

cc: T. W. Oneson - Montreal
D. Goodwillie - Montreal
T. L. Gossage - TGOSS
J. R. Fallon - JFALL

June 2, 1971

Mr. D. W. Southerst
Purchasing Agent
Canadian Westinghouse Co. Ltd.
P.O. Box 5220
London, Ontario, Canada

Dear Doug:

David Walker sent copy of your May 25 letter which we are pleased to answer.

1. Your transformer Inerteen 54201KA will continue unchanged.
2. We are not dismantling our facilities to produce Inerteen 54201CF. If you need to carry on with this product it will be available.
3. However, by August our USA users of capacitor Aroclor 1242 are expected to switch to Aroclor 1016 in interest of the PCB pollution problem. For this same reason we expect Canadian capacitor makers to also adopt Aroclor 1016 as early as possible. You are provided the advantages of Aroclor 1016 within the framework of our present price structure.

Don McClain at Bloomington, Ind. received a 40 gallon drum of Aroclor 1016 in August, 1970 and another in January, 1971. Drs. Dakin and Mandelcorn were sampled mid 1970. Westinghouse, Bloomington are ready to adopt Aroclor 1016 as soon as we can supply -- around August, 1971.

A 40 gallon drum of Aroclor 1016 was sent to Earl Sillett on April 15, 1971. This was followed by smaller amounts to Don Whiteside at London.

Accordingly, we appreciate that you are somewhat later than Westinghouse USA with your examination and testing.

Please feel comfortable that we will continue your supply of Inerteen 54201CF until your examination of Aroclor 1016 is completed and you are ready to adopt it. Please keep us posted about your timing.

Best regards,

F. G. Benignus
Market Manager
Dielectric Fluids

cc

cc D. Walker
Earl Sillett