

SCHEDULE 1.

Sheet - 1.

TRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Bounty Interior Gloss
CATEGORY: Interior Gloss
COLOR: White
NUMBER: 201
QUALITY: Second

PIGMENT:	LB.	YIELD IN GALLONS	UNIT COST	TOTAL
Titanium Calcium Pigment	527	20.0	.060	31.6
VEHICLE:				
Refined Linseed Oil	79	10.2	.140	11.08
Polymerized Linseed Oil	82	10.1	.177	14.51
Ester Solution	264	35.0	.070	24.50
Mineral Spirits	92	14.0	.014	1.28
Heavy Naptha	94	13.8	.013	1.30
Cobalt Tollate	1-5/8	.2	.305	.61
Lead Tollate	3-5/8	.3	.093	.28
Calculated Yield	1143-2/3	101.6		170.4
Manufacturing Loss 3%		3.6		
Actual Yield		98.0		

COST ANALYSIS:

Material cost per gallon or pound (Total cost divided by actual yield)	
Direct Labor cost per gallon	Not known
Factory Overhead per gallon	Not known
Bulk cost per gallon	Not known
Complete package cost per gallon	Not known
Factory cost in package per gallon	Not known

PRICES:

(A) Company owned or controlled outlet	31.31 per gal.
(B) Independent wholesaler	1.00 per gal.
(C) Company owned or controlled outlet to retail customer	1.00 per gal.
(D) Independent Retailer	1.75 per gal.
(E) To other (Painters, Industrial, etc.)	2.00 per gal.

Above prices are highest charged -- average prices will closely approximate (A)