Johns-Manville
Sales Corporation

Special Sales Representative/Asbestos Fiber

Ken-Caryl Ranch
Denver, Colorado 80217
(303) 979-1000
Cable Address: Johnmanvil Denver
Telex: Johnmanvl Dvr 454404, Johnmanv Dvr 45705

PLAINTIFF'S
EXHIBIT
JM-1183

September 14, 1978

Mr. Alan Nelson
Turners Asbestos Fibres Limited
20 St. Mary's Parsonage
Manchester M3 2NL
England

Dear Alan:

Referring to your letter of August 15 for which I thank you, I am sorry that our respective schedules prevented us from meeting in Denver at this time.

I understand that Lutz Siebert has scheduled a meeting with you in Manchester in early October. I would appreciate it if you would discuss with him those points to which you referred in your letter.

With best regards,

Sincerely yours,

D. Poutiatine
General Marketing Manager
Asbestos Fiber

TAF Turners Asbestos Fibres Limited

TURNER & NEWALL LIMITED

CONFIDENTIAL

Tuesday,
15th August,
1978.

ALAN NELSON *Director & General Manager*

D. POUTIATINE
AUG 21 1978
AFD

Mr. D. Poutiatine,
Johns-Manville Corporation,
2-04 Ken Caryl Ranch,
P.O. Box 5108,
Denver,
Colorado 80217,
U.S.A.

Dear Dimitry,

You will by now have received via Jean Marc Leblond our request for the cancellation of 1,000 tons of 6D-30 against TAC's 1978 contract. I very much regret having had to make this request particularly as I had assured you that our 1978 contracts would be honoured contrary to the situation in previous years. The reason for this cancellation is principally the further serious deterioration in demand for asbestos based products in the U.K., but demand for this particular grade is also affected by certain other factors which I cannot at this stage disclose but which I will discuss with you during our next meeting. Suffice to say at this stage that whilst our demand for fibre from Johns-Manville has been reduced we are actively seeking to increase our purchases for the U.K. of your asbestos based products, and we hope that a balance will be achieved in the overall situation.

Once again, many apologies for the cancellation which we have had to make.

Kindest regards,

Yours sincerely,

Mitz - Would you review this with Alan when you and Maurice meet him next.

MTC 017729

AN/BAO

TAF Turners Asbestos Fibres Limited

20 St. Mary's Parsonage, Manchester M3 2NL
Telephone 061-833 0485 Telex 667561
Cable & Telegraphic address: Vulbeston

Registered in England No. 89658

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