CALL REPORT – ORGANIC DIVISION MARKETING DEPARTMENT

DICTATE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES AND CARBONEES

REPORT:
1. IMMEDIATE ACTION REQUIRED
2. PERSONS CONTACTED
3. OBJECTIVE
4. RESULTS
5. FURTHER ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
CITY AND STATE Johnson & Johnson Company Page -2-					CHARGE REQUIRED CALL UNITS
CONTACT DATA AND MAILING LIST CHANGES · DISTRICT OFFICE USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

TO CC

plants and he remembers that the small level was not at all uncomfortable. There are six pumps involved in this system, and Simon took our suggestion to use a central Therminol cooler for cooling the pump seals. It is working extremely well. To my knowledge it is the first time that a central air cooler has been used for a multiple number of pumps and I think it is effective and worthy of further recommendation. He has a manually controlled bypass valve in the system which incorrectly used could be a cause of shorting the flow through the heater and I went on record with him on the potential problems this valve could cause.

Now that the problem with the engineering department has been satisfied, they are anxious to enlist our aid in satisfying the questions that have come up from their safety engineering people and their medical people. They have made many claims as to the fact that chlorinated biphenyl is toxic and dangerous. The operators are alarmed and blaming some of their recent sickness on the Therminol leaks. We felt that the main cause of difficulty with these groups were their lack of understanding of the broad usage of Therminol in other plants. The safety engineers have been threatening to bring the state department of labor in to have them confirm the dangerous nature of the product. We have been able to prevent them from doing this on the grounds of guaranteeing that the leaks will be stopped by the back welding. Simon and I also felt that the best way to calm the safety engineering and operating groups and medical groups, would be to make a formal presentation showing the Therminol film and indicating its acceptance in such critical areas as hospitals and food manufacturing centers.

This is scheduled for next Wednesday afternoon.

MONS 072120

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED

3-331A (REV. 2/66)

EXTRA COPY

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CUSTOMER NAME					DATE OF CALL
Johnson & Johnson Company					10/20/69
CITY AND STATE					CHARGE REQUIRED CALL UNITS
New Brunswick, New Jersey					10/27/69 10/27/69
CONTACT DATA AND MAILING LIST CHANGES - DISTRICT OFFICE USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG	CATEGORY CODES

TO New York J. S. Pullman/vh

J. R. Pullen, St. Louis Jim Roder, Chicago
Roger Irwin, Houston

Contact: Frank Simon & David Wip

The purpose of this call was to assist Simon in handling his irate labor safety engineering, and medical departments. All of whom were up in arms over the start up last week of the 8 million BTU/hr., Eclipse fired, calender line manufacturing a new disposable paper product for hospital use. The system utilizing Thermimol FR-1, developed severe leakage and the resultant fumes & caused a labor walk out and shut down of the plant.

The system consisted of six inch, four inch, three inch, and two inch piping. All piping was welded except for the two inch. This was screwed connected. The trouble was with the screwed connected piping. Unfortunately, all of it was located at those same pumps along the calender line quite close to the operators. Insofar as the engineering department is concerned, we are not too bad off. They remember our recommendation not to use screwed piping, except on very small diameter lines. Our responsibility extended to had having recommended Permatex 1282 for the small diameter piping as a good pipe compound. Thermimol dissolved this stuff immediately and they had a very difficult time removing it from their line strainers.

Attention Don Roush: This matter should be straightened out with Permatex. In the past, we have also recommended number 1372. Presumably, this could be just as bad as the 1282. Not only did the compound dissolve and cause leaks but also the substance in the strainers was a heavy gum very difficult to remove. The fact that they use the compound on two inch piping is of course their own responsibility, but I believe the same result would have occured with half inch piping. Incidently, some of the two inch piping was screwed with Teflon tape, this seems to work quite well.

Inspection was held in the entire system and back welding has been started on these screwed connections. Simon understands that welding of these connections will eliminate the odor problem. Prior to their specifying Thermimol for this system, I will have him inspect several local Thermimol

Continued....

DISTINCTIVE MARKING	SALESMAN	DATE RECD	DATE TYPED

5-331A (REV. 2/66)

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