

Monsanto

Springfield, Massachusetts

DATE October 24, 1968

SUBJECT Dow Contract - VCM Supply

REFERENCE

TO File

cc: G. T. Ryan - Texas City
G. M. Ellsworth
W. F. Gabel
J. W. Barton
D. V. Bierwert
R. W. Bueker ✓
A. V. Laakso
C. F. Smith

Dow personnel are scheduled to visit Springfield November 6 to discuss forthcoming applications of this contract to supply VCM commencing January 1, 1969. We expect to cover the following subjects plus any other pertinent items that arise by then.

1. Dow contacts for supply coordination, release, quality data, car supply and repair, traffic matters and order and billing of VCM.
2. Source, routing and timing of inbound shipments.
3. Tankcar maintenance - minor and major.
4. Tankcar availability and cost if we are temporarily short of cars.
5. Invoiced weight, i.e., we wish to pay for difference between weight full and weight empty (notpublished tare weight).
6. Quality -specs, test methods and how we resolve quality problems and claims.
7. Treatment of limited supply situations.

/r

D. J. Miller
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