FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Master Painters One Kote Enamel
CATEGORY: Interior Trim Enamel
COLOR: White
QUALITY: Master Painters

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 50%					
Zinc Sulphide	550	Weight	.085	46.75	
Zinc Oxide	100	per	.075	7.50	
Titanox A	100	gallon	.15	15.00	
Calcium Linoleate	5	finished	.075	.38	69.63
		product.	Storage & handling cost		
		Laboratory	through loss - 1%		.70
		record			
Vehicle: 50%		12.1 lbs.			
Kettle Bodied Linseed Oil	453		.15	67.95	
Varnish	131		.16	20.96	
Mineral Spirits	170		.02	3.40	
Concentrated Drier	5		.32	1.60	93.91
			Storage & handling cost		
			through loss - 3%		2.82
Calculated Yield	1514	125.1			167.06
Manufacturing Loss - 2½%		3.1			
Actual Yield		122.			

Cost Analysis:

Material cost per gallon	1.37
Direct labor cost per gallon	.27
Factory overhead per gallon	.05
Bulk cost per gallon	1.69
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.88

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.50
(d) To an independent retailer (Dealer)	2.35
(e) To other (Industrial)	2.98
(Contractor)	2.45