-Tone Gloss Varnish	5,892	11,392	6,668	-	-	-	8,445	-	19,127	2,912	-	54,436
9	Gymnasium Floor Finish	1,285	4,241	1,907	-	760	-	2,407	-	-	209	-	10,809
30	Glid-Tone Redwood Clear Finish	7,755	6,395	-	-	-	-	-	-	2,231	1,115	-	17,496
31	Glid-Tone Redwood Stain	5,348	8,030	-	-	-	-	4,551	-	577	2,680	-	21,186
47	Glid-Tone Satin Sheen Varnish	-	52,133	-	252	-	-	-	-	5,430	7,156	878	65,849
48	Glid-Tone Spar Varnish	4,350	12,406	6,223	55	-	-	2,791	-	14,719	2,656	-	43,200
50	Rockspar Varnish	8,408	12,854	46,615	471	-	-	7,747	-	7,794	3,991	-	87,880
55	Surface Bond	1,519	3,612	4,580	-	1,011	4,129	1,219	-	1,079	2,060	-	19,209
57	Deodorized Paint Thinner	1,096	17,744	836	-	-	-	105	-	-	-	-	19,781
58	Silicone Slick Spray	-	-	-	-	-	-	2,531	-	451	-	-	2,982
64	Japan Drier	355	2,394	708	85	-	-	7,668	-	1,141	441	209	13,001
66	Spred Surfacene	2,243	3,470	3,047	147	-	-	3,947	-	995	1,588	-	15,437
67	Black Asphaltum	55	5,143	1,265	-	50	-	1,764	-	648	625	-	9,550
70	Paint & Varnish Remover	-	15,221	-	-	-	-	-	-	-	511	-	15,732
74	Glid-Strip Paint & Varnish Remover	-	24,207	-	-	-	-	31,085	-	3,593	-	-	58,885
242	Glid-Tone Stain Honey Maple	-	-	-	-	-	-	10,740	-	-	-	-	10,740
243	Glid-Tone Stain French Provincial	-	-	-	-	-	-	8,078	-	427	-	-	8,505
244	Glid-Tone Stain Modern Red Mahogany	-	-	-	-	-	-	5,452	-	1,371	-	-	6,823
245	Glid-Tone Stain Walnut	-	-	-	-	-	-	12,519	-	1,470	-	-	13,989
246	Glid-Tone Stain Wheat	-	-	-	-	-	-	6,830	-	864	-	-	7,694
247	Glid-Tone Stain Blonde	-	-	-	-	-	-	8,542	-	1,046	-	-	9,588
248	Glid-Tone Stain Brown Mahogany	-	-	-	-	-	-	6,939	-	455	-	-	7,394
249	Glid-Tone Stain Platinum	-	-	-	-	-	-	4,200	-	54	-	-	4,254
250	Glid-Tone Stain Suntan	-	-	-	-	-	-	6,269	-	527	-	-	6,796
251	Glid-Tone Stain Reducer	49	320	171	-	-	-	222	-	-	172	22	956
252	Glid-Tone Stain Maple	-	-	-	-	-	-	6,912	-	687	-	-	7,599
253	Glid-Tone Base Clear	-	-	-	-	-	-	1,875	-	229	-	-	2,104
254	Glid-Tone Stain Cherry	-	-	-	-	-	-	2,938	-	614	-	-	3,552
255	Glid-Tone Stain Ebony	-	-	-	-	-	-	1,143	-	120	-	-	1,263
256	Glid-Tone Stain Brunswick Green	-	-	-	-	-	-	1,169	-	160	-	-	1,329
471	Rustmaster Galvanized Primer	495	5,422	1,223	14	347	-	6,630	-	1,946	3,794	939	20,810
500	Endurance House Paint Barn Red	8,109	8,967	4,167	-	5,518	2,582	10,143	-	1,403	4,125	461	45,475
504	Zinc Dust Paint	-	-	-	-	787	-	-	-	-	-	-	787
506	Ready Mixed Red Lead	1,433	1,286	1,204	-	1,091	583	-	-	29	640	-	6,266
522	Smokestack Black	212	570	99	-	175	-	-	-	-	-	-	1,056
534	Silicone Drival Clear	7,023	4,049	1,694	208	1,661	2,383	-	-	966	1,688	1,607	21,279
555	Gliddencoat Enamel Undercoat White	12,570	31,503	16,352	-	8,975	10,701	10,087	11,939	14,840	15,201	-	132,168
575	Drival Clear	2,995	-	-	-	-	-	-	-	56	-	-	3,051
585	Rustmaster Primer	20,407	4,405	3,308	-	1,034	-	-	-	1,018	1,445	-	31,617
592	All Purpose Metallite Aluminum Paint	14,391	28,406	11,847	-	5,671	9,339	7,046	6,921	10,202	9,726	2,071	105,620
594	Vismatic Green Chalkboard Coating	248	1,339	-	30	713	-	-	-	444	1,398	-	4,172
596	Stock Farm Paint White	2,054	-	952	-	3,122	949	3,648	-	-	1,565	-	12,290
605	Aluminum Asphalt Roof Paint	4,920	6,854	2,132	154	2,530	-	-	-	719	1,163	-	18,472
700	Glid-Tone Natural Wood Filler	-	3,695	-	-	-	-	7,508	-	6,224	1,816	-	19,243
810	Plinamel White	1,171	618	1,616	-	-	1,594	-	-	447	408	-	5,854
815	Plinamel Concrete Gray	1,291	693	35	-	-	1,025	-	-	165	270	-	3,479
820	Plinamel Navajo Red	1,829	463	718	-	-	2,181	-	-	371	223	-	5,785
821	Plinamel Turf Green	439	437	176	-	-	1,546	-	-	64	54	-	2,716
823	Plinamel Flint Gray	4,377	1,297	214	-	-	3,179	-	-	1,324	613	-	11,004
853	Florenamel Light Oak	2,015	4,618	2,152	-	2,416	3,146	1,261	-	1,494	817	-	17,919

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
854	Florenamel Tile Red	2,631	5,080	1,887	123	2,180	4,180	3,608	-	3,015	3,533	411	26,648
856	Florenamel Dark Oak	1,942	4,738	1,096	29	1,514	3,559	1,771	-	1,465	1,692	405	16,211
861	Florenamel Deck Gray	8,255	18,726	6,516	-	5,627	10,536	6,622	1,039	2,085	4,392	-	63,798
865	Florenamel Mahogany	1,206	3,728	658	-	889	2,023	550	-	226	939	-	10,219
871	Florenamel Tile Green	3,414	6,387	2,138	155	2,980	4,146	3,619	-	2,974	2,111	727	28,651
874	Florenamel Harbor Gray	18,503	34,160	12,189	310	15,979	18,489	16,246	5,553	7,862	5,657	1,168	136,116
1035	L & S Portland Cement White	-	-	-	11,394	-	-	-	-	600	8,561	3,511	24,066
1130	Spray-Day-Lite Industrial White	-	1,790	942	-	-	-	-	-	-	-	-	2,732
1180	Spray-Day-Lite White	14,967	12,573	1,654	-	8,206	7,751	20,470	2,249	5,441	4,059	-	77,370
1200	Glid-Tone Varnish Stain Light Oak	601	5,508	744	-	1,242	-	-	-	906	766	-	9,767
1201	Glid-Tone Varnish Stain Dark Oak	572	5,066	837	-	461	-	-	-	623	497	-	8,056
1202	Glid-Tone Varnish Stain Walnut	499	7,268	753	-	582	-	-	-	922	550	-	10,574
1203	Glid-Tone Varnish Stain Mahogany	499	8,133	1,055	-	471	-	-	-	757	461	-	11,376
1207	Japalac Brilliant Black	3,559	40,820	6,828	659	4,484	2,649	4,483	-	11,612	5,443	1,257	81,794
1208	Japalac Flat Black	3,724	12,270	1,232	86	1,841	2,084	1,658	-	2,135	2,423	-	27,453
1212	Japalac Bud Green	923	6,665	858	52	961	1,585	611	468	1,802	1,549	174	15,648
1217	Japalac Ultra White	25,046	99,838	20,378	600	21,439	27,927	19,756	15,402	18,210	27,811	1,363	277,770
1219	Japalac Dawn Gray	1,645	6,808	1,609	74	2,870	1,592	801	355	1,538	1,366	172	18,830
1222	Japalac Screen Black	508	2,056	1,277	-	1,153	-	1,061	-	-	899	-	6,954
1246	Japalac Rich Blue	1,155	2,877	895	-	216	-	-	-	594	1,199	-	6,936
1250	Japalac Delphinium	1,201	4,475	423	35	208	-	-	-	1,474	1,969	-	9,785
1255	Japalac Light Ivory	1,169	8,637	2,066	49	840	1,567	822	904	2,092	3,907	230	22,283
1256	Japalac Vermilion	2,088	10,800	5,206	90	3,022	1,334	1,904	1,451	2,444	4,114	417	32,870
1260	Japalac Rose Pink	1,181	8,793	346	19	105	-	602	-	2,770	954	175	14,945
1263	Japalac Botany Brown	1,059	5,401	1,467	38	204	-	821	-	1,964	1,946	313	13,213
1267	Japalac Ribbon Blue	990	5,583	480	4	213	-	-	1,114	1,715	1,207	147	11,453
1268	Japalac Coral Pink	754	590	314	-	216	-	-	-	1,595	786	-	4,255
1269	Japalac Blue Turquoise	1,004	2,088	868	-	101	-	-	-	1,589	561	-	6,211
1270	Japalac Lemon Yellow	610	7,793	1,335	148	1,119	976	600	-	-	1,332	365	14,278
1271	Japalac Greenbrier	1,288	2,261	2,166	82	1,875	1,244	792	-	-	1,009	320	11,037
1502	Neva-Rot Green	1,048	1,040	3,416	-	109	-	-	270	1,202	153	315	7,553
1504	Neva-Rot Clear	701	912	700	-	-	-	18	-	869	208	-	3,408
1511	Glid-N Liquid Cleaner	-	7,894	-	-	-	-	4,560	-	-	-	-	12,454
1701	Colors in Oil Yellow Ochre	509	150	230	-	-	-	105	-	-	-	-	994
1702	Colors in Oil Burnt Sienna	800	367	-	-	-	-	230	-	-	-	-	1,397
1703	Colors in Oil Burnt Umber	605	149	-	-	-	-	77	-	-	-	-	831
1705	Colors in Oil Medium Chrome Green	253	15	-	-	-	-	-	-	-	-	-	268
1706	Colors in Oil Light Chrome Green	191	-	-	-	-	-	-	-	-	-	-	191
1708	Colors in Oil Raw Umber	613	-	-	-	-	-	-	-	-	-	-	613
1709	Colors in Oil Ivory Black	258	-	-	-	-	-	-	-	-	-	-	258
1711	Colors in Oil Prussian Blue	135	-	-	-	-	-	-	-	-	-	-	135
1716	Colors in Oil Light Chrome Yellow	294	40	-	-	-	-	68	-	-	-	-	402
1717	Colors in Oil American Vermilion	94	-	-	-	-	-	-	-	-	-	-	94
1718	Colors in Oil Venetian Red	298	175	93	-	-	-	184	-	-	-	-	750
1719	Colors in Oil Raw Sienna	905	-	-	-	-	-	-	-	-	-	-	905
1720	Colors in Oil Lampblack	958	195	95	-	-	-	155	-	-	-	-	1,403
1742	Colors in Oil Dark Chrome Yellow	52	-	-	-	-	-	-	-	-	-	-	52
1745	Colors in Oil Perma Green	290	15	-	-	-	-	-	-	-	-	-	305
1746	Colors in Oil Perma Blue	73	28	-	-	-	-	-	-	-	-	-	101

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

Y-Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
1782	Dramatone Lampblack	93	-	-	-	-	-	-	-	-	-	-	93
1783	Dramatone Umber Brown	142	-	-	-	-	-	-	-	-	-	-	142
1784	Dramatone Green	98	-	-	-	-	-	-	-	-	-	-	98
1786	Dramatone Red Oxide	94	-	-	-	-	-	-	-	-	-	-	94
1800	Endurance House Paint White	27,193	42,028	6,589	-	44,032	65,339	34,028	7,641	17,455	8,099	-	252,404
1802	Endurance House Paint Black	1,378	-	865	24	1,622	1,394	-	1,739	7,192	1,127	-	15,341
1813	Endurance House Paint Tobacco Brown	4,666	2,835	2,757	-	2,492	2,301	3,457	-	2,612	1,810	-	22,930
1828	Endurance House Paint Crylite Green	3,511	6,811	2,594	215	2,251	3,489	3,905	6,146	10,826	2,711	495	42,954
1850	Endurance H.P. Mildew & Fume Res. White	422	19,236	59,705	3,504	10,974	13,385	-	-	2,535	7,133	19,350	136,244
1851	Endurance Basecoat Mildew & Fume Res.	37,373	44,053	22,626	-	29,542	25,151	34,268	8,536	25,216	21,071	1,117	248,953
1855	Endurance House Paint Castle Red	1,856	4,080	1,238	171	658	-	1,481	-	3,838	2,377	545	16,244
1856	Endurance House Paint Ivory	6,624	6,704	6,702	-	3,191	6,081	7,240	2,344	4,399	4,919	-	48,204
1857	Endurance House Paint Cream	4,355	5,062	2,561	321	1,057	1,990	5,476	3,228	4,603	2,284	572	31,509
1859	Endurance House Paint Light Gray	4,149	7,064	4,232	725	3,148	5,316	5,502	2,759	4,011	3,374	851	41,131
1860	Endurance House Paint Medium Gray	3,617	9,468	1,738	-	1,369	3,093	3,706	2,550	743	2,475	-	28,759
1861	Endurance House Paint #71 Shutter Green	3,073	8,636	1,272	163	885	2,515	-	-	-	1,105	491	18,140
1862	Endurance House Paint #92 Chestnut Brown	2,281	2,138	529	156	797	-	-	-	-	910	302	7,113
1867	Endurance House Paint Imperial White	20,165	11,677	3,142	-	8,131	19,357	8,881	10,503	20,770	2,901	-	105,527
1870	Endurance H.P. #150 Deep Turquoise	616	1,374	218	-	-	-	-	-	-	348	-	2,556
1871	Endurance House Paint #158 Dark Blue	456	1,063	102	35	-	-	-	-	-	335	-	1,991
1886	Endurance House Paint Light Canary	2,374	4,233	1,122	105	1,414	1,495	2,352	710	1,927	3,152	451	19,335
1887	Endurance House Paint Pastel Green	2,087	3,218	2,652	313	1,046	4,930	1,898	1,121	1,911	2,260	911	22,347
1888	Endurance House Paint Coronado	972	978	1,699	334	1,027	1,436	936	-	-	1,291	496	9,169
1889	Endurance House Paint Coconut Brown	463	2,101	1,607	316	1,223	1,528	477	-	-	1,867	124	9,706
1890	Endurance House Paint Pinehurst Green	1,085	2,225	2,507	-	1,710	2,492	915	-	-	841	-	11,775
1892	Endurance House Paint Non-Chalking White	59,590	80,777	12,651	-	15,708	40,626	28,454	4,787	5,261	23,204	-	271,058
2217	Weathercoat Mildew Resistant H.P.	-	-	27,432	-	-	-	-	-	-	-	-	27,432
2218	Craftsman House Paint White	29,717	35,071	26,499	-	1,571	78,604	29,507	-	1,940	13,584	473	216,966
2750	Endurance Velvet House Paint White	13,921	14,174	2,176	-	15,951	20,766	22,040	-	-	6,438	-	95,466
2751	Endurance Velvet H.P. Mayflower Yellow	1,065	2,883	-	-	3,723	-	-	-	-	832	-	8,503
2752	Endurance Velvet H.P. Sterling Gray	1,229	3,487	37	-	4,266	-	-	-	-	1,137	-	10,156
2753	Endurance Velvet H.P. Rainbow Pink	331	1,126	-	-	2,223	-	-	-	-	563	-	4,243
2754	Endurance Velvet House Paint Gunmetal	2,171	3,853	185	-	3,084	-	-	-	-	1,119	-	10,412
2755	Endurance Velvet H.P. Greenfield	694	2,214	-	-	4,896	-	-	-	-	203	-	8,007
2756	Endurance Velvet H.P. Cottage Ivory	1,241	2,089	111	-	4,094	-	-	-	-	775	-	8,310
2757	Endurance Velvet H.P. Patio Turquoise	928	3,686	151	-	5,909	-	-	-	-	580	-	11,254
2758	Endurance Velvet H.P. Granada Red	1,207	2,723	73	-	2,643	-	-	-	-	912	-	7,558
2759	Endurance Velvet H.P. Shrub Green	901	2,401	-	-	2,996	-	-	-	-	418	-	6,716
2761	Endurance Velvet H.P. Brown Antique	920	3,548	-	-	3,986	-	-	-	-	1,520	-	9,974
2762	Endurance Velvet H.P. Rattan Brown	929	2,274	170	-	3,910	-	-	-	-	558	-	7,841
2763	Endurance Velvet H.P. Fern Green	656	2,657	-	-	2,383	-	-	-	-	-	-	5,696
2822	Glid-Tone Crystalacq Reducer	-	325	-	-	-	-	50	-	995	18	-	1,388
2840	Glid-Tone Crystalacq	-	6,885	-	-	-	-	2,814	-	2,769	1,648	-	14,116
2900	Ripolin Ultra White	3,793	5,024	2,087	-	-	-	-	-	-	2,034	-	12,938
2940	Canadian Ripolin Ultra White	-	-	-	-	-	-	-	29,036	23,861	-	-	52,897
3000	Spred Flat White	-	5,264	1,524	-	-	-	11,261	-	1,915	-	-	19,964
3020	Brilliant Color Black	-	-	-	-	-	-	-	473	92	-	-	565
3021	Brilliant Color Deep Blue	-	-	-	-	-	-	-	208	-	-	-	208
3022	Brilliant Color Bright Red	-	-	-	-	-	-	-	31	-	-	-	31
3023	Brilliant Color Light Yellow	-	-	-	-	-	-	-	113	-	-	-	113
3024	Brilliant Color Medium Yellow	-	-	-	-	-	-	-	191	-	-	-	191

GLD32725

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
3026	Brilliant Color Blue Green	-	-	-	-	-	-	-	32	-	-	-	32
3028	Brilliant Color Green	-	-	-	-	-	-	-	24	-	-	-	24
3029	Brilliant Color Raw Umber	-	-	-	-	-	-	-	324	-	-	-	324
3030	Brilliant Color Raw Sienna	-	-	-	-	-	-	-	608	-	-	-	608
3031	Brilliant Color Purple	-	-	-	-	-	-	-	-	6	-	-	6
3032	Brilliant Color Burnt Sienna	-	-	-	-	-	-	-	236	-	-	-	236
3090	Spred Stipple Texture Bone White	-	11,814	-	-	-	179	14,424	-	-	145	-	26,562
3091	Spred Stipple Texture Confetti Yellow	-	400	-	-	-	-	683	-	-	-	-	1,083
3092	Spred Stipple Texture Pinefrost Green	-	1,186	-	-	-	-	1,039	-	-	-	-	2,225
3093	Spred Stipple Texture Smoke Rose	-	195	-	-	-	-	-	-	-	-	-	195
3094	Spred Stipple Texture Tropic Green	-	198	-	-	-	-	-	-	-	-	-	198
3095	Spred Stipple Texture Blue Azure	-	613	-	-	-	-	112	-	-	-	-	725
3096	Spred Stipple Texture Moonmist	-	298	-	-	-	-	-	-	-	-	-	298
3097	Spred Stipple Texture Blossom Pink	-	495	-	-	-	-	388	-	-	-	-	883
3098	Spred Stipple Texture Sand	-	396	-	-	-	-	393	-	-	-	-	789
3401	Spred Satin Pale Ivory	21,777	20,262	17,599	-	9,970	19,083	24,254	-	17,500	17,006	-	147,451
3405	Spred Satin Confetti Yellow	14,206	14,266	7,255	-	6,787	9,877	12,066	-	10,890	8,866	-	84,213
3406	Spred Satin Light Apricot	12,572	9,716	4,048	-	4,430	5,533	12,302	-	16,550	8,605	-	73,756
3407	Spred Satin Pinefrost Green	36,350	45,720	24,087	-	22,176	45,365	30,038	-	21,186	20,876	-	245,798
3408	Spred Satin Smoke Rose	5,548	10,065	3,001	-	5,001	5,435	6,037	-	6,116	3,853	-	45,056
3409	Spred Satin Tropic Green	4,963	8,529	4,114	-	2,720	8,608	5,108	-	2,220	3,373	-	39,635
3410	Spred Satin Spray Blue	16,572	21,169	10,312	-	10,243	20,818	18,076	-	16,447	9,228	-	122,865
3411	Spred Satin Niagara Green	5,439	11,673	4,121	-	2,695	8,321	3,007	-	2,933	2,228	-	40,417
3412	Spred Satin Blue Azure	10,986	23,408	10,247	-	11,022	16,493	8,977	-	12,357	5,589	-	99,079
3413	Spred Satin Bone White	46,660	56,760	48,464	-	32,415	50,060	60,256	-	28,068	39,228	-	361,911
3414	Spred Satin Moonmist	8,778	17,499	8,232	-	7,841	12,293	11,196	-	5,141	2,804	-	73,784
3415	Spred Satin Blossom Pink	10,993	20,081	8,031	-	9,084	12,283	14,994	-	13,151	11,338	-	99,955
3416	Spred Satin Primer Sealer	11,969	7,422	4,178	-	-	5,304	24,683	-	25,344	2,182	-	81,082
3418	Spred Satin Decorator White	123,139	145,436	67,628	-	68,977	112,101	160,990	-	140,696	98,038	-	917,005
3434	Spred Satin Charcoal Black	-	-	-	-	-	-	6,283	-	144	-	-	6,427
3436	Spred Satin Sunglow Yellow	-	-	-	-	-	-	195	-	-	-	-	195
3441	Spred Satin Cheer	14,122	16,778	7,126	-	7,426	10,422	12,105	-	9,508	6,610	-	84,097
3442	Spred Satin Sand	6,854	11,807	3,141	-	4,808	8,359	8,322	-	4,740	5,280	-	53,311
3443	Spred Satin Cotton Candy	14,893	17,562	9,323	-	12,034	16,941	18,041	-	12,811	13,583	-	115,188
3444	Spred Satin Flamingo	-	2,258	-	-	-	-	-	-	-	-	-	2,258
3447	Spred Satin Sandy Beige	16,027	26,139	11,408	-	13,475	20,581	21,274	-	9,601	13,899	-	132,404
3448	Spred Satin Silver Turquoise	5,221	13,493	4,164	-	4,987	7,213	5,119	-	5,821	1,116	-	47,134
3466	Spred Satin Jewel Blue	3,540	9,585	4,087	-	3,967	8,395	4,003	-	3,684	582	-	37,843
3467	Spred Satin Pebble Beach	33,825	38,125	25,844	-	26,755	37,200	48,237	-	27,729	33,076	-	270,791
3469	Spred Satin Green Pearl	-	-	-	-	-	-	1,000	-	719	-	-	1,719
3472	Spred Satin Medallion Gold	11,259	9,617	3,125	-	2,739	5,278	12,223	-	5,984	4,891	-	55,116
3475	Spred Patch	-	5,725	-	-	-	-	9,300	-	636	689	-	16,350
3477	Spred Satin Biscayne Blue	21,445	20,016	9,191	-	11,032	19,060	21,086	-	14,467	11,274	-	127,571
3478	Spred Satin Aquaglow	18,197	17,095	7,208	-	9,968	12,616	21,151	-	14,579	11,333	-	112,147
3479	Spred Satin Sherwood Green	18,048	17,090	8,168	-	9,694	14,787	18,127	-	12,301	11,131	-	109,346
3480	Spred Satin Dramatone Tinting Base	10,605	1,839	-	-	-	-	-	-	1,480	2,109	-	16,033
3501	Spred Glide-On Bamboo	-	-	10,355	-	-	6,303	4,900	-	972	3,512	-	26,042
3502	Spred Glide-On Lawn Green	-	-	2,068	-	-	3,571	3,823	-	247	2,291	-	12,000
3504	Spred Glide-On Silver Smoke	-	-	3,050	6	-	5,422	7,370	-	960	1,313	-	18,121

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

7-Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
3505	Spred Glide-On Timberlin	-	-	-	-	-	2,288	2,778	-	-	1,873	-	6,939
3506	Spred Glide-On Tang Red	-	-	1,032	-	-	3,348	3,293	-	125	1,051	-	8,849
3507	Spred Glide-On Sunflower	-	-	1,046	-	-	3,288	3,113	-	11	5,157	-	12,615
3508	Spred Glide-On Aquamarine	-	-	1,015	-	-	3,277	1,524	-	275	1,972	-	8,063
3509	Spred Glide-On Ash Rose	-	-	2,076	-	-	1,790	1,629	-	116	3,750	-	9,361
3510	Spred Glide-On Jewel Green	-	-	2,028	-	-	3,421	1,639	-	-	2,491	-	9,579
3511	Spred Glide-On Desert Brown	-	-	2,067	-	-	3,123	-	-	49	2,643	-	7,882
3513	Spred Glide-On Gray Velvet	-	-	1,053	-	-	4,405	2,615	-	-	1,610	-	9,683
3515	Spred Glide-On Light Tangerine	-	-	1,128	-	-	2,251	1,999	-	-	1,614	-	6,992
3516	Spred Glide-On Mist Brown	-	-	5,167	53	-	6,344	3,741	-	-	5,853	-	21,158
3517	Spred Glide-On Crystal Blue	-	-	1,033	-	-	2,880	1,704	-	-	602	-	6,219
3518	Spred Glide-On Holiday Pink	-	-	1,033	-	-	2,606	1,311	-	-	2,646	-	7,596
3519	Spred Glide-On Cascade	-	-	2,051	-	-	2,844	1,476	-	-	2,425	-	8,796
3520	Spred Glide-On Thinner	1,190	114	1,426	-	-	194	989	-	368	1,508	-	5,789
3525	Spred Glide-On Tinting White	18,746	24,251	50,132	-	-	54,541	37,628	-	11,208	30,006	-	226,512
3600	Spred Latex House Paint White	45,099	23,164	-	-	-	16,639	21,969	-	25,029	14,959	-	146,859
3601	Spred Prime Coat No. 2	31,140	7,878	-	-	-	-	-	-	8,715	5,075	-	52,808
3602	Spred Latex House Paint Sunbeam Yellow	3,641	2,169	-	-	-	-	-	-	1,868	2,079	-	9,757
3603	Spred Latex House Paint Taffy	3,610	1,174	-	-	-	-	-	-	3,581	1,574	-	9,939
3604	Spred Latex House Paint Arbor Pink	-	-	-	-	-	-	-	-	-	1,505	-	1,505
3605	Spred Latex H.P. Venetian Turquoise	1,787	1,339	-	-	-	-	-	-	1,823	786	-	5,735
3606	Spred Latex House Paint Dover Gray	3,419	3,235	-	-	-	-	-	-	1,862	2,025	-	10,541
3607	Spred Latex House Paint Bayberry	1,826	2,148	-	-	-	-	-	-	1,834	1,376	-	7,184
3608	Spred Latex House Paint Bark	2,112	1,261	-	-	-	-	-	-	788	1,344	-	5,505
3612	Spred Latex House Paint Evergreen	1,766	597	-	-	-	-	-	-	46	868	-	3,277
3613	Spred Latex House Paint Onyx	3,373	2,767	-	-	-	-	-	-	3,234	4,090	-	13,464
3614	Spred Latex House Paint Greenmist	4,008	1,196	-	-	-	-	-	-	3,258	2,171	-	10,633
3615	Spred Latex House Paint Fiesta	3,199	2,423	-	-	-	-	-	-	3,422	2,230	-	11,274
3616	Spred Latex House Paint Polo Tan	4,445	2,984	-	-	-	-	-	-	3,298	4,536	-	15,263
3617	Spred Latex House Paint Sky Blue	2,156	2,583	-	-	-	-	-	-	3,570	3,191	-	11,500
3620	Spred Latex House Paint Cape Cod Red	2,638	2,373	-	-	-	-	-	-	3,320	3,257	-	11,588
3800	Spred Tred Latex Floor Paint White	4,850	-	-	-	-	-	-	-	1,886	308	-	7,044
3801	Spred Tred L.F.P. Flagstone	6,832	3,108	-	-	-	-	-	-	5,054	1,761	-	16,755
3802	Spred Tred Latex Floor Paint Ceramic	400	-	-	-	-	-	-	-	966	522	-	1,888
3803	Spred Tred L.F.P. Ranch Oak	4,509	-	-	-	-	-	-	-	1,558	1,349	-	7,416
3804	Spred Tred L.F.P. Blue Grass	375	-	-	-	-	-	-	-	2,005	382	-	2,762
3805	Spred Tred L.F.P. Parquet Red	1,269	-	-	-	-	-	-	-	3,724	511	-	5,504
3808	Spred Tred L.F.P. Village Green	92	-	-	-	-	-	-	-	113	-	-	205
3810	Spred Tred Latex Floor Paint Quarry Red	-	-	-	-	-	-	-	-	966	1,030	-	1,996
4000	Japalac Spray Enamel White	6,865	-	-	-	-	-	-	-	202	-	-	7,067
4002	Japalac Spray Enamel Gloss Black	855	-	-	-	-	-	-	-	152	-	-	1,007
4003	Japalac Spray Enamel Delphinium	520	-	-	-	-	-	-	-	-	-	-	520
4004	Japalac Spray Enamel Dawn Gray	450	-	-	-	-	-	-	-	54	-	-	504
4005	Japalac Spray Enamel Bud Green	490	-	-	-	-	-	-	-	48	-	-	538
4006	Japalac Spray Enamel Vermilion	1,305	-	-	-	-	-	-	-	108	-	-	1,413
4012	Japalac Spray Enamel Ribbon Blue	405	-	-	-	-	-	-	-	-	-	-	405
4013	Japalac Spray Enamel Rose Pink	369	-	-	-	-	-	-	-	-	-	-	369
4015	Japalac Spray Enamel Lemon Yellow	625	-	-	-	-	-	-	-	54	-	-	679
4016	Japalac Spray Enamel Greenbrier	675	-	-	-	-	-	-	-	-	-	-	675

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

Y-Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Mississippi	Southeastern	(1) Midwest	Montreal	Toronto	Pacific	Portland	Total
4030	Rustmaster Primer	-	554	-	-	-	-	-	-	164	-	-	718
4100	Ripolin Sea-Kote Gloss White	3,780	-	-	-	-	-	-	-	475	-	-	4,255
4168	Ripolin Patch Base	-	-	-	-	-	-	464	-	-	-	-	464
4169	Ripolin Patch Converter	-	-	-	-	-	-	832	-	-	-	-	832
4176	Ripolin Yachting Copper Bronze	-	-	-	-	-	-	552	-	154	-	-	706
4177	Ripolin Yachting Red	-	-	-	-	-	-	30	-	73	-	-	103
4178	Ripolin Yachting Green	-	-	-	-	-	-	-	-	35	-	-	35
4181	Ripolin Super Anti-Fouling Red	-	-	-	-	-	-	-	-	99	-	-	99
4182	Ripolin Super Anti-Fouling Green	-	-	-	-	-	-	-	-	98	-	-	98
4500	Speed Wall Gloss White	314	585	-	-	116	-	488	353	299	101	-	2,256
4516	Interior Base Coat	5,486	5,728	622	499	2,564	2,909	7,479	1,430	8,281	2,296	410	37,704
4550	Speed Enamel White	9,089	6,419	6,410	1,143	678	25,147	8,699	-	1,404	3,237	-	62,226
4551	Speed Enamel Black	4,940	-	-	-	-	5,064	1,007	2,900	-	477	-	14,388
4552	Speed Enamel Orange	1,633	1,709	-	-	-	1,856	622	-	2,121	569	-	8,510
4553	Speed Enamel Deep Green	1,904	909	-	-	-	1,098	-	-	59	206	-	4,176
4554	Speed Enamel Medium Green	4,039	10,272	-	-	230	4,154	1,217	-	770	1,308	-	21,990
4556	Speed Enamel Fire Red	3,114	2,164	-	-	603	3,416	1,824	-	1,523	695	-	13,339
4557	Speed Enamel Maroon Red	-	122	-	-	-	-	-	-	80	-	-	202
4558	Speed Enamel Ivory	698	240	-	-	-	761	-	-	-	114	-	1,813
4559	Speed Enamel Light Yellow	1,539	495	-	-	20	893	115	-	203	530	-	3,795
4560	Speed Enamel Medium Yellow	2,476	878	-	-	-	1,376	936	-	334	601	-	6,601
4561	Speed Enamel Light Gray	5,411	1,552	724	-	-	3,339	629	-	377	795	-	12,827
4562	Speed Enamel Machine Gray	4,663	2,183	905	-	-	3,464	1,854	-	614	969	-	14,652
4563	Speed Enamel Rich Brown	320	293	-	-	-	607	-	-	-	97	-	1,317
4564	Speed Enamel Imperial Blue	1,914	233	-	40	-	1,238	651	-	460	315	-	4,851
4565	Speed Enamel Bright Red	643	349	-	-	-	755	-	-	29	228	-	2,004
4566	Speed Enamel Light Green	1,104	-	-	-	-	383	-	-	61	94	-	1,642
4567	Speed Enamel Yellow Gold	730	350	-	-	-	941	-	-	145	-	-	2,166
4568	Speed Enamel Burnt Orange	739	2,161	-	-	-	188	-	-	86	-	-	3,174
4569	Speed Enamel Hydro Blue	810	487	-	-	-	985	-	-	-	302	-	2,584
4570	Speed Enamel Red Oxide Metal Primer	4,219	7,338	-	2,341	-	3,130	1,589	-	5,632	2,922	-	27,171
4571	Speed Enamel Spring Green	2,913	740	-	-	-	873	20	-	650	107	-	5,303
4572	Speed Enamel Neutral Gray	3,227	623	-	-	69	856	-	-	60	196	-	5,031
4573	Speed Enamel EZC Green	3,624	756	-	-	460	1,550	131	108	151	294	-	7,074
4574	Speed Enamel School Bus Yellow	835	493	-	-	-	662	-	-	-	210	-	2,200
4600	Spred Lustre White	56,041	69,959	36,442	404	20,616	48,419	44,716	26,720	46,293	34,872	3,081	387,563
4605	Spred Lustre Peach Glow	2,533	2,304	1,057	37	643	1,410	2,599	1,404	3,438	1,870	185	17,480
4618	Spred Lustre Tinting White	13,335	12,466	4,214	52	3,050	7,056	13,980	4,117	10,951	17,347	919	87,487
4641	Spred Lustre Crocus Yellow	5,965	5,793	1,622	27	1,723	2,514	4,601	1,436	2,721	4,644	352	31,398
4642	Spred Lustre Pecan	1,754	2,804	1,547	53	1,622	1,999	2,431	1,355	1,031	1,886	-	16,482
4643	Spred Lustre Cotton Candy	5,030	4,935	2,127	388	2,560	2,924	6,408	1,446	2,588	6,547	1,169	36,122
4647	Spred Lustre Sahara	4,870	4,608	4,324	356	1,879	3,012	2,763	1,206	1,481	2,874	634	28,007
4648	Spred Lustre Caribbean	1,739	2,272	841	8	650	1,997	1,341	1,122	486	683	-	11,139
4651	Spred Lustre Congo Ivory	7,025	7,663	6,535	290	2,573	5,475	5,459	2,222	6,064	8,359	886	52,551
4655	Spred Lustre Springtime	4,927	4,958	2,210	312	1,980	4,998	5,534	1,801	4,490	5,034	781	37,025
4657	Spred Lustre Woodland	7,245	8,515	5,737	177	3,835	8,986	4,970	2,392	5,664	5,309	949	53,779
4658	Spred Lustre Wood Rose	737	1,398	1,153	22	979	1,021	916	-	996	-	124	7,346
4659	Spred Lustre Meadow Green	1,996	3,250	2,015	-	1,209	2,929	1,379	-	871	1,197	-	14,846
4660	Spred Lustre Zircon	3,829	5,012	2,120	130	1,737	4,725	2,865	1,603	4,105	5,322	665	32,113
4661	Spred Lustre Colony	2,369	2,301	2,193	-	653	2,646	980	371	991	360	-	12,864

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

GL032728

Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
4662	Spred Lustre Blue Ice	2,007	4,164	2,094	215	1,339	2,925	2,419	1,183	2,620	2,642	259	21,867
4663	Spred Lustre Smoky White	8,603	13,487	11,137	731	5,839	11,232	9,095	2,828	6,373	11,841	1,138	82,304
4664	Spred Lustre Plaza Gray	2,403	4,516	2,142	29	1,380	2,502	2,749	1,181	1,735	1,455	-	20,092
4665	Spred Lustre Pink Haze	2,155	3,712	1,520	65	1,545	1,953	2,709	1,347	3,083	2,621	214	20,924
4666	Spred Lustre Jewel Blue	302	2,250	767	-	512	1,610	481	354	1,094	-	94	7,464
4667	Spred Lustre Pebble Beach	5,129	7,265	7,419	253	3,989	5,491	6,407	2,910	6,241	6,961	576	52,641
4668	Spred Lustre Harvest	-	-	-	-	-	186	-	-	-	-	-	186
4672	Spred Lustre Medallion Gold	1,426	1,821	756	-	466	1,206	905	-	1,028	352	278	8,238
4677	Spred Lustre Biscayne Blue	5,078	5,628	2,116	-	2,425	3,091	5,495	2,221	4,480	4,426	582	35,542
4678	Spred Lustre Aquaglow	5,607	5,592	2,120	-	2,528	3,420	6,358	2,225	5,242	4,462	716	38,270
4679	Spred Lustre Sherwood Green	5,565	5,146	2,177	-	2,549	3,483	5,497	2,220	4,484	4,026	1,019	36,166
4680	Spred Lustre Dramatone Tinting Base	7,331	881	-	-	-	-	-	-	1,724	1,771	205	11,912
4700	Speed-Wall Alkyd Flat White	1,555	1,890	19,644	-	-	5,830	3,545	5,089	1,705	1,222	-	40,480
4705	Speed-Wall Alkyd Flat Tea Rose	-	-	-	-	-	-	35	-	116	-	-	151
4742	Speed-Wall Alkyd Flat Biscuit	-	-	-	-	-	204	-	-	-	-	-	204
4747	Speed-Wall Alkyd Flat Pueblo Tan	-	252	-	-	-	559	-	-	-	-	-	811
4751	Speed-Wall Alkyd Flat Colonial Ivy	150	-	1,300	-	-	198	-	-	486	-	-	2,134
4755	Speed-Wall Alkyd Flat Sunlight	-	-	434	-	32	213	308	-	-	-	-	987
4757	Speed-Wall Alkyd Flat Honeydew	-	109	1,084	-	-	992	-	468	248	-	-	2,901
4759	Speed-Wall Alkyd Flat Asparagus	-	-	-	-	-	211	-	-	-	-	-	211
4760	Speed-Wall Alkyd Flat Klondike Blue	-	259	836	-	-	211	-	-	151	-	-	1,457
4761	Speed-Wall Alkyd Flat Venice Green	-	-	354	-	-	218	-	-	-	-	-	572
4762	Speed-Wall Alkyd Flat Nassau	-	-	544	-	-	-	-	-	286	-	-	830
4763	Speed-Wall Alkyd Flat Trellis	-	250	2,501	-	-	488	725	110	246	-	-	4,320
4764	Speed-Wall Alkyd Flat Wood Ash	-	-	429	-	-	212	-	-	-	-	-	641
4765	Speed-Wall Alkyd Flat Corsage	-	-	-	-	-	-	-	-	119	-	-	119
4766	Speed-Wall Alkyd Flat Jewel Blue	-	40	-	-	-	-	-	-	-	-	-	40
4767	Speed-Wall Alkyd Flat Pebble Beach	-	97	1,249	-	-	198	-	-	286	-	-	1,830
4772	Speed-Wall Alkyd Flat Medallion Gold	-	-	-	-	-	-	-	-	68	-	-	68
4821	Duo Tex White	3,703	-	-	-	-	-	-	-	792	206	-	4,701
5019	No. 19 PVA Primer Sealer White	11,653	1,951	-	559	-	-	6,606	-	-	4,932	2,688	28,389
5022	No. 22 H.P. Trim & Tinting White	1,980	2,164	847	-	-	-	1,815	-	-	531	-	7,337
5026	No. 100 Wetting Oil	-	-	-	-	-	-	-	-	-	193	-	193
5031	Alkyd Stipple Paint	304	-	-	-	-	-	-	-	-	-	-	304
5035	Quick Drying Sanding Sealer	712	-	10,229	-	-	-	305	-	-	-	-	11,246
5041	6419 Alkali Resistant Primer	5,782	-	609	-	-	-	-	-	-	-	-	6,391
5042	6421 Prime Coat White	5,358	-	2,204	-	-	-	-	-	-	-	-	7,562
5051	#51 House Paint Primer	9,807	14,025	9,949	-	-	25,106	5,860	-	-	1,654	-	66,401
5055	#55 One Coat Alkyd White	7,760	3,991	1,670	-	533	596	11,511	-	358	596	-	27,015
5067	#1006 Spray-Day-Lite Mill Flat White	19,895	15,228	1,204	-	-	3,595	7,391	-	1,542	414	-	49,269
5069	#1003 Sani-Giene High Gloss White	5,564	682	853	-	252	8,174	-	742	486	2,154	-	18,907
5071	#117 Fume Resistant Gloss White	2,366	-	-	-	-	-	-	-	119	-	-	2,485
5072	#1007 Brush-Day-Lite Mill Flat White	3,820	-	-	-	-	-	505	-	-	-	-	4,325
5076	Glid-Cool White	-	-	-	-	-	-	3,319	-	102	-	-	3,421
5078	EZC Enamel-Suntan	210	-	-	-	-	-	-	-	-	-	-	210
5080	EZC Enamel-Autumn Green	298	-	-	-	68	-	-	-	-	-	-	366
5086	#15 Eggshell White	887	905	-	-	530	206	1,864	-	-	432	-	4,824
5091	EZC Enamel-Buff	97	-	-	-	-	-	-	-	-	-	-	97
5092	EZC Enamel-Light Green	-	46	-	-	-	-	-	-	-	-	-	46
5097	EZC Enamel-Pipe ID Purple	-	-	-	-	-	-	-	12	-	-	-	12
5101	Ultra Flat Latex Paint Dutch Ivory	1,476	3,632	4,117	740	-	4,450	5,517	-	2,513	3,816	1,469	27,730
5105	Ultra Flat Latex Paint Jonquil Yellow	2,216	2,722	2,092	504	-	2,915	3,200	-	1,642	1,934	1,226	18,451
5106	Ultra Flat Latex Paint Peach Mist	2,958	898	1,041	-	-	2,720	2,044	-	1,374	1,634	-	12,669

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Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
5107	Ultra Flat Latex Paint Mint Green	2,946	6,898	4,139	932	-	8,899	6,149	-	2,344	3,118	2,890	38,315
5108	Ultra Flat Latex Paint Shadow Rose	-	330	1,033	186	-	1,779	1,055	-	503	728	283	5,897
5110	Ultra Flat Latex Paint Ocean Spray	3,636	3,408	2,071	529	-	4,451	2,766	-	1,566	3,430	1,966	23,823
5112	Ultra Flat Latex Paint Chelsea Blue	965	4,142	1,034	628	-	4,460	1,025	-	1,700	1,472	491	15,917
5113	Ultra Flat Latex Paint Buhrstone	15,300	14,381	14,183	3,893	-	16,180	15,300	-	3,041	10,313	3,705	96,296
5114	Ultra Flat Latex Paint Smoketone	502	8,037	1,348	-	-	2,702	2,450	-	986	1,514	-	17,539
5115	Ultra Flat Latex Paint Bud Pink	1,078	2,262	1,049	-	-	2,673	1,156	-	1,380	1,863	-	11,461
5118	Ultra Flat Latex Paint White	68,442	100,774	50,230	3,966	15,859	88,053	110,899	-	57,071	29,187	8,900	533,381
5119	Ultra Flat Latex Paint Seacrest Green	-	229	-	-	-	-	-	-	-	-	-	229
5147	Ultra Flat Latex Paint Taupe	1,317	6,511	6,255	1,329	-	4,681	4,525	-	1,368	4,041	1,223	31,250
5167	Ultra Flat Latex Paint Beige	7,880	3,040	5,208	-	-	4,504	5,511	-	1,795	3,484	-	31,422
5177	Ultra Flat Latex Paint Cruise Blue	5,094	990	1,251	-	-	2,716	2,522	-	1,204	1,984	-	15,761
5178	Ultra Flat Latex Paint Aqua Surf	5,338	454	1,029	-	-	1,834	1,560	-	1,236	1,795	-	13,246
5179	Ultra Flat Latex Paint Aspen Green	5,178	-	1,031	-	-	1,786	1,610	-	1,496	1,839	-	12,940
5220	Rustmaster Enamel White	6,460	339	-	-	-	-	-	-	102	-	-	6,901
5221	Rustmaster Prof. En. Tinting White	1,282	774	67	-	-	-	-	-	120	-	-	2,243
5222	Rustmaster Enamel Black	7,425	449	-	-	-	-	-	-	-	-	-	7,874
5223	Rustmaster Heat Resistant En. Charcoal	556	-	-	-	-	-	-	-	-	-	-	556
5224	Rustmaster Enamel Medium Green	1,419	884	-	-	-	-	-	-	-	-	-	2,303
5225	Rustmaster Enamel Medium Red	521	288	-	-	-	-	-	-	-	-	-	809
5226	Rustmaster Enamel Gray	4,719	1,719	-	-	-	-	-	-	295	-	-	6,733
5227	Rustmaster Enamel Aluminum	15,294	-	2,274	-	210	-	503	-	113	-	-	18,394
5228	Rust. Heat Resistant En. Aluminum	1,056	-	-	-	-	-	-	-	216	60	-	1,332
5242	Converter	327	-	-	-	-	-	-	-	-	-	-	327
5250	Tinting White Nu-Pon Cote H-B Enamel	320	-	-	-	-	-	-	-	-	-	-	320
5280	White Enamel Vinyl-Cote	-	356	-	-	-	-	-	-	-	-	-	356
5282	Aluminum Enamel Vinyl-Cote	-	165	-	-	-	-	-	-	-	-	-	165
5285	Hi-Build Metallic Enamel Vinyl-Cote	-	2,416	-	-	-	-	-	-	-	-	-	2,416
5289	Spray Reducer Hot Weather	-	1,005	-	-	-	-	-	-	-	-	-	1,005
5291	Metal Conditioner Primer Base	-	499	-	-	-	-	-	-	-	-	-	499
5292	Metal Conditioner Primer Base Acid	-	161	-	-	-	-	-	-	-	-	-	161
5293	Metal Conditioner Primer Reducer	-	288	-	-	-	-	-	-	-	-	-	288
5294	Ship Bottom Red Lead Vinyl-Cote	-	1,467	-	-	-	-	-	-	-	-	-	1,467
5296	Brown Lead Vinyl-Cote	-	197	-	-	-	-	-	-	-	-	-	197
5297	Red Anti-Fouling Vinyl-Cote	-	500	-	-	-	-	-	-	-	-	-	500
5317	Masonry Block Filler White	-	3,607	-	-	-	-	1,918	-	-	-	-	5,525
5345	Latex Aluminum White	5	-	-	-	-	-	-	-	-	-	-	5
5370	Painters Latex Paint White	23,188	36,030	20,427	4,147	975	33,692	85,320	-	9,114	50,567	7,739	271,199
5371	Painters Latex Paint Warm Ivory	6,324	6,275	8,289	333	-	5,699	10,699	-	187	100	-	37,906
5372	Painters Latex Paint Pastel Green	6,403	12,111	4,408	480	-	8,936	18,375	-	113	104	-	50,930
5373	Painters Latex Paint Light Pink	4,448	7,476	3,347	629	-	5,476	9,680	-	104	104	-	31,264
5374	Painters Latex Paint Medium Gray	4,484	6,313	2,307	330	-	4,023	7,243	-	108	97	-	24,905
5375	Painters Latex Paint Blue Aqua	5,303	7,578	3,452	428	-	5,254	11,831	-	109	100	-	34,055
5376	Painters Latex Paint Beige	5,213	9,040	3,345	682	-	6,160	13,676	-	113	102	-	38,331
5377	Painters Latex Paint Blue Tone	5,202	9,747	3,337	586	-	6,035	9,467	-	113	99	-	34,586
5378	Painters Latex Paint Sunshine Yellow	4,978	7,014	1,698	312	-	4,633	8,400	-	-	97	-	27,132
5379	Painters Latex Paint Bone White	5,146	1,755	2,094	-	-	4,250	8,567	-	108	-	-	21,920
5501	Celcyr. Clear Coating	-	-	-	-	-	-	-	-	1,406	777	-	2,183
5523	White Swimming Pool Paint	-	763	-	-	-	-	-	-	-	-	-	763
5524	Sea Green Swimming Pool Paint	-	1,571	-	-	-	-	-	-	-	-	-	1,571

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Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
5525	Ocean Blue Swimming Pool Paint	-	2,195	-	-	-	-	-	-	-	-	-	2,195
5526	Romark Traffic Paint White	4,945	1,798	-	-	-	-	1,470	-	-	-	-	8,213
5527	Romark Traffic Paint Yellow	4,292	1,369	-	-	-	-	585	-	-	-	-	6,246
5528	Romark T. Pt. Reflectorized White	722	15	-	-	-	-	-	-	-	-	-	737
5529	Romark T. Pt. Reflectorized Yellow	1,513	15	-	-	-	-	-	-	-	-	-	1,528
5531	Romark Traffic Paint No. 3 White	4,177	8,866	1,235	-	-	2,360	9,767	-	13,076	1,196	-	40,677
5532	Romark Traffic Paint No. 3 White WB	-	-	12	-	-	-	2,483	-	-	-	-	2,495
5533	Romark Traffic Paint No. 3 Yellow	5,317	3,983	1,915	-	-	2,911	15,400	-	-	831	-	30,357
5534	Romark Traffic Paint No. 3 Yellow WB	-	-	-	-	-	-	2,031	-	-	-	-	2,031
5539	Nu-Pon Swimming Pool Converter	3,037	-	-	-	-	-	-	-	-	-	-	3,037
5540	Nu-Pon Swimming Pool Enamel White	1,183	-	-	-	-	-	-	-	-	-	-	1,183
5541	Nu-Pon Swimming Pool Ocean Blue	1,422	-	-	-	-	-	-	-	-	-	-	1,422
5542	Nu-Pon Swimming Pool Sea Green	1,271	-	-	-	-	-	-	-	-	-	-	1,271
5561	Glid-Crete Unit	9,500	-	-	-	-	-	-	-	281	-	-	9,781
5562	Glid-Crete Converter	-	-	-	-	-	-	-	-	6	-	-	6
5563	Glid-Crete Patching Compound	2,785	-	-	-	-	173	-	-	47	-	-	3,005
5564	Glid-Crete Converter	51	-	-	-	-	-	-	-	-	-	-	51
5566	Nu-Pon Cote Enamel Tile Red	647	69	-	-	-	-	-	-	250	5	-	971
5568	Nu-Pon Brush Cleaner	3,644	1,187	25	-	57	91	196	-	617	297	-	6,114
5569	Nu-Pon Accelerator	1,533	1,625	-	-	-	-	-	-	527	223	-	3,908
5570	Nu-Pon Metallite Primer	-	9,613	616	-	-	-	-	-	161	488	-	10,878
5571	Nu-Pon Enamel Harbor Gray	1,156	1,486	-	-	-	-	-	-	258	50	-	2,950
5572	Glid-Tile Glaze Coat	2,009	-	-	-	-	-	279	-	-	-	-	2,288
5573	Glid-Tile Clear Spatter Base	-	111	-	-	-	-	196	-	-	-	-	307
5574	Glid-Tile White Spatter Base	-	1,189	-	-	-	-	10,006	354	1,223	-	-	12,772
5575	Glid-Tile Thickener	-	470	-	-	-	-	429	-	-	-	-	899
5576	Glid-Tile Dot Reducer	-	-	-	-	-	-	-	-	-	35	-	35
5577	Glid-Tile Webbing Reducer	-	36	-	-	-	-	109	-	-	-	-	145
5578	Glid-Tile Sealer	-	624	-	-	-	-	-	-	-	-	-	624
5579	Glid-Tile Sealer Reducer	-	-	-	-	-	-	-	-	-	20	-	20
5581	Glid-Tile Metal Primer	31	-	-	-	-	-	-	-	-	-	-	31
5582	Glid-Tile Metal Primer Converter	69	65	-	-	-	-	-	-	-	-	-	134
5583	Glid-Tile White Primer	-	9,158	-	-	-	-	1,086	-	-	-	-	10,244
5584	Glid-Tile White Eggshell Enamel	-	-	-	-	-	-	6,711	-	-	1,428	-	8,139
5587	Glid-Tile Sealer	10,569	-	-	-	-	-	-	-	-	-	-	10,569
5588	Glid-Tile Gloss White Enamel	8,787	-	-	-	-	-	-	-	-	-	-	8,787
5589	Glid-Tile Spatter Base	251	-	-	-	-	-	-	-	-	-	-	251
5590	Glid-Tile Spray Reducer	300	-	-	-	-	-	-	-	-	-	-	300
5601	B-D-L Alkyd S-G Dutch Ivory	444	-	-	-	-	-	-	-	-	-	-	444
5605	B-D-L Alkyd S-G Jonquil	458	-	-	-	-	-	-	-	-	-	-	458
5607	B-D-L Alkyd S-G Mint Green	456	-	-	-	-	-	-	-	-	-	-	456
5701	B-D-L Alkyd Flat Dutch Ivory	2,832	1,909	-	-	264	2,462	1,838	-	430	-	-	9,735
5705	B-D-L Alkyd Flat Jonquil	1,538	1,072	-	-	132	1,546	2,312	-	1,372	-	-	7,972
5706	B-D-L Alkyd Flat Peach Mist	707	688	413	-	123	1,485	873	-	896	-	-	5,185
5707	B-D-L Alkyd Flat Mint Green	2,565	3,379	868	-	831	2,779	3,178	-	1,468	-	-	15,068
5708	B-D-L Alkyd Flat Shadow Rose	404	458	-	-	132	970	895	-	896	-	-	3,755
5710	B-D-L Alkyd Flat Ocean Spray	1,634	1,132	-	-	323	1,598	1,302	-	1,549	-	-	7,538
5712	B-D-L Alkyd Flat Chelsea Blue	610	1,297	417	-	145	1,498	895	-	954	-	-	5,816
5713	B-D-L Alkyd Flat Buhrstone	3,825	5,480	1,687	-	1,397	4,995	4,667	-	4,220	10	-	26,281

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

GLD32731

Line Base Code	Description	Central	Eastern	Southwest	Tulsa	Missis-sippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Port-land	Total
5714	B-D-L Alkyd Flat Smoketone	1,164	1,070	446	-	238	1,457	889	-	890	-	-	6,154
5715	B-D-L Alkyd Flat Bud Pink	804	789	-	-	347	999	905	-	961	-	-	4,805
5718	B-D-L Alkyd Flat Tinting White	15,886	27,525	1,232	490	5,760	14,283	16,563	5,586	14,833	6,089	339	108,586
5747	B-D-L Alkyd Flat Taupe	810	1,097	-	-	386	1,019	1,355	-	932	-	-	5,599
5767	B-D-L Alkyd Flat Beige	2,004	2,207	407	-	455	3,019	1,796	-	1,806	-	-	11,694
5777	B-D-L Alkyd Flat Cruise Blue	902	1,156	-	-	345	1,471	887	-	1,267	-	-	6,028
5778	B-D-L Alkyd Flat Aqua Surf	924	904	-	-	227	998	886	-	846	-	-	4,785
5779	B-D-L Alkyd Flat Aspen Green	1,145	915	415	-	126	1,464	898	-	-	-	-	4,963
5780	B-D-L Alkyd Flat Dramatone Tint Base	3,735	425	-	-	-	-	-	-	-	100	-	4,260
7000	Postad Bulletin Color #54 White	-	-	-	-	1,905	-	262	-	-	1,513	-	3,680
7001	Postad Bulletin Color #5 Black	-	-	-	-	434	-	-	-	-	1,071	-	1,505
7004	Postad Bulletin Color #104 Bright Red	-	-	-	-	561	-	-	-	-	-	-	561
7014	Postad Bulletin Color #144 Medium Green	-	-	-	-	-	-	131	-	-	-	-	131
7024	Related Postad Blockout White	-	-	-	-	-	-	-	-	-	834	-	834
7026	Related Postad White Surfacer	331	-	-	-	-	-	65	-	-	-	-	396
7027	#138 Thinner	-	-	-	-	-	-	-	-	-	2	-	2
7136	Acrylic S.S.P. Retarder Reducer	-	-	-	-	-	-	-	-	-	15	-	15
7160	Acrylic Spraying Color Clear	-	-	-	-	-	-	-	-	2	-	-	2
7275	Overprint Varnish	766	-	-	-	-	-	-	-	-	-	-	766
	GRAND TOTAL	1,815,489	2,378,109	1,136,905	51,059	716,794	1,594,012	1,884,541	211,821	1,177,680	1,073,651	91,990	12,132,051

(1) Gallonage figures shown for Midwest Region include production at Nubian and Northwest divisions

GL032732

SECTION VI

CURRENT TRADE AND MAINTENANCE SALES PRODUCTION

FISCAL 1961 - IN VOLUME ORDER

CURRENT TRADE AND MAINTENANCE SALES ITEMS IN VOLUME ORDER

OVER 100,000 - 27 ITEMS

Y-Line Number	Description	Gallons Produced
3418	Spred Satin - Decorator White	917,005
5118	Ultra Flat Latex Paint - White	533,381
4600	Spred Lustre - White	387,563
3413	Spred Satin - Bone White	361,911
1217	Japalac - Ultra White	277,770
5370	Painters' Latex Paint - White	271,199
1892	Endurance House Paint - Non-Chalking White	271,058
3467	Spred Satin - Pebble Beach	270,791
1800	Endurance House Paint - White	252,404
1851	Endurance Basecoat - Mildew and Fume Resistant	248,953
3407	Spred Satin - Pinefrost Green	245,798
3525	Spred Glide-On - Tinting White	226,512
2218	Craftsman House Paint - White	216,966
3401	Spred Satin - Pale Ivory	147,451
3600	Spred Latex House Paint - White	146,859
1850	Endurance House Paint - Mildew and Fume Resistant - White	136,244
874	Florenamel - Harbor Gray	136,116
3447	Spred Satin - Sandy Beige	132,404
555	Gliddencoat Enamel - Undercoat White	132,168
3477	Spred Satin - Biscayne Blue	127,571
3410	Spred Satin - Spray Blue	122,865
3443	Spred Satin - Cotton Candy	115,188
3478	Spred Satin - Aquaglow	112,147
3479	Spred Satin - Sherwood Green	109,346
5718	Brush-Day-Lite Alkyd Flat - Tinting White	108,586
592	All Purpose Metallite Aluminum Paint	105,620
1867	Endurance House Paint - Imperial White	105,527
		6,219,403

99,999 to 75,000 - 12 ITEMS

3415	Spred Satin - Blossom Pink	99,955
3412	Spred Satin - Blue Azure	99,079
5113	Ultra Flat Latex Paint - Buhrstone	96,296
2750	Endurance Velvet House Paint - White	95,466
50	Rockspar Varnish	87,880
4618	Spred Lustre - Tinting White	87,487
3405	Spred Satin - Confetti Yellow	84,213
3441	Spred Satin - Cheer	84,097
4663	Spred Lustre - Smoky White	82,304
1207	Japalac - Brilliant Black	81,794
3416	Spred Satin Primer Sealer	81,082
1180	Spray-Day-Lite - White	77,370
		1,057,023

74,999 to 50,000 - 16 ITEMS

Y-Line Number	Description	Gallons Produced
3414	Spred Satin - Moonmist	73,784
3406	Spred Satin - Light Apricot	73,756
5051	#51 House Paint Primer	66,401
47	Glid-Tone Satin Sheen Varnish	65,849
861	Florenamel - Deck Gray	63,798
4550	Speed Enamel - White	62,226
74	Glid-Strip Paint and Varnish Remover	58,885
3472	Spred Satin - Medallion Gold	55,116
1	Glid-Tone Gloss Varnish	54,436
4657	Spred Lustre - Woodland	53,779
3442	Spred Satin - Sand	53,311
2940	Canadian Ripolin - Ultra White	52,897
3601	Spred Primecoat No. 2	52,808
4667	Spred Lustre - Pebble Beach	52,641
4651	Spred Lustre - Congo Ivory	52,551
5372	Painters' Latex Paint - Pastel Green	50,930
		943,168

49,999 to 25,000 - 47 ITEMS

5067	#1006 Spray-Day-Lite - Mill Flat White	49,269
1856	Endurance House Paint - Ivory	48,204
3448	Spred Satin - Silver Turquoise	47,134
500	Endurance House Paint - Barn Red	45,475
3408	Spred Satin - Smoke Rose	45,056
48	Glid-Tone Spar Varnish	43,200
1828	Endurance House Paint - Crylite Green	42,954
1859	Endurance House Paint - Light Gray	41,131
5531	Romark Traffic Paint - No. 3 White	40,677
4700	Speedwall Alkyd Flat - White	40,480
3411	Spred Satin - Niagara Green	40,417
3409	Spred Satin - Tropic Green	39,635
5376	Painters' Latex Paint - Beige	38,331
5107	Ultra Flat Latex Paint - Mint Green	38,315
4678	Spred Lustre - Aquaglow	38,270
5371	Painters' Latex Paint - Warm Ivory	37,906
3466	Spred Satin - Jewel Blue	37,843
4516	Interior Basecoat	37,704
4655	Spred Lustre - Springtime	37,025
4679	Spred Lustre - Sherwood Green	36,166
4643	Spred Lustre - Cotton Candy	36,122
4677	Spred Lustre - Biscayne Blue	35,542
5377	Painters' Latex Paint - Blue Tone	34,586
5375	Painters' Latex Paint - Blue Aqua	34,055
1256	Japalac - Vermilion	32,870
4660	Spred Lustre - Zircon	32,113
585	Rustmaster Primer	31,617
1857	Endurance House Paint - Cream	31,509
5167	Ultra Flat Latex Paint - Beige	31,422
4641	Spred Lustre - Crocus Yellow	31,398
5373	Painters' Latex Paint - Light Pink	31,264
5147	Ultra Flat Latex Paint - Taupe	31,250

49,999 to 25,000 - 47 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
5533	Romark Traffic Paint - No. 3 Yellow	30,357
1860	Endurance House Paint - Medium Gray	28,759
871	Florenamel - Tile Green	28,651
5019	No. 19 PVA Primer Sealer - White	28,389
4647	Spred Lustre - Sahara	28,007
5101	Ultra Flat Latex Paint - Dutch Ivory	27,730
1208	Japalac - Flat Black	27,453
2217	Weathercoat Mildew Resistant House Paint	27,432
4570	Speed Enamel Red Oxide Metal Primer	27,171
5378	Painters' Latex Paint - Sunshine Yellow	27,132
5055	#55 One Coat Alkyd White	27,015
854	Florenamel - Tile Red	26,648
3090	Spred Stipple Texture - Bone White	26,562
5713	Brush-Day-Lite Alkyd Flat - Buhrstone	26,281
3501	Spred Glide-On - Bamboo	26,042
		1,632,569

24,999 to 15,000 - 45 ITEMS

5374	Painters' Latex Paint - Medium Gray	24,905
1035	L & S Portland Cement - White	24,066
5110	Ultra Flat Latex Paint - Ocean Spray	23,823
1813	Endurance House Paint - Tobacco Brown	22,930
1887	Endurance House Paint - Pastel Green	22,347
1255	Japalac - Light Ivory	22,283
4554	Speed Enamel - Medium Green	21,990
5379	Painters' Latex Paint - Bone White	21,920
4662	Speed Enamel - Machine Gray	21,867
534	Silicone Driwal - Clear	21,279
31	Glid-Tone Redwood Stain	21,186
3516	Speed Glide-On - Mist Brown	21,158
4665	Speed Enamel - Bright Red	20,924
471	Rustmaster Galvanized Primer	20,810
4664	Speed Enamel - Imperial Blue	20,092
3000	Spred Flat - White	19,964
57	Deodorized Paint Thinner	19,781
1886	Endurance House Paint - Light Canary	19,335
700	Glid-Tone Natural Wood Filler	19,243
55	Surface Bond	19,209
5069	#1003 Sani-Giene High Gloss White	18,907
1219	Japalac - Dawn Gray	18,830
605	Aluminum Asphalt Roof Paint	18,472
5105	Ultra Flat Latex Paint - Jonquil Yellow	18,451
5227	Romark Traffic Paint - Yellow	18,394
856	Florenamel - Dark Oak	18,211
1861	Endurance House Paint - #71 Shutter Green	18,140
3504	Spred Glide-On - Silver Smoke	18,121
853	Florenamel - Light Oak	17,919
5114	Ultra Flat Latex Paint - Smoketone	17,539
30	Glid-Tone Redwood Clear Finish	17,496
4605	Spred Lustre - Peach Glow	17,480
3801	Spred Tred Latex Floor Paint - Flagstone	16,755
4642	Spred Lustre - Pecan	16,482

24,999 to 15,000 - 45 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
3475	Spred Patch	16,350
1855	Endurance House Paint - Castle Red	16,244
3480	Spred Satin Dramatone Tinting Base	16,033
5112	Ultra Flat Latex Paint - Chelsea Blue	15,917
5177	Ultra Flat Latex Paint - Cruise Blue	15,761
70	Paint and Varnish Remover	15,732
1212	Japalac - Bud Green	15,648
66	Spred Surfacene	15,437
1802	Endurance House Paint - Black	15,341
3616	Spred Latex House Paint - Polo Tan	15,263
5707	Brush-Day-Lite Alkyd Flat - Mint Green	15,068
		853,103

14,999 to 10,000 - 47 ITEMS

1260	Japalac - Rose Pink	14,945
4659	Spred Lustre - Meadow Green	14,846
4562	Speed Enamel - Machine Gray	14,652
4551	Speed Enamel - Black	14,388
1270	Japalac - Lemon Yellow	14,278
2840	Glid-Tone Crystalacq	14,116
245	Glid-Tone Stain - Walnut	13,989
3613	Spred Latex House Paint - Onyx	13,464
4556	Speed Enamel - Fire Red	13,339
5178	Ultra Flat Latex Paint - Aqua Surf	13,246
1263	Japalac - Botany Brown	13,213
64	Japan Drier	13,001
5179	Ultra Flat Latex Paint - Aspen Green	12,940
2900	Ripolin - Ultra White	12,938
4661	Spred Lustre - Colony	12,864
4561	Speed Enamel - Light Gray	12,827
5574	Glid-Tile White Spatter Base	12,772
5106	Ultra Flat Latex Paint - Peach Mist	12,669
3507	Spred Glide-On - Sunflower	12,615
1511	Glid-N Liquid Cleaner	12,454
596	Stock Farm Paint - White	12,290
3502	Spred Glide-On - Lawn Green	12,000
4680	Spred Lustre Dramatone Tinting Base	11,912
1890	Endurance House Paint - Pinehurst Green	11,775
5767	Brush-Day-Lite Alkyd Flat - Beige	11,694
3620	Spred Latex House Paint - Cape Cod Red	11,588
3617	Spred Latex House Paint - Sky Blue	11,500
5115	Ultra Flat Latex Paint - Bud Pink	11,461
1267	Japalac - Ribbon Blue	11,453
1203	Glid-Tone Varnish Stain - Mahogany	11,376
3615	Spred Latex House Paint - Fiesta	11,274
2757	Endurance Velvet House Paint - Patio Turquoise	11,254
5035	Quick Drying Sanding Sealer	11,246
4648	Spred Lustre - Caribbean	11,139
1271	Japalac - Greenbrier	11,037
823	Plinamel - Flint Gray	11,004
5570	Nu-Pon Metallite Primer	10,878
9	Gymnasium Floor Finish	10,809

14,999 to 10,000 - 47 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
242	Glid-Tone Stain - Honey Maple	10,740
3614	Spred Latex House Paint - Greenmist	10,633
1202	Glid-Tone Varnish Stain - Walnut	10,574
5587	Glid-Tile Sealer	10,569
3606	Spred Latex House Paint - Dover Gray	10,541
2754	Endurance Velvet House Paint - Gunmetal	10,412
5583	Glid-Tile White Primer	10,244
865	Florenamel - Mahogany	10,219
2752	Endurance Velvet House Paint - Sterling Gray	10,156
		569,334

9,999 to 5,000 - 81 ITEMS

2761	Endurance Velvet House Paint - Brown Antique	9,974
3603	Spred Latex House Paint - Taffy	9,939
1250	Japalac - Delphinium	9,785
5561	Glid-Crete Unit	9,781
1200	Glid-Tone Varnish Stain - Light Oak	9,767
3602	Spred Latex House Paint - Sunbeam Yellow	9,757
5701	Brush-Day-Lite Alkyd Flat - Dutch Ivory	9,735
1889	Endurance House Paint - Coconut Brown	9,706
3513	Spred Glide-On - Gray Velvet	9,683
247	Glid-Tone Stain - Blonde	9,588
3510	Spred Glide-On - Jewel Green	9,579
67	Black Asphaltum	9,550
3509	Spred Glide-On - Ash Rose	9,361
1888	Endurance House Paint - Coronado	9,169
3506	Spred Glide-On Tang Red	8,849
3519	Spred Glide-On Cascade	8,796
5588	Glid-Tile Gloss White Enamel	8,787
4552	Speed Enamel - Orange	8,510
243	Glid-Tone Stain - French Provincial	8,505
2751	Endurance Velvet House Paint - Mayflower Yellow	8,503
2756	Endurance Velvet House Paint - Cottage Ivory	8,310
4672	Spred Lustre - Medallion Gold	8,238
5526	Romark Traffic Paint - White	8,213
5584	Glid-Tile White Eggshell Enamel	8,139
3508	Spred Glide-On - Aquamarine	8,063
1201	Glid-Tone Varnish Stain - Dark Oak	8,056
2755	Endurance Velvet House Paint - Greenfield	8,007
5705	Brush-Day-Lite Alkyd Flat - Jonquil	7,972
3511	Spred Glide-On - Desert Brown	7,882
5222	Rustmaster Enamel - Black	7,874
2762	Endurance Velvet House Paint - Rattan Brown	7,841
246	Glid-Tone Stain - Wheat	7,694
252	Glid-Tone Stain - Maple	7,599
3518	Spred Glide-On - Holiday Pink	7,596
5042	6421 Primecoat - White	7,562
2758	Endurance Velvet House Paint - Granada Red	7,558
1502	Neva-Rot - Green	7,553
5710	Brush-Day-Lite Alkyd Flat - Ocean Spray	7,538
4666	Spred Lustre - Jewel Blue	7,464
3803	Spred Tred Latex Floor Paint - Ranch Oak	7,416
248	Glid-Tone Stain - Brown Mahogany	7,394
4658	Spred Lustre - Wood Rose	7,346

GLD32738

9,999 to 5,000 - 81 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
5022	No. 22 House Paint Trim and Tinting - White	7,337
3607	Spred Latex House Paint - Bayberry	7,184
1862	Endurance House Paint - #92 Chestnut Brown	7,113
4573	Speed Enamel EZC - Green	7,074
4000	Japalac Spray Enamel - White	7,067
3800	Spred Tred Latex Floor Paint - White	7,044
3515	Spred Glide-On - Light Tangerine	6,992
1222	Japalac Screen - Black	6,954
3505	Spred Glide-On - Timberlin	6,939
1246	Japalac - Rich Blue	6,936
5220	Rustmaster Enamel - White	6,901
244	Glid-Tone Stain - Modern Red Mahogany	6,823
250	Glid-Tone Stain - Suntan	6,796
5226	Rustmaster Enamel - Gray	6,733
2759	Endurance Velvet House Paint - Shrub Green	6,716
4560	Speed Enamel - Medium Yellow	6,601
3434	Spred Satin - Charcoal Black	6,427
5041	6419 Alkali Resistant Primer	6,391
506	Ready Mixed Red Lead	6,266
5527	Romark Traffic Paint - Yellow	6,246
3517	Spred Glide-On - Crystal Blue	6,219
1269	Japalac - Blue Turquoise	6,211
5714	Brush-Day-Lite Alkyd Flat - Smoketone	6,154
5568	Nu-Pon Brush Cleaner	6,114
5777	Brush-Day-Lite Alkyd Flat - Cruise Blue	6,028
5108	Ultra Flat Latex Paint - Shadow Rose	5,897
810	Plinamel - White	5,854
5712	Brush-Day-Lite Alkyd Flat - Chelsea Blue	5,816
3520	Spred Glide-On Thinner	5,789
820	Plinamel - Navajo Red	5,785
3605	Spred Latex House Paint - Venetian Turquoise	5,735
2763	Endurance Velvet House Paint - Fern Green	5,696
5747	Brush-Day-Lite Alkyd Flat - Taupe	5,599
5317	Masonry Block Filler - White	5,525
3608	Spred Latex House Paint - Bark	5,505
3805	Spred Tred Latex Floor Paint - Parquet Red	5,504
4571	Speed Enamel - Spring Green	5,303
5706	Brush-Day-Lite Alkyd Flat - Peach Mist	5,185
4572	Speed Enamel - Neutral Gray	5,031
		604,129

4,999 to 2,500 - 36 ITEMS

5779	Brush-Day-Lite Alkyd Flat - Aspen Green	4,963
4564	Speed Enamel - Imperial Blue	4,851
5086	#15 Eggshell White	4,824
5715	Brush-Day-Lite Alkyd Flat - Bud Pink	4,805
5778	Brush-Day-Lite Alkyd Flat - Aqua Surf	4,785
4821	Duo-Tex - White	4,701
5072	#1007 Brush-Day-Lite Mill Flat - White	4,325
4763	Speed Wall Alkyd Flat - Trellis	4,320
5780	Brush-Day-Lite Flat Dramatone Tinting Base	4,260
1268	Japalac - Coral Pink	4,255
4100	Ripolin Sea-Kote - Gloss White	4,255

4,999 to 2,500 - 36 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
249	Glid-Tone Stain - Platinum	4,254
2753	Endurance Velvet House Paint - Rainbow Pink	4,243
4553	Speed Enamel - Deep Green	4,176
594	Vismatic Green Chalkboard Coating	4,172
5569	Nu-Pon Accelerator	3,908
4559	Speed Enamel - Light Yellow	3,795
5708	Brush-Day-Lite Alkyd Flat - Shadow Rose	3,755
7000	Postad Bulletin Color #54 - White	3,680
254	Glid-Tone Stain - Cherry	3,552
815	Plinamel Concrete Gray	3,479
5076	Glid-Cool White	3,421
1504	Neva-Rot - Clear	3,408
3612	Spred Latex House Paint - Evergreen	3,277
4568	Speed Enamel - Burnt Orange	3,174
575	Driwal - Clear	3,051
5539	Nu-Pon Swimming Pool Converter	3,037
5563	Glid-Crete Patching Compound	3,005
58	Silicone Slick Spray	2,982
5571	Nu-Pon Enamel - Harbor Gray	2,950
4757	Speedwall Alkyd Flat - Honeydew	2,901
3804	Spred Tred Latex Floor Paint - Blue Grass	2,762
1130	Spray-Day-Lite - Industrial White	2,732
821	Plinamel - Turf Green	2,716
4569	Speed Enamel - Hydro Blue	2,584
1870	Endurance House Paint #150 - Deep Turquoise	2,556
		133,914

2,499 to 1,000 - 45 ITEMS

5532	Romark Traffic Paint - No. 3 White WB	2,495
5071	#117 Fume Resistant Gloss White	2,485
5285	Hi-Build Metalic Enamel Vinyl-Cote	2,416
5224	Rustmaster Enamel - Medium Green	2,303
5572	Glid-Tile Glaze Coat	2,288
3444	Spred Satin - Flamingo	2,258
4500	Speedwall Gloss White	2,256
5221	Rustmaster Professional Enamel - Tinting White	2,243
3092	Spred Stipple Texture - Pinefrost Green	2,225
4574	Speed Enamel - School Bus Yellow	2,200
5525	Ocean Blue Swimming Pool Paint	2,195
5501	Celcyn Coat - Clear	2,183
4567	Speed Enamel - Yellow Gold	2,166
4751	Speedwall Alkyd Flat - Colonial Ivy	2,134
253	Glid-Tone Base - Clear	2,104
5534	Romark Traffic Paint - No. 3 Yellow WB	2,031
4565	Speed Enamel - Bright Red	2,004
3810	Spred Tred Latex Floor Paint - Quarry Red	1,996
1871	Endurance House Paint #158 - Dark Blue	1,991
3802	Spred Tred Latex Floor Paint - Ceramic	1,888
4767	Speedwall Alkyd Flat - Pebble Beach	1,830
4558	Speed Enamel - Ivory	1,813
3469	Spred Satin - Green Pearl	1,719
4566	Speed Enamel - Light Green	1,642

2,499 to 1,000 - 45 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
5524	Sea Green Swimming Pool Paint	1,571
5529	Romark Traffic Paint - Reflectorized Yellow	1,528
3604	Spred Latex House Paint - Arbor Pink	1,505
7001	Postad Bulletin Color #5 - Black	1,505
5294	Ship Bottom Red Lead Vinyl-Cote	1,467
4760	Speedwall Alkyd Flat - Klondike Blue	1,457
5541	Nu-Pon Swimming Pool Ocean Blue	1,422
4006	Japalac Spray Enamel - Vermilion	1,413
1720	Colors in Oil - Lampblack	1,403
1702	Colors in Oil - Burnt Sienna	1,397
2822	Glid-Tone Crystalacq Reducer	1,388
5228	Rustmaster Heat Resistant Enamel - Aluminum	1,332
256	Glid-Tone Stain - Brunswick Green	1,329
4563	Speed Enamel - Rich Brown	1,317
5542	Nu-Pon Swimming Pool Enamel - Sea Green	1,271
255	Glid-Tone Stain - Ebony	1,263
5540	Nu-Pon Swimming Pool Enamel - White	1,183
3091	Spred Stipple Texture - Confetti Yellow	1,083
522	Smokestack Black	1,056
4002	Japalac Spray Enamel - Gloss Black	1,007
5289	Spray Reducer Hot Weather	1,005
		78,767

999 to 500 - 36 ITEMS

1701	Colors in Oil - Yellow Ochre	994
4755	Speedwall Alkyd Flat - Sunlight	987
5566	Nu-Pon Cote Enamel - Tile Red	971
251	Glid-Tone Stain Reducer	956
1719	Colors in Oil - Raw Sienna	905
5575	Glid-Tile Thickener	899
3097	Spred Stipple Texture - Blossom Pink	883
7024	Related Postad - Blockout White	834
4169	Ripolin Patch Converter	832
1703	Colors in Oil - Burnt Umber	831
4762	Speedwall Alkyd Flat - Nassau	830
4747	Speedwall Alkyd Flat - Pueblo Tan	811
5225	Rustmaster Enamel - Medium Red	809
3098	Spred Stipple Texture - Sand	789
504	Zinc Dust Paint	787
7275	Overprint Varnish	766
5523	White Swimming Pool Paint	763
1718	Colors in Oil - Venetian Red	750
5528	Romark Traffic Paint - Reflectorized White	737
3095	Spred Stipple Texture - Blue Azure	725
4030	Rustmaster Primer	718
4176	Ripolin Yachting - Copper Bronze	706
4015	Japalac Spray Enamel - Lemon Yellow	679
4016	Japalac Spray Enamel - Greenbrier	675
4764	Speedwall Alkyd Flat - Wood Ash	641
5578	Glid-Tile Sealer	624
1708	Colors in Oil - Raw Umber	613
3030	Brilliant Color - Raw Sienna	608

999 to 500 - 36 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
4761	Speedwall Alkyd Flat - Venice Green	572
3020	Brilliant Color - Black	565
7004	Postad Bulletin Color #104 - Bright Red	561
5223	Rustmaster Heat Resistant Enamel - Charcoal	556
4005	Japalac Spray Enamel - Bud Green	538
4003	Japalac Spray Enamel - Delphinium	520
4004	Japalac Spray Enamel - Dawn Gray	504
5297	Red Anti-Fouling Vinyl-Cote	500
		26,439

499 to 300 - 18 ITEMS

5291	Metal Conditioner Primer Base	499
4168	Ripolin Patch Base	464
5605	Brush-Day-Lite Alkyd Semi-Gloss Enamel - Jonquil	458
5607	Brush-Day-Lite Alkyd Semi-Gloss Enamel - Mint Green	456
5601	Brush-Day-Lite Alkyd Semi-Gloss Enamel - Dutch Ivory	444
4012	Japalac Spray Enamel - Ribbon Blue	405
1716	Colors in Oil - Light Chrome Yellow	402
7026	Related Postad White Surfacer	396
4013	Japalac Spray Enamel - Rose Pink	369
5080	EZC Enamel - Autumn Green	366
5280	White Enamel Vinyl-Cote	356
5242	Converter	327
3029	Brilliant Color - Raw Umber	324
5250	Tinting White - Nu-Pon Cote Enamel	320
5573	Glid-Tile Clear Spatter Base	307
1745	Colors in Oil - Perma Green	305
5031	Alkyd Stipple Paint	304
5590	Spray Reducer	300
		6,802

299 to 100 - 33 ITEMS

3096	Spred Stipple Texture - Moonmist	298
5293	Metal Conditioner Primer Reducer	288
1705	Colors in Oil - Medium Chrome Green	268
1709	Colors in Oil - Ivory Black	258
5589	Glid-Tile Spatter Base	251
3032	Brilliant Color - Burnt Sienna	236
5119	Ultra Flat Latex - Seacrest Green	229
4759	Speedwall Alkyd Flat - Asparagus	211
5078	EZC Enamel - Suntan	210
3021	Brilliant Color - Deep Blue	208
3808	Spred Tred Latex Floor Paint - Village Green	205
4742	Speedwall Alkyd Flat - Biscuit	204
4557	Speed Enamel - Maroon Red	202
3094	Spred Stipple Texture - Tropic Green	198
5296	Brown Lead Vinyl-Cote	197
3093	Spred Stipple Texture - Smoke Rose	195
3436	Spred Satin - Sunglow Yellow	195
5026	No. 100 Wetting Oil	193

GLD32742

299 to 100 - 33 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
1706	Colors in Oil - Light Chrome Green	191
3024	Brilliant Color - Medium Yellow	191
4668	Spred Lustre - Harvest	186
5282	Aluminum Enamel Vinyl-Cote	165
5292	Metal Conditioner Primer Base Acid	161
4705	Speedwall Alkyd Flat - Tea Rose	151
5577	Glid-Tile Webbing Reducer	145
1783	Dramatone - Umber Brown	142
1711	Colors in Oil - Prussian Blue	135
5582	Glid-Tile Metal Primer Converter	134
7014	Postad Bulletin Color #144 - Medium Green	131
4765	Speedwall Alkyd Flat - Corsage	119
3023	Brilliant Color - Light Yellow	113
4177	Ripolin Yachting - Red	103
1746	Colors in Oil - Perma Blue	101
		6,214

99 to 1 - 26 ITEMS

4181	Ripolin Super Anti-Fouling - Red	99
1784	Dramatone - Green	98
4182	Ripolin Super Anti-Fouling - Green	98
5091	EZC Enamel - Buff	97
1717	Colors in Oil - American Vermilion	94
1786	Dramatone - Red Oxide	94
1782	Dramatone - Lampblack	93
4772	Speedwall Alkyd Flat - Medallion Gold	68
1742	Colors in Oil - Dark Chrome Yellow	52
5564	Glid-Crete Converter	51
5092	EZC Enamel - Light Green	46
4766	Speedwall Alkyd Flat - Jewel Blue	40
4178	Ripolin Yachting - Green	35
5576	Glid-Tile Dot Reducer	35
3026	Brilliant Color - Blue Green	32
5581	Glid-Tile Metal Primer	31
3022	Brilliant Color - Bright Red	31
3028	Brilliant Color - Green	24
5579	Glid-Tile Sealer Reducer	20
7136	Acrylic Silk Screen Process Retarder Reducer	15
5097	EZC Enamel - Pipe ID Purple	12
5562	Glid-Crete Converter	6
3031	Brilliant Color - Purple	6
5345	Latex Aluminum White	5
7027	#138 Thinner	2
7160	Acrylic Spraying Color - Clear	2
		1,186

SECTION VII

DISCONTINUED ITEMS

FISCAL YEARS 1957, 1958, 1959, 1960 AND 1961

SECTION VII
DISCONTINUED ITEMS
Fiscal Years 1957, 1958, 1959, 1960 and 1961

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the fiscal period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the period involved.

Y-Line Number	Description	Old Basis Fiscal 1957	Old Basis Fiscal 1958	Old Basis Fiscal 1959	Old Basis Fiscal 1960	New Basis (A) Fiscal 1961
7	Painters' Floor & Trim	-0-	-0-	1,648*	2,070*	1,745*
12	Glid Seal	1,301*	1,460*	1,012*	964*	50*
15	Rapid Cote Varnish	664*	35*	1,251*	660*	594*
25	Redwood Clear Finish	11,696	12,916	13,452	4,661	1,594*
35	Glidden Spar	-0-	-0-	117*	-0-	35*
43	Stove Pipe Enamel	1,604*	792*	901*	1,038*	916*
108	J. D. Yellow	60*	38*	84*	37*	38*
181	Glidden Renovator	-0-	-0-	111*	105*	69*
215	Walnut Wood Stain	-0-	20*	-0-	-0-	10*
230	Lt. Oak Oil Wood Stain	287*	529*	607*	643*	797*
231	Dk. Oak Oil Wood Stain	268*	305*	518*	593*	402*
234	Walnut Oil Wood Stain	272*	548*	704*	930*	952*
235	Mahogany Oil Wood Stain	373*	832*	825*	1,058*	894*
430	Wescote Auto Black	-0-	-0-	-0-	131*	257*
456	Auto Body Solder	-0-	-0-	375*	470*	413*
501	Barn Paint Gray	1,848	1,104	571	550	205*
505	Graphite Liquid Paint	3,391*	2,747*	1,950*	3,667*	1,390*
525	Galvanized Metal Primer	10,200	13,944	11,568	6,709	938*
541	Romark No. 2 White	7,500	6,611	2,096	3,295	658*
550	Titan-O-Zinc White Paste	360	935*	-0-	354*	147*
562	No. 1525 Chromate Primer	14,946	2,042	1,929	558	505*
563	No. 1777 Gray Syn. En.	2,774	1,105	1,158	561	451*
569	Glid-N Mildew X	136*	75*	75*	119*	61*
581	Neva-Rust Gray	15,435	13,836	9,475	2,811	469*
582	Neva-Rust Red	5,772	6,785	6,061	604	416*
583	Neva-Rust Greenbrier	8,757	11,332	6,411	1,173	48*
586	Romark No. 2 Yellow	14,989	8,142	5,188	3,373	992*
631	Romark No. 1 Yellow	1,206*	365*	505*	2,193*	1,474*
811	Plinamel Black	2,019	1,847	914	1,275	163*
819	Plinamel Delft Blue	2,582	1,626	488	-0-	125*
822	Plinamel Stone Gray	4,007	3,750	1,375	-0-	43*
857	Blue Florenamel	6,836	4,130	3,996	3,073	471*
863	Warm Gray Florenamel	2,426*	2,456*	1,122*	174*	142*
872	Walnut Florenamel	1,188*	483*	1,226*	1,096*	800*
1050	White Ext. Masonary Paint	1,396*	922*	470*	409*	691*
1163	Spray-Day-Lite Ivory	-0-	-0-	-0-	-0-	47*
1172	Spray-Day-Lite Tusk Ivory	Shade of Y-4702				290*
1174	Spray-Day-Lite Lt. Yellow	4,937	1,023	755*	3,564*	50*
1175	Spray-Day-Lite Lt. Green	8,186	3,627	3,639*	3,751*	514*
1210	Ground Color Japalac	1,064*	1,586*	1,093*	1,008*	460*
1227	Japalac Aluminum R.M.	Relabel of Y-546				237*
1234	Japalac Jade Green	3,845*	2,618*	242*	-0-	101*

(A) - In prior years the gallonage produced by Canada of items active in Canada but discontinued in U.S. has appeared on this schedule. This gallonage has been deleted from fiscal 1961 figures and reduced the total discontinued gallonage from 87,719 to 40,040 gallons.

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the fiscal period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the period involved.

Y-Line Number	Description	Old Basis Fiscal 1957	Old Basis Fiscal 1958	Old Basis Fiscal 1959	Old Basis Fiscal 1960	New Basis (A) Fiscal 1961
1500	Glid-N-Weed Killer	-0-	165*	-0-	-0-	55*
1508	Dark Scratch Remover	108*	182*	180*	180*	119*
1512	Glid-N Brush Restorer	786*	865*	853*	637*	756*
1804	Endurance Tinting White	59,117	22,018	12,111*	9,666*	2,073*
1812	Endurance Cottage Brown	1,968	5,071*	4,200*	3,441*	979*
1823	Endurance Lemont Stone	-0-	125*	-0-	70*	736*
1831	Endurance Colonial Yellow	2,562*	710*	82*	37*	64*
1880	Endurance S & S Bl. Liquid	7,734	7,106	5,286	4,015	833*
2709	Maroon Shingle Stain	672*	1,187*	573*	495*	1,287*
2710	Dark Oak Shingle Stain	1,747*	466*	679*	284*	718*
2838	Slick Linoleum Coating	-0-	-0-	417*	313*	98*
3001	Spred Flat Lt. Ivory	3,032	1,656	886	153	594*
3002	Spred Flat Cream	1,435	671	356	-0-	151*
3007	Spred Flat Foam Green	3,890	810	498	-0-	487*
3008	Spred Flat Dusty Rose	1,247	249	381	-0-	460*
3009	Spred Flat Antq.Green	1,576	522	152	-0-	76*
3010	Spred Flat Robin Egg Blue	1,923	439	380	-0-	155*
3012	Spred Flat Wedge. Blue	2,053	410	507	-0-	405*
3014	Spred Flat Hearthstone	1,274	521	-0-	-0-	419*
3218	White Spred Gloss	299*	646*	1,359*	289*	99*
3428	Spred Satin Berkshire Green	51,793	39,371	15,627	4,159*	68*
3474	Spred Texture Base	9,895	5,158	1,230	2,459	485*
3512	Spred Glide-On Victoria Blue	3,862	1,189	539*	464*	236*
4628	Spred Lustre Laurel	14,856	6,913	4,909	85*	260*
4631	Spred Lustre Mocha Brown	8,424	5,429	3,655	-0-	193*
4731	Speed-Wall En. Vandyke Br.	1,302	-0-	-0-	-0-	208*
4824	Duo-Tex Birch Gray	Produced under Glidden line numbers prior to fiscal 1958	311	694	97*	419*
4825	Duo-Tex Brook Green		134	218	366*	17*
4829	Duo-Tex Light Peach		49	20	-0-	4*
4830	Duo-Tex Light Ivory		358	-0-	-0-	262*
4833	Duo-Tex Bone White		472	67	255*	7*
5038	Hy. Dy. Floor Finish No. 838	-0-	363	403*	220*	413*
5039	Gym Floor Finish No. 839	-0-	1,480	1,057*	558*	200*
5043	No. 35 Cold Spot S-D-L	-0-	791	883*	110*	265*
5049	Green Glass Coating	-0-	-0-	583	1,131	753*
5056	No. 56 M.P. Alkyd Flat	8,143	26,802	6,255	8,604	3,775*
5075	EZC White Primer	-0-	642	553*	464*	90*
5082	Dado Ocean Green	-0-	817	445	369*	179*
5099	No. 99 Egl. Stipple White	122	869*	387*	326*	218*
5142	Ultra Flat Latex Quail	36,493	6,237	1,788*	991*	120*
5143	Ultra Flat Latex Light Pink	33,307	7,090	2,640*	1,194*	650*

GLD32746

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Total Discontinued Gallonage	56,786	75,733	57,571	73,317	40,040
Total Discontinued Items	74	75	76	98	83

(A) - In prior years the gallonage produced by Canada of items active in Canada but discontinued in U.S. has appeared on this schedule. This gallonage has been deleted from fiscal 1961 figures and reduced the total discontinued gallonage from 87,719 to 40,040 gallons.

SECTION VIII

PRODUCTION OF DISCONTINUED Y-LINE ITEMS

FISCAL 1961

IN CODE NUMBER ORDER BY PLANT AND TOTAL ALL PLANTS

AND

IN VOLUME ORDER

SECTION VIII
PRODUCTION OF DISCONTINUED Y-LINE ITEMS -- 1961
IN CODE NUMBER ORDER BY PLANT AND TOTAL ALL PLANTS

Note: Gallonage figures suffixed with an asterisk (*) denote that the item was produced under an "85" line number.

Y-Line Number	Description	"85" Line Number	Central	Eastern	Southwest	Mississippi	South-eastern	(1) Midwest	Montreal	Toronto	Pacific	Total
7	Painters Floor & Trim		-	-	1,745	-	-	-	-	-	-	1,745
12	Glid Seal		50	-	-	-	-	-	-	-	-	50
15	Rapid Cote Varnish		-	-	594	-	-	-	-	-	-	594
25	Redwood Clear Finish	85-C-3	-	-	-	205*	-	155*	-	-	1,234	1,594
35	Glidden Spar		-	-	35	-	-	-	-	-	-	35
43	Stove Pipe Enamel		-	916	-	-	-	-	-	-	-	916
108	J. D. Yellow		-	-	-	-	-	38	-	-	-	38
181	Glidden Renovator		-	69	-	-	-	-	-	-	-	69
215	Walnut Wood Stain		10	-	-	-	-	-	-	-	-	10
230	Light Oak Oil Wood Stain	85-D-6	-	797	-	-	-	-	-	-	-	797
231	Dark Oak Oil Wood Stain		-	402	-	-	-	-	-	-	-	402
234	Walnut Oil Wood Stain	85-D-10	-	952	-	-	-	-	-	-	-	952
235	Mahogany Oil Wood Stain		-	894	-	-	-	-	-	-	-	894
430	Wescote Auto Black		-	-	-	-	-	-	-	-	257	257
456	Auto Body Solder		-	413	-	-	-	-	-	-	-	413
501	Barn Paint Gray	85-E-11	-	-	205*	-	-	-	-	-	-	205
505	Graphite Liquid Paint		-	-	-	1,390	-	-	-	-	-	1,390
525	Galvanized Metal Primer	85-W-17	-	112*	-	826	-	-	-	-	-	938
541	Romark No. 2 White	85-W-16	-	-	-	-	-	-	-	-	658	658
550	Titan-O-Zinc White Paste		-	-	-	147	-	-	-	-	-	147
562	No. 1525 Chromate Primer	85-R-19	-	-	129*	264*	-	-	-	-	112	505
563	No. 1777 Gray Syn. Enamel	85-E-15	-	33*	110*	-	-	-	-	-	308	451
569	Glid-N Mildew X		47	-	-	-	-	-	-	14	-	61
581	Neva-Rust Gray	85-E-7	364*	-	-	-	-	-	-	-	105	469
582	Neva-Rust Red	85-R-13	-	-	-	416*	-	-	-	-	-	416
583	Neva-Rust Greenbrier	85-G-19	48	-	-	-	-	-	-	-	-	48
586	Romark No. 2 Yellow	85-Y-24	-	-	-	204*	-	-	-	-	788	992
631	Romark No. 1 Yellow	85-Y-18	-	-	-	-	1,474*	-	-	-	-	1,474
811	Plinamel Black	85-B-1	-	-	-	-	-	-	-	163	-	163
819	Plinamel Delft Blue	85-A-1	125	-	-	-	-	-	-	-	-	125
822	Plinamel Stone Gray	85-E-1	43*	-	-	-	-	-	-	-	-	43
857	Blue Florenamel	85-A-15	-	155*	-	-	-	215	-	-	101	471
863	Warm Gray Florenamel	85-E-9	-	115*	-	-	-	27*	-	-	-	142
872	Walnut Florenamel		-	729	-	-	-	71	-	-	-	800
1050	White Exterior Masonary Paint		-	-	455	-	-	-	-	236	-	691
1163	Spray-Day-Lite Ivory		-	-	-	-	-	-	-	-	47	47
1172	Spray-Day-Lite Tusk Ivory	85-Y-1	50	-	-	-	-	-	240	-	-	290
1174	Spray-Day-Lite Light Yellow	85-Y-11	-	50*	-	-	-	-	-	-	-	50
1175	Spray-Day-Lite Light Green	85-G-3	-	219*	-	-	194	101	-	-	-	514
1210	Ground Color Japalac		-	460	-	-	-	-	-	-	-	460
1227	Japalac Aluminum R. M.		-	237	-	-	-	-	-	-	-	237
1234	Japalac Jade Green		-	-	-	-	-	-	-	101	-	101
1500	Glid-N-Weed Killer		-	-	-	-	-	55	-	-	-	55

(1) - Gallonage figures shown for Midwest Region include production at Nubian and Northwest Divisions.

GLD32748

Note: Gallonage figures suffixed with an asterisk (*) denote that the item was produced under an "85" line number.

Y-Line Number	Description	"85" Line Number	Central	Eastern	Southwest	Mississippi	South-eastern	(1) Midwest	Montreal
1508	Dark Scratch Remover		-	119	-	-	-	-	-
1512	Glid-N Brush Restorer		-	756	-	-	-	-	-
1804	Endurance Tinting White	85-W-1	-	486*	-	-	-	-	-
1812	Endurance Cottage Brown		-	681	173	125	-	-	-
1823	Endurance Lemont Stone		736	-	-	-	-	-	-
1831	Endurance Colonial Yellow	85-Y-21	-	64	-	-	-	-	-
1880	Endurance S & S Bl. Liquid	85-C-6	607*	-	-	15*	-	-	-
2709	Maroon Shingle Stain		-	-	-	-	-	-	-
2710	Dark Oak Shingle Stain		-	-	-	-	-	-	-
2838	Slick Linoleum Coating		-	98	-	-	-	-	-
3001	Spred Flat Light Ivory	85-Y-2	-	-	154	-	-	440*	-
3002	Spred Flat Cream	85-Y-3	-	-	151	-	-	-	-
3007	Spred Flat Foam Green	85-G-5	-	-	157*	-	-	330*	-
3008	Spred Flat Dusty Rose	85-R-1	-	-	-	-	-	460*	-
3009	Spred Flat Antq. Green	85-G-6	-	-	76*	-	-	-	-
3010	Spred Flat Robin Egg Blue	85-A-2	-	-	155*	-	-	-	-
3012	Spred Flat Wedgewood Blue	85-A-4	-	-	77*	-	-	328*	-
3014	Spred Flat Hearthstone	85-E-3	-	-	-	-	-	419*	-
3216	White Spred Gloss		-	-	-	-	-	-	-
3428	Spred Satin Berkshire Green	85-G-9	68	-	-	-	-	-	-
3474	Spred Texture Base	85-W-18	-	-	-	-	-	-	-
3512	Spred Glide-On Victoria Blue	85-A-8	-	25*	211	-	-	-	-
4628	Spred Lustre Laurel	85-G-12	-	233*	-	27*	-	-	-
4631	Spred Lustre Mocha Brown	85-D-3	-	55*	-	126*	-	-	-
4731	Speed-Wall Enamel Vandyke Brown	85-D-4	-	-	208*	-	-	-	-
4824	Duo-Tex Birch Gray	85-E-5	419	-	-	-	-	-	-
4825	Duo-Tex Brook Green	85-G-16	17*	-	-	-	-	-	-
4829	Duo-Tex Light Peach	85-R-11	4	-	-	-	-	-	-
4830	Duo-Tex Light Ivory	85-Y-12	262	-	-	-	-	-	-
4833	Duo-Tex Bone White	85-W-6	7	-	-	-	-	-	-
5038	Hy. Dy. Floor Finish No. 838	85-C-1	100	-	-	-	-	313	-
5039	Gym Floor Finish No. 839	85-C-2	200	-	-	-	-	-	-
5043	No. 35 Cold Spot S-D-L	85-W-7	-	-	-	-	-	-	-
5049	Green Glass Coating	85-G-28	-	753*	-	-	-	-	-
5056	No. 56 M.P. Alkyd Flat	85-W-14	-	-	2,753*	-	-	-	1,022
5075	EZC White Primer		90	-	-	-	-	-	-
5082	Dado Ocean Green		-	60	-	-	-	-	-
5099	No. 99 EGL Stipple White		-	-	-	-	-	-	-
5142	Ultra Flat Latex Quail	85-D-5	-	-	-	-	-	-	-
5143	Ultra Flat Latex Light Pink	85-R-12	-	-	-	-	-	177*	-
	Gallonage Reported Under "85" Line Number		1,031	2,236	3,870	1,257	1,474	2,336	-
	Gallonage Reported Under Y-Line Number		2,216	7,647	3,518	2,488	194	793	1,262
	TOTAL DISCONTINUED GALLONAGE		3,247	9,883	7,388	3,745	1,668	3,129	1,262

(1) - Gallonage figures shown for Midwest Region include production at Nubian and Northwest Divisions.

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SECTION VIII
DISCONTINUED Y-LINE ITEMS
FISCAL 1961 - IN VOLUME ORDER

4,999 to 2,500 - 1 ITEM

Y-Line Number	Description	Gallons Produced
5056	No. 56 M. P. Alkyd Flat	3,775

2,499 to 1,000 - 6 ITEMS

1804	Endurance Tinting White	2,073
7	Painters' Floor & Trim	1,745
25	Redwood Clear Finish	1,594
631	Romark No. 1 Yellow	1,474
505	Graphite Liquid Paint	1,390
2709	Maroon Shingle Stain	1,287
		9,563

999 to 500 - 20 ITEMS

586	Romark No. 2 Yellow	992
1812	Endurance Cottage Brown	979
234	Walnut Oil Wood Stain	952
525	Galvanized Metal Primer	938
43	Stove Pipe Enamel	916
235	Mahogany Oil Wood Stain	894
1880	Endurance S & S Bl. Liquid	833
872	Walnut Florenamel	800
230	Light Oak Oil Wood Stain	797
1512	Glid-N Brush Restorer	756
5049	Green Glass Coating	753
1823	Endurance Lemont Stone	736
2710	Dark Oak Shingle Stain	718
1050	White Exterior Masonary Paint	691
541	Romark No. 2 White	658
5143	Ultra Flat Latex - Light Pink	650
15	Rapid Cote Varnish	594
3001	Spred Flat - Light Ivory	594
1175	Spray-Day-Lite - Light Green	514
562	No. 1525 Chromate Primer	505
		15,270

499 to 300 - 14 ITEMS

3007	Spred Flat - Foam Green	487
3474	Spred Texture Base	485
857	Blue Florenamel	471
581	Neva-Rust - Gray	469
1210	Ground Color Japalac	460
3008	Spred Flat - Dusty Rose	460
563	No. 1777 Gray Syn. Enamel	451
4824	Duo-Tex - Birch Gray	419
3014	Spred Flat - Hearthstone	419
582	Neva-Rust - Red	416
456	Auto Body Solder	413

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499 to 300 - 14 ITEMS (Continued)

Y-Line Number	Description	Gallons Produced
5038	Hy. Dy. Floor Finish No. 838	413
3012	Spred Flat - Wedgewood Blue	405
231	Dark Oak Oil Wood Stain	402
		6,170

299 to 100 - 22 ITEMS

1172	Spray-Day-Lite - Tusk Ivory	290
5043	No. 35 Cold Spot S-D-L	265
4830	Duo-Tex - Light Ivory	262
4628	Spred Lustre - Laurel	260
430	Wescote Auto Black	257
1227	Japalac - Aluminum R. M.	237
3512	Spred Glide-On - Victoria Blue	236
5099	No. 99 Egl. Stipple White	218
4731	Speed-Wall Enamel - Vandyke Brown	208
501	Barn Paint - Gray	205
5039	Gym Floor Finish No. 839	200
4631	Spred Lustre - Mocha Brown	193
5082	Dado - Ocean Green	179
811	Plinamel - Black	163
3010	Spred Flat - Robin Egg Blue	155
3002	Spred Flat - Cream	151
550	Titan-O-Zinc White Paste	147
863	Warm Gray Florenamel	142
819	Plinamel - Delft Blue	125
5142	Ultra Flat Latex - Quail	120
1508	Dark Scratch Remover	119
1234	Japalac - Jade Green	101
		4,233

99 to 1 - 20 ITEMS

3218	White Spred Gloss	99
2838	Slick Linoleum Coating	98
5075	EZC White Primer	90
3009	Spred Flat Antq. Green	76
181	Glidden Renovator	69
3428	Spred Satin - Berkshire Green	68
1831	Endurance - Colonial Yellow	64
569	Glid-N Mildew X	61
1500	Glid-N Weed Killer	55
12	Glid Seal	50
1174	Spray-Day-Lite - Light Yellow	50
583	Neva-Rust - Greenbrier	48
1163	Spray-Day-Lite - Ivory	47
822	Plinamel - Stone Gray	43
108	J. D. Yellow	38
35	Glidden Spar	35

Y-Line Number	Description	Gallons Produced
4825	Duo-Tex - Brook Green	17
215	Walnut Wood Stain	10
4833	Duo-Tex - Bone White	7
4829	Duo-Tex - Light Peach	4
		1,029
	Total Discontinued Gallonage	40,040
	Total Discontinued Items	83