G2142-5

B1131-A DIRECT #2 DOMESTIC MICC FUNCTIO . PRODUCTS FOR D. 1975 PAGE 161
12/31/75 SALES PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-TD.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRO.-GP.
*		PYRANOL A1381															01896A		1040-281-16
16	P3	.GEN ELEC ROME GA	2000	1713	2000	1506	201	297	98	201		97		107	96	106	100	203	10031281
16	P2	GEN ELEC PITTSFIELD MA		1170	1045	1135	100	108	211	206	206					206	99		10031761
		PARENT CUST. TOT-GEN ELEC SCHNEC	2000	2883	3045	2641	301	405	308	407	206	97		107	96	312	199	203	10599474
		.UNMATCHED FREIGHT																	99999999
		TOTAL PRODUCT * * * * * * * LB	2000	2883	3045	2641	301	405	308	407	206	97		107	96	312	199	203	1040-281-16
		01896A * * * * * * * $$	730	905	1089	1002	112	150	114	151	76	36		40	36	126	81	82	
*		INERTEEN PPO															00367A		1050-200-16
		.UNMATCHED FREIGHT																	99999999
		TOTAL PRODUCT * * * * * * * LB																	1050-200-16
		00367A * * * * * * * $$		.013-															
*		TRANSFORMER INERTEEN 54201 KA															02206A		1050-217-16
16	P2	.WESTINGHOUSE PHILADELPHIA PA		70.8															10089727
16	P2	WESTINGHOUSE SHARON PENN		20.2															10089751
16	P3	WESTINGHOUSE ELEC SOUTH BO VA		69.4		34.4			10.8	.7	4.0					18.9			00145335
		PARENT CUST. TOT-WESTINGHOUSE EL		160		34.4			10.8	.7	4.0					18.9			00047740
		.UNMATCHED FREIGHT																	99999999
		.CLAIM ACCOUNT				.200-						.200-							00156361
		TOTAL PRODUCT * * * * * * * LB		160		34.2			10.8	.7	4.0	.2-				18.9			1050-217-16
		02206A * * * * * * * $$		60.8		16.8			5.23	.33	1.96					9.25			
*		TRANSFORMER PYRANOL A1383B-2															02402A		1050-301-16
16	P1	.GEN ELEC-SERV SHOP-OAKLAND CA		6.75															10031397
16	P3	GEN ELEC ROME GA		.120															10031281
16	P2	GEN ELECTRIC SUPPLY ENOLA PA		2.70															00311383
16	P2	G E SERV SHOP PHILA PA		4.91															10032156
16	P1	GEN ELEC SUPPLY SPOKANE WA		2.70															10032121
		PARENT CUST. TOT-GEN ELEC SCHNEC		17.2															10599474
		.UNMATCHED FREIGHT																	99999999
		.CLAIM ACCOUNT																	00156361
		TOTAL PRODUCT * * * * * * * LB		17.2															1050-301-16
		02402A * * * * * * * $$		6.15															

WATER_PCB-00042789