

Sooner Mud Company

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
5/28/82	15321

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, OK 74035	#190600 SAME

TERMS: NET 30 - 2% Late Charge - 45 Days

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	5/26/82	CuPu		5/26/82	Sand Springs	15980

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Non Pac - Regular 50#	50/Bags	@ 104.55	\$5227.50
Less Special Discount @ 3.00/Bag			(150.00)
			\$5077.50

No. 15980

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO

Sooner Mud Company

Box 262 Hominy Okla. 74035

DATE _____

5-26 82

CUSTOMER ORDER NO.

TERMS

F.O.B.

Sand Springs Okla.

SALESMAN

SHIP WHEN

5-62-82

SHIP VIA

Pick Up By Sooner Mud

PPD, OR COLL.

BILL TO

[illegible]

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
12/31/81	0113LC

SOLD TO	SHIPPED TO
Sooner Mud Co. Box 262 Hominy, OK 74035	#190600

TERMS: ~~NET 30~~ DUE UPON RECEIPT

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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Late charge for December, 1981:

Balance of account -

\$10,409.54 @ 2% = \$208.19

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE CREDIT

DATE	NUMBER
12/31/81	14817CM

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, OK 74035	#190600 Same

TERMS: NET 30 - 2% Late Charge - 45 Days

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	12/30/81	CuPu		12/30/81	Sand Springs	15806CM 15807

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Ultra Lo	50#	(30/Bags) @ 98.50	\$(2955.00)
Mon Pac - Regular	50#	28/Bags @ 103.00	<u>2884.00</u>
			\$ (71.00)

No. 15807

No. 15806

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

P.O. DRAWER 150 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (818) 245-6681

TWX: 910-840-3707

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP
T O

Sooner Mud Company

Box 262 Hominy, Okla. 74035

DATE _____

12-30-81

CUSTOMER ORDER NO.

TERMS

F.O.B.

Sand Springs Okla.

SALESMAN

SHIP WHEN

12 October 30 81

SHIP VIA

~~Boomer~~ Boomer Mud Co.

PPD, OR COLL.

BILL TO

"Credit"

[illegible]

FORM 1450, REGENT FORMS, PENNSAUKEN, N.J. 08109

montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
1/29/81	13297

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, OK 78035	Same

~~TERMS: NET 30 - 2 1/2% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	1/20/81	CuPu		1/20/81	Sand Springs	13860

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular	50#	100/Bags @ 92.50	\$ 9250.00
Mon Pac Ultra Lo	50#	29/Bags @ 98.50	2856.50

Pro Rata freight @ 1.86/Bag

239.94

\$12346.44

TERMS: Net 30 - 2 1/2% Late Charge - 45 Days

DATE	NUMBER
12/31/81	14817

James M. Company
Box 262
Hornby, N. H.

Don't Glad
Germany, A Boss

ppd From	our 101 pg no.
J. Davis	15806 cm 15807

PRODUCT	PROD. NO.	UNITS	UNIT PRICE	AMOUNT	REF. NO.	COST RATE
Mon. Fed. Utility Co.	50 th	50	94 th	\$2955.00	2241-01	40 th
Mon. Fed. - Regular	50 th	28	103 th	2884.00		45 th
Terms: Net 30 - 2 % Late Charge - 45 Days						
TOTALS		78		\$5839.00	0870-01	

Tools

SALES ANALYSIS

SALES FURNAL 7

DEBITED	CREDITED	ACCT NO.	DA	CA
ACCOUNTS REC		266501		71.00
COMMISSIONS		2544-01	6.00	
ROYALTIES		2556-01		
FREIGHT		2664-01		
ROYALTIES PAYABLE		2555-01		
COMMISSIONS PAYABLE		2550	2955.00	6.00
		1610-01		2884.00
		1600-01		
TOTAL			2961.00	2961.00

Fig. 1A

ACCT	ROYALTIES
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↑	↑	RATE AMOUNT
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10-01

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100

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0839.01

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Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
35/31/81	13832

SOLD TO	SHIPPED TO
Sooner Mud Box 262 Hominy, OK 74035	Same

~~TERMS: NET 30 - 1% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	5/29/81	CuPu		5/29/81	Sand Springs	14790

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular	50#	50/Bags @ 95.00	\$4750.00
Pro Rata freight 2,500# @ 2.20/cwt			55.00
+ 19% fuel surcharge			<u>10.45</u>
			\$4815.45
TERMS: Net 30 - 2% Late Charge - 45 Days			

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 14790 ✓

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

DATE	
5-29-81	
CUSTOMER ORDER NO.	
TERMS	F.O.B.
Sand Springs Okla.	
SALESMAN	
SHIP WHEN	
5-29-81	
SHIP VIA	

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Sooner Mud

Hominy Okla.

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
50	Bags Mon Pac (Reg)	95 ⁰⁰	
	low lots for 2 nd cut		
	+ 19% surcharge		
	Joe King		

INVOICE
DATE 5/31/81
NUMBER 13838

Order 4038.50 85%
Sold TO: Korum Mould
Box 362
Hawmery, OK 74035
Shipped TO: Korum
#190600

Freight Paid ☐ Collect ☐
YTD ORDER NO. 5/29/81 VIA CUPU
CASH NUMBER 5/29/81 DATE SHIP 5/29/81
SHIPPED FROM Dand App. 14790

PRODUCT	PROD NO.	UNITS	UNIT PRICE	AMOUNT	TAX	COMMISSIONS	ROYALTIES
Open Face Ring	50#	50	95.00	4750.00	237.50	4.00	300.00
Face Plate #1	350#	2.30	55.00	126.50			
+ 19% Shipping			10.45				
TOTAL				4876.50	237.50	4.00	300.00
Net 30 - 2% Late Charge - 45 Days				4876.50	237.50	4.00	300.00
Sales Analysis				4876.50	237.50	4.00	300.00

SALES JOURNAL RECAP

Account Description	AMT	DR	CR
Accounts Rec	4876.50		
Commissions	237.50		
Royalties	300.00		
Freight	4.00		
Royalties Payable			300.00
Commissions Payable			237.50
		4876.50	4876.50

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
4/24/81	13676

SOLD TO	SHIPPED TO
Sooner Mud Co. Box 262 Hominy, OK 74035	Same

~~TERMS NET 30 - 2% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/PO NO.
	4/21/81	Truck		4/21/81	Sand Springs	13994

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50# bag	50	95.00	\$4750.00
Pro Rata freight 2500 lbs. @ 2.20 cwt.			55.00
Plus surcharge 19%			<u>10.45</u>
THE CONDITIONS AND USE OF THE PRODUCTS SET FORTH HEREIN ARE BEYOND THE CONTROL OF MONTELLO. FOR THIS REASON ANY INFORMATION, STATEMENTS, RECOMMENDATIONS OR SUGGESTIONS ARE MADE BY MONTELLO WITHOUT WARRANTY OR GUARANTEE, EITHER EXPRESS OR IMPLIED. ALSO FOR THIS REASON, MONTELLO SHALL NOT BE RESPONSIBLE FOR ANY FAILURE TO COMPLY WITH ANY FEDERAL, STATE OR LOCAL SAFETY OR ENVIRONMENTAL STANDARD OR REGULATION, WHICH RESULTS FROM THE USE OF ITS PRODUCTS.			\$4815.45
Terms: Net 30 - 2% Late Charge - 45 Days			

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
2/16/81	13374

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, OK 74035	Same

~~TERMS: NET 30 - 1% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	2/16/81	CuPu		2/16/81	Sand Springs	13897

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular	50#	125/Bags @ 92.50	\$11562.50
Pro Rata freight @ 2.33/bag			<u>291.25</u>
			\$11853.75
TERMS: Net 30 - 2% Late Charge - 45 Days			

No. 13994

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

TWX: 910-840-3007

SHIP TON

4-21-81

Sand Springs Okla.

421-81

PPD. OR COLL.

[illegible]

No. 13897

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHIP TO

Sooner Kid

DATE _____

2-16-81

CUSTOMER ORDER NO

TERMS

F.O.B.

Sand Springs Okla.

SALESMAN

SHIP WHEN

2*16-01

SHIP VIA

BILL TO

PPD, OR COIL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
I25	Bags Mon Pac Reg.	c/l . 97 ⁵⁰	
	Lis Palm Int		
	Dixie Dry mix		
	Jas Toing		

DATE
3/16/81
NUMBER
13374

Net 10333.75 89.40%

Sold To: *Small Truck Company*
Box 202
Albany, OR 97005

Shipped To:

Small

FREIGHT PREPAID ☐ COLLECT ☐

ORDER NO. *416181* VIA *Express* DATE SHIP *3/16/81* SHIPPED FROM *Small* ORDER NO. *13374*

Account Description	AMT	DR	CR
ACCOUNTS REC	26501	11853.75	
COMMISSIONS	2046.11	508.00	
ROYALTIES	2046.11		291.25
FREIGHT	1156.50		508.00
ROYALTIES PAYABLE	1156.50		1156.50
COMMISSIONS PAYABLE	1156.50		1156.50

PRODUCT	PROD NO	UNITS	UNIT PRICE	AMOUNT	NET WT	COMMISSIONS	NET WT	ROYALTIES
<i>Small Truck</i>	<i>50</i>	<i>125</i>	<i>52.00</i>	<i>11562.50</i>	<i>48.130</i>	<i>4.00</i>	<i>508.00</i>	
<i>No Rec freight @ 23/50</i>				<i>291.25</i>				
TOTALS		<i>125</i>		<i>11853.75</i>	<i>0480.01</i>		<i>108.00</i>	<i>0539.01</i>

Terms: Net 30 - 2% Late Charge - 45 Days

SALES ANALYSIS + SALES TENDENCY ↑

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
1/29/81	13297

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, OK 78035	Same

~~TERMS: NET 30 - 2 1/2% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	1/20/81	CuPu		1/20/81	Sand Springs	13860

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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Mon Pac - Regular	50¢	100/Bags @ 92.50	\$ 9250.00
Mon Pac Ultra Lo	50¢	29/Bags @ 98.50	2856.50

Pro Rata freight @ 1.86/Bag 239.94

\$12346.44

TERMS: Net 30 - 2 1/2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 13860

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

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Sooner Mud

DATE	I-20-81
CUSTOMER ORDER NO.	
TERMS	F.O.B.
SALESMAN	Sand Springs Okla.
SHIP WHEN	I-20-81
SHIP VIA	

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
I29	100 Bags Mon Pac Bag	C/L • 92 ⁵⁰	
	29 Bags Mon Pac Ultra Lo	C/L • 98 ⁵⁰	
	Do Not Put In		

Ja King

INVOICE	
DATE	NUMBER
11/24/81	1397

Net 10760.43 \$1.9%

Sold to: *General Truck Company*
Box 262
Albany, OR 97635

Shipped to: *Same*

ORDER NO.	11/20/81	VIA	Air	SHIP DATE	11/21/81	SHIPPED FROM	Longview	PO NO.	1380
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Freight prepaid ☐ Collect ☐

PRODUCT	PROD NO.	UNITS	UNIT PRICE	AMOUNT	ACCT NO.	COMMISSIONS	ACCT NO.	ROYALTIES
<i>100001</i>	<i>100001</i>	<i>100</i>	<i>92.50</i>	<i>9250.00</i>	<i>AC-150</i>	<i>400.00</i>	<i>250-01</i>	
<i>100001</i>	<i>100001</i>	<i>29</i>	<i>95.00</i>	<i>2875.50</i>	<i>AC-150</i>	<i>110.00</i>		
				<i>234.96</i>				
				<i>12346.46</i>	<i>0650-01</i>	<i>516.00</i>	<i>0659-01</i>	
TOTALS								

Terms: Net 30 - 2% Late Charge - 45 Days

SALES JOURNAL RECAP

ACCOUNT DESCRIPTION	AMT	DATE	AMT
ACCOUNTS REC	12346.46	11/24/81	12346.46
COMMISSIONS	516.00	11/24/81	516.00
ROYALTIES	234.96	11/24/81	234.96
ROYALTIES PAYABLE	9250.00	11/24/81	9250.00
COMMISSIONS PAYABLE	2875.50	11/24/81	2875.50

TOTAL 12346.46 12346.46

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
12/30/80	13158

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, OK 74035	Same

~~TERMS: NET 30 - 1 1/2% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	12/26/80	CuPu		12/26/80	Sand Springs	13820

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Ultra Lo	50#	50/Bags @ 98.50	\$4925.00
Mon Pac - Regular	50#	75/Bags @ 92.50	6937.50
Pro rata freight - @ 1.86/Bag			<u>232.50</u>
			\$12095.00

TERMS: Net 30 - 2 1/2% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 13820 ✓

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

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Sooner Mud

DATE

12-26-80

CUSTOMER ORDER NO.

TERMS

F.O.B.

SAND SPRINGS, OKLAHOMA

SALESMAN

SHIP WHEN

12-26-80

SHIP VIA

SOONER MUD

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
125	Bags Ultra Lo. 50 700 PAB C/L	98 ⁵⁰	
	Bags Mon Pac Reg. 75 C/L	92 ⁵⁰	
	Low Rate Fast 6250 Cbr @		

Don Taylor Ada Turk

Cooper Muel 150
Cushing Okla .

plu 7/25

Sooner - Horning 170 ~~225~~

Marrick muel	200
Willard Odessa	150
Hobbs	100

Odessa w/H	480
	1000

on Sale

Cont 32 Bay
70

Shipped To:

Done

DATE	NUMBER
12/30/88	13158

Account Description	Debit	Credit
Accounts Rec	24501	
Commissions	24611	
Royalties	24611	
FREIGHT	24611	
ROYALTIES PAYABLE		232.50
COMMISSIONS PAYABLE		100.00
	24611	
	24611	
TOTAL	24500	232.50

ORDER DATE		VIA	CARRIER	DATE SHIP	SHIPPED FROM	ORDER NO.	SHIP NO.	TOTAL		ROYALTIES
12/1/80		Ex-10		12/30/80	Shipped	15620				
PRODUCT	PROD NO.	UNITS	UNIT PRICE	AMOUNT	NET	COMMISSIONS	NET	ROYALTIES		
Pro Day License 40	100	50	98.00	4950.00	4950.00	200.00	5150.00			
Pro Day License 40	100	75	92.50	6937.50	6937.50	200.00	7137.50			
Pro Day License 40	100	1	232.00	232.00	232.00		232.00			
Terms: Net 30 - 2% Late Charge - 45 Days TOTALS: 125 4095.00 0550.01 500.00 0839.01										

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/31/80	12543

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, Oklahoma 74035	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☒ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	7/21/80	truck		7/27/80	Houston, TX	PO-3372

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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Mon Pac - Regular	50#	170/Bags	@ 83.00	\$14110.00
Freight @ 2.12/Bag				<u>360.40</u>
				\$14470.40

TERMS: Net 30 - 2½% Late Charge - 45 Days

No. 13340

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

SHILOH

Sooner Mud

Homing, DKL

DATE

7-27-80

CUSTOMER ORDER NO

TERMS

F.O.B. **ADA**

SALESMAN

NEEDS ASSESSMENT

SHIP VIA

A.C. 95 #12

PPD, OR COLL.

BILL TO

[illegible]

Original-Not Negotiable Straight Bill of Lading Short Form

Shipper's No. _____

ADA CHEMICAL
(Name of Carrier)

Carrier's No. _____

RECEIVED, subject to the classifications and tariffs in effect on the date of the issue of this Bill of Lading,

at **Mann Wsnes.** **7-24- 1980** From **MONTELLO, INC.**

The property described below, in apparent good order, except as noted (contents and condition of contents of packages unknown), marked, consigned, and destined as indicated below, which said carrier (the word carrier being understood throughout this contract as meaning any person or corporation in possession of the property under the contract) agrees to carry to its usual place of delivery at said destination, if on its own route, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed, as to each carrier of all or any of said property over all or any portion of said route to destination, and as to each party at any time interested in all or any of said property, that every service to be performed hereunder shall be subject to all the terms and conditions of the Uniform Domestic Straight Bill of Lading set forth (1) in Official, Southern, Western and Illinois Freight Classification in effect on the date thereof, if this is a rail or rail-water shipment, or (2) in the applicable motor carrier classification or tariff if this is a motor carrier shipment.

Shipper hereby certifies that he is familiar with all the terms and conditions of the said bill of lading, including those on the back thereof, set forth in the classification or tariff which governs the transportation of this shipment, and the said terms and conditions are hereby agreed to by the shipper and accepted for himself and his assigns.

Consigned to **ADA CHEMICAL**

(Mall or street address of consignee—For purposes of notification only.)

Destination _____ State _____ Zip _____ County _____ Delivery Address ★
★ To be filled in only when shipper desires and governing tariffs provide for delivery thereof.

Route _____

Delivering Carrier **ADA CHEMICAL** Car or Vehicle Initials _____ No. _____

No. Packages	Kind of Package, Description of Articles, Special Marks, and Exceptions	WEIGHT (subject to Correction)	Class or Rate	Check Column	Subject to Section 7 of Conditions of applicable bill of lading. If this shipment is to be delivered to the consignee without recourse on the consignor, the consignor shall sign the following statement: The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges. (Signature of Consignor) If charges are to be prepaid, write or stamp here: "To be Prepaid." Received \$ _____ to apply in prepayment of the charges on the property described hereon. Agent or Cashier Per _____ (The signature here acknowledges only the amount prepaid.) Charges Advanced: \$ _____ Shipper's Imprint in lieu of stamp; not a part of Bill of Lading approved by the Interstate Commerce Commission.
1000	Bags MON PAC Regular	50,000			

*If the shipment moves between two ports by a carrier by water, the law requires that the bill of lading shall state whether it is carrier's or shipper's weight.
NOTE—Where the rate is dependent on value, shippers are required to state specifically in writing the agreed or declared value of the property. The agreed or declared value of this property is hereby specifically stated by the shipper to be not exceeding _____ per

†The fibre boxes used for this shipment conform to the specifications set forth in the box maker's certificate thereon, and all other requirements of the Consolidated Freight Classification.

Montello, Inc. Shipper, Per _____ Agent, Per 

Permanent post-office address of shipper, **6106 E. 32nd Place, Tulsa, Oklahoma 74135**

P.O. OR S.O.

DATE	NUMBER
	P03392

CUSTOMER ORDERS

INTL: _____ Montello: X

SOLD TO	SHIPPED TO
Sooner mud Co. Box 262 Hominy, OK 74035	

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☒ COLLECT ☐

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	7/21/80	Truck	7/27/80	Houston, Tex

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Man Pac Reg 50 # 7 1/2" Bag	¹⁷⁰ 150	@ 83 ⁰⁰	

SALES REP: Alfarch SALES AREA: 130 Comm RATE: 3⁰⁰

COST ~~70548~~⁰⁰ 11954⁴⁰

% 84.7

INVOICE

ADA CHEMICAL AND SUPPLY, INC.

POST OFFICE BOX 575

405/436-2521

ADA, OKLAHOMA 74820

Phone 405/562-4311

Burns Flat, Oklahoma 73624

SOLD TO

Montello, Inc.
6106 E. 32nd Pl.
Tulsa, OK 74135

SHIP TO

Ada-Sand Springs-Corps Christi-Houston-Midland-Odessa
Hobbs, NM-Hominy-Cushing-Ada

INVOICE NO.	INVOICE DATE	CUST. ORDER NO.	FREIGHT	
1655	7-30-80		☐ PREPAID	☐ COLLECT
AC & S NUMBER	SHIP DATE	SHIP VIA	F.O.B.	
1455	7-27-80	A.C. & S		

QTY SHIPPED	ITEM NO.	DESCRIPTION	UNIT PRICE	AMOUNT
		390 empty miles @ .75		292.50
		2705 loaded miles @ 1.25		3,381.25
		13% fuel surcharge		477.59
		2 pick ups @ 10.00 ea.		20.00
		6 drops @ 10.00 ea.		60.00
$4231.34 \div 2000 \text{ Bags} = 2.12 \text{ Per Bag}$				

INVOICE AMT. 4231.34

TOTAL SALES TAX -0-

TOTAL AMOUNT DUE 4231.34

WE ARE NOT RESPONSIBLE FOR DAMAGES OR LOSS IN TRANSPORTATION. RECOURSE IS WITH YOUR CARRIER

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/29/80	12534

SOLD TO	SHIPPED TO
Sooner Mud Company Box 262 Hominy, Oklahoma 74035	Same

TERMS: ~~NET 30~~ ~~1% LATE CHARGE~~ ~~45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.
	6/27/80	L. L. Smith		6/27/80	Denver	PO-3334

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular	50#	100/Bags @ 53.00	\$5300.00
Freight @ 1.68/Bag			<u>168.00</u>
			\$5468.00
TERMS: Net 30 - 2 1/2% Late Charge -45 Days			

L. L. SMITH, TRUCKING

BOX 987
RIVERTON, WYOMING 82501
PHONE 856-2491BOX 566
POWELL, WYOMING 82435
PHONE 754-5161

W 91476

RECEIVED, subject to the tariffs in effect on this date from

SHIPPER Suburban Freight Carriers, DATE 6-27 19 70ORIGIN Wheat, COUNTY Wheat

THE PROPERTY DESCRIBED BELOW, IN APPARENT GOOD ORDER, EXCEPT AS NOTED, MARKED, CONSIGNED, AND DESTINED AS SHOWN BELOW, WHICH THE CARRIER (CARRIER BEING UNDERSTOOD AS MEANING ANY PERSON OR CORPORATION IN POSSESSION OF THE PROPERTY) AGREES TO CARRY TO ITS DESTINATION. IT IS MUTUALLY AGREED THAT SERVICES PERFORMED HEREUNDER SHALL BE SUBJECT TO ALL CONDITIONS NOT PROHIBITED BY LAW, INCLUDING THE CONDITIONS ON BACK HEREOF, BY THE SHIPPER AND HIS ASSIGNS.

CONSIGNED TO: General Sales Co.DESTINATION: Wheat, COUNTY WheatROUTING: Heavy, TOTAL MILEAGE: 738

NUMBER MILES ON STATE AND FEDERAL HIGHWAYS OR IMPROVED ROADWAYS

NUMBER MILES ON UNIMPROVED ROADWAYS

NAME OR DESCRIPTION OF POINT WHERE SHIPMENT LEFT OR ENTERED STATE OR FEDERAL HIGHWAY OR IMPROVED ROADWAY

CARRIER NO. 262

SHIPPER NO.

COMMODITY DESCRIPTION

RATE FACTOR
(BBL., GAL., WEIGHT,
MILES OR HRS.)RATE PER
FACTOR

CHARGE

SUBJECT TO "SECTION 5 OF
CONDITIONS, IF THIS SHIP-
MENT IS TO BE DELIVERED TO
THE CONSIGNEE WITHOUT
RECOURSE, ON THE CONSIG-
NOR, THE CONSIGNOR SHALL
SIGN BELOW. THE CARRIER
SHALL NOT MAKE DELIVERY
WITHOUT PAYMENT OF
FREIGHT AND ALL OTHER LAW-
FUL CHARGES.

(SIGNATURE OF CONSIGNOR)

IF TO BE PREPAID, WRITE OR
STAMP "TO BE PREPAID" ABOVERECEIVED \$ TO APPLY ON PRE-
PAYMENT

AGENT OR CASHIER PER

TOTAL CHARGE →

SHIPPER L. L. Smith

CARRIER

PER

PER Steve Breckenridge

GOODS & SERVICES AS NOTED ABOVE RECEIVED IN GOOD ORDER THIS DATE

"SERVING 11 STATES"

- MONTANA
- NORTH DAKOTA
- IDAHO
- WYOMING
- SOUTH DAKOTA
- NEW MEXICO
- COLORADO
- NEBRASKA
- ARIZONA
- NEVADA
- UTAH

CONSIGNEE Steve Breckenridge

SHIPPING ORDER

NOT NEGOTIABLE

Montello
P.O. or SO.

CUSTOMER orders

INTL: _____ Montello: K

DATE	NUMBER
	A3334 ✓

SOLD TO	SHIPPED TO
Sooner mud Co. Box 262 Homing, Ok 74035	Same

TERMS: NET 30 - 1½% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☒ COLLECT ☐

CUSTOMER ORDER NO.	ORDER DATE	VIA	DATE SHIPPED	SHIPPED FROM
	6/27/80	LL Smith	6/27/80	Denver, Colorado

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Man Pac Regular 50# 7-1/2 168	100 @ 83.00		

SALES REP: Alphard SALES AREA: 130 Comm Rate: 3%

COST 6920.00

% 83.4

NO. 41554

BOX 987

RIVERTON, WYOMING 82501
PHONE 856-2491

BOX 566

POWELL, WYOMING 82435
PHONE 754-5161ICC NO. MC 105006
TRAFFIC AUTHORITY
WYOMING TRUCKING ASSN.
MOTOR FREIGHT TARIFF
NO. 2-D

June 30

1980

RE BILLED July 22, 80

M. Montello, Inc.
6106 E. 32nd Place
Tulsa, OK 74135

TICKET NO.	TRUCK NO.	WORK PERFORMED	LBS./HOURS	RATE	TOTAL CHARGE	
W91478	262	6/27/80 Hauled 800 bags mon pac from Denver CO to Sand Springs, OK 4 stops enroute LaVern, OK 200 bags Homing OK 100 bags Pawmodka OK 150 bags Cushing OK 150 bags Surcharge	40,000	2.65 13%	\$ 1060 00 154 49	
		891 Miles I.C.C. Please remit to: Box 987 Riverton, WY 82501			\$ 1342 89	

Ship by Truck
Pay A/c 206
 $1342.89 \div 800 = 1.68 \text{ Bag}$

PSC REGULATIONS REQUIRE PAYMENT WITHIN 30 DAYS, ICC REGULATIONS REQUIRE PAYMENT WITHIN 7 DAYS AFTER PRESENTATION.

"SERVING 11 STATES"

• MONTANA • WYOMING • COLORADO • NORTH DAKOTA • SOUTH DAKOTA • NEBRASKA
• UTAH • NEVADA • IDAHO • NEW MEXICO • ARIZONA

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE

DATE	NUMBER
7/22/80	12504

SOLD TO	SHIPPED TO
Sooner Mud Company Box 263 Hominy, Oklahoma 74035	Same

TERMS: ~~NET 30~~ ~~1% LATE CHARGE~~ ~~45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/PO NO.
	7/21/80	CuPu		7/21/80	Sand Springs	12592

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
Mon Pac - Regular 50#	100/Bags	@ 83.00	\$8300.00
2 pallets @ \$10.50/each			21.90
Freight @ \$2.64/bag			<u>264.00</u>
			\$8585.00

TERMS: Net 30 - 2½% Late Charge - 45 Days

SHIPPING ORDER

MONTELLO, INC.

6106 EAST 32ND. PLACE
TULSA, OKLAHOMA 74135

No. 12592 ✓

P. O. DRAWER 130 • SAND SPRINGS, OKLA. 74063

24 HR. PHONE: (918) 245-6661

TWX: 910-840-3007

24 HR. PHONE (918) 665-1170-TWX 910-845-2396

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Sooner Mud Co.

Beggs Whse

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7-21-80	
CUSTOMER ORDER NO.	
TERMS	F.O.B.
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7-21-80	
SHIP VIA	
Sooner Mud Co.	

BILL TO

PPD. OR COLL.

QUANTITY	DESCRIPTION	PRICE	AMOUNT
100	Bags- (Mon Pac Reg.) C/C	83 ⁰⁰	
2	Pallets 7 th	10 ⁵⁰ /each	
James G. Moore			

Need Help? ^{Call} **PEAKLOAD LABOR**
582-1174

Issue Credit Memo
to Etta Jean Smith
for Inv # 12261
dtd 5/31/80

SOONER MUD & SERVICE CO.

INVOICE DATE	INV.# & DESCRIPTION	GROSS AMT.	DISCOUNT	FREIGHT	TAX	NET AMT.
05/28/82	15321	5,077.50	.00			5,077.50
00091 CHECK NO.		TOTALS ▶ 5,077.50 .00				

#190600

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE CREDIT

DATE	NUMBER
7/23/80	12505CM

SOLD TO	SHIPPED TO
Etta Jean Smith 2316 W. 7th Avenue Stillwater, OK 74074	

~~TERMS: NET 30 - 1% LATE CHARGE - 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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To issue credit for Inv. #12261
dated 5/31/80

\$(112.00)

TERMS: Net 30 - 2½% Late Charge - 45 Days

Montello

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

INVOICE CREDIT

DATE	NUMBER
7/23/80	12505CM

SOLD TO	SHIPPED TO
Etta Jean Smith 2316 W. 7th Avenue Stillwater, OK 74074	

TERMS: ~~NET 30~~ 1 1/2% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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To issue credit for Inv. #12261
dated 5/31/80

\$(112.00)

TERMS: Net 30 - 2 1/2% Late Charge - 45 Days

Montello

STATEMENT

~~INVOICE~~

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

DATE	NUMBER
6/30/80	

SOLD TO	SHIPPED TO
Etta Jean Smith 2316 W. 7th Avenue Stillwater, OK 74074	

~~TERMS: NET 30 - 2 1/2% LATE CHARGE 45 DAYS~~

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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DATE	EXPLANATION	CHARGES	BALANCE
5/31/80	Inv. #12261	\$112.00	\$112.00

TERMS: Net 30 - 2½% Late Charge 45 Days

Montello

STATEMENT

INVOICE

6106 EAST 32ND PLACE
TULSA, OKLAHOMA 74135
PHONE (918) 665-1170 (24 HRS.)
TWX 910-845-2396

DATE	NUMBER
6/30/80	

SOLD TO	SHIPPED TO
Etta Jean Smith 2316 W. 7th Avenue Stillwater, OK 74074	

TERMS: NET 30 - 1% LATE CHARGE - 45 DAYS

FREIGHT: PREPAID ☐ COLLECT ☐

YOUR ORDER NO.	ORDER DATE	VIA	CAR/ TRAILER NO.	DATE SHIPPED	SHIPPED FROM	OUR SO/ PO NO.

DESCRIPTION	UNITS	UNIT PRICE	AMOUNT
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DATE	EXPLANATION	CHARGES	BALANCE
5/31/80	Inv. #12261	\$112.00	\$112.00

TERMS: Net 30 - 2½% Late Charge 45 Days

10/10/10

Salat Tawakkul Berap

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YOUR ORDER NO.	ORDER DATE	VIA	CAN. NUMBER	DATE SHIP	SHIPPED FROM	Q'D NO.

Freight Prepaid ☐ Collect ☐

PRODUCT	PROD # NO. ↑	UNITS ←	UNIT PRICE	AMOUNT ↑	GST NO. ↑	COMMISSIONS GROSS AMOUNT ↑	NET ↑	ROYALTIES GROSS AMOUNT ↑
Joanne Cusick for CD # 1986 dated 5/3/70.				<112.00>	224		225	
TOTALS				<112.00>	850		834	

Terms: Net 30 - 2% late charge - 45 Days

Sales Analysis for

502.5 ... 502.5