

Trade Name: Pure American Zinc in Oil
 Category: Zinc in Paste Form
 Color: White
 Number: 248
 Quality: First

	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
PIGMENT: 82.8%				
XX Zinc	850	18.3	.0775 Lb.	\$65.88

VEHICLE: 17.2%				
3021 White Acid Refined Oil	177	22.8	1.15 Gal.	26.22
				\$92.10

Calculated Yield	1,027	41.1		
Manufacturing Loss 2.6%	27			
Actual Yield	1,000			

COST ANALYSIS:

Material Cost per Pound.....	.0921
Direct Labor Cost per Pound.....	.0027
Factory Overhead per Pound.....	.0073
Bulk Cost per Pound.....	.102
Complete Package Cost per Pound, 25s.....	.022
Factory Cost in Package per Pound, 25s.....	.124

PRICES:

(A) To a Company owned or controlled outlet.....	.12
(B) To an independent wholesaler.....	.153
(C) By Company owned or controlled outlet to retail customer...	.25
(D) To an independent retailer (Dealer).....	.10
(E) To other (specify).....	.00