

bcc: - ~~James Patton~~ St. Louis
George Fague St. Louis
Paul Craska Home
C.F. Seger Akron

September 5, 1972

Mr. Larry Taylor
Manager of Purchasing
GOODYEAR TIRE & RUBBER COMPANY
1144 E. Market Street
Akron, Ohio 44308

Dear Larry:

Here is the update you requested concerning the availability of PR-1 between August 7, 1972, and November 7, 1972, when the current agreement expires.

One tankcar is presently on its way to Apple Grove. It is the largest tankcar we have in our fleet and carries between 86-8800 gallons of material. A tanktruck is scheduled for early October delivery (3700 gallons). You had anticipated the tankcar shipment at 10,000 gallons, but as you can see, this will be off by 12-1400 gallons. Because of this we will make available another tanktruck shipment if you so desire.

As we discussed, we prefer to hold off until October 7, 1972, regarding the decision to trip lease a tankcar to be held on the Apple Grove plant site after the current agreement ends. We feel by that date the strike picture might be clearer and enable us to reach agreement on the actual conversion date to Therminol 66.

According to Apple Grove personnel, approximately eight weeks will be needed for the installation of dump tanks and fire prevention equipment. If given this eight week lead time, we can supply you with 220,000 gallons of Therminol 66 within any four week period.

Current pricing on Therminol 66 is as follows:

Product: Therminol 66

Price:

	Bulk
T/T*	T/C**
\$2.75 gal.	\$2.75 gal.

Terms: Net 30 days

Delivery: F.O.B. Anniston, Alabama.

* T/T - 2000 gallon minimum

** T/C - 4000 and 8000 gallons

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Mr. Larry Taylor:

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September 5, 1972

The data from the pilot plant study at Apple Grove is almost complete. We will coordinate with you regarding a time for the presentation of this data. If the strike is over in the interim, please give me a call and we will set up the logistics necessary for the conversion to Thermanol 66.

Looking forward to talking with you.

Best Regards,

ELS:hm

E. L. Shimley
Regional Manager
Specialty Products

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