



SANDFORD BROWN
 Vice-President of Bakelite Corporation
 President of Halowax Corporation

Sandford Brown, better known as "Sandy," was born on March 9, 1888, in the city of Philadelphia. His family soon moved to Montclair, N. J., where Sandy went through the public schools. He continued his education at Cornell University where he studied Mechanical Engineering.

After leaving college in 1911, young Mr. Brown started the second largest chicken farm in the country. This business felt the immediate effects of the engineering principles with which he was naturally gifted. Fresh eggs were delivered by auto truck for the first time in history.

Two years later the Brown ambition found an outlet in the Condensite Company, organized by Mr. Brown's father. Young Sandy began on the ground floor, making molding materials as an operator at nineteen cents an hour. After some time at this, he was sent to Detroit to begin the manufacture of Halowax according to a process taken over by Condensite. The development of the Halowax Corporation into a profitable subsidiary of Bakelite Corporation has been very largely due to the organizing and sales ability

of Mr. Brown. He supervised the building of the plant for Halowax manufacture and has inspired the continual improvement of its facilities and processes. Mr. Brown served not only as the guiding light of the Halowax business but also became, successively, Chief Engineer, Sales Manager and Vice-President of the Condensite Company. After Bakelite Corporation was formed and took over the Condensite organization, Mr. Brown was made Director of Engineering Service. When Halowax Corporation was incorporated, he became its President, and later was made a Vice-President of Bakelite Corporation.

Almost two years were spent in Europe by Mr. Brown from 1929 to 1931 in sales and organization work with our associated companies. His intimate knowledge of all phases of the Bakelite business, his gift of mechanical and engineering skill, together with his natural aptitudes for friendly contact with people, have made him a master salesman of Bakelite products and an ambassador of good-will to our associates as well as our customers.

When Sandy was a boy, his bicycle had one of the first pair of pneumatic tires. He and his father made a trip from Philadelphia to New York in a horseless carriage before others would attempt it. His automobiles have always been used to experiment with new kinds of brakes, brakelinings, tires and other accessories. Motor car men from presidents to race drivers are his buddies.

Sporting events of all kinds draw his interest. He welcomes a game in which he can pit his nerve and sagacity against that of other men. Gifted with a fine physique and muscular coordination, he is an athlete of versatile accomplishment. He was an excellent performer in all youthful sports, especially swimming, and is now a "top notch" golf player who can match most amateurs at the game. Let him walk into most of the big athletic clubs and you will see smiles of welcome and hear the hearty greeting, "Hello, Sandy! When did you blow in?" ring out from all sides.