PLAINTIFF'S
EXHIBIT
CT-102

Certain-teed Products Corporation

ARDMORE, PENNSYLVANIA

OFFICE OF THE PRESIDENT

August 14, 1964

Mr. R. M. Bateman
Turner & Newall Limited
Asbestos House
Fountain Street
Manchester 2, England

Dear Ralph: Re: Fiber Requirements

Mr. Lanz, Mr. Davis, and I have had a complete discussion on fiber requirements following my return from England. They have now made up projected fiber requirements for the next five years, based on their best estimate of our long-range plans. These requirements will be different than those in Mr. Lanz' letter of March 4th to Mr. Howe because our new projection includes the new production facilities that we are adding, as well as our thinking on extrusion. Their report is as follows:

	Tons of Fiber				
	1965	1966	1967	1968	1969
"Cassiar AK	6,200	7,100	8,100	9,200	10,500
Cassiar AX	6,200	7,100	8,100	9,200	10,500
C&G/3	2,100	2,300	2,700	3,000	3,400
C&G/4	4,250	4,650	5,300	6,100	6,900
C&G/5	4,250	4,650	5,300	6,100	6,900
TA/K	5,400	5,700	6,000	6,400	6,800
Carey 7M-5	100	2,000	5,000	9,000	15,000
Totals	28,500	33,500	40,500	49,000	60,000

"This assumes that we will continue with our present fiber blends for Mazza pipe. However, we're interested in shorter fibers if and when they become available. If Cassiar AY proves to be satisfactory, we would want to use some of it and reduce our requirements of the other Cassiar grades. Similarly, if C&G/6 proves to be satisfactory, we would want some of it to replace a portion of the other C&G fibers.

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"Carey 7M-5 has proved to be the best fiber for extrusion. We're forecasting some sales of extruded pipe or other extruded products and, for planning purposes, have shown our requirements in this grade."

I would appreciate your thoughts on these requirements as to the availability, and also your thoughts in relation to the Carey 7M-5 because, if the extrusion business works out the way we believe it can, I would like to find a way to use your fibers and not Carey's.

Sincerely,

MM/fpc

Malcolm Meyer

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