

PLAINTIFF'S
EXHIBIT
CHV-155b



for R. E. Byrne
W. C. Thurber
J. E. Walsh
KC-File
NF-File

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By T. P. Norris
Date 6-18-75

Full Name	CHEVRON ASPHALT CO.	Interviewed	
Address	555 Market St. San Francisco, Ca 94105	Bob Ayres, Buyer	
Mfrs. of	Emeryville, Ca. Plant	Lloyd Wingerd, T. D.	

An encouraging call with Lloyd Wingerd. He continues to be interested in HPP for asphaltic Coatings both road and roof. My first presentation to him some months ago proved to be a debate on our classification of grades vs. the Canadian Bauer-McNett Wet Classification. He could not understand how we hoped to sell him when our spec. sheet on HPP-HPO, vs. 7 M were entirely different. This meeting showed much improvement; he has run his own Bauer-McNett test on HPP and is encouraged at the results. Although our fibers are classed as shorts this test method closely matches those of 7M. He will continue to do work and a trial order will be solicited from their S. F. office. They apparently have a dust problem, as the pellets seem to be the way they want to go. Potential volume at their 3 plants located at Portland, Ore, Oakland & El Segundo, Ca. is 2 C/L, each plant/year.

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