

SCHEDULE 1.

Sheet - 1u.

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Free State Barn and Roof Paint
 CATEGORY: Barn and Roof Paint
 COLOR: Red
 NUMBER: 690
 QUALITY: Third

PIGMENT:	LB.	YIELD IN GALLONS	UNIT COST	TOTAL COS
Red Oxide	160	4.6	.034	\$ 5.44
Asbestine	160	6.7	.009	1.44
Whiting	160	7.1	.010	1.60
VEHICLE:				
Recovered Varnishes	96	12.7	.03	2.88
Glown Fish Oil	131	22.1	.118	21.36
Gloss Oil	168	21.1	.026	4.37
Mineral Spirits	130	20.0	.014	1.82
Japan Drier	23	3.1	.056	1.29
Soap Solution	41	5.0	.002	.08
Calculated Yield	1119	102.4		\$40.38
Manufacturing Loss 2%		2.4		
Actual Yield		100.0		

COST ANALYSIS:

Material cost per gallon or pound (Total cost divided by actual yield)	\$.40
Direct labor cost per gallon	Not known
Factory Overhead per gallon	Not known
Bulk cost per gallon	Not known
Complete package cost per gallon	Not known
Factory cost in package per gallon	Not known

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PRICES:

(A) Company owned or controlled outlet	\$1.00 gal.
(B) Independent wholesaler	1.00 gal.
(C) Company owned or controlled outlet to retail customer	See (A)
(D) Independent industrial	1.00 gal.
(E) To other (industrial, etc.)	1.00 gal.

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OPA 15484