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TABLE I

THE WORLD MARKET FOR TRANSFORMER ASKAREL

TOTAL POTENTIAL AND MONSANTO SHARE

1966 AND 1971 (ESTIMATED)

1000 POUNDS - (FINISHED BLENDS)

DOMESTIC MARKETS

	<u>1966</u>		<u>1971</u>	
	<u>TOTAL</u>	<u>MONSANTO SHARE</u>	<u>TOTAL</u>	<u>MONSANTO SHARE</u>
USA	17000	17000	25000	25000
UK	650	650	3000	3000
France	6100	0	7000	0
Germany	3600	0	4000	0
Japan	<u>1600</u>	<u>0</u>	<u>2500</u>	<u>0</u>
TOTAL	28950	17650	41500	28000

NON-DOMESTIC MARKETS

EFTA	520	30	730	200
EEC	2000	0	2500	0
Eastern Europe	175	25	250	100
Asia-Pacific	620	270	750	500
Rest of Americas	3380	3380	3860?	3860?
Rest of World	<u>750</u>	<u>300</u>	<u>1040</u>	<u>700</u>
TOTAL	7445	4005	9130	5360
GRAND TOTAL	<u>36395</u>	<u>21655</u>	<u>50630</u>	<u>33360</u>

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TABLE II
NON-DOMESTIC MARKETS FOR TRANSFORMER ASKAREL
BY AREA - BY COUNTRY
1000 POUNDS (FINISHED BLENDS)

	<u>EFTA</u>	
	<u>1966</u>	<u>1971</u>
Austria	100	150
Denmark	None	None
Finland	None	None
Sweden	None	None
Switzerland	300	400
Norway	20	30
Portugal	<u>100</u>	<u>150</u>
TOTAL	520	730
	<u>EEC</u>	
	<u>1966</u>	<u>1971</u>
Italy	750	1000
Belgium	1200	1400
Holland	<u>50</u>	<u>100</u>
TOTAL	2000	2500

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EASTERN EUROPE

	<u>1966</u>	<u>1971</u>
Czechoslovakia	None	None
East Germany	?	?
Hungary	None	None
Poland	25	50
Romania	None	None
Yugoslavia	<u>150</u>	<u>200</u>
TOTAL	175	250

ASIA-PACIFIC

	<u>1966</u>	<u>1971</u>
Australia	280	350
India	340	400
Hong Kong	<u>None</u>	<u>None</u>
TOTAL	620	750

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REST OF THE AMERICAS

	<u>1966</u>	<u>1971</u>
Argentina	70	120
Brazil	200	400
Mexico	170	300
Canada	2900	3000
Chili	20	20
Puerto Rico	10	10
Panama	<u>10</u>	<u>10</u>
TOTAL	3380	3860

REST OF THE WORLD

	<u>1966</u>	<u>1971</u>
Israel	70	100
South Africa	150	200
Spain	500	700
Pakistan	<u>30</u>	<u>40</u>
TOTAL	750	1040

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TABLE ~~III~~ IV

KNOWN WORLD MARKET BY PRODUCER - 1966

1000 POUNDS (FINISHED BLENDS)

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MARKET	MONSANTO UK	BAYER	PRODELAC	CAFFARO	FLIX	KANEGA- FUCHI	MONSANTO USA	TOTAL
Major Domestic Markets	650	3600	6100	0	0	1600	17000	28950
Efta	30	270	220	0	0	0	0	520
EEC	0	350	900	750	0	0	0	2000
Eastern Europe	25	0	150	0	0	0	0	175
Asia-Pacific	260	200	150	0	0	0	10	620
Rest of Americas	0	0	0	0	0	0	3380	3380
Rest of the World	300	0	50	0	400	0	0	750
TOTAL	1265	4420	7570	750	400	1600	20390	36395