



Tenneco Polymers
(COMPANY)

INTEROFFICE COMMUNICATION

TO: D. M. Hersh

DATE: 2/29/84

FOR:

FROM: T. T. Zuhl

RE: PURCHASING MONTHLY REPORT
FEBRUARY 1984

1. GENERAL

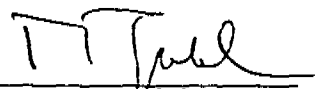
Fuel oil prices appear to have peaked and modest reductions are expected. There are additional indications that titanium and antimony compound supplies will tighten and prices will increase.

2. OPPORTUNITIES

- A. Contacts have been made with the Engineering Department to ensure Purchasing's participation on the Burlington reactor replacement project.
- B. Arrangements were made to return about 2,500 lbs. of V-9229 to the supplier for credit at \$3.525/lb.
- C. A discontinued raw material, Epoxol 9-5 (approx. 5,850 lbs.) from Burlington and Flemington was sold at \$0.80/lb.
- D. A truckload of Thermoguard "S" was purchased at \$1.23/lb. prior to the price increase to \$1.32/lb.
- E. Blanket orders were issued to a new source for electrical supplies.

3. VULNERABILITIES

- A. New contacts are being developed at Marubeni as replacements for Jerry Posner. Kanega and Marubeni appear very anxious to maintain our good relations.


T. T. Zuhl

TTZ:tm

Attachment - price change summary

cc: M. Fields, R. Neugold, J. Merwin

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PRICE CHAN SUMMARY

FEBRUARY 1984 PURCHASING MONTHLY REPORT

DIDP	\$0.355/lb	\$0.385/lb	2/1/84	3,621,000 lbs.	Exxon, USS
DOP	0.335/lb	0.360/lb	2/1/84	1,516,000 lbs.	Nuodex
EHP223M	1.68/lb	1.82/lb	2/15/84	23,000 lbs.	Lucidol, Noury
Fuel Oil #6 (Burl)	0.8114/gl	0.8210/gl	2/7/84		Ultramar
Fuel Oil #6 (Burl)	0.8210/gl	0.8043/gl	2/23/84		Ultramar
Fuel Oil #6 (Flem)	0.7665/gl	0.7760/gl	2/7/84		Ultramar
Fuel Oil #6 (Flem)	0.7760/gl	0.7594/gl	2/23/84		Ultramar
Tribase EXL	0.56/lb	0.69/lb	2/15/84	75,000 lbs.	Associated Lead
Nitrogen (Flem)	0.37/100 scf	0.407/100 scf	3/1/84		Linde Div. UC
PX 316 (linear)	0.405/lb.	0.395/lb.	2/6/84)		USS
Santicizer 711	0.375/lb	0.405/lb	2/1/84)	732,000 lbs.	Monsanto
Trichlorethylene	0.3404/lb.	0.3680/lb	4/1/84	932,000 lbs.	PPG

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