FORM NO. 776-0

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO.
					DEC.	1966	804

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						SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
						POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10	37	G	755025	NAVY SUPPLY DEPOT BRKLYN				2,696	500		
06	09	J	755026	BAYONNE NA SUPPLY DEPOT				720	137		
06	09	J	755050	U S DEPT OF NAVY NORFOLK						1,348	294
06	09	J	755083	DEPARTMENT OF HEALTH EDU						195	64
06	09	G	755143	US GOVT BUREAU RECLM BLN				240	92		
06	09	J	755370	US GT NVL CTR PT MNEME C						674	159
15	39	G	756417	FED AVIATION WASHINGTON				720	137		
44	36	G	756852	U S STEEL S FRAN CALIF				2,696	634		
16	31	A	756865	U S STEEL GARY IND						1,348	278
16	31	A	756872	U S STEEL CORP FAIRFIELD							
16	31	A	758345	R E UPTEGRAFF MFG CO	200			257,800	38,746	258,000	38,777
03	34	A	758847	UTILITY TRANSFORMER				674	125		
23	32	A	771700	WAGNER ELEC ST LOUIS	170			108,600	15,286	172,720	25,964
44	36	A	783500	WEDCO INCORPORATED						1,200	402
16	31	A	788350	WEST PENN POWER GREENSB				2,696	500		
07	38	G	792216	WESTINGHOUSE BOSTON				3,370	624		
07	38	A	792217	WESTINGHOUSE BURL MASS						780	223
07	38	A	792218	WESTINGHOUSE BANGOR MA						1,440	346
29	34	G	792220	WESTINGHOUSE TOLEDO				720	138		
28	31	G	792223	WESTINGH ELEC SUP ERIE P							
07	38	A	792228	WESTINGHOUSE AUGUSTA ME						2,022	375
15	39	A	792229	WESTINGHOUSE SPRNGFLD PA				1,365	391	674	146
07	38	A	792230	WESTINGHOUSE WORCESTER						2,022	375
03	34	A	792232	WESTINGHOUSE SUP HAMMOND		120	35	240	69		
03	34	A	792235	WESTINGHOUSE SUP PEORIA				2,022	375	300	86
16	31	G	792237	WESTINGHOUSE JOHNSTOWN							
23	32	G	792238	WESTINGHOUSE EVANSV IND		360	70	1,034	195		
11	33	G	792242	WESTINGHOUSE SAVANNAH				1,348	250		
15	39	A	792244	WESTINGHOUSE SUP WASH DC						720	158
44	36	A	792251	WESTINGHOUSE SUP OAK				60	17		
03	34	A	792252	WESTINGHOUSE DANVILLE				674	125		
41	36	A	792266	WESTINGHOUSE SEATTLE				674	125	4,718	1,043
44	36	A	792267	WESTINGHOUSE PHOENIX	30					17,654	3,487
28	31	A	792269	WESTGHSE ELEC YOUNGSTN O						11,458	2,117
08	32	A	792270	WESTINGHOUSE BATON ROUGE				3,370	624		
44	36	A	792272	WESTINGHOUSE COMPTON CAL				3,370	797	1,348	318
08	32	A	792273	WESTINGHOUSE ELEC FT WTH						2,696	538

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