

TRADE NAME: Pinteone
 CATEGORY: Penetrating Stain
 COLOR: Light Oak
 NUMBER: 360
 QUALITY: First

PIGMENT:	LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
Aniline Oil Oak	4.50		.73	3.29

VEHICLE:

Benzol	29.00	4.00	.04	1.16
Xylol	188.00	26.00	.05	10.34
Mineral Spirits	156.00	24.00	.01	2.34
Paint Oil	45.00	6.00	.06	2.93

CALCULATED YIELD	81.94	60.00	20.06
MANUFACTURING LOSS			
ACTUAL YIELD		60.00	

COST ANALYSIS:

MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD)	.34
DIRECT LABOR COST PER GALLON, OR POUND	.04
FACTORY OVERHEAD PER GALLON, OR POUND	.08
BULK COST PER GALLON, OR POUND	.46
COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE)	.13
FACTORY COST IN PACKAGE PER GALLON, OR POUND	.59

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(a) To a company owned or controlled outlet	1.74
(b) To an independent wholesaler	
(c) By company owned or controlled outlet to retail customer	2.95
(d) To an independent retailer (dealer)	1.89
(e) To other (specify)	