RETAIL DIVISION - CALIDRIA ASBESTOS

PLAINTIFF'S EXHIBIT FK-210o

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: The Flintkote Company, Pioneer Division, 5500 South Alemeda Street, Los Angeles, CA 90058

INDUSTRY CLASSIFICATION: Roof Coatings

SALESMAN: Gordon L. Dickson ✓ w/T. P. Norris

REGION: Eastern

DATE OF CALL: 11/10/81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: John Tamanen: Technical Service & Quality Control Depts.
FRACK ~~MCHUTCHISON~~ MCCUTCHAN

CALL OBJECTIVE: Assume account responsibility

RESULTS OF CALL:

	1981 Budget	Sales to Date	Expected
Tons	40	40	40
$M	8	8	8

A management objective here is to get away from asbestos containing roofing compounds but to date have not been successful. Are looking at such materials as clay as a replacement but the impression received is that a non-fiber product is a long way down the road.

ZONEX - non carcinogenic asbestos
ZONAD ~~200~~ FC #200
plant down at present
ORGANO SILICATE
5450 NORTHWEST Central Drive
Houston, TX 77092

Talc
Cellulose
Clays
Fe

FOLLOW-UP ACTION REQUIRED:

Maintain quarterly contact.

COPIES TO: GML:TPN:JEW:KC-FILE:NF-FILE

NF PERMANENT FILE ☐