

F.T.C. v. NATIONAL LEAD COMPANY,
et al.

The Commission's representatives are presently examining invoices relating to shipments to 106 localities, the production of which was heretofore requested. As the work sheets of the Commission's representatives are completed and turned over to the Lead Company for photostating, we think that a check should be commenced, first, to determine the existence of any apparent instances of discrimination of any kind in each locality, and second, between what would appear to be competitive localities, and third, between what would appear to be competitive localities along the zone differential lines. It is our view that this work should be done as soon as possible.

In connection with the check as between apparent competitive localities, we direct particular attention to Commission's Exhibits 743 and 746 for Identification, where it would appear that localities have been coupled together indicating that the Commission is searching for instances of discrimination resulting from zone differentials along the zone lines. Of course, the check for possible instances of discrimination should relate not only to the differences resulting from zone differentials but also to quantity, functional and other discounts.

Dated, New York, June 28, 1945.

J.D.E.

dry, in bulk in barrels, kets, pails, paper-lined cloth bags or in package sizes (5 ply multiplene-wall paper bags).

Paste (lead) or ground in oil:
In bulk in barrels, or in steel white lead drums,
kits or pails.

Bar, block or ingot, loose (L.C.L., only if weighing each 25 lbs. or over) or in packages

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EXCEPTIONS:
Notes from Perth Amboy:
a 82f, b 64f, c 69f, d 84f, e 92f, f 75f, g 78f, h 57f, i 55f

From	St. Louis	Chicago	Cincinnati	Spartan	Philadelphia	Brooklyn Perth,Amboy	Tariff Reference Carrier, or Agent	I.C.C. No.							
Ill. St. Paul M.D. S.D.	46 32 98 119 117	12 12 14 15 16	-- 29 76 109 111	-- 12 14 15 16	48 63 89 127 129	2 2 15 13 13	76 76 112 135 144	8 8 4 4 4	78 82 120 147 160	6 6 4 4 4	81 82 120 147 152	6 6 4 4 4	1 2 3 4 5	B.T. Jones " " W.S. Culpelt	2767 2446 2447 A593 A594
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A595 A596 A597 A598
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A599 A600 A601 A602
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A603 A604 A605 A606
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A607 A608 A609 A610
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A611 A612 A613 A614
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A615 A616 A617 A618
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A619 A620 A621 A622
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A623 A624 A625 A626
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A627 A628 A629 A630
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A631 A632 A633 A634
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9	" " " " " " " "	A635 A636 A637 A638
Mo. Mo. Mo. Mo.	87 -- 51 88	14 16 15 15	68 46 79 92	18 14 15 15	87 61 91 107	2 2 15 13	109 86 117 130	4 6 4 4	111 87 120 132	4 6 4 4	116 89 124 136	4 6 4 4	7 7 9 9</		

NL 000040411

N 26645.01

Less-than-carload freight rates in cents per 100 lbs. of January 1, 1942
applicable to the movement from and to the points indicated below, of

Lead, Red, Sublimed or White;

Dry, in containers in barrels or boxes, or in bulk in boxes,
or in pails or metal cans in crates; in bulk in barrels, kits,
pails, paper lined cloth bags or in packages 51x2x (5 ply
multiple-wall paper bags).

Pails (White Lead) or Ground in Oil.

In metal cans completely jacketed; in containers in
barrels or boxes; in pails or metal cans in crates;
in bulk in barrels, or in steel white lead drums,
kits or pails.

FROM TO	Chicago Illinois	St. Louis Missouri	Cincinnati Ohio	Philadelphia Pennsylvania	Savannah Georgia	Brooklyn, N.Y. Perth Amboy, N.J.	
Moorehead, Minn.	109 16	119 16	127 13	147 4	139 4	147 4	
Fargo, N. D.	109 16	119 16	127 13	147 4	139 4	147 4	
Council Bluffs, Iowa	84 14	78 14	99 15	126 4	122 4	130 4	
Omaha, Nebraska	84 14	78 14	99 15	126 4	122 4	130 4	
Trinidad, Colo.	159 17	147 17	167 30	207 31	206 31	212 31	
Watson, N. M.	163 17	160 17	197 30	237 31	235 31	242 31	
Wauwaka, Okla.	144 17	127 17	161 13	186 18	192 18	200 18	
Wichita Falls, Texas	144 17	127 17	161 13	186 18	192 18	200 18	
El Dorado, Oklahoma	147 17	134 17	153 18	202 18	193 18	206 18	
Chillicothe, Texas	146 17	130 17	153 18	193 18	193 18	202 18	
Ashdown, Arkansas	126 17	104 17	124 18	171 18	167 18	176 18	
Texarkana, Texas	126 17	104 17	124 18	171 18	167 18	176 18	
Border, Wyoming	211 26	206 26	225 13	245 4	243 4	274 4	
Montpelier, Ida.	222 26	215 26	243 13	262 4	275 4	288 4	
Evanson, Wyoming	207 26	202 26	222 13	246 4	242 4	271 4	
Castle Rock, Utah	212 26	216 26	236 13	278 4	274 4	284 4	
Beach, N. M.	155 26	141 26	173 13	207 4	198 4	207 4	
Liboux, Montana	163 26	160 26	186 13	221 4	210 4	221 4	
Fort Buford, N. M.	153 26	153 26	177 13	211 4	202 4	211 4	
Snowden, Montana	159 34	148 34	173 38	218 32	207 32	218 32	
Troy, Montana	245 26	249 26	275 13	297 4	297 4	297 4	
Maramba, N. M.	147 26	162 26	164 13	204 4	197 4	206 4	
Baker, Montana	153 26	159 26	175 13	216 4	205 4	216 4	
Franklin, Wyoming	203 26	200 26	222 13	264 4	258 4	268 4	
Warren, Montana	123 26	202 26	217 13	254 4	245 4	254 4	
Parishman, Wyoming	185 26	184 26	203 13	243 4	237 4	246 4	
Aberdeen, Montana	191 26	193 26	216 13	253 4	243 4	253 4	
Coeur d'Alene, Idaho	249 26	248 26	273 28	297 38	297 38	297 38	
Spokane, Wash.	249 26	248 26	273 28	297 38	297 38	297 38	
Lucin, Utah	245 29	248 29	273 28	297 38	297 38	297 38	
Tecoma, Nevada	248 29	248 29	273 28	297 38	297 38	297 38	
Tacoma	245 29	248 29	273 28	297 38	297 38	297 38	
Yuma, Arizona	245 29	248 29	273 28	297 38	297 38	297 38	
Colorado, Cal.	245 29	248 29	273 28	297 38	297 38	297 38	
Burns, Nev.	245 29	248 29	273 28	297 38	297 38	297 38	
Truckee, Cal.	245 29	248 29	273 28	297 38	297 38	297 38	
Seattle Portland	245 29	248 29	273 28	297 38	297 38	297 38	
San Francisco Los Angeles	245 29	248 29	273 28	297 38	297 38	297 38	

TAPLEY REFERENCE		
Key Carrier or Agent I. C. C.		
4	W. S. Corlett	A-593
13	S. T. Jones	3245
14	L. E. Kipp	A-2592
15	L. E. Kipp	A-2594
17	J. R. Peel	2881
18	J. R. Peel	2882
26	L. E. Kipp	A-3202
28	L. E. Kipp	1458
	L. E. Kipp	1413
29	L. E. Kipp	1455
	L. E. Kipp	1446
30	S. T. Jones	3245
	J. R. Peel	3317
31	W. S. Corlett	A-593
	J. R. Peel	3317
32	L. E. Kipp	1458
	W. S. Corlett	A-515
33	L. E. Kipp	1458
	S. T. Jones	3245
34	L. E. Kipp	1458
	L. E. Kipp	1446

743

NL 000040412

N 26645.02

1943
1945, April
than our loads,

#744

N 26645.03

Freight Rates, in Cents per 100 lbs. in effect on Jan. 1, 1943. (See also Section 5) Applicable to the Movement of White Lead, Dry or in Oil, from and to Points Shown Below.

To	From				Tariff Authority.	
	St. Louis	Kas. City	Omaha	Denver	Carrier or Agent	
	Rate	Rate	Rate	Rate		
St. Louis	---	2	78	147	1 L.E. Kipp	Ad
	3		2	3	2 "	Ad
Kas. City	51	---	52	122	3 "	Ad
	2	2		3	4 J.R. Peel	
Omaha	78	52	---	111	5 "	
	1	3	3		As of 5/1/43	
Denver	147	122	111	---		
	4	4	4	5		
Okla. City	108	85	102	134		
	4	4	4	5		
Dallas	126	107	126	146		
	4	4	4	5		
Ft. Worth	126	107	126	146		
	4	4	4	5		
Houston	139	135	151	171		
	4	4	4	5		
Amarilla	134	109	124	100		
	4	4	4	5		
El Paso	178	158	168	136		
	4	4	4	5		
Santa Fe	177	146	156	100		

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less-than-carload freight rates in cents per CWT (as of January 1, 1941)
applicable to the movement from and to the points indicated below, of

Lead, Red, Sublimed or White:

Dry, in bulk in barrels, kits, pails, paper lined cloth bags or
in package 916xx (5 ply multiple-wall paper bags.)

Paste. (White Lead) or Ground in Oil:

In bulk in barrels, or in steel white lead drums, kits or pails.

From to	Chicago Ill.	St. Louis Mo.	Cincinnati Ohio.	Phila. Pa.	Scranton Penna.	Brooklyn, N. Y. Perth Ambo, N. J.
Guthrie, Ky.	22		24	23	23	23
	64		60	100	99	106
	22		24	23	23	23
Sadlers, Tenn.	71		67	109	105	113
	22		24	23	23	23
Hickman, Ky.	63		61	101	100	105
	22		24	23	23	23
Union City.	64		62	103	100	107
	22		24	23	23	23
Danville, Va.	81		64	55	64	60
	22		24	23	23	23
Blanche, N. C.	86		68	59	67	65
	22		24	23	23	23
Boykins, Va.	89		73	49	59	55
	22		24	23	23	23
Severn, N. C.	94		78	55	65	61
	1		1	5	20	19
Washington, D.C.	77		64	35	46	44
	1		1	5	20	19
Alexandria, Va.	77		64	37	46	44
				23	23	23
Weldon, N.C.				54	62	59
				141	23	23
Miami, Fla.				141	149	149

1. B. T. Jones 2767
5. W. S. Gumbett A334
20. W. S. Gumbett A335

22. B. T. Jones 2767
23. W. S. Gumbett A334
24. W. S. Gumbett A335

NL 000040415

N 26645.05

Less-than-carload freight rates in cents per CWT (as of January 16, 1945) applicable to the movement from and to the points indicated below, of.

Lead, Red, Sublimed or White:

Dry, in bulk in barrels, kits, pails, paper lined cloth bags or in package 916xx (5 ply multiple-wall paper bags.)

Paste (White lead) or Ground in Oil:

In bulk in barrels, or in steel white lead drums, kits or pails.

From Oakland, Calif. to	Rate	Tariff Reference	
		Key Carrier or Agent	I.C.C. No.
Portland, Ore.	73 ¹	(1 J. P. Haynes	1352
	1	((Port to Port)	
Tacoma, Washington	85	(	
Seattle, Washington	85 ¹	2 (J. P. Haynes 1	1307
	1	A. of Feb. 28, 1941	
Spokane, Washington	390 133 ¹	3 J. P. Haynes	1271
	4		
Reno, Nevada	(a) 75.5 ²	(4 J. P. Haynes	1389
Tucson, Arizona	101 ³	(a) Less than 4000 lbs.	
Albuquerque, N.M.	149		
Salt Lake City, Utah)			
Bozeman, Mont.	540 144 ¹		
Butte, Mont.	660 152 ¹		
Helena, Mont.	110 116 ¹		
Great Falls, Mont.	585 157 ¹		
Billings, Mont.	390 133 ¹		
Calverton, Mont.	470 139 ¹		
Glendive, Mont.	110 116 ¹		
Hardy, Mont.	144 ¹		
Liberty, Mont.	144 ¹		
Missoula, Mont.	144 ¹		
Polson, Mont.	144 ¹		
Red Bluff, Mont.	144 ¹		
Shelby, Mont.	144 ¹		
Thermal, Mont.	144 ¹		
Trail, Mont.	144 ¹		
West Yellowstone, Mont.	144 ¹		
Yellowstone, Mont.	144 ¹		

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NL 000040416

N 26645.06

Less-than-carload freight rates (in cents per cwt.)
as of January 1, 1945 applicable to the movement of

Lead, Red, sublimed or white:

Dry, in bulk in barrels, kits, pails, paper-lined
cloth bags or in package 918.

Lead:

Raw, black or ingot, loose (L.C.L., only if
weighing each 25 lbs. or over) or in packages.

Paste (lead) or ground in oil:

In bulk in barrels, or in steel white lead drums,
kits or pails.

ST. LOUIS - CHICAGO COMMON TARR.

From St. Louis		To	From Chicago	
Rate	Key		Rate	Key
248	7	Redner, Mont.	248	7
248	7	Darby, Mont.	248	7
248	7	Sand Point, Ida.	248	7
248	7	Bonnere Ferry, Ida.	248	7
248	7	Spokane, Wash.	248	7
248	7	Yakima, Wash.	248	7
248	7	LaGrande, Ore.	248	7
248	7	Baker, Ore.	248	7
248	7	Boise, Ida.	248	7
248	7	Bliss, Ida.	248	7
247	3	Gooding, Ida.	248	7
247	3	McKay, Ida.	248	7
248	7	Ketchum, Ida.	248	7
247	3	Shoshone	248	7
230	3	Pocatello, Ida.	225	3
218	3	Ogden-Salt Lake City Utah.	219	3
218	3	Murray, Utah.	219	3
217	3	Brigham, Utah.	223	3
217	3	Corinne, Utah.	223	3
238	8	Promontory, Utah.	248	8
240	3	Tintie, Utah.	244	3
248	8	Leamington, Utah.	248	8
248	8	Fillmore, Utah.	248	8
283	3	Marysville, Utah.	287	3
216	3	Burmeister, Utah.	219	3
248	8	Ellerbeck, Utah.	248	8
248	8	Holbrook, Ariz.	248	8

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From St. Louis		To	From Chicago	
Rate	Key		Rate	Key
245	12	Bowie, Ariz.	245	8
248	8	Wilcox, Ariz.	245	8
248	8	Douglas, Ariz.	245	8
248	8	Phoenix, Ariz.	245	8
248	8	Reno, Nev.	245	8
248	8	San Diego, Cal.	245	8
248	8	Los Angeles, Cal.	245	8
248	8	Sacramento, Cal.	245	8
248	8	San Francisco, Cal.	245	8
248	7	Portland, Ore.	245	7
248	7	Tacoma, Wash.	245	7
248	7	Seattle, Wash.	245	7
248	7	Kalispell, Mont.	241	3
248	7	Radnor, Mont.	245	7
248	7	Lupfer, Mont.	448	7
248	7	Olney, Mont.	241	3
248	7	Arlee, Mont.	241	3
248	7	Tarkio, Mont.	245	7
248	3	Cyn, Mont.	241	3
248	3	Missoula, Mont.	241	3
223	28	Helena, Mont.	230	28
225	3	Butte, Mont.	237	3
248	3	Armstead, Mont.	238	3
248	3	Monida, Mont.	238	3
202	3	Warren, Mont.	193	3
200	3	Frammie, Wyo.	203	3
179	1	Sheridan, Wyo.	178	1
173	1	Clearmont, Wyo.	172	1
161	1	Gillette, Wyo.	161	1
152	1	New Castle, Wyo.	152	1
150	1	Lost Springs, Wyo.	152	1
151	1	Douglas, Wyo.	153	1
155	1	Casper, Wyo.	158	1
147	1	Edgemont, S.D.	146	1
141	1	Crawford, Neb.	141	1
140	1	Chadron, Neb.	139	1
141	1	Whitney, Neb.	141	1
130	1	Merriman, Neb.	130	1
126	1	Cody, Neb.	127	1
123	1	Valentine, Neb.	123	1
119	1	Ainsworth, Neb.	117	1
109	1	Atkinson, Neb.	109	1
107	1	O'Neill, Neb.	105	1
104	1	Ewing, Neb.	105	1
104	1	Neligh, Neb.	105	1
97	1	Norfolk, Neb.	98	1
98	1	Pierce, Neb.	98	1

745B

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From St. Louis		To	From Chicago	
Rate	Key		Rate	Key
97	1	Wayne, Neb.	94	1
97	1	Wakefield, Neb.	94	1
91	1	Emerson, Neb.	95	1
87	1	Dakota City, Neb.	90	1
89	2	Sieus City, Ia.	86	2
86	2	Whiting, Ia.	85	2
80	2	Ute, Ia.	80	2
76	2	Lehrville, Ia.	73	2
70	2	Jefferson, Ia.	71	2
70	2	Angus, Ia.	71	2
70	2	Madrid, Ia.	68	2
67	2	Des Moines, Ia.	68	2
67	2	Altoona, Ia.	67	2
67	2	Polk City, Ia.	67	2
62	2	Monroe, Ia.	65	2
65	2	Newton, Ia.	65	2
65	2	New Sharon, Ia.	62	2
62	2	Pella, Ia.	65	2
60	2	Oskalesia, Ia.	62	2
62	2	What Cheer, Ia.	60	2
60	2	Sigourney, Ia.	60	2
56	2	Brighton, Ia.	57	2
56	2	Washington, Ia.	54	2
52	2	Winfield, Ia.	52	2
50	2	Morning Star, Ia.	51	2
39	4	Men Mouth, Ill.	39	4
39	4	Canton, Ill.	39	4
37	4	Pekin, Ill.	37	4
37	4	Bloomington, Ill.	34	4
36	4	Midland, City, Ill.	37	4
36	4	Clinton, Ill.	35	4
36	4	Lodge, Ill.	35	4
37	4	Champaign, Ill.	34	4
37	4	Villa Grove, Ill.	37	4
37	4	Tellico, Ill.	35	4
37	4	Elm, Ill.	37	4
37	4	Paris, Ill.	37	4
38	5	Terre Haute, Ind.	39	5
40	5	Brazil, Ind.	40	5
43	5	Bloomington, Ind.,	43	5
43	5	Brownstown, Ind.	43	5
43	5	Lexington, Ind.	43	5
43	5	Madison, Ind.	43	5
43	5	Jeffersonville, Ind.	43	5

Tariff Reference

<u>Key</u>	<u>Agent</u>	<u>I.C.C. No.</u>
1	L.E. Kipp	A2894
2	"	A2892
3	"	A2892
4	R.G. Ransoh	583
5	B.T. Jones	2447
6	"	2448
7	L.E. Kipp	1487
8	"	1472

Del. 7/17
R. x

748 D