



INTERNAL CORRESPONDENCE

WR Grace

METALS DIVISION

270 PARK AVENUE, NEW YORK, NEW YORK 10017

To (Name) Mr. Philip J. Fournier
Division Records Center
Location Morrisville, Vermont
Floor Number

Copy to Mr. R. F. X. Fusaro

Date February 5, 1976

Originating Dept.

Floor Number

Answering letter date

Subject Calidria Asbestos Agreements

Dear Mr. Fournier:

Enclosed please find fully executed copies of the following agreements:

1. Sales agreement between UCC-Calidria Asbestos and Montello, Inc. dated November 5, 1975.
2. Revised Exhibit B of Sales agreement between UCC-Calidria Asbestos and W. R. Grace & Company dated November 25, 1975.
3. Sales agreement between UCC-Calidria Asbestos and Daubert Chemical Company dated November 21, 1975.
4. Revised Exhibit C of Sales agreement between UCC-Calidria Asbestos and Grace Industrial Chemicals, Inc. dated December 1, 1975.

Please acknowledge receipt of the above by signing and returning the duplicate copy of this letter to me.

Very truly yours,

W C Thurber/jh

W. C. Thurber

j1
Encs. 4

UCC 004523

cc: JLM



THE DISCOVERY COMPANY

UNION CARBIDE CORPORATION

MINING & METALS DIVISION

P.O. BOX 579

NIAGARA FALLS, N. Y. 14302

TEL: 716-278-3376

November 25, 1975

Mr. P. Prestegaard
Mr. A. Rajala
W. R. Grace & Company
1114 Avenue of the Americas
New York, NY 10036

Gentlemen:

Enclosed is a revised Exhibit B, effective January 1, 1976, for our sales agreement originally dated August 11, 1972. This confirms my teletype message sent to you on October 27, 1975.

Please note that newly-installed equipment has permitted us to densify the SX-24, thereby increasing pallet and container loadings. This should reduce your freight costs by 5 - 10%.

Please indicate your receipt and acceptance of the revised Exhibit B by signing and returning the enclosed copy of this letter.

Very truly yours,

John L. Myers
John L. Myers
Marketing Manager

Accepted and Agreed to

this 3rd day of

December, 1975

W. R. GRACE AND COMPANY

By *Pat Keenan*

Title Vice President - Chemical
Specialties

JLM:da1
Enclosures

RECEIVED

DEC 5 1975

UCC 004524

UCC 004524

EXHIBIT B
Effective January 1, 1976

Pricing Information

<u>Product</u>	<u>Pounds</u>	<u>Quantity Ordered</u>		<u>Net Prices, ¢/lb FOB King City, CA</u>
		<u>Containers/Pallets</u>		
SX-14	30,360, or more	2 Containers, or more		15.0
	15,180	1 Container		17.0
	7,920-13,200, or more	6-10 Pallets, or more		20.0
	1,320-6,600	1-5 Pallets		25.0
SX-24	5,060, or more	1 Container, or more		76.0
	2,640-4,400, or more	6-10 Pallets, or more		84.0
	440-2,200	1-5 Pallets		98.0
*SX-60	1,400, or more	1 Pallet		35.0

* Exclusive for the Territory in Exhibit A except for Union Carbide.

Packaging Information

	<u>SX-14</u>	<u>SX-24</u>	<u>SX-60</u>	
Net Wt/Pkg., lbs.	33 (15Kg)	11 (5Kg)	35	
Gross Wt/Pkg., lbs.	34	12	36	
Number Bags/Pallet	40	40	40	
Net Wt/Pallet, lbs.	1320	440	1400	
Wt. of Pallet, lbs.	53	53	53	
Gross Wt/Pallet, lbs.	1413	533	1493	
Dimension of Full Pallet, In.	54 x 46 x 53	58.5 x 47.5 x 61	48 x 45 x 50	
Density, Ft ³ /T, With Pallet	115	446	90	
, Without Pallet	108	409	80	
20' Container Capacity, Bags	460	460	1000	} Estimated
, Pounds	15,180	5,060	35,000	

Packages are multiwall paper bags sealed with polyethylene shrink-film. Palletized shipments are unitized by gluing bag layers and/or shrink-filming or strapping the entire pallet.