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April 15, 1965

SUBJECT: INDUSTRIAL, INSTITUTIONAL AND COMMERCIAL BUILDING EXPOSITION INDUSTRIES

To Members of the Lead Industries Association, Inc.:

Attached is a list of inquiries generated by our exhibit at the Industrial, Institutional and Commercial Building Exposition, March 8-11, 1965, in Detroit, Michigan.

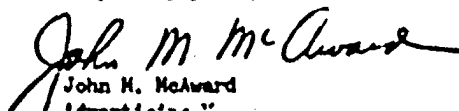
This was the first attempt at a new show — aimed at large commercial and industrial building firms and their architects and builders. A glance at our inquiry list will show that the majority of people requesting further information on lead roofing, sound and vibration, and porcelain enameled siding were officers, architects, or architectural designers representing firms in the above category.

We were pleased with the interest shown in our display and the literature we were offering, particularly the Roofing Handbook.

The inquiries are arranged alphabetically under state and city, according to subject of inquiry. A breakdown follows:

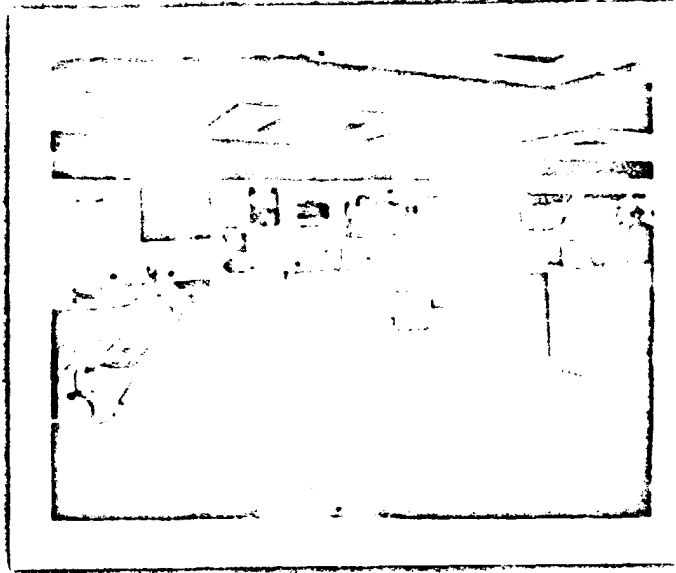
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Very truly yours,


John M. McQuaid
Executive Vice President

Look Ahead with Lead

LIA17793



N 2341.01

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