

PLAINTIFF'S EXHIBIT

SAG-79

INDUSTRIAL SAFETY EQUIPMENT ASSOCIATION, INC.

1901 North Moore Street

Arlington, Virginia 22209

1 9 7 4 A N N U A L M E E T I N G

PONTE VEDRA CLUB

PONTE VEDRA BEACH, FLORIDA

JUNE 23-27, 1974

GENERAL INFORMATION FOR THE ANNUAL MEETING

RATES:

Full American Plan
\$55.00 per day Double
\$45.00 per day Single
plus 4% Florida Sales Tax

GRATUITIES:

15% per room will be added to personal accounts on daily rate to cover dining room service, maid service, bellmen on arrival and departure. Other special services are to be handled individually as utilized.

CHECK-OUT TIME:

12:00 Noon

DRESS:

Casual sportswear during the day. In the evening, cocktail dresses for the ladies and jackets and ties for the men.

For the steak cookout on Monday evening, casual sportswear will be in order for everyone.

At the Wednesday Banquet, the ladies will wear evening dresses with the men's attire being optional.

HOSPITALITY ROOM:

Terrace Room. Note social schedule for daily hours.

GOLF:

Green fees are \$6.00 daily per person. This item is chargeable to the ISEA Master Account. Call Pro Shop for starting times. ISEA Annual Tournament will be held at 12:30 P.M. Wednesday, June 26th. Sign up for Tournament in Hospitality Room by 6:00 P.M., Tuesday, June 25th. Bob Waller is the Golf Chairman.

TENNIS:

Courts may be reserved by calling the Tennis Shop. Court times are chargeable to the ISEA Master Account. ISEA Annual Tournament will be held at 1:30 P.M., Tuesday, June 25th. Sign-up for Tournament in the Hospitality Room or notify Tennis Chairman, Charlie Bowers, that you want to participate.

FISHING:

Chairman Charlie Kaufman is planning a fishing expedition on Monday, June 24th. Sign-up for this event in the ISEA Hospitality Room.

PUTTING CONTEST:

For those ladies not participating in the Golf Tournament there will be a putting contest at 10:00 A.M., Wednesday, June 26th.

INDUSTRIAL SAFETY EQUIPMENT ASSOCIATION, INC.

1974 ANNUAL MEETING

Business Sessions

SUNDAY - JUNE 23, 1974

9:00 A.M. - 5:00 P.M.

Board of Trustees Meeting - Dolphin Room 60

MONDAY - JUNE 24, 1974

9:00 A.M. - 12:00 Noon

General Membership Meeting - Terrace A - North

9:00 A.M. Call Meeting to Order
Roll Call
Approval of Minutes of Membership
Meeting - April 8, 1974

9:15 A.M. Report of Board of Trustees Meeting
Report of Standing Committees
1) Arrangements Committee
2) Bylaws Committee
3) Certification Committee
4) Distributor Relations Committee
5) Executive Committee
6) Liaison Committee
7) Planning Committee
8) Public Relations Committee
9) Statistical Committee
10) Traffic Committee

10:00 A.M. Coffee Break

10:15 A.M. Introduction of Keynote Speaker -
Glen Shibley, Welsh Manufacturing Company
Keynote Speaker - John H. Johnson, Jr.,
Vice President-Industrial Relations Dept.
and Liaison Representative to OSHA, NIOSH,
and MESA for the National Association of
Manufacturers

11:00 A.M. Questions and Answers

12:00 Noon Lunch -

TUESDAY - JUNE 25, 1974

9:00 A.M. - 12:00 Noon

General Membership Meeting - Terrace A - North

9:00 A.M. Introduction of Speaker -
Leo Prindle, Edmont-Wilson
Speaker - Product Liability -
Norman Shibley, Esquire, Spangenberg, Shibley,
Tracie & Lancione, Cleveland, Ohio

9:45 A.M. Questions and Answers

TUESDAY - JUNE 25, 1974 (Cont'd)

10:00 A.M. Coffee Break

10:15 A.M. Introduction of Panel -
E. W. Merry, Mine Safety Appliances Co.
Panel Discussion - Hon. John H. Stender,
Assistant Secretary of Labor for Occupa-
tional Safety & Health; Erwin O. Dykes, Secy.,
Security Insurance Group; Edward N. Deck,
Manager, Safety, Security & Plant Protection,
General Electric Company.

11:15 A.M. Questions and Answers

12:00 Noon Lunch

WEDNESDAY - JUNE 26, 1974

8:00 A.M. - 11:00 A.M.

8:00 A.M. General Forum and Questions and Answers
Concerning NIOSH/TCL - Terrace A - North
Moderator - R. M. Edmiston, Vice President,
ISEA; Speaker: William E. Wickens, Esq.,
Howrey, Simon, Baker & Murchison, Washington,
D. C.

THURSDAY - JUNE 27, 1974

9:00 A.M. - 12:00 Noon

9:00 A.M. General Membership Meeting - Terrace A - North

SEDA Liaison Report - Milton Horn, President,
Safety Equipment Distributors Association
Report on SEDA Catalog Program - Allen Lemke,
Hart Services, Long Prairie, Minnesota

9:45 A.M. Coffee Break

10:00 A.M. Reports of Product Group Activities -
R. M. Edmiston, Vice President, ISEA
Announcement of Product Group Chairmen
Elections
Report of the President
Counsel's Report
Presentation of Financial Report and
Adoption of Budget for 1974-1975
Report of Nominating Committee
Election of Officers and Trustees
Unfinished Business

Adjournment

12:00 Noon New Board of Trustees Meeting

Note: Hotel Check-Out Time is 12:00 Noon

INDUSTRIAL SAFETY EQUIPMENT ASSOCIATION, INC.

1974 ANNUAL MEETING

Schedule of Social Events

SUNDAY - JUNE 23, 1974

2:00 P.M. - 5:00 P.M.	Welcome Party - Terrace B
6:30 P.M. - 8:00 P.M.	Cocktails in Hospitality Room - Terrace B
7:00 P.M. - 8:30 P.M.	Buffet Dinner - Main Dining Room
10:00 P.M.	Movie Horse Racing - Paradise Lounge

MONDAY - JUNE 24, 1974

11:30 A.M. - 2:00 P.M.	Hospitality Room Open Terrace A - South
6:00 P.M. - 8:00 P.M.	Cocktails - Surf Club
8:00 P.M. - 12:00 P.M.	Steak Cookout and Dancing - Surf Club (Casual Dress)

TUESDAY - JUNE 25, 1974

11:30 A.M. - 2:00 P.M.	Hospitality Room Open Terrace A - South
12:00 P.M. - 2:00 P.M.	Lunch
1:30 P.M.	Tennis Tournament
5:30 P.M. - 8:00 P.M.	Hospitality Room Open Terrace A - South
7:00 P.M. - 8:00 P.M.	Dinner - Main Dining Room
9:30 P.M.	Hospitality Room - Golf Drawings "Merry Mutual" - Terrace A - South

WEDNESDAY - JUNE 26, 1974

10:00 A.M.	Ladies Putting Contest for those not in Golf Tournament
11:30 A.M. - 2:00 P.M.	Hospitality Room Open Terrace A - South
12:00 P.M. - 2:00 P.M.	Lunch
12:30 P.M.	Golf Tournament

SCHEDULE OF SOCIAL EVENTS (Cont'd)

WEDNESDAY - JUNE 26, 1974

6:30 P.M. - 8:00 P.M.

Cocktails - Terrace Room

8:00 P.M.

Banquet (Ladies Formal - Men Optional)

9:30 P.M. - 12:00 P.M.

Dancing and Awarding of Prizes

THURSDAY - JUNE 27, 1974

11:30 A.M. - 2:00 P.M.

Hospitality Room Open - Terrace A - South

GUESTS

Mr. Harvey Harris
Executive Asst. to Assistant
Secretary of Labor/OSHA
U.S. Department of Labor
Washington, D. C.

Mr. Milton Horn
President, Safety Equipment
Distributors Association
Safeco, Inc.
Warren, Michigan

Mrs. Jeanne Horn

Mr. John H. Johnson, Jr.
National Association of
Manufacturers
Washington, D. C.

Mr. Arthur P. Lagace
E-A-R Corporation
Billerica, Massachusetts

Mr. Allen Lemke
Hart Services
Long Prairie, Minnesota

Norman Shibley, Esquire
Spangenberg, Shibley, Tracie
& Iancione
Cleveland, Ohio

Mrs. Jeanne Shibley

Hon. John H. Stender
Assistant Secretary of Labor/OSHA
U.S. Department of Labor
Washington, D. C.

Mrs. Ida Stender

William E. Wickens, Esquire
Howrey, Simon, Baker & Murchison
Washington, D. C.

1973 - 1974

OFFICERS

PRESIDENT	J. A. Casey
VICE PRESIDENT	R. M. Edmiston
EXECUTIVE DIRECTOR	F. E. Wilcher, Jr.

BOARD OF TRUSTEES

<u>Term Expires 1974</u>	<u>Term Expires 1975</u>	<u>Term Expires 1976</u>
John A. Casey The Granet Corporation Framingham, Mass.	J. B. Hirschmann, Sr. H. L. Bouton Co., Inc. Buzzards Bay, Mass.	Raymond Codrea Lehigh Safety Shoe Co. Emmaus, Pa.
R. M. Edmiston American Optical Corp. Southbridge, Mass.	Charles W. Kaufman David Clark Co. Worcester, Mass.	Roger E. Sellstrom Sellstrom Mfg. Co. Palatine, Illinois
Eugene W. Merry Mine Safety Appliances Co. Pittsburgh, Pa.		
James E. Crider Willson Products, Div. ESB Inc. Reading, Pa.		
Chester Lampert Glendale Optical Co. Woodbury, New York		

1974-75 NOMINEES OF THE NOMINATING COMMITTEE

PRESIDENT	John A. Casey	The Granet Corporation
VICE PRESIDENT	Robert M. Edmiston	American Optical Corp.
TRUSTEE	Eugene W. Merry*	Mine Safety Appliances Co.
TRUSTEE	Robert L. Prindle**	Edmont-Wilson
TRUSTEE	Kenneth Keefe**	E. D. Bullard Co.

*One Year Term

**Three Year Term

1973 - 1974
STANDING COMMITTEES

ANNUAL MEETING ARRANGEMENTS	Fred A. Stevens, Chairman
J. E. Crider, M. G. Hulme, Jr.	
ANNUAL MEETING PROGRAM	Glen Shibley, Chairman
Eugene Merry, R. L. Prindle	
ANNUAL MEETING FISHING	Charles Kaufman, Chairman
ANNUAL MEETING GOLF	R. S. Waller, Chairman
ANNUAL MEETING TENNIS	Charles E. Bowers, Chairman
BYLAWS COMMITTEE	Howard M. Weiss, Chairman
John R. Slowik, Roland R. Clark, M. G. Hulme, Jr., H. L. Wheeler	
CERTIFICATION	W. H. Revoir, Chairman
Harvey Childs, Jr.	
DISTRIBUTOR RELATIONS	Charles Dick, Chairman
George Mack, George Cochrane, Dick Miller, Brad Low, Lee Churchill	
EXECUTIVE COMMITTEE	John A. Casey
R. M. Edmiston, J. E. Crider	
LIAISON COMMITTEE	J. B. Hirschmann, Sr., Chairman
N. G. Friesenborg, Thomas Johnson, E. W. Merry, H. M. Weiss, Chester Lampert	
PLANNING COMMITTEE	J. E. Crider, Chairman
R. M. Edmiston, M. G. Hulme, Jr., Ken Keefe	
PUBLIC RELATIONS COMMITTEE	Chester Lampert, Chairman
R. M. Thomas, R. E. Sellstrom, M. G. Hulme, Jr., Ray Codrea, Fred Stevens,	
N. G. Friesenborg, J. A. Casey	
STATISTICAL COMMITTEE	John Slowik, Chairman
A. G. Mowson, John Liautaud, Dick Miller, Dave Chaffee, Brad Low	
TRAFFIC COMMITTEE	Tom Roy, Chairman

OUTSIDE ACTIVITIES

BOARD MEMBER	NATIONAL SAFETY COUNCIL	E. W. Merry
REPRESENTATIVE	NATIONAL INDUSTRIAL CONFERENCE OF THE N.S.C.	Hudson Wheeler

PRODUCT GROUPS

<u>CHAIRMAN</u>		<u>VICE CHAIRMAN</u>
Ron Voisard	AIR & OXYGEN	George L. Morse
Fred A. Stevens	EYE PROTECTION	Douglas Morse
Jim Matheson	GAS MASKS	Lou Rodenhouse
H. A. Raschke	HEAD PROTECTION	
Joe Northrup	HEARING PROTECTION	Charles Kaufman
W. J. Marshall	MACHINERY GUARDS	J. V. Militello
R. L. Swift	PORTABLE HAZARD	
	MEASURING INSTRUMENTS	
C. R. E. Merkle, Jr.	RESPIRATORS	Fred Rex
J. C. Nelms, Jr.	SAFETY BELTS & NETS	Jonathan Sharp
Raymond Codrea	SAFETY FOOTWEAR	Harvey Childs, Jr.
Lee Stone	SAFETY SIGNS	Frank Kyle
R. M. Edmiston	SAFETY GLASS MFGRS.	F. A. Stevens
R. M. Thomas	SAFETY WEARING APPAREL	Hudson Wheeler
Don McGowan	UNIT FIRST AID	H. A. Raschke

1974 ANNUAL MEETING

PONTE VEDRA CLUB
PONTE VEDRA BEACH, FLORIDA

GOLF TOURNAMENT - TEAM SELECTION AND TEAM OWNERSHIP

Golf Chairman: Bob Waller

Mutual Man: Gene Merry

A. GENERAL . -

- 1) The Tournament will be held WEDNESDAY, June 26.
- 2) Starting times will begin at 12:30 p.m. on blocked tees at 8 minute intervals. Please arrange with your foursome to be on hand promptly at the time assigned on the TEAM-OWNERS CHARTS.
- 3) Handicaps will be figured by the Golf Pro on a system selected by Chairman Waller, giving all players equal chance. Ladies and gentlemen are all welcome even if you play but little.
- 4) Scoring will be Gross Score for each Player on the two-man Teams, card to be attested by your opponents. Each Player's 18 hole Gross, less his handicap, will establish his Individual Net Score. The total of the two Net Scores of each Player will become the Combined Net Team Score for Tournament purposes.
- 5) The Annual O'Donnell Trophy competition will be conducted and the Low Gross Player in the Tournament will be the winner. His name will be engraved on the master Trophy kept at the ISEA office, and a replica presented to him at the Banquet.

B. TEAM PLAYERS AND SELECTION

- 1) Those wishing to play will please SIGN UP at the Bulletin Board in the Hospitality Room by TUESDAY AT 5:00 P.M.
- 2) On Tuesday evening, each Player's name will be drawn at random to determine the pairings for each TEAM. These will be posted on the Golf Pool Charts opposite the names of those who "own" Teams 1, 2, 3, etc. Starting times will be indicated on these Charts.

C. GOLF POOL TEAM OWNERS

- 1) The Registration Fee paid by each adult includes participation in the Golf Team Owners Pool.
- 2) Prior to Tuesday night, each attendee's name will have been drawn at random and posted in advance to the Golf Pool Charts as Owners of the expected number of Player Teams. This may produce 4, 5, or 6 Owners per numbered Team, depending on attendance and the number of players.

GOLF TOURNAMENT (Con't.)

D. GOLF POOL DOLLAR DISTRIBUTION

Will be distributed as follows:

10% to the First Place Team Players (Low Team Net Score)

50% to the Owners of First Place Team

25% to the Owners of Second Place Team

15% to the Owners of Third Place Team

E. MERRY MUTUAL

- 1) In addition to the OWNER POOL, Gene Merry administers the Merry Mutual for those wishing to participate on a voluntary basis, in wagering on the outcome of the TEAM PLAYERS.
- 2) Duplicate, numbered betting slips are available for you to fill out, as follows:
 - a) The TEAM NUMBER being bet on.
 - b) Circle only ONE of WIN, PLACE or SHOW.
 - c) Sign your name.
 - d) Retain the YELLOW (duplicate) copy and give your \$2.00 plus the WHITE (original) copy to Mr. Merry.
- 3) You are free to place as many bets as you wish at \$2.00 each, on the same or different Teams. Use a separate slip for each wager, even if you are betting the same Team at WIN, and/or PLACE, and/or SHOW.
- 4) Distribution of the Merry Mutual total dollars will be as follows:
 - 60% to holders of slips on FIRST PLACE TEAM
 - 25% to holders of slips on SECOND PLACE TEAM
 - 15% to holders of slips on THIRD PLACE TEAM

INDUSTRIAL SAFETY EQUIPMENT ASSOCIATION, INC.
1901 NORTH MOORE STREET
ARLINGTON, VIRGINIA 22209

1974 Annual Meeting Business Session
Tuesday, June 25, 1974

M I N U T E S

I. CALL TO ORDER at 9:00 A.M. by President Casey

II. ROLL CALL

The membership present was identical to the first day with the following additional attendees:

J.R. Liautaud	Fendall Company
J.E. Corbin	3M Company
G. Powell	Titmus Optical, Inc.

III. SPEAKERS

Mr. R.E. Prinle, Edmont-Wilson Company, introduced the first speaker of the day who was Mr. Norman Shibley, Esq., Spangenberg, Shibley, Tracie and Lancione, Cleveland, Ohio. Mr. Shibley who is a trial lawyer specializing in Product Liability Cases discussed the trend of Product Liability Suits in recent years. He pointed out the number of Product Liability cases is on the increase particularly in view of the current emphasis on consumer protection. He urged members to thoroughly test their products, maintain tight quality control procedures, and keep adequate records of "in house" testing. He described ten of his recent cases in detail and concluded his presentation by answering a number of questions.

Mr. E.W. Merry, Mine Safety Appliances Company, was introduced as the moderator of the special panel presentation on "Experiences with OSHA - Favorable and Unfavorable".

The first panelist was Edward N. Deck, Manager, Safety, Security and Plant Protection, General Electric Company, who discussed some of the early history of OSHA as well as describing his company's experiences with OSHA. He pointed out that G.E. had 89 inspections in their plants in 1973 resulting in total penalties of \$8,000. He also pointed out that they had 37 inspections during the first quarter of 1974, which resulted in 29 citations. He urged members to keep detailed records on their accidents. He also predicted more inspections as state plans are approved.

The second speaker on the panel was Erwin O. Dykes, Secretary, Security Insurance Group who discussed the Insurance Industry's relationship with OSHA. He pointed out the industry had a great deal of apprehension regarding OSHA at the outset, however, he feels this is now completely changed and he complimented the Department of Labor on doing an effective job. As indicated by the attached copy of his presentation, he also discussed some of the conflicts between Insurance Company recommendations and OSHA inspectors.

The final panelist was the Honorable John H. Stender, Assistant Secretary of Labor for Occupational Safety and Health, whose remarks are attached. He commented particularly on OSHA's plans for the future as they relate

to standards, inspections, state plans, training and education, and the Federal Safety Program. He challenged members to become experts on standards, pointing out Company Salesmen can be most effective in educating the public regarding the benefits of OSHA. Mr. Stender pointed out the U.S. Department of Labor is diligently working on cooperation with other Federal Agencies. He also addressed himself to the matter of the customary 30 day period for comments on proposed rule changes appearing in the Federal Register. He indicated a 90 day period would be unnecessarily long for the vast majority of rule changes and would significantly slow down progress in accomplishing needed changes.

INDUSTRIAL SAFETY EQUIPMENT ASSOCIATION, INC.

GENERAL MEMBERSHIP MEETING

TUESDAY, JUNE 25, 1974

Ponte Vedra Club
Ponte Vedra Beach, Florida

A G E N D A

- I. CALL TO ORDER by President Casey at 9:00 a.m.
- II. INTRODUCTION OF SPEAKER
Leo Prindle, Edmont-Wilson
- III. ADDRESS ON PRODUCT LIABILITY
Norman Shibley, Esq.
Spangenberg, Shibley, Tracie & Lancione, Cleveland, Ohio
- IV. QUESTIONS AND ANSWERS
- V. INTRODUCTION OF SPECIAL PANEL PRESENTATION
E. W. Merry, Mine Safety Appliances Company
- VI. PANEL PRESENTATION
Hon. John H. Stender
Assistant Secretary of Labor for Occupational Safety & Health

Edward N. Deck, Manager
Safety, Security & Plant Protection
General Electric Company

Erwin O. Dykes
Secretary, Security Insurance Group
- VII. QUESTIONS AND ANSWERS
- VIII. ADJOURNMENT