Monsanto

FROM (NAME & LOCATION) J. H. Orem - Galt Labs - 1730

DATE May 9, 1978

cc C. N. Keeney
[redacted]
D. H. Paul

SUBJECT KNIT FABRIC PRICES

REFERENCE

TO J. T. Renshaw

The original costs I received for these fabrics (4-10-78) were:

| | |
|---|---|
| Cotton | $1.15 - 1.20 per lineal yard (60" width) |
| Polyester | $0.95 " " " |
| Cotton/Polyester | Intermediate |

Below are costs and some related information I obtained from Mike Medgessy (5-4-78).

1. Cotton/polyester knits "Jersey" are used in passenger car seats and in some trucks.

2. Some trucks continue to use an all cotton woven.

3. The non-woven polyester, or padded felt, is used for roof toppings (Landau tops) and some truck seats.

4. U.S. prices are quoted in pounds and a 2 yard fabric means 2 yards of fabric per pound of material. The current prices are:

   Cotton knit = 80¢/yard (60" wide) which would be quoted $1.56-1.62 per lb. for a 2 yard fabric.

   Polyester-Cotton (65:35) knit = $0.86-0.87 per yard, quoted $1.72-1.74/pound.

   Polyester, non-woven (for truck seats) 50¢ per yard, 60" wide

Mike's experience with GM seating; MOCAN does not supply Ford. Designations for fabrics used by GM are:

| | |
|---|---|
| 1 | = knit |
| 4 | = non-woven |
| 1F | = polyester/cotton knit |
| 1A | = cotton knit |
| 4F | = non-wovens truck material |
| 4G | = non-woven Landau top fabric |

GM specifies a non-woven polyester substrate for truck upholstery. Landau tops are made on a polyester felt. GM is moving to polyester/cotton blends (65:35); expanded PVC continues to be used in passenger cars; the non-woven

DSW 587112

polyester felts are used only for trucks.

Chrysler is using 6.5 ounce per square yard cotton knit.

This information from Mike Medgessy is confidential.

Jim, we need cost information from Ford. Possibly the laminating adhesive program with Ford will enable us to secure pricing of cotton-cotton/polyester - polyester knits.

J. H. Orem

JHO/gls



STLCOPCB4092448