PCB-mktg

Monsanto

FROM (NAME & LOCATION): C. L. Bradford - G. O.

DATE: September 16, 1971

SUBJECT: PCB WORK - STATUS

REFERENCE:

cc: R. E. Hatton
J. H. Davidson
T. L. Gossage
L. R. Stark
P. D. Fowlkes

TO : W. Papageorge

Bill, some of the current efforts concerning PCB's are as follows:

1. Research is reviewing whether we can substitute MCS 1109 for Aroclor 1221 in our two products Aroclor 6037 and MCS 1004. If so, we will request permission to make the change from our customers if the decision is made not to use Aroclor 1221 any more.

2. Wynn Oil is currently using Aroclor 5460, but have just asked us whether they can get Aroclor 6040 in quantities plus they want to know what other blends of Aroclor 5460 and Aroclor 1221 they can get. Research is also looking at blends of MCS 1109 and Aroclor 5460 to answer their question.

3. On Santovac, we have put together a program to insure that these products are used as wisely as possible. The program consists of:

   a. Contacting a "sensitive list" of customers by personal phone call to make sure that their applications are not in food related businesses.

   b. Put the "food label" on all shipments of Santovac 1 and 2 as we are currently doing on all Therminol shipments.

   c. Send a letter to all users telling them of the problems with PCB's and recommending that they get out of it if they cannot control it or if they are using it in food related businesses.

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d. Follow up these letters by field salesmen calls.

e. Establish a list of approved users for COP.

f. Work out a method with COP so that all new users are alerted to the problem.

We have completed some of the work such as making some telephone calls to people on the "sensitive list", issued instructions to put the food label on all shipments of Santovac and we have now a letter approved by yourself and Legal to mail to all the customers.

4. On Turbinol 153, we do not plan to approach Texas Eastern until we have received approval from General Electric for use of one of our new NC esters in gas turbines.

C. L. Bradford

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/pep

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