

CH BOY

1. The first step is to identify the main topic of the document. This is usually found in the title or the first few paragraphs.

2. Next, you should look for the key points or arguments. These are often highlighted in bold or italics, or they may be the main points of discussion.

3. It is also important to note any specific details or examples that are used to support the main points.

4. Finally, you should consider the overall conclusion or recommendation of the document.

1940-1941, 1942-1943, 1944-1945, 1946-1947, 1948-1949, 1950-1951, 1952-1953, 1954-1955, 1956-1957, 1958-1959, 1960-1961, 1962-1963, 1964-1965, 1966-1967, 1968-1969, 1970-1971, 1972-1973, 1974-1975, 1976-1977, 1978-1979, 1980-1981, 1982-1983, 1984-1985, 1986-1987, 1988-1989, 1990-1991, 1992-1993, 1994-1995, 1996-1997, 1998-1999, 2000-2001, 2002-2003, 2004-2005, 2006-2007, 2008-2009, 2010-2011, 2012-2013, 2014-2015, 2016-2017, 2018-2019, 2020-2021, 2022-2023, 2024-2025, 2026-2027, 2028-2029, 2030-2031, 2032-2033, 2034-2035, 2036-2037, 2038-2039, 2040-2041, 2042-2043, 2044-2045, 2046-2047, 2048-2049, 2050-2051, 2052-2053, 2054-2055, 2056-2057, 2058-2059, 2060-2061, 2062-2063, 2064-2065, 2066-2067, 2068-2069, 2070-2071, 2072-2073, 2074-2075, 2076-2077, 2078-2079, 2080-2081, 2082-2083, 2084-2085, 2086-2087, 2088-2089, 2090-2091, 2092-2093, 2094-2095, 2096-2097, 2098-2099, 2100-2101, 2102-2103, 2104-2105, 2106-2107, 2108-2109, 2110-2111, 2112-2113, 2114-2115, 2116-2117, 2118-2119, 2120-2121, 2122-2123, 2124-2125, 2126-2127, 2128-2129, 2130-2131, 2132-2133, 2134-2135, 2136-2137, 2138-2139, 2140-2141, 2142-2143, 2144-2145, 2146-2147, 2148-2149, 2150-2151, 2152-2153, 2154-2155, 2156-2157, 2158-2159, 2160-2161, 2162-2163, 2164-2165, 2166-2167, 2168-2169, 2170-2171, 2172-2173, 2174-2175, 2176-2177, 2178-2179, 2180-2181, 2182-2183, 2184-2185, 2186-2187, 2188-2189, 2190-2191, 2192-2193, 2194-2195, 2196-2197, 2198-2199, 2200-2201, 2202-2203, 2204-2205, 2206-2207, 2208-2209, 2210-2211, 2212-2213, 2214-2215, 2216-2217, 2218-2219, 2220-2221, 2222-2223, 2224-2225, 2226-2227, 2228-2229, 2230-2231, 2232-2233, 2234-2235, 2236-2237, 2238-2239, 2240-2241, 2242-2243, 2244-2245, 2246-2247, 2248-2249, 2250-2251, 2252-2253, 2254-2255, 2256-2257, 2258-2259, 2260-2261, 2262-2263, 2264-2265, 2266-2267, 2268-2269, 2270-2271, 2272-2273, 2274-2275, 2276-2277, 2278-2279, 2280-2281, 2282-2283, 2284-2285, 2286-2287, 2288-2289, 2290-2291, 2292-2293, 2294-2295, 2296-2297, 2298-2299, 2300-2301, 2302-2303, 2304-2305, 2306-2307, 2308-2309, 2310-2311, 2312-2313, 2314-2315, 2316-2317, 2318-2319, 2320-2321, 2322-2323, 2324-2325, 2326-2327, 2328-2329, 2330-2331, 2332-2333, 2334-2335, 2336-2337, 2338-2339, 2340-2341, 2342-2343, 2344-2345, 2346-2347, 2348-2349, 2350-2351, 2352-2353, 2354-2355, 2356-2357, 2358-2359, 2360-2361, 2362-2363, 2364-2365, 2366-2367, 2368-2369, 2370-2371, 2372-2373, 2374-2375, 2376-2377, 2378-2379, 2380-2381, 2382-2383, 2384-2385, 2386-2387, 2388-2389, 2390-2391, 2392-2393, 2394-2395, 2396-2397, 2398-2399, 2400-2401, 2402-2403, 2404-2405, 2406-2407, 2408-2409, 2410-2411, 2412-2413, 2414-2415, 2416-2417, 2418-2419, 2420-2421, 2422-2423, 2424-2425, 2426-2427, 2428-2429, 2430-2431, 2432-2433, 2434-2435, 2436-2437, 2438-2439, 2440-2441, 2442-2443, 2444-2445, 2446-2447, 2448-2449, 2450-2451, 2452-2453, 2454-2455, 2456-2457, 2458-2459, 2460-2461, 2462-2463, 2464-2465, 2466-2467, 2468-2469, 2470-2471, 2472-2473, 2474-2475, 2476-2477, 2478-2479, 2480-2481, 2482-2483, 2484-2485, 2486-2487, 2488-2489, 2490-2491, 2492-2493, 2494-2495, 2496-2497, 2498-2499, 2500-2501, 2502-2503, 2504-2505, 2506-2507, 2508-2509, 2510-2511, 2512-2513, 2514-2515, 2516-2517, 2518-2519, 2520-2521, 2522-2523, 2524-2525, 2526-2527, 2528-2529, 2530-2531, 2532-2533, 2534-2535, 2536-2537, 2538-2539, 2540-2541, 2542-2543, 2544-2545, 2546-2547, 2548-2549, 2550-2551, 2552-2553, 2554-2555, 2556-2557, 2558-2559, 2560-2561, 2562-2563, 2564-2565, 2566-2567, 2568-2569, 2570-2571, 2572-2573, 2574-2575, 2576-2577, 2578-2579, 2580-2581, 2582-2583, 2584-2585, 2586-2587, 2588-2589, 2590-2591, 2592-2593, 2594-2595, 2596-2597, 2598-2599, 2600-2601, 2602-2603, 2604-2605, 2606-2607, 2608-2609, 2610-2611, 2612-2613, 2614-2615, 2616-2617, 2618-2619, 2620-2621, 2622-2623, 2624-2625, 2626-2627, 2628-2629, 2630-2631, 2632-2633, 2634-2635, 2636-2637, 2638-2639, 2640-2641, 2642-2643, 2644-2645, 2646-2647, 2648-2649, 2650-2651, 2652-2653, 2654-2655, 2656-2657, 2658-2659, 2660-2661, 2662-2663, 2664-2665, 2666-2667, 2668-2669, 2670-2671, 2672-2673, 2674-2675, 2676-2677, 2678-2679, 2680-2681, 2682-2683,

NO ONE
KNOWS PAINT
LIKE A
PAINTER

ITE LEAD

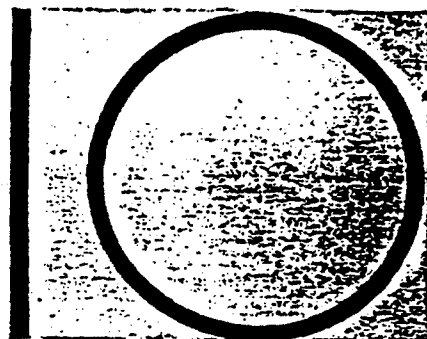
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BOY

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OUT OF

use DUTCH BOY WHITE LEAD



[According to an impartial, country-wide survey]

Jot this fact down on one of the little tablets of your memory...
 Store it away against the day when repaint time rolls 'round...
 Memorize it as a worthwhile fact that will save you money
 and disappointments... Eight Painters in Every Ten Use Dutch
 Boy ÷ ÷ The craftsman who paints your house, like the artist
 who plies his color upon canvas, knows PAINT... first, last and
 all the time. He knows that paint must do the dual job of
 beautifying and protecting. He knows that paint must not
 crack or scale because this means burning and scraping at
 repaint time. And he knows that Dutch Boy made into a
 custom-made paint mixed for your particular job measures
 up to every painting requirement ÷ ÷ Next time your painter
 writes "Dutch Boy White Lead" into his specifications, re-
 member that: "No One Knows Paint Like a Painter" ÷ ÷ Write
 for free booklet... "The House We Live In"... which gives
 helpful suggestions on the decoration and protection of the
 home. Please address the branch nearest your home.

NATIONAL LEAD COMPANY

New York, 111 Broadway — Buffalo, 116 Oak Street — Chicago, 900
 West 18th Street — Cincinnati, 659 Freeman Avenue — Cleveland,
 820 West Superior Avenue — St. Louis, 722 Chestnut Street — San
 Francisco, 235 Montgomery Street — Boston, National-Boston Lead Co.,
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PAINT LIKE A PAINTER

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June 1920 BETTER HOMES and GARDENS

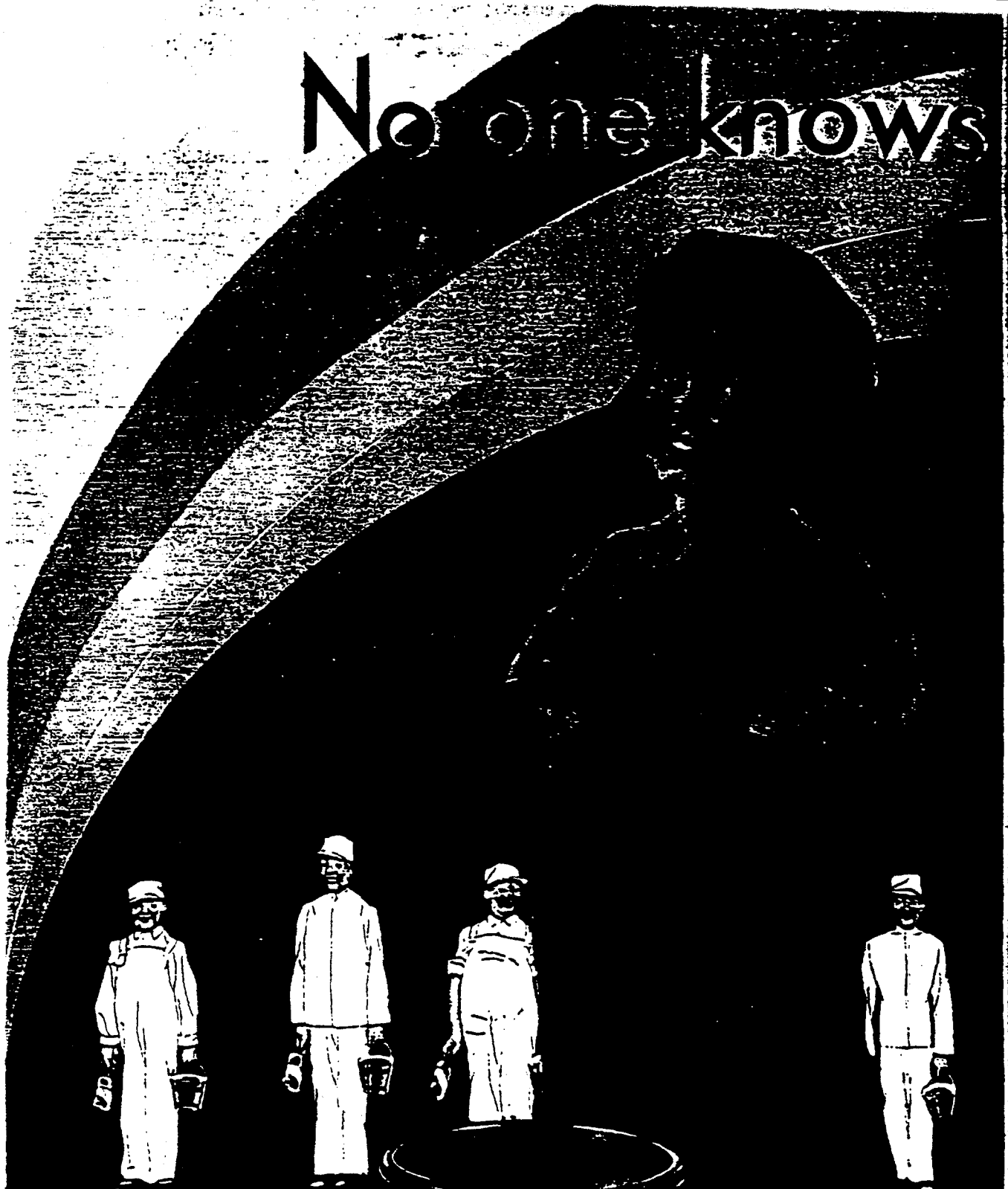
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PAINTERS



AND NO ONE KNOWS

No one knows



400021

paint like a painter

PAINTERS know paint. Know it from every angle. Know it from the standpoint of beauty, of service, of protection. No one knows paint like a painter!

And 8 painters in every 10 use Dutch Boy White Lead—use it because it retains its beauty longer—because it gives a protective coating that doesn't crack or scale and therefore saves the expense of burning and scraping when repaint time rolls 'round—because with Dutch Boy they obtain the exact tints and shades your individual taste demands.

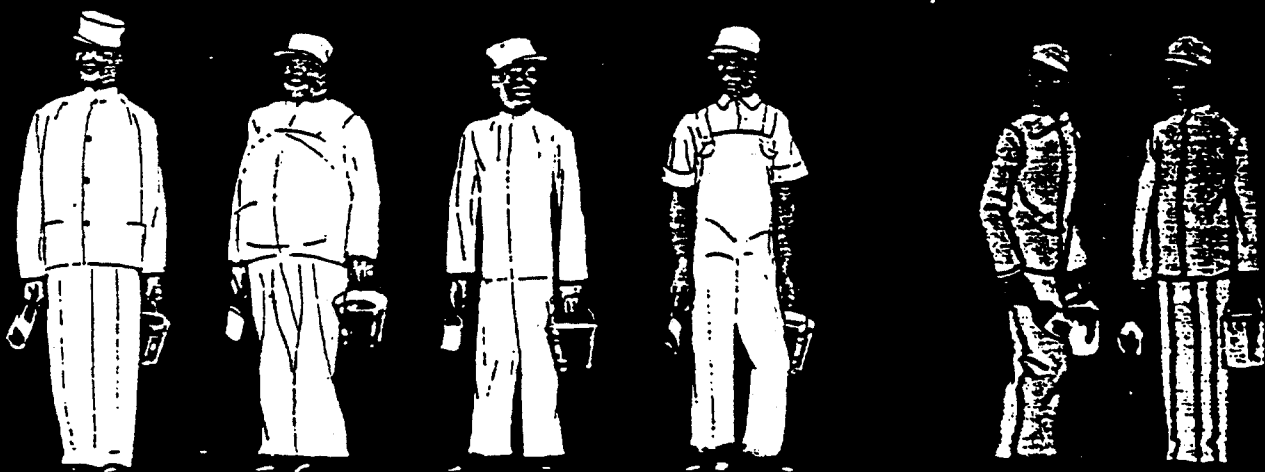
Remember, when your painter writes "Dutch Boy White Lead" into his estimates he is assuring you of a custom-made paint, a paint mixed to order for your particular job. Depend upon him. No one knows paint like a painter!

Write for "The House We Live In", a free booklet giving many helpful suggestions on the decoration and protection of the home. Address the branch nearest you.

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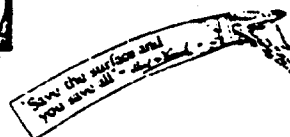
**8 PAINTERS
IN EVERY 10
USE DUTCH BOY**
[According to an impartial, country-wide survey]



DUTCH BOY

WHITE LEAD

400022



8 PAINTERS IN EVERY 10 USE DUTCH BOY WHITE LEAD

(According to an important nationwide survey)

It is natural that you should give more thought to painting than to paint... more thought to the finished paint job than to the means of attaining it. For after all, this matter of paint is a painter's job... No one knows paint like a painter.

And so when your painter recommends Dutch Boy...and eight out of ten painters use this pure white lead...he is thinking of the finished job... a better finished job that will retain its original beauty longer... that will give you exactly the tints and shades you like...that will provide a protective coating that will neither crack nor scale and that won't demand expensive scraping and burning later. Besides, Dutch Boy permits your painter to give you a custom-made paint, mixed to suit the particular conditions of the job.

Consider this fact again... It is significant... eight painters in every ten use Dutch Boy White Lead...and, of course, No One Knows Paint Like a Painter.

Write for "The House We Live In," a free booklet giving many helpful suggestions on the decoration and protection of the home. Address nearest branch.

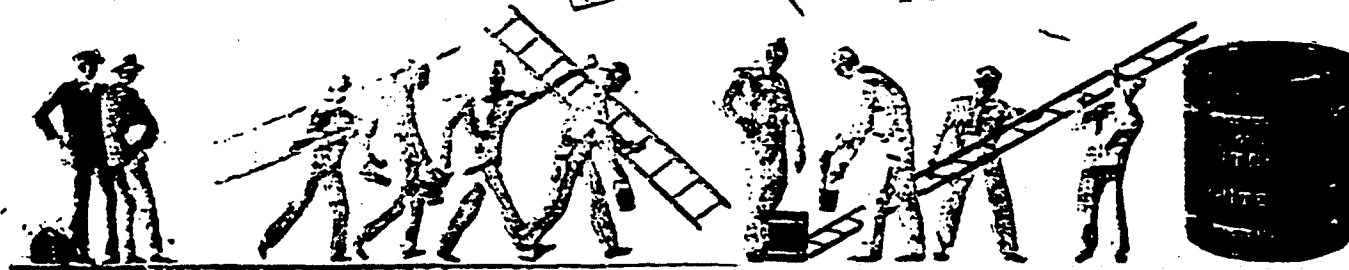
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Fourth Avenue — Philadelphia, John T. Lewis
& Bros. Co., Widener Building.



Save the surface and
you save all — Dutch Boy

400023





USE DUTCH BOY

The wide, wide world is the painter's studio—your home is his canvas. His work hangs not in the obscurity of the gallery to gratify a few. It stands upright in the light of day, performing the combined job of beautifying, of protecting, of prolonging the life of one of your cherished possessions—your home ++ And to Dutch Boy White Lead falls the honor of selection by 8 out of every 10 of such men... because Dutch Boy retains its beauty a long time, because it makes possible just the shades and tints you want—because it won't crack or scale and so demand burning and scraping when repaint time rolls 'round ++ And just one reason more... with Dutch Boy your painter mixes the paint to order to suit your particular job ++ Write for free booklet—"The House We Live In"—which gives suggestions on the decoration and protection of the home. Address our nearest branch.

400024



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8 PAINTERS IN EVERY 10 USE DUTCH BOY

[According to an impartial, country-wide survey]

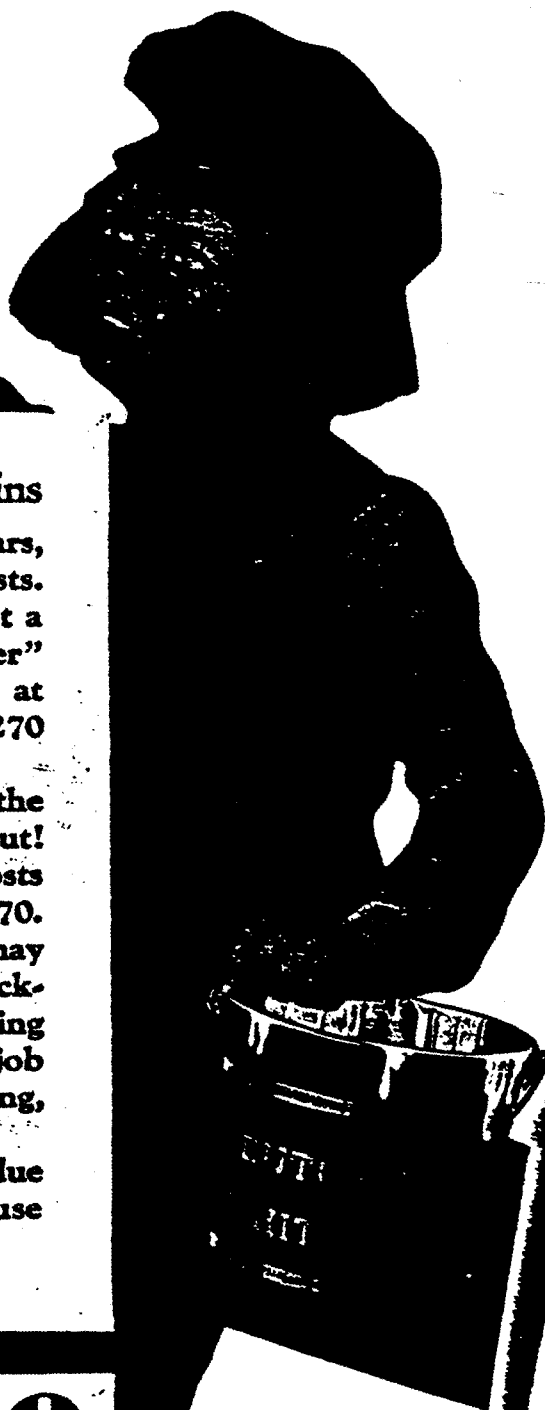
Back of the beauty of hundreds of homes right in your community — back of the paint protection that shields the dollars and cents investment in them — is Dutch Boy White Lead + + For eight painters in every ten use Dutch Boy. Use it because they know it couples beauty with protection for a longer period of time — because it makes possible a wide variety of attractive tints and colors — because Dutch Boy never gives a home owner cause to complain about scaling and cracking and, for the same reason, it does not demand burning and scraping at repaint time + + And, finally, eight painters in every ten use Dutch Boy because in every sense of the word it gives a custom-made paint mixed to order for your particular job + + Write for free booklet . . . "The House We Live In" . . . which contains helpful suggestions on the decoration and protection of both the interior and exterior of the home. Please address the branch nearest you.

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AND NO ONE KNOWS PAINT LIKE A PAINTER

400025



Bargain Counter Paints Are No Bargains

PAINTERS—who know paint best—know that years, not dollars, determine what a paint job costs.

What does it profit you, for example, to get a job done with "cheap" paint—"bargain counter" paint—for \$250 that lasts perhaps two years at \$125 a year, when a Dutch Boy job costs, say, \$270 and lasts at least four years at \$67.50 a year?

What does it profit you to pay \$20 less in the beginning but \$230 more in the end! Figure it out! "Cheap" paint at \$125 a year for four years costs \$500. Dutch Boy for the same period costs \$270.

Moreover, the "bargain counter" paint may double your costs at next repaint time by cracking and scaling, which means expensive burning and scraping. On the other hand, a Dutch Boy job will wear down smoothly by gradual chalking, leaving a perfect surface for repainting.

No wonder, 8 painters in every 10, with a due regard for paint life as well as paint cost, use Dutch Boy White-Lead.

8 PAINTERS IN EVERY 10

USE DUTCH BOY

(According to an impartial, country-wide survey)

...AND NO ONE KNOWS PAINT LIKE A PAINTER



Write for free booklet—
"The House We Live In"—
which gives helpful sug-
gestions on the decoration
and protection of the home.
Please address the nearest
branch office.

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Freeman Avenue—Cleveland, 820 West Superior Avenue—St. Louis, 722 Chestnut Street—San Francisco, 2240 24th Street—Boston, National-Boston Lead
Co., 800 Albany Street—Pittsburgh, National Lead & Oil Co., of Pa., 316 Fourth Avenue—Philadelphia, John T. Lewis & Bros. Co., Widener Building.

400026

"Cheap" Paint Costs Less ONLY in the Beginning!

YOU can't figure paint cost by the dollar alone," said the painter to the house-owner decisively. "You've got to take years into account too.

"As simple as two and two. I could apply a 'cheap' paint for say \$250. That figure may sound low when you think only in dollars but it's high when you think in years as well. Why even if the 'cheap' paint lasts two years your cost is \$125 a year.

"Now consider a Dutch Boy White-Lead paint job at say \$270 and let's assume that it will stand up for four years. That's \$67.50 a year. I have known it to last five and even six. But four will establish my point. On a four-year basis Dutch Boy would save \$230 (\$57.50 a year)... and provide an extra saving of \$125 for every year beyond four."

And that isn't all either. Painters everywhere will tell you that "cheap" paint may double your cost at next repaint time by cracking and scaling which means expensive burning and scraping. A Dutch Boy job has the advantage of wearing down smoothly, by gradual chalking, leaving a perfect surface for repainting.

8 painters in every 10 use Dutch Boy White-Lead because Dutch Boy meets every requirement of a good paint job.

8 PAINTERS IN EVERY 10 USE DUTCH BOY

(According to an impartial, country-wide survey)

...AND NO ONE KNOWS PAINT LIKE A PAINTER



Write for free booklet... "The House We Live In"... which gives helpful suggestions on the decoration and protection of the home. Please address the nearest branch office.



400027

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IN EVERY DUTCH BOY

(According to an impartial, country-wide survey)

Paint Arithmetic Argues Against "Cheap" Paint

THE amount you pay for paint or for a paint job doesn't determine how much it costs. Years of wear are the determining factor.

If you use a "cheap" paint on your house...pay \$250 for the job, and get as much as two years' service out of it, you do get "cheap" paint but you don't get a cheap paint job...not when you pay for it at the rate of \$125 a year!

If a Dutch Boy paint job, on the other hand, at say \$270, stands up only four years...and most painters claim it is good for at least five or six... your paint cost is only \$67.50 a year.

And mark these important facts, too: First, for every extra year that Dutch Boy lasts... that is every year beyond four... you save an additional \$125. Second, the "cheap" paint may double your cost at next repaint time by cracking and scaling, which means expensive burning and scraping. A Dutch Boy job has the advantage of wearing down smoothly by gradual chalking, leaving a perfect surface for repainting.

After all, the answer to the painting problem is found in this simple statement of fact—"8 painters in every 10 use Dutch Boy White-Lead."

Write for free booklet... "The House We Live In" ... which gives suggestions on the decoration and protection of the home. Address the nearest branch.

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PAINT LIKE A PAINTER

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8 PAINTERS IN EVERY 10

USE DUTCH BOY WHITE LEAD

(According to an impartial, country-wide survey)



Let us repeat that... 8 painters in every 10 use Dutch Boy White-Lead. It means something to the man who is interested in a paint job.

It means that painters generally do not want to use a "cheap" paint... because it can't stand up, can't produce an economical paint job.

Consider the question on a common-sense basis of facts and figures. If "cheap" paint applied to a job costs \$250 and happens to last two years, the yearly paint cost is \$125. If a Dutch Boy paint job costs \$270 and lasts four years (most painters say it is good for five and six), the yearly paint cost is only \$67.50... a saving for four years of \$230... a saving of \$125 for every year beyond four.

Besides, Dutch Boy White-Lead has the advantage of wearing down smoothly by gradual chalking, leaving a perfect surface for repainting. It does not crack or scale and will not add to your cost at next repaint time by demanding expensive burning and scraping.

No wonder "8 painters in every 10 use Dutch Boy."

Write for free booklet — "The House We Live In" — which gives helpful suggestions on the decoration and protection of the home. Address the branch office nearest you.

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400029



... AND NO ONE KNOWS PAINT LIKE A PAINTER

