

St. Louis

Mr. J. B. Trotter
→ Mr. J. B. Trotter

December 15, 1952

Dr. J. R. Durland

KXOK

Aroclor and Pyranol Requirements for 1953

This is a confirmation of figures that I have already relayed. Before quoting any figures, it is well to emphasize that requirements of Pyranol are somewhat hazy because our customers are still deciding between two products. Mr. Trotter asks that, if possible, you make commitments flexible enough so that they can be reviewed every quarter year and that we discuss future plans at least once a month until the situation has stabilized.

It is the Sales Department's best guess that for the year 1953 the Krummrich Plant will be required to make in the range of 15 million pounds of Aroclor. Pyranol requirements from Krummrich will probably amount to 11,400,000 pounds.

Sales has split Pyranol requirements into two periods. The first will be for the first three months of 1953 and the second period for the last nine months of 1953.

First Three Months of 1953

600,000 # Pyranol 1470 @
55% TTM = 330,000 Tri Tetra Mix

2,700,000 # Pyranol 1467 & PPO
@ 40% TCB = 1,080,000 TCB

Last Nine Months of 1953

5,850,000 # Pyranol 1470 @
55% TTM = 3,217,000 TTM

4,050,000 # Pyranol 1467 & PPO
@ 40% TCB = 1,620,000 # TCB

Summary of 1953 Requirements

Aroclor	15,000,000 Pounds
Pyranol 1467	6,750,000 "
Pyranol 1470	6,450,000 "
TCB	2,700,000 "
Tri Tetra Mix	3,547,000 "

H. W. Yeagley

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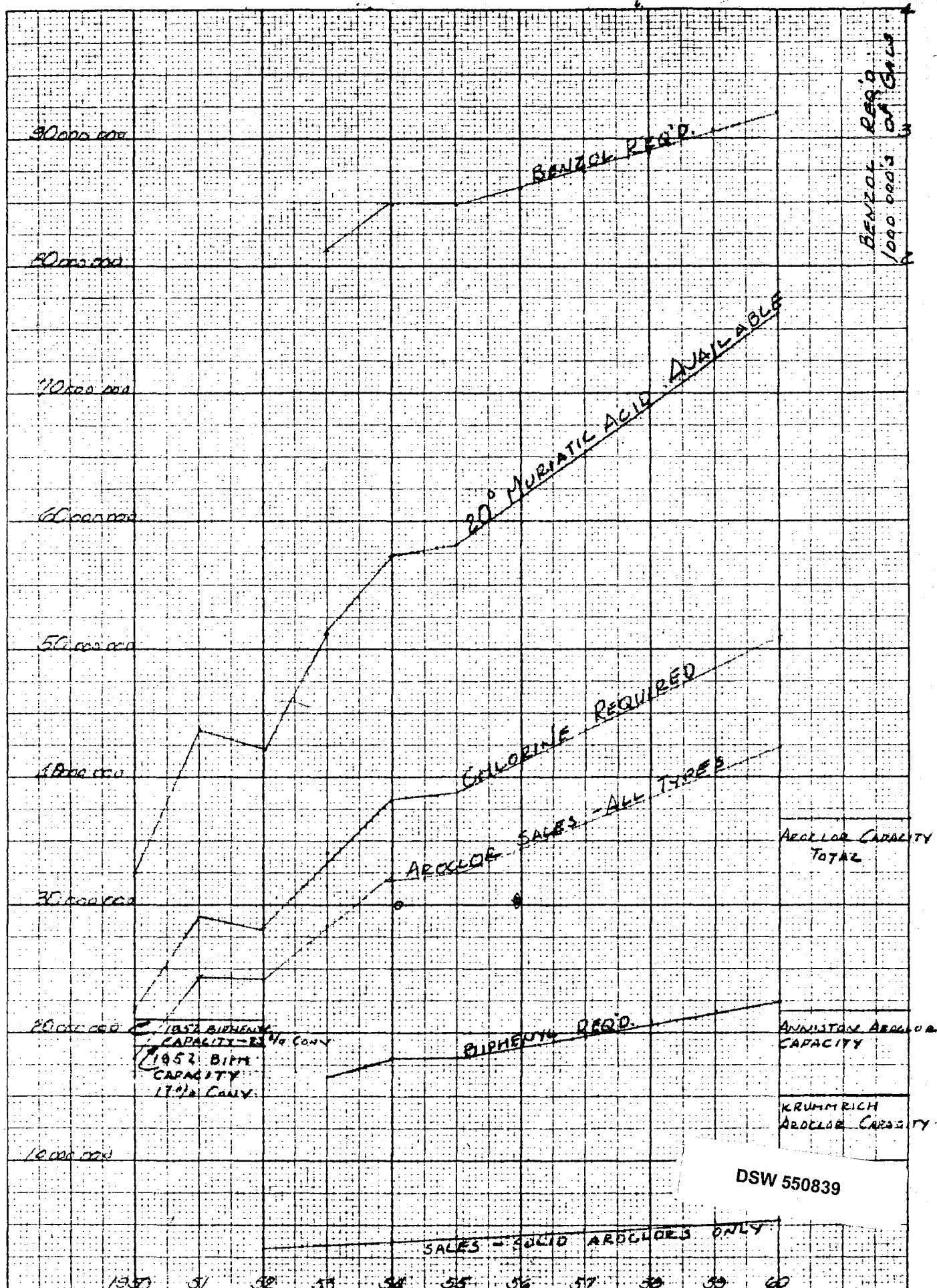
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